

# THE WANADA BULLETIN

NEWS AND INFORMATION FOR AND ABOUT FRANCHISED NEW CAR DEALERS IN THE WASHINGTON AREA

WANADA Bulletin # 27-20

October 14, 2020

Howard Kurtz to Headline WANADA's Virtual Annual Meeting on November 5  
Register Now for WANADA's Legal and Ethical Standards Training on October 20  
DC DMV Raises Tag Transfer Fee, Adds Clarity on Tag/Title Transactions  
NADA Show Going Virtual in 2021  
SBA, Treasury Release Additional PPP Guidance

## Howard Kurtz to Headline WANADA's Virtual Annual Meeting on November 5

Fox News media reporter [Howard Kurtz](#) will be the keynote speaker at [WANADA's 2020 Annual Meeting](#), which will be held virtually on Thursday, Nov. 5 at 11 a.m. [You may register for the event by clicking here.](#)

Details on how to access the virtual meeting will be sent to registrants via email on the day before the event.

Kurtz will provide attendees with informative analysis of the 2020 election, which will be held two days prior to the meeting. Kurtz is a well-regarded political analyst, with a specialty in analyzing political news coverage and trends.



Kurtz currently hosts *Media Buzz*, cable news' top-rated show in its time slot on Sunday afternoons. Prior to joining Fox News in 2013, Kurtz was a media reporter for CNN. He also was a writer and columnist for *The Washington Post* for multiple decades, covering political media for the paper's Style section. Prior to that, he covered Congress for the paper, and also served for a time as chief of its New York bureau.

WANADA would like to once again thank all of the event's sponsors for their support of this year's annual meeting. The sponsors are: [Penney Design Group](#) (Registration Sponsor); [ACV Auctions](#); [Armatus Dealer Uplift](#); [Crovato Products & Services](#); [Truist Bank \(formerly BB&T and SunTrust\)](#); [Councilor, Buchanan & Mitchell, P.C. - CPAs & Business Advisors](#); [The Keats Group at RBC Wealth Management](#); and [WellNet Healthcare](#).

## Register Now for WANADA's Legal and Ethical Standards Training on October 20

WANADA is once again offering its [Legal and Ethical Standards Compliance Workshop](#) for sales managers, with two separate timeslots available on October 20. This year, the sessions will be held online – one from 8 a.m. to 12 p.m., and the other from 1 p.m. to 5 p.m.

Each session costs \$100, and will provide attendees with the chance to renew their ethical standards training certificate, while also offering updates on the current state and federal laws that impact sales operations. To register for either session, [please click here](#).

Attendees will be provided with virtual access information after registering for the event. If you have any questions, please contact Kathy Teich at [kt@wanada.org](mailto:kt@wanada.org).

## DC DMV Raises Tag Transfer Fee, Adds Clarity to Some Tag/Title Transactions

As noted by their [most recent quarterly newsletter](#), the DC DMV announced two dealer-related fee increases, which went into effect on October 1, while also announcing they will process title and tag transactions for city residents with expired licenses.

Tag transfer fees are now \$12 per transaction, up from \$7, while reciprocity sticker permit fees are being doubled from \$50 to \$100.

The DMV also clarified that they are issuing an emergency exception that will allow them to process vehicle title and tag transactions for District residents whose drivers licenses or IDs have expired. Currently, almost all DC DMV documents that expired on March 1, 2020 or later – including IDs, registrations, temporary tags, and inspections – have been granted extensions until 45 days after the current public health emergency order expires. The public health emergency order is currently in effect through the end of 2020, and will likely be extended further.

In-person DC DMV services are still being provided on an appointment-only basis, and open timeslots continue to be limited. As a result, the DC DMV continues to encourage dealers to do as much processing work as possible through the [Online Dealer Interface System](#). As noted in the newsletter, if your dealership does not use ODIS and would like to, please contact Darnell Fountain, the DMV's vehicle services administrator, at [darnell.fountain@dc.gov](mailto:darnell.fountain@dc.gov).

## NADA Show Going Virtual in 2021

The [2021 NADA Show](#) will no longer be held in New Orleans in January as planned, and instead will be going to an [all-virtual format](#) from February 9 to February 11, 2021.

WANADA shares NADA's optimism that the virtual format will allow more dealers to participate in the event, and to enjoy the wide array of valuable educational opportunities it affords. While the conference won't be held in person, it will still feature the following programs:

- More than 60 educational workshops and sessions;
- All of the franchise meetings with our OEM partners;
- An online NADA Expo, where business gets done;
- Networking opportunities to connect with other dealers; and
- Key news and content you've come to expect at the Show.

Registration for the 2021 virtual NADA Show will open on October 26. For more information, please visit [show.nada.org](http://show.nada.org).

## SBA, Treasury Release Additional PPP Guidance

The Treasury Department recently updated the Paycheck Protection Program's [Frequently Asked Questions](#) repository, noting that the extension of the program's loan deferral period, [enacted in June](#), automatically applies and does not require either lenders or borrowers to modify any promissory notes.

For full details, please review Question 52 at the bottom of the [FAQ page](#).

The SBA has also released a letter to PPP lenders noting that the administration has begun remitting loan forgiveness payments to authorized participants. [Please click here](#) to view that letter.