



THE WANADA BULLETIN

NEWS AND INFORMATION FOR AND ABOUT FRANCHISED NEW CAR DEALERS IN THE WASHINGTON AREA

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Reminder: Register for WANADA's Employee Flu Shot Program

We would like to remind you that registration is open for WANADA's dealer employee seasonal flu shot program, and we strongly encourage you to register as soon as possible to guarantee access to the shots and a preferred timeslot.

Given the ongoing COVID-19 pandemic, and because COVID-19 symptoms may be indistinguishable from the flu, a flu outbreak within the workplace could cause an even larger disruption than in prior years, and be even more dangerous to your employees and customers.

WANADA's flu shot program will be available on-site at WANADA dealerships and administered by Norvar Health Services. The service is available for adults aged 18 and older.

To have your dealership participate, please register online at www.norvarhealthservices.com, under "Scheduling". Please do not fax in your registration. Alternatively, you may call Norvar at 202-744-1360. Any request received after August 31 may be subject to vaccine availability.

The fee will be \$32 for the vaccine with a minimum of twenty (20) participants required at each location. Locations with less than 20 participants will be billed as if 20 doses of vaccine were administered. The difference will be billed at a rate of \$25 per dose.

As usual, adults 65 and older have a choice of getting the high-dose trivalent flu shot, which offers better protection against the flu compared with the regular shot. The fee for the high-dose shot will be \$65. Human immune defenses become weaker with age, which places older people at greater risk of severe illness from influenza. A higher dose of antigen in the high-dose vaccine gives older people a better immune response against the flu. Research has shown that this leads to greater protection against influenza.

Norvar Health Services will begin conducting on-site visits starting October 1. All scheduling will be done by Norvar upon submission of your registration. Norvar will contact the dealer's designated representative with the scheduled date/time and forward all appropriate forms. Norvar will invoice the dealership directly for all flu shots administered via the program.

Please contact Connie Ryan at WANADA at (202) 800-4195, or via email at cr@wanada.org if you have any questions.

Amid COVID Case Rise, Counties Step Up Safety Enforcement

In the past couple of weeks, the rate of positive COVID-19 tests has increased in both [Maryland](#) and [Virginia](#), and local governments are increasing enforcement of social distancing and mask-wearing requirements.

Last week, Virginia [Gov. Ralph Northam announced](#) that the commonwealth would be conducting unannounced inspections at businesses, with a particular focus on restaurants in the Hampton Roads region. While southeastern Virginia has shown the sharpest rise in cases recently, the visits will likely be conducted across the state and could be at any public-facing business.

You may view Virginia's [phase three guidelines and best practices here](#). The state Department of Health and also the Department of Labor and Industry are empowered to fine and shutter non-compliant businesses, as they have been throughout this pandemic.

In Maryland, Gov. Larry Hogan [wrote a letter](#) to county government leaders earlier this week, urging them to take a stronger stance on [safety enforcement](#) in retail establishments, particularly bars and restaurants. As has been the case throughout the pandemic, your business can be fined or closed if it disobeys state and local workplace safety regulations.

Following Gov. Hogan's letter, Prince George's County Executive [Angela Alsobrooks announced](#) that a team of more than 70 inspectors will be visiting restaurants and retail outlets in the county. Businesses who are found to be non-compliant, she said, will have a "short period of time to come into compliance;" if they are found to be in violation on the second visit, the business will be fined, and following that, subject to closure.

Montgomery County [has already shuttered](#) several restaurants and other retail outlets that were found to be in particularly bad violation of the county's health regulations. While bars and restaurants will likely receive the bulk of the local enforcement, all businesses must take great care to comply with all state and local ordinances, while following the best practices of the CDC and state health departments.

Small Business Grants Available in Several Local Counties

Several local jurisdictions are offering another round of grant funding to small businesses who have been negatively impacted by the COVID-19 crisis, or who would like financial assistance to help purchase protective equipment for their employees.

[Prince William County](#) is still accepting applications for their business relief program, which offers grants of up to \$10,000 for for-profit or 501(c)(3) organizations with a valid Prince William County business license and less than \$2.5 million in revenue in 2019.

In Maryland, [Charles County](#) is offering for-profit businesses grants of up to \$10,000, so long as they meet a set of requirements, including being based in the county and having between 5 and 75 employees.

[Montgomery](#) and [Anne Arundel](#) counties have created small business employee protection grants, which are designed to help businesses defray costs related to purchasing protective equipment for workers, safety signage, and other COVID-mitigation measures.

Anne Arundel's program is currently accepting applications and is open to businesses with 50 or fewer employees; Montgomery's program will be rolled out in the near future and will provide county-based small businesses with up to \$5,000.

DC DMV Expanding In-Person Dealer Services

According to a [notice published earlier this week](#), the DC DMV is resuming same-day dealer tag and title registrations at their Southwest Service Center, located at 95 M Street SW. Dealers must have an appointment for the same-day registration requests, and the vehicles must have a dealer-issued temporary registration that is within 15 days of expiration. There is a limit of three same-day processes per day.

Dealers and their couriers can schedule appointments [at this link](#).

The DMV is also resuming dealer tag and title dropoffs at the Southwest Service Center. Appointments are not required for dropoffs; however, dealer personnel arriving without an appointment will have to wait in the public line at the DMV center. Once they get to the check-in window, they will be directed to the dealer transaction drop-off/pick up area.

Whenever possible, the DMV encourages dealers to avail themselves of the city's [Online Services Portal](#), or to submit transactions by overnight mail when possible. For dropoffs, the DMV's usual 14 business-day turnaround window remains in effect. For more information, at dcdmvdealerinfo@dc.gov.

The DMV's inspection station, located on Half Street SW near the Southwest Service Center, is operating on a first-come, first-serve basis. Until at least August 31, the inspection station is open to passenger vehicles from 6 a.m. to 2 p.m., on Tuesdays, Thursdays, Fridays, and Saturdays. The inspection station is also open to passenger vehicles on Wednesdays, from 7 a.m. to 2 p.m. Commercial vehicles and buses can get inspected on Mondays, from 5 a.m. to 3 p.m.

In addition, the DMV is extending all city vehicle documents that had been set to expire on March 1 or later until 45 days after the District's state of emergency expires. This includes inspections, driver's licenses, registrations, parking permits, and ticket adjudication responses.

In Memoriam: Jack Klawans

Longtime area auto dealer Jack Klawans, known as "Happy Jack," passed away last week at the age of 96. A World War II veteran in the Navy, Jack returned to the Washington area, where he was born, and in the 1960s he opened Jack Klawans Chevrolet on Jefferson Davis Highway in Woodbridge.

For more than 30 years, Jack Klawans Chevrolet, which sat on the property currently owned by Lindsay Chevrolet, was one of Northern Virginia's premier dealerships. In addition to being the namesake of his dealership, Jack was a highly active owner, mentioning in print advertisements

from the 1980s that he visited every part of his dealership twice a day, to ensure that his customers were always well taken care of.

To Jack's children, grandchildren, great-grandchildren, and all those who knew him and loved him, WANADA extends our sincerest condolences. Due to the COVID-19 pandemic, funeral arrangements will be private, though those wishing to honor Jack's legacy may do so by donating to the [American Cancer Society](#), and by leaving a note [on his memorial page](#).