

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC VEHICLES  
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Sep	YTD
Buick	2017	2	16
	2016	6	46
Cadillac	2017	6	43
	2016	11	80
Chevrolet	2017	77	559
	2016	64	569
Chrysler	2017	7	56
	2016	52	1,749
Dodge	2017	10	87
	2016	43	893
Fisker	2017	0	0
	2016	0	0
Ford	2017	69	624
	2016	58	778
Gem	2017	0	3
	2016	0	1
Lincoln	2017	3	37
	2016	1	25
Tesla	2017	0	43
	2016	4	54
Domestic	2017	174	1,468
Total	2016	239	4,195

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC VEHICLES  
 Northern Virginia

DOMESTIC VEHICLES	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals		
	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	
Buick	2017	1	3	2	9	5	61	2	20	4	20	0	8	14	121
	2016	0	7	2	22	13	67	1	21	7	43	3	12	26	172
Cadillac	2017	4	23	2	11	17	95	15	45	3	32	2	13	43	219
	2016	3	11	1	20	18	96	5	38	5	44	0	13	32	222
Chevrolet	2017	16	139	21	138	114	1,006	132	541	54	567	19	176	356	2,567
	2016	23	132	20	144	112	987	142	1,190	58	604	20	163	375	3,220
Chrysler	2017	0	5	0	3	6	53	2	181	1	48	0	8	9	298
	2016	0	8	0	12	12	85	4	136	15	119	2	18	33	378
Dodge	2017	0	27	0	28	31	274	7	153	8	197	3	65	49	744
	2016	7	39	4	29	37	240	14	176	29	251	6	85	97	820
Fisker	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2017	24	154	24	205	187	1,534	51	609	71	581	20	191	377	3,274
	2016	24	177	36	250	190	1,984	74	897	76	731	27	254	427	4,293
Gem	2017	0	0	0	0	0	5	0	0	0	0	0	0	0	5
	2016	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Lincoln	2017	0	8	0	11	4	54	2	43	2	18	2	7	10	141
	2016	0	7	1	8	15	48	1	13	5	18	1	7	23	101
Tesla	2017	3	12	4	17	27	139	10	47	5	15	0	4	49	234
	2016	3	7	6	24	33	114	15	38	9	14	3	5	69	202
Domestic	2017	48	371	53	422	391	3,221	221	1,639	148	1,478	46	472	907	7,603
Total	2016	60	388	70	509	430	3,622	256	2,509	204	1,824	62	557	1,082	9,409

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC VEHICLES  
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Buick	2017	1	10	1	15	0	25	11	51	4	40	17	141
	2016	0	16	3	24	2	38	12	88	5	76	22	242
Cadillac	2017	4	18	1	18	1	13	14	111	4	78	24	238
	2016	1	22	2	27	3	29	13	104	21	103	40	285
Chevrolet	2017	27	290	48	376	66	384	216	1,391	134	1,196	491	3,637
	2016	31	277	41	406	49	380	82	1,266	147	1,335	350	3,664
Chrysler	2017	4	28	0	21	1	17	28	142	9	136	42	344
	2016	4	48	3	39	0	38	8	244	30	380	45	749
Dodge	2017	8	82	7	62	10	67	77	457	25	329	127	997
	2016	7	92	5	87	8	68	21	383	41	434	82	1,064
Fisker	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2017	35	272	31	264	34	308	222	1,334	113	811	435	2,989
	2016	43	338	23	372	30	387	133	1,670	103	1,135	332	3,902
Gem	2017	0	0	0	0	0	0	0	0	0	1	0	1
	2016	0	0	0	0	0	0	0	0	0	1	0	1
Lincoln	2017	0	9	1	14	1	14	6	56	13	97	21	190
	2016	0	5	2	20	0	9	7	66	6	57	15	157
Tesla	2017	1	4	1	11	1	40	14	126	5	21	22	202
	2016	1	4	1	8	5	38	16	99	5	19	28	168
Domestic	2017	80	713	90	781	114	868	588	3,668	307	2,709	1,179	8,739
Total	2016	87	802	80	983	97	987	292	3,920	358	3,540	914	10,232

