

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Oct	YTD
Buick	2014	4	51
	2013	1	39
Cadillac	2014	12	147
	2013	17	115
Chevrolet	2014	122	690
	2013	71	589
Chrysler	2014	59	265
	2013	14	131
Dodge	2014	90	816
	2013	71	226
Fisker	2014	0	0
	2013	0	0
Ford	2014	69	612
	2013	118	857
Gem	2014	0	0
	2013	0	1
Lincoln	2014	2	41
	2013	3	39
Tesla	2014	12	32
	2013	2	62
Domestic Total	2014	370	2,654
	2013	297	2,059

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Buick	2014	0	14	0	19	8	123	53	157	3	57	4	15	68	385
	2013	0	13	3	22	11	124	51	223	6	69	4	18	75	469
Cadillac	2014	2	15	2	35	24	200	6	54	9	51	3	27	46	382
	2013	2	30	2	37	27	251	14	119	9	80	4	32	58	549
Chevrolet	2014	7	139	14	160	94	1,194	236	1,458	58	669	13	207	422	3,827
	2013	6	125	16	211	131	1,162	96	1,749	47	626	15	169	311	4,042
Chrysler	2014	0	24	2	31	14	148	84	188	15	136	5	49	120	576
	2013	0	21	2	331	12	164	4	80	13	139	3	47	34	782
Dodge	2014	5	52	3	51	28	347	6	164	28	307	12	105	82	1,026
	2013	5	45	5	856	51	366	9	361	22	312	4	110	96	2,050
Fisker	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	5	0	0	0	0	0	5
Ford	2014	21	270	30	412	204	2,430	63	923	50	1,003	21	307	389	5,345
	2013	25	261	56	669	202	2,429	79	1,404	81	997	10	300	453	6,060
Gem	2014	0	0	0	0	0	0	0	1	0	0	0	0	0	1
	2013	0	1	0	0	0	1	0	0	0	0	0	0	0	2
Lincoln	2014	1	8	0	5	7	75	1	23	0	33	0	8	9	152
	2013	0	5	1	7	4	76	1	13	1	27	0	9	7	137
Tesla	2014	0	2	0	13	3	69	0	9	1	8	0	1	4	102
	2013	0	8	0	21	8	97	4	33	0	7	0	4	12	170
Domestic	2014	36	524	51	726	382	4,586	449	2,977	164	2,264	58	719	1,140	11,796
Total	2013	38	509	85	2,154	446	4,670	258	3,987	179	2,257	40	689	1,046	14,266

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals		
	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	
Buick	2014	1	31	2	36	2	38	11	204	14	125	30	434
	2013	1	30	3	39	6	40	9	166	15	115	34	390
Cadillac	2014	3	38	1	38	13	55	18	280	19	160	54	571
	2013	2	39	2	45	6	52	21	253	18	165	49	554
Chevrolet	2014	29	311	43	431	68	559	62	1,721	136	1,396	338	4,418
	2013	30	287	63	514	43	464	115	1,998	113	1,381	364	4,644
Chrysler	2014	3	62	4	46	3	44	11	566	47	340	68	1,058
	2013	2	68	4	57	11	86	11	774	32	356	60	1,341
Dodge	2014	11	146	8	138	8	128	54	455	77	645	158	1,512
	2013	11	134	10	160	10	151	37	597	71	620	139	1,662
Fisker	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	1	0	1	0	0	0	2
Ford	2014	44	495	28	490	46	597	150	2,005	91	1,178	359	4,765
	2013	24	501	39	524	53	688	120	2,187	130	1,204	366	5,104
Gem	2014	0	0	0	0	0	0	0	0	0	3	0	3
	2013	0	0	0	0	0	0	0	4	0	2	0	6
Lincoln	2014	0	13	2	12	1	19	5	51	4	76	12	171
	2013	0	11	1	21	2	17	3	89	2	45	8	183
Tesla	2014	1	2	0	3	3	15	17	73	2	13	23	106
	2013	0	1	1	6	3	32	9	135	3	18	16	192
Domestic	2014	92	1,098	88	1,194	144	1,455	328	5,355	390	3,936	1,042	13,038
Total	2013	70	1,071	123	1,366	134	1,531	325	6,204	384	3,906	1,036	14,078

