



# THE WANADA BULLETIN

NEWS AND INFORMATION FOR AND ABOUT FRANCHISED NEW CAR DEALERS IN THE WASHINGTON AREA

WANADA Bulletin # 15-21

July 21, 2021

**DC DMV to Halt Some In-Person Dealer Services as Public Walk-Up Appointments Resume**  
**Va. MVDB to Begin Enforcing Some Recordkeeping Requirements on August 1**  
**Register for WANADA's Flu Shot Program for Dealer Employees Before August 31**  
**Maryland MVA Hosts Several eService Portal Training Sessions**  
**NHTSA Launches Upgraded Recall Notice Dashboard**  
**John O'Donnell Attends Fundraiser for Md. House Speaker Jones**

## DC DMV to Halt Some In-Person Dealer Services as Public Walk-Up Appointments Resume

With the DC DMV [resuming walk-in appointments](#) to the public as of this week, dealerships and third-party providers will not be able to utilize walk-in services at DMV centers between now and October 1.

Dealers and third-party providers must continue utilizing the DC DMV's mail service for titling and registering vehicles between now and October 1. For more information on the DMV's mail processing service, please visit the [Dealer Services Page](#) on their website or email [dcdmvdealerinfo@dc.gov](mailto:dcdmvdealerinfo@dc.gov).

Additionally, the DC DMV offers an [Online Dealer Interface System](#) (ODIS), a free system designed to allow dealers and third-party providers to register vehicles electronically. If you are an approved dealer, you can use ODIS to issue titles, registrations, inspection documents, and license plates to District residents who purchase vehicles from your dealerships.

If you have not registered for ODIS, we strongly encourage you to do so. Please contact Joe Koch at [jk@wanada.org](mailto:jk@wanada.org) for links to the appropriate registration forms, or reach out to the DC DMV dealer information bureau at the email above. Once you have completed the forms, please submit them Darnell Fountain at the DMV ([darnell.fountain@dc.gov](mailto:darnell.fountain@dc.gov)).

## Va. MVDB to Begin Enforcing Some Recordkeeping Requirements on August 1

After enforcement was suspended during the COVID-19 pandemic, on August 1 the Virginia Motor Vehicle Dealer Board will resume enforcing a state requirement that dealerships maintain specific minimum operating hours and keep updated contact information on file with the Board.

[Under Virginia law](#), motor vehicle dealerships must “be open a minimum of 20 hours per week of which 10 hours shall be between the hours of 9:00 am – 5:00 pm, Monday through Friday.” Any changes to standard operating hours must be reported to the state in a timely fashion, as must the latest point of contact, and other “pertinent information.”

Auto dealers must also ensure that their public hours of operation are “posted and maintained conspicuously on or near the main entrance of each place of business.”

Dealers can contact their designated Virginia MVDB by visiting [the state dealer board’s website](#). As of August 1, dealerships who fail to keep these records updated with the dealer board face increasing penalties, beginning with a warning and escalating to fines and potential required appearances before the state board in Richmond.

## **Register for WANADA’s Flu Shot Program for Dealer Employees Before August 31**

Registration is open for WANADA’s seasonal flu shot program for dealership employees.

Once again, WANADA’s flu shot program will be available on-site at WANADA dealerships and administered by Norvar Health Services. The on-site service will be available for adults aged 18 and older.

The fee will be \$33 for the vaccine with a minimum of twenty (20) participants required at each location. Locations with less than 20 participants will be billed as if 20 doses of vaccine were administered. The difference will be billed at a rate of \$26 per dose.

As usual, adults 65 and older have a choice of getting the high-dose flu shot, which offers better protection against the flu compared with the regular shot. The fee for the high-dose shot will be \$75. Human immune defenses become weaker with age, which places older people at greater risk of severe illness from influenza. In addition, aging decreases the body's ability to have a good immune response after getting influenza vaccine. A higher dose of antigen in the high-dose vaccine gives older people a better immune response against the flu. Data have shown that that leads to greater protection against influenza.