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Sep	YTD
Acura	2017	11	99
	2016	8	96
Alfa Romeo	2017	2	10
	2016	0	1
Aston Martin	2017	0	1
	2016	0	0
Audi	2017	20	236
	2016	26	258
Bentley	2017	1	4
	2016	0	2
B.M.W.	2017	27	351
	2016	32	378
Daewoo	2017	0	0
	2016	0	0
Ferrari	2017	0	0
	2016	0	2
Fiat	2017	5	30
	2016	5	27
Honda	2017	113	930
	2016	88	1,320
Hyundai	2017	87	601
	2016	81	636
Infiniti	2017	13	101
	2016	8	84
Jaguar	2017	2	29
	2016	1	19
Kia	2017	21	233
	2016	27	206
Lamborghini	2017	0	1
	2016	0	1
Lexus	2017	16	150
	2016	16	157
Lotus	2017	0	0
	2016	0	0
Maserati	2017	1	8
	2016	4	22

IMPORTED VEHICLES	Year	Washington, DC	
		Sep	YTD
Maybach	2017	0	0
	2016	0	0
Mazda	2017	26	240
	2016	27	268
McLaren	2017	0	0
	2016	0	1
Mercedes	2017	31	356
	2016	37	325
Mini	2017	23	238
	2016	23	210
Mitsubishi	2017	12	34
	2016	2	21
Nissan	2017	62	838
	2016	82	900
Porsche	2017	3	22
	2016	4	41
Rolls	2017	0	0
Royce	2016	0	0
Saab	2017	0	0
	2016	0	0
Smartcar	2017	2	177
	2016	75	92
Subaru	2017	18	143
	2016	18	148
Suzuki	2017	0	0
	2016	0	0
Toyota	2017	195	1,333
	2016	160	1,332
Volkswagen	2017	81	621
	2016	81	629
Volvo	2017	4	54
	2016	4	41
Import	2017	776	6,840
Total	2016	809	7,217