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Oct	YTD
Acura	2014	21	115
	2013	30	166
Alfa Romeo	2014	0	0
	2013	0	0
Aston Martin	2014	1	2
	2013	0	1
Audi	2014	31	272
	2013	18	285
Bentley	2014	0	2
	2013	0	3
B.M.W.	2014	53	590
	2013	59	596
Daewoo	2014	0	0
	2013	0	0
Ferrari	2014	1	3
	2013	0	1
Fiat	2014	7	82
	2013	13	123
Honda	2014	153	1,175
	2013	100	1,006
Hyundai	2014	62	947
	2013	68	787
Infiniti	2014	6	70
	2013	15	95
Jaguar	2014	5	24
	2013	1	24
Kia	2014	20	167
	2013	22	147
Lamborghini	2014	0	0
	2013	0	0
Lexus	2014	24	216
	2013	25	204
Lotus	2014	0	0
	2013	0	0
Maserati	2014	2	14
	2013	0	1

IMPORTED VEHICLES	Year	Washington, DC	
		Oct	YTD
Maybach	2014	0	0
	2013	0	0
Mazda	2014	34	397
	2013	21	288
McLaren	2014	0	1
	2013	0	1
Mercedes	2014	51	396
	2013	37	385
Mini	2014	26	226
	2013	22	276
Mitsubishi	2014	3	27
	2013	0	20
Nissan	2014	80	751
	2013	52	485
Porsche	2014	6	46
	2013	4	52
Rolls	2014	0	1
Royce	2013	0	1
Saab	2014	0	0
	2013	0	0
Smartcar	2014	3	113
	2013	0	48
Subaru	2014	16	118
	2013	26	272
Suzuki	2014	0	0
	2013	0	1
Toyota	2014	143	1,433
	2013	135	1,531
Volkswagen	2014	84	583
	2013	100	743
Volvo	2014	5	96
	2013	4	94
Import	2014	837	7,867
Total	2013	752	7,636

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2014	8	56	9	84	55	578	20	156	23	211	1	17	116	1,102
	2013	5	63	14	141	85	734	20	188	22	203	2	31	148	1,360
Alfa Romeo	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2014	1	1	0	1	1	7	0	0	0	1	0	0	2	10
	2013	1	1	0	1	0	5	0	2	0	1	0	0	1	10
Audi	2014	6	97	18	195	63	746	23	230	8	94	2	16	120	1,378
	2013	8	73	14	184	60	623	24	180	7	104	1	18	114	1,182
Bentley	2014	0	0	0	11	0	10	0	1	0	0	0	1	0	23
	2013	0	0	0	1	2	7	0	1	0	0	0	0	2	9
B.M.W.	2014	32	249	34	332	124	1,313	31	417	21	214	4	38	246	2,563
	2013	39	258	50	341	138	1,279	51	508	21	196	4	32	303	2,614
Daewoo	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2014	0	0	1	1	1	3	0	1	0	0	0	0	2	5
	2013	0	1	0	1	4	12	0	2	0	0	0	0	4	16
Fiat	2014	4	35	1	33	8	94	2	33	3	20	0	16	18	231
	2013	2	48	1	45	9	152	3	38	0	23	2	14	17	320
Honda	2014	39	516	65	784	381	4,426	115	1,502	95	1,447	27	471	722	9,146
	2013	45	486	61	746	354	4,013	90	1,077	128	1,301	37	421	715	8,044
Hyundai	2014	17	206	8	217	137	1,689	36	752	56	775	8	212	262	3,851
	2013	15	222	19	273	133	1,881	44	808	79	822	17	200	307	4,206
Infiniti	2014	3	64	5	72	20	270	13	107	4	62	0	7	45	582
	2013	6	53	10	75	35	315	14	109	4	48	0	4	69	604
Jaguar	2014	1	6	0	7	7	74	2	29	0	16	1	3	11	135
	2013	1	9	1	9	16	87	0	21	0	21	0	1	18	148
Kia	2014	6	59	2	69	40	590	27	353	32	429	4	103	111	1,603
	2013	3	48	6	93	61	778	26	542	35	404	5	120	136	1,985
Lamborghini	2014	0	0	0	0	2	2	0	2	0	0	0	0	2	4
	2013	0	0	0	0	1	3	0	0	0	1	0	0	1	4
Lexus	2014	13	167	16	129	107	1,007	25	325	18	203	2	30	181	1,861
	2013	16	164	16	122	77	873	25	286	18	185	1	18	153	1,648
Lotus	2014	0	0	0	2	0	0	0	0	0	0	0	0	0	2
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Maserati	2014	2	10	1	11	5	52	4	25	1	8	1	3	14	109
	2013	2	2	1	5	4	31	2	7	0	2	0	1	9	48
Maybach	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2014	13	153	19	281	63	972	18	320	14	249	6	72	133	2,047
	2013	15	116	28	236	77	750	17	339	25	252	8	94	170	1,787
McLaren	2014	0	0	0	0	0	2	0	0	0	0	0	0	0	2
	2013	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Mercedes	2014	21	181	18	191	136	1,151	29	337	21	168	4	36	229	2,064
	2013	26	185	27	180	137	1,021	44	295	22	148	8	46	264	1,875
Mini	2014	16	96	9	92	25	313	9	130	4	74	2	11	65	716
	2013	7	110	12	151	40	404	11	137	10	66	4	18	84	886
Mitsubishi	2014	0	4	1	5	1	24	0	7	1	26	3	13	6	79
	2013	0	0	0	20	0	23	1	6	0	26	1	17	2	92
Nissan	2014	24	214	15	194	140	1,559	51	1,134	81	888	17	265	328	4,254
	2013	25	237	25	814	141	1,790	62	1,109	70	808	27	262	350	5,020
Porsche	2014	3	21	1	18	8	76	1	22	0	15	0	4	13	156
	2013	1	18	0	10	8	93	1	17	0	9	0	1	10	148
Rolls	2014	0	1	0	0	0	0	0	1	0	0	0	0	0	2
Royce	2013	0	0	0	1	0	2	0	0	0	0	0	0	0	3
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2014	0	3	0	6	3	40	1	12	0	7	0	2	4	70
	2013	0	4	0	9	6	32	1	16	0	5	1	3	8	69
Subaru	2014	5	75	11	108	47	560	22	167	14	112	6	48	105	1,070
	2013	18	150	15	224	92	1,159	28	409	23	244	9	77	185	2,263
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	1	0	0	1	1	0	0	1	2
Toyota	2014	50	673	88	870	468	5,392	121	2,275	184	2,098	49	603	960	11,911
	2013	52	622	80	862	448	5,308	151	2,177	180	2,130	49	662	960	11,761
Volkswagen	2014	19	193	37	311	127	1,462	37	471	34	415	13	128	267	2,980
	2013	22	259	23	400	165	1,719	54	640	44	501	16	144	324	3,663
Volvo	2014	1	18	4	53	8	142	0	64	3	17	1	6	17	300
	2013	3	29	2	47	9	169	7	47	2	23	0	11	23	326
Import	2014	284	3,098	363	4,077	1,977	22,554	587	8,873	617	7,549	151	2,105	3,979	48,256
Total	2013	312	3,158	405	4,991	2,102	23,265	676	8,961	691	7,524	192	2,195	4,378	50,094

