



WASHINGTON AREA NEW AUTOMOBILE DEALERS ASSOCIATION

5301 Wisconsin Avenue, N.W. • Suite 210 • Washington, DC 20015  
Office (202) 237-7200 • Fax (202) 237-9090

March 18, 2020

Dear Members of the WANADA Board of Directors,

We are currently experiencing unprecedented social disturbances due to the coronavirus which seems to be reaching critical levels. As such, I and the entire WANADA staff are taking emergency planning measures to ensure the continuous operation of your association.

A plan has been put in place that we believe will allow us to continue all essential operations such as continuing to service your employees health plans, financial operations, legislative matters and communication with you, our members.

Certain services will be delayed or cancelled, such as educational seminars, and any social gatherings. Instruction of our ADEI program at Montgomery College has been suspended, per the instructions of the dean. Classes at Marshall Academy and Hayfield High School in Virginia are currently on hold as well.

Our website, [www.wanada.org](http://www.wanada.org), and our newsletter will become more important than before. While I am always available, our entire staff will have their contact information shown on the website.

If you have any questions, please feel free to contact me directly. You can also feel free to contact Joe Koch or Kathy Teich if you can't immediately reach me, or Ed Mullaney with insurance questions. Our mobile numbers and emails are as follows:

John O'Donnell – (202) 669-8144

Joe Koch – (202) 821-5824 ([jk@wanada.org](mailto:jk@wanada.org))

Kathy Teich – (301) 257-9571 ([kt@wanada.org](mailto:kt@wanada.org))

Ed Mullaney – (301) 452-4100 ([em@wanada.org](mailto:em@wanada.org))

I'll personally keep you all apprised of any major changes.

Sincerely,

President & CEO  
WANADA