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Acura	2017	7	43	5	58	39	428	12	139	13	182	0	16	76	866
	2016	5	46	15	89	66	475	23	139	28	184	2	22	139	955
Alfa Romeo	2017	0	2	0	8	10	46	2	11	1	7	0	2	13	76
	2016	0	0	0	0	0	4	0	1	0	0	0	0	0	5
Aston Martin	2017	0	0	0	2	0	2	1	2	0	0	0	0	1	6
	2016	0	0	0	2	0	0	0	0	0	0	0	0	0	2
Audi	2017	7	79	22	161	49	520	22	184	6	79	1	14	107	1,037
	2016	5	69	18	154	57	501	38	250	7	76	1	5	126	1,055
Bentley	2017	0	0	0	0	1	6	0	1	0	0	0	0	1	7
	2016	0	1	2	2	0	5	0	0	0	0	0	0	2	8
B.M.W.	2017	22	148	16	183	98	751	59	333	14	119	1	23	210	1,557
	2016	37	214	34	225	104	910	49	331	28	135	4	30	256	1,845
Daewoo	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2017	0	0	0	2	1	11	0	3	0	2	0	0	1	18
	2016	0	0	0	1	1	6	1	4	0	0	0	0	2	11
Fiat	2017	1	7	0	11	2	39	0	4	0	10	0	3	3	74
	2016	2	9	1	16	2	35	0	6	1	4	0	2	6	72
Honda	2017	49	428	63	593	419	3,489	135	1,144	152	1,152	56	397	874	7,203
	2016	43	521	68	601	449	3,696	134	1,108	147	1,217	53	396	894	7,539
Hyundai	2017	4	109	12	129	97	964	31	1,075	53	552	9	124	206	2,953
	2016	17	149	18	157	138	1,168	58	914	78	628	14	135	323	3,151
Infiniti	2017	7	46	8	55	44	259	12	169	12	65	3	13	86	607
	2016	4	49	1	39	30	278	12	118	6	64	0	8	53	556
Jaguar	2017	3	9	1	6	9	88	3	38	1	7	0	1	17	149
	2016	2	6	2	10	7	73	6	30	4	20	1	2	22	141
Kia	2017	2	37	3	55	48	412	44	325	31	247	9	77	137	1,153
	2016	3	30	6	53	39	334	38	304	32	199	5	55	123	975
Lamborghini	2017	0	0	0	0	0	3	0	0	0	0	0	0	0	3
	2016	0	0	0	0	1	5	2	3	0	3	0	0	3	11
Lexus	2017	9	86	16	98	69	606	15	172	15	119	0	11	124	1,092
	2016	28	142	19	102	76	682	11	180	13	119	5	19	152	1,244
Lotus	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Maserati	2017	1	4	1	4	2	31	2	16	0	8	0	1	6	64
	2016	0	3	3	12	2	33	2	18	1	8	0	0	8	74
Maybach	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2017	15	94	19	150	74	638	15	178	15	116	6	46	144	1,222
	2016	7	107	16	162	77	691	25	490	18	143	2	32	145	1,625
McLaren	2017	0	0	0	0	1	5	0	2	0	1	0	0	1	8
	2016	0	0	0	0	1	2	0	1	0	1	0	0	1	4
Mercedes	2017	28	139	19	141	78	776	21	247	14	120	7	36	167	1,459
	2016	19	124	12	133	118	896	24	269	16	143	6	40	195	1,605
Mini	2017	9	71	5	67	17	220	13	93	6	46	3	13	53	510
	2016	16	91	8	86	34	294	7	125	12	67	1	12	78	675
Mitsubishi	2017	0	0	0	0	0	5	0	2	1	9	0	13	1	29
	2016	0	1	0	2	1	20	1	7	1	7	2	18	5	55
Nissan	2017	13	129	13	121	106	915	34	2,570	58	598	29	238	253	4,571
	2016	15	165	13	154	154	1,214	82	2,448	95	817	27	266	386	5,064
Porsche	2017	0	7	6	19	9	83	2	21	4	11	0	2	21	143
	2016	0	12	1	10	10	96	1	22	2	17	0	0	14	157
Rolls	2017	0	0	0	0	0	4	0	0	0	0	0	0	0	4
Royce	2016	0	0	0	0	0	2	1	1	0	0	0	0	1	3
Saab	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2017	0	2	0	3	0	13	0	3	0	1	0	0	0	22
	2016	1	3	0	3	7	26	0	1	0	2	0	2	8	37
Subaru	2017	7	73	18	131	61	703	22	231	11	203	3	46	122	1,387
	2016	9	76	8	115	74	650	24	180	24	174	3	38	142	1,233
Suzuki	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2017	52	495	80	591	433	3,869	144	2,159	169	1,527	54	394	932	9,035
	2016	75	537	83	621	521	3,912	137	1,839	185	1,511	45	399	1,046	8,819
Volkswagen	2017	44	296	37	352	199	1,611	74	694	49	408	15	130	418	3,491
	2016	26	213	36	327	145	1,376	63	634	31	383	16	106	317	3,039
Volvo	2017	3	18	1	20	10	90	0	23	1	21	1	10	16	182
	2016	0	13	4	25	11	85	0	24	0	16	1	7	16	170
Import	2017	283	2,322	345	2,960	1,876	16,587	663	9,839	626	5,610	197	1,610	3,990	38,928
Total	2016	314	2,581	368	3,101	2,125	17,469	739	9,447	729	5,938	188	1,594	4,463	40,130