To have your dealership participate, please register online at [www.norvarhealthservices.com](http://www.norvarhealthservices.com), under “Scheduling”. Alternatively, you may call Norvar at 202-744-1360. Given the popularity of this program, you are encouraged to register early to guarantee the date of your choice. Any request received after August 31 may be subject to vaccine availability.

Norvar Health Services will begin conducting on-site visits starting October 1. All scheduling will be done by Norvar upon submission of your registration. Norvar will contact the dealer’s designated representative with the scheduled date/time and forward all appropriate forms. Norvar will invoice the dealership directly for all flu shots administered via the program, subject to the 20 dose-minimum.

If you have any questions, please contact Connie Ryan at WANADA at (202) 237-7200.

## Maryland MVA Hosts Several eService Portal Training Sessions

The Maryland Motor Vehicle Administration is hosting several virtual training sessions in the next few weeks for their eService training portal. Please view the MVA Dealer Bulletin [at this link](#) for more information on the topics that will be covered during the sessions.

To register for any of the sessions, please contact Lakea Shelton of the MVA at 410-787-7738, or by email at [lshelton1@mdot.maryland.gov](mailto:lshelton1@mdot.maryland.gov) with details on which date and time you wish you participate. You will then be emailed a link to access the live training session at your chosen date and time.

There are four upcoming sessions, and each will cover the same material. The training sessions will be hosted through the Microsoft Teams platform; you can access Teams through a web browser without having to download any additional programs (though you do need to have access to a computer). The upcoming sessions will be held at the following times and dates:

- Wed., July 28 – 1pm
- Wed., August 4 – 1pm
- Wed., August 11 – 1pm
- Wed., August 11 – 5pm

Please note that there is one evening session available on August 11. If you have any questions about this event, please contact Ms. Shelton or the MVA's Business Licensing and Driver Instructional Services department at [mvabldisd@mva.maryland.gov](mailto:mvabldisd@mva.maryland.gov).

## NHTSA Launches Upgraded Recall Notice Dashboard

Earlier this month, the National Highway Traffic Safety Administration launched a revamped recall dashboard, designed to help dealers and consumers more easily find important data about their vehicles. You may access the dashboard [at this link](#) on the U.S. Department of Transportation's website.

“This new dashboard provides unprecedented transparency into the recall process,” said Acting Administrator Dr. Steven Cliff, in a [news release](#) about the new database. “More than 50 years of recall data are now easily available to the media, researchers, safety advocates, and anyone interested in learning more about vehicle safety. This initiative is part of the U.S. Department of Transportation's commitment to safety on our roadways, and it provides increased transparency and accountability to the American people.”

Users can view both open and closed mandatory recall notices spanning several decades, and sort by a number of different categories, including make, model year, recall type and much more. All open recalls for specific vehicles can be found using [NHTSA's Vehicle Identification Number lookup tool](#).

## John O'Donnell Attends Fundraiser for Md. House Speaker Jones

WANADA President and CEO John O'Donnell joined Michael Johansen, the association's government affairs representative in Annapolis, at a fundraiser for Maryland House of Delegates Speaker Adrienne Jones (D-Randallstown).



O'Donnell and Johansen had a nice conversation with Speaker Jones, which focused on the ways that the House of Delegates can continue to be a supportive partner of dealers, particularly on matters including electric-vehicle grants. The Maryland General Assembly has passed several laws that benefit dealers in the past couple of years, including an increase in the maximum dealer processing charge, and a replenishment of the EV tax credit that had previously been promised to electric-vehicle buyers prior to July 1, 2020.

As always, WANADA works tirelessly to advocate on behalf of our member dealers, and the association is proud to support legislators and other elected officials who have been supportive of the franchised dealer industry.

## The WANADA Bulletin is Sponsored by the Following Kindred-Line Members:

---

The Keats Group

---



**Wealth  
Management**

A division of RBC Capital Markets, LLC,  
Member NYSE/FINRA/SIPC.