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Acura	2017	1	20	2	24	6	94	41	352	13	145	63	635
	2016	2	37	3	35	17	112	56	430	12	135	90	749
Alfa Romeo	2017	1	1	0	4	2	12	3	31	0	5	6	53
	2016	0	0	0	0	0	1	0	5	0	0	0	6
Aston Martin	2017	0	0	0	0	0	1	0	1	0	0	0	2
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Audi	2017	3	19	17	95	12	104	64	492	15	110	111	820
	2016	4	23	15	106	14	108	60	500	14	120	107	857
Bentley	2017	0	0	0	0	0	1	0	2	0	1	0	4
	2016	0	0	1	1	0	2	0	3	0	2	1	8
B.M.W.	2017	6	39	7	41	27	182	94	804	41	249	175	1,315
	2016	10	62	5	52	22	210	108	824	29	282	174	1,430
Daewoo	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2017	0	1	0	0	1	1	1	7	0	2	2	11
	2016	0	0	0	0	0	1	0	7	0	1	0	9
Fiat	2017	0	2	0	6	1	4	5	30	1	5	7	47
	2016	0	1	0	6	1	9	3	24	0	7	4	47
Honda	2017	50	355	57	508	120	1,029	356	2,748	266	1,938	849	6,578
	2016	38	335	47	492	132	1,089	360	3,066	215	2,039	792	7,021
Hyundai	2017	27	283	15	233	41	418	186	1,681	126	1,100	395	3,715
	2016	45	303	36	284	43	460	187	2,648	128	1,261	439	4,956
Infiniti	2017	5	32	1	19	11	72	16	251	25	192	58	566
	2016	3	32	4	21	12	71	34	228	25	155	78	507
Jaguar	2017	1	5	0	5	2	9	9	60	0	23	12	102
	2016	0	5	0	6	2	21	6	75	6	39	14	146
Kia	2017	11	86	15	156	6	77	58	506	51	502	141	1,327
	2016	11	99	13	115	11	82	34	425	51	529	120	1,250
Lamborghini	2017	0	0	0	0	0	0	0	1	0	1	0	2
	2016	0	0	0	0	0	0	0	3	0	1	0	4
Lexus	2017	4	41	3	25	14	117	56	518	34	271	111	972
	2016	3	47	5	34	20	145	82	551	34	283	144	1,060
Lotus	2017	0	0	0	0	0	2	0	0	0	0	0	2
	2016	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year											Suburban MD Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Maserati	2017	0	2	0	3	0	4	4	30	2	16	6	55
	2016	0	2	0	1	3	10	7	43	0	11	10	67
Maybach	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2017	6	36	14	166	18	213	78	617	20	229	136	1,261
	2016	17	70	22	174	28	231	72	613	21	274	160	1,362
McLaren	2017	0	0	0	0	0	0	0	6	0	0	0	6
	2016	0	0	0	0	0	2	0	2	0	0	0	4
Mercedes	2017	4	35	7	53	29	188	130	902	30	288	200	1,466
	2016	1	27	10	61	20	175	129	937	31	301	191	1,501
Mini	2017	2	15	5	31	3	36	31	239	11	82	52	403
	2016	1	22	8	39	6	55	36	253	6	91	57	460
Mitsubishi	2017	0	3	5	55	0	5	8	105	3	52	16	220
	2016	2	7	8	51	3	17	8	194	3	44	24	313
Nissan	2017	34	225	19	208	52	341	242	2,341	183	1,566	530	4,681
	2016	37	324	21	266	38	380	222	3,387	170	1,646	488	6,003
Porsche	2017	0	2	0	3	4	22	9	70	0	17	13	114
	2016	0	2	0	4	2	19	8	57	2	23	12	105
Rolls Royce	2017	0	0	0	0	0	0	0	2	0	0	0	2
	2016	0	0	0	0	0	0	0	2	0	0	0	2
Saab	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2017	0	1	1	3	0	2	0	14	0	4	1	24
	2016	0	1	0	3	0	2	1	18	1	8	2	32
Subaru	2017	13	49	13	151	20	197	66	594	11	155	123	1,146
	2016	5	37	19	173	25	221	63	581	28	144	140	1,156
Suzuki	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2017	43	387	48	557	117	1,079	603	4,370	296	2,122	1,107	8,515
	2016	60	430	64	605	133	1,071	508	5,044	304	2,346	1,069	9,496
Volkswagen	2017	32	130	33	274	39	305	138	1,183	65	431	307	2,323
	2016	8	84	22	212	39	297	115	991	49	426	233	2,010
Volvo	2017	2	8	0	17	1	17	11	121	5	24	19	187
	2016	1	3	0	16	4	19	11	129	1	14	17	181
Import	2017	245	1,777	262	2,637	526	4,532	2,209	18,078	1,198	9,530	4,440	36,554
Total	2016	248	1,953	303	2,757	575	4,810	2,110	21,040	1,130	10,182	4,366	40,742



Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC TRUCKS  
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Sep	YTD
Azure	2017	0	0
	2016	0	0
Buick	2017	9	63
	2016	5	41
Cadillac	2017	3	65
	2016	5	51
Chevrolet	2017	68	457
	2016	61	413
Chrysler	2017	10	51
	2016	8	27
Dodge	2017	14	263
	2016	77	3,125
Ford	2017	104	1,012
	2016	105	1,058
Freightliner	2017	0	0
	2016	0	1
GMC	2017	11	75
	2016	8	77
Jeep	2017	83	692
	2016	159	1,988
Lincoln	2017	4	43
	2016	3	31
RAM	2017	8	124
	2016	502	8,214
Sprinter	2017	0	0
	2016	0	0
Workhorse	2017	0	0
	2016	0	0
Domestic	2017	314	2,845
Total	2016	933	15,026

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC TRUCKS  
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Azure	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2017	3	16	5	26	14	121	1	58	9	61	1	12	33	294
	2016	1	20	3	17	14	142	11	62	5	60	3	16	37	317
Cadillac	2017	8	42	5	27	19	151	14	108	6	54	2	15	54	397
	2016	2	19	3	21	13	134	7	60	9	58	1	25	35	317
Chevrolet	2017	11	111	13	129	165	1,323	126	715	84	810	67	313	466	3,401
	2016	21	110	56	270	146	1,222	95	627	98	784	41	313	457	3,326
Chrysler	2017	2	34	5	46	42	362	22	167	22	145	9	48	102	802
	2016	4	11	1	16	29	187	12	228	16	108	5	34	67	584
Dodge	2017	2	24	3	17	48	428	14	334	21	184	8	67	96	1,054
	2016	3	32	1	29	46	316	15	261	28	259	10	91	103	988
Ford	2017	28	260	43	367	355	3,004	128	1,297	192	1,553	62	503	808	6,984
	2016	46	293	70	408	363	2,994	152	1,466	170	1,517	62	495	863	7,173
Freightliner	2017	0	0	0	5	0	0	0	0	0	1	0	0	0	6
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GMC	2017	2	41	5	51	36	352	30	211	37	229	4	67	114	951
	2016	6	36	4	54	53	435	39	257	28	248	10	75	140	1,105
Jeep	2017	23	297	39	424	233	2,485	145	1,049	118	958	31	302	589	5,515
	2016	38	332	52	441	278	2,364	154	1,206	128	1,102	38	346	688	5,791
Lincoln	2017	1	1	4	11	4	96	4	40	4	27	1	10	18	185
	2016	3	12	0	9	18	86	2	51	1	29	1	10	25	197
RAM	2017	1	16	5	26	38	509	28	252	36	281	23	124	131	1,208
	2016	3	19	3	29	49	335	29	221	43	306	19	135	146	1,045
Sprinter	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2017	81	842	127	1,129	954	8,831	512	4,231	529	4,303	208	1,461	2,411	20,797
Total	2016	127	884	193	1,294	1,009	8,215	516	4,439	526	4,471	190	1,540	2,561	20,843

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC TRUCKS  
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Azure	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2017	4	33	3	28	2	50	12	99	11	74	32	284
	2016	2	28	1	26	9	59	16	140	14	115	42	368
Cadillac	2017	2	28	4	27	10	52	20	174	11	124	47	405
	2016	3	31	8	32	13	53	11	184	13	108	48	408
Chevrolet	2017	34	368	78	670	66	607	278	1,766	172	1,196	628	4,607
	2016	45	376	91	659	79	573	165	1,667	137	1,166	517	4,441
Chrysler	2017	2	27	11	76	8	88	19	330	11	104	51	625
	2016	3	20	5	59	6	54	50	376	18	104	82	613
Dodge	2017	12	100	9	98	10	95	45	547	33	322	109	1,162
	2016	14	113	13	109	11	106	33	721	52	456	123	1,505
Ford	2017	56	676	118	889	140	1,229	348	2,397	224	1,885	886	7,076
	2016	89	708	110	849	121	1,211	281	3,663	295	2,397	896	8,828
Freightliner	2017	0	0	0	0	0	0	0	0	0	4	0	4
	2016	0	0	0	0	0	4	0	2	2	6	2	12
GMC	2017	9	94	7	132	21	176	47	493	32	310	116	1,205
	2016	15	117	16	147	23	217	42	449	32	350	128	1,280
Jeep	2017	23	267	70	526	53	485	227	1,844	123	977	496	4,099
	2016	34	296	69	627	65	565	215	2,488	141	1,216	524	5,192
Lincoln	2017	0	8	3	19	2	20	7	66	7	74	19	187
	2016	0	13	4	23	2	23	9	73	11	72	26	204
RAM	2017	18	113	22	193	14	166	128	585	40	312	222	1,369
	2016	25	128	27	176	23	159	44	596	35	302	154	1,361
Sprinter	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2017	160	1,714	325	2,658	326	2,968	1,131	8,301	664	5,382	2,606	21,023
Total	2016	230	1,830	344	2,707	352	3,024	866	10,359	750	6,292	2,542	24,212

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED TRUCKS  
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Sep	YTD
Acura	2017	19	167
	2016	9	134
Audi	2017	20	248
	2016	31	245
BMW	2017	36	349
	2016	35	293
Fiat	2017	2	19
	2016	4	34
Honda	2017	96	818
	2016	73	693
Hyundai	2017	25	164
	2016	10	142
Infiniti	2017	6	37
	2016	6	44
Isuzu	2017	0	0
	2016	0	0
Kia	2017	25	260
	2016	34	257
Land Rover	2017	15	141
Lexus	2017	28	220
	2016	26	206
Mazda	2017	27	228
	2016	29	206
Mercedes	2017	25	384
	2016	27	281
Mitsubishi	2017	5	70
	2016	8	48
Nissan	2017	31	305
	2016	38	334
Porsche	2017	8	76
	2016	5	67
Saab	2017	0	0
	2016	0	0
Subaru	2017	68	582
	2016	69	526
Suzuki	2017	0	0
	2016	0	0
Toyota	2017	115	919
	2016	109	789
Volkswagen	2017	20	107
	2016	23	114
Volvo	2017	14	153
	2016	19	159
Import	2017	585	5,247
Total	2016	566	4,739

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED TRUCKS  
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Acura	2017	9	69	7	88	95	892	29	291	22	237	6	36	168	1,613
	2016	15	79	11	105	145	970	42	297	34	266	3	24	250	1,741
Audi	2017	7	54	19	139	76	580	32	262	12	80	3	11	149	1,126
	2016	8	76	24	121	60	568	25	234	15	77	0	13	132	1,089
BMW	2017	11	127	12	147	79	694	29	260	17	124	3	21	151	1,373
	2016	15	132	19	150	82	625	33	226	20	125	5	28	174	1,286
Fiat	2017	0	5	2	9	1	26	3	6	0	3	0	4	6	53
	2016	0	7	0	4	3	37	1	9	3	11	1	5	8	73
Honda	2017	41	379	76	622	443	3,641	154	1,314	131	1,039	38	388	883	7,383
	2016	47	388	66	540	447	3,653	143	1,254	141	1,056	37	347	881	7,238
Hyundai	2017	4	77	14	78	65	617	22	236	24	277	6	64	135	1,349
	2016	5	74	9	91	98	654	109	328	36	247	8	58	265	1,452
Infiniti	2017	2	19	3	16	26	183	11	196	6	53	2	10	50	477
	2016	4	22	2	23	29	196	20	199	6	81	1	6	62	527
Isuzu	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2017	7	77	11	111	98	792	50	976	48	380	14	103	228	2,439
	2016	11	66	13	103	88	753	53	651	43	345	15	125	223	2,043
Land Rover	2017	5	45	8	71	37	460	16	182	5	55	0	8	71	821
	2016	7	43	10	62	46	381	13	151	4	54	1	19	81	710
Lexus	2017	15	173	18	158	123	1,167	47	359	25	231	4	31	232	2,119
	2016	22	179	26	147	146	1,216	52	359	36	230	10	39	292	2,170
Mazda	2017	12	92	17	139	61	548	19	178	17	112	6	29	132	1,098
	2016	12	85	32	171	67	521	19	163	11	107	5	38	146	1,085
Mercedes	2017	16	101	13	126	96	752	31	280	14	118	3	33	173	1,410
	2016	12	88	28	149	97	800	39	286	17	160	2	54	195	1,537
Mitsubishi	2017	0	13	2	7	3	43	3	17	2	18	2	24	12	122
	2016	1	4	0	2	4	42	2	8	5	27	2	28	14	111
Nissan	2017	15	151	18	168	146	1,232	56	1,116	60	708	28	273	323	3,648
	2016	19	172	28	180	184	1,395	117	1,215	112	708	30	232	490	3,902
Porsche	2017	4	31	3	40	27	212	6	35	0	10	1	3	41	331
	2016	3	33	5	39	34	196	8	49	1	11	1	7	52	335
Saab	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2017	25	302	52	378	244	2,065	72	747	37	438	15	149	445	4,079
	2016	38	287	52	423	272	2,160	92	669	69	416	22	152	545	4,107
Suzuki	2017	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2017	64	545	93	728	614	4,989	189	1,712	232	1,988	89	703	1,281	10,665
	2016	61	491	82	678	568	4,533	170	1,569	210	1,857	67	613	1,158	9,741
Volkswagen	2017	9	55	23	91	62	322	18	95	11	71	5	20	128	654
	2016	7	38	7	44	21	289	13	96	2	37	1	10	51	514
Volvo	2017	6	38	9	79	30	288	16	123	4	56	6	34	71	618
	2016	9	73	14	99	50	358	16	142	14	70	5	33	108	775
Import	2017	252	2,353	400	3,195	2,326	19,503	803	8,385	667	5,998	231	1,944	4,679	41,378
Total	2016	296	2,337	428	3,131	2,441	19,347	967	7,905	779	5,885	216	1,831	5,127	40,436

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED TRUCKS  
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD
Acura	2017	8	33	8	62	27	232	89	681	33	220	165	1,228
	2016	1	22	6	61	27	221	94	822	25	201	153	1,327
Audi	2017	2	23	14	85	19	137	64	468	18	111	117	824
	2016	2	19	15	72	15	103	58	461	10	81	100	736
BMW	2017	5	31	5	29	16	143	77	753	27	210	130	1,166
	2016	5	40	7	39	23	188	104	640	31	234	170	1,141
Fiat	2017	0	1	0	9	0	4	2	18	2	10	4	42
	2016	0	3	0	4	4	11	8	66	2	19	14	103
Honda	2017	24	257	72	628	152	1,228	430	3,371	149	1,260	827	6,744
	2016	27	231	65	586	152	1,135	399	3,196	154	1,242	797	6,390
Hyundai	2017	7	122	11	118	27	196	85	751	53	394	183	1,581
	2016	16	126	17	127	23	214	100	1,178	49	425	205	2,070
Infiniti	2017	2	25	1	14	11	60	28	283	10	122	52	504
	2016	1	18	2	21	9	64	23	317	10	117	45	537
Isuzu	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2017	9	108	28	219	14	155	70	968	46	456	167	1,906
	2016	14	167	31	232	18	157	67	1,730	79	622	209	2,908
Land Rover	2017	2	12	1	26	24	106	48	311	6	73	81	528
	2016	3	20	1	26	13	86	29	330	11	102	57	564
Lexus	2017	7	56	6	63	38	270	129	943	37	347	217	1,679
	2016	15	60	9	55	48	329	135	925	46	339	253	1,708
Mazda	2017	6	37	9	119	19	164	97	531	22	160	153	1,011
	2016	8	36	11	110	20	174	56	481	20	143	115	944
Mercedes	2017	3	30	6	55	27	211	107	861	24	267	167	1,424
	2016	7	44	11	67	20	210	114	855	32	276	184	1,452
Mitsubishi	2017	1	16	11	102	2	20	19	230	15	120	48	488
	2016	3	15	14	87	4	31	12	218	21	115	54	466
Nissan	2017	26	208	33	299	44	374	262	2,460	101	1,192	466	4,533
	2016	23	201	30	308	62	414	243	2,507	131	1,286	489	4,716
Porsche	2017	0	1	1	11	4	28	21	132	5	23	31	195
	2016	0	4	2	9	3	28	16	133	6	25	27	199
Saab	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2017	14	119	35	399	80	565	180	1,653	44	410	353	3,146
	2016	7	97	64	460	88	620	212	1,773	53	441	424	3,391
Suzuki	2017	0	0	0	0	0	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2017	63	517	89	838	179	1,491	553	4,172	275	2,372	1,159	9,390
	2016	63	521	71	743	171	1,269	396	3,817	274	2,229	975	8,579
Volkswagen	2017	3	14	9	28	11	52	48	211	22	91	93	396
	2016	0	6	1	18	5	34	24	172	8	66	38	296
Volvo	2017	1	15	4	40	12	71	36	315	8	47	61	488
	2016	2	14	5	44	7	69	54	404	5	45	73	576
Import	2017	183	1,625	343	3,144	706	5,507	2,345	19,112	897	7,885	4,474	37,273
Total	2016	197	1,644	362	3,069	712	5,357	2,144	20,025	967	8,008	4,382	38,103

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	Sep	YTD	Sep	YTD	Sep	YTD	Sep	YTD	
Domestic Cars	2017	174	1,468	907	7,603	1,179	8,739	2,260	17,810
	2016	239	4,195	1,082	9,409	914	10,232	2,235	23,836
	% Change	-27.2%	-65.0%	-16.2%	-19.2%	29.0%	-14.6%	1.1%	-25.3%
Imported Cars	2017	776	6,840	3,990	38,928	4,440	36,554	9,206	82,322
	2016	809	7,217	4,463	40,130	4,366	40,742	9,638	88,089
	% Change	-4.1%	-5.2%	-10.6%	-3.0%	1.7%	-10.3%	-4.5%	-6.5%
Total Domestic and Imported Cars	2017	950	8,308	4,897	46,531	5,619	45,293	11,466	100,132
	2016	1,048	11,412	5,545	49,539	5,280	50,974	11,873	111,925
	% Change	-9.4%	-27.2%	-11.7%	-6.1%	6.4%	-11.1%	-3.4%	-10.5%
Imports as a % of All Cars	2017	81.7%	82.3%	81.5%	83.7%	79.0%	80.7%	80.3%	82.2%
	2016	77.2%	63.2%	80.5%	81.0%	82.7%	79.9%	81.2%	78.7%
Domestic Trucks	2017	314	2,845	2,411	20,797	2,606	21,023	5,331	44,665
	2016	933	15,026	2,561	20,843	2,542	24,212	6,036	60,081
	% Change	-66.3%	-81.1%	-5.9%	-0.2%	2.5%	-13.2%	-11.7%	-25.7%
Imported Trucks	2017	585	5,247	4,679	41,378	4,474	37,273	9,738	83,898
	2016	566	4,739	5,127	40,436	4,382	38,103	10,075	83,278
	% Change	3.4%	10.7%	-8.7%	2.3%	2.1%	-2.2%	-3.3%	0.7%
Total Domestic and Imported Trucks	2017	899	8,092	7,090	62,175	7,080	58,296	15,069	128,563
	2016	1,499	19,765	7,688	61,279	6,924	62,315	16,111	143,359
	% Change	-40.0%	-59.1%	-7.8%	1.5%	2.3%	-6.4%	-6.5%	-10.3%
Total of All Cars and Trucks	2017	1,849	16,400	11,987	108,706	12,699	103,589	26,535	228,695
	2016	2,547	31,177	13,233	110,818	12,204	113,289	27,984	255,284
	% Change	-27.4%	-47.4%	-9.4%	-1.9%	4.1%	-8.6%	-5.2%	-10.4%