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2014	1	13	6	54	17	129	78	541	19	119	121	856
	2013	3	18	5	36	20	164	85	623	22	176	135	1,017
Alfa Romeo	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2014	0	0	0	0	0	0	0	3	0	0	0	3
	2013	0	0	0	0	0	0	0	2	0	2	0	4
Audi	2014	5	24	7	68	8	118	48	647	8	115	76	972
	2013	1	19	6	65	15	127	52	519	10	97	84	827
Bentley	2014	0	1	0	0	0	1	1	6	1	6	2	14
	2013	0	0	0	0	0	1	0	7	0	1	0	9
B.M.W.	2014	6	70	8	57	34	306	131	1,098	30	412	209	1,943
	2013	5	77	6	75	26	283	106	1,066	38	394	181	1,895
Daewoo	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2014	0	0	0	0	0	1	0	4	0	1	0	6
	2013	0	0	0	0	0	1	1	16	1	1	2	18
Fiat	2014	0	7	1	15	2	21	9	93	1	28	13	164
	2013	0	8	3	22	0	21	7	160	4	27	14	238
Honda	2014	33	444	58	702	106	1,222	306	3,768	242	2,329	745	8,465
	2013	29	349	73	750	111	1,265	301	3,726	153	2,098	667	8,188
Hyundai	2014	30	314	22	393	55	596	305	3,313	115	1,619	527	6,235
	2013	34	346	32	465	62	756	134	3,725	147	1,455	409	6,747
Infiniti	2014	1	24	0	18	10	96	28	258	12	107	51	503
	2013	1	17	3	15	10	114	30	251	8	102	52	499
Jaguar	2014	1	4	0	4	1	22	8	59	6	27	16	116
	2013	0	7	1	4	5	17	9	85	4	38	19	151
Kia	2014	11	131	14	216	7	110	23	579	39	494	94	1,530
	2013	12	183	24	224	12	127	64	909	45	525	157	1,968
Lamborghini	2014	0	0	0	0	0	0	0	2	0	1	0	3
	2013	0	0	0	0	0	0	0	1	0	0	0	1
Lexus	2014	5	45	3	46	23	189	78	858	38	325	147	1,463
	2013	1	44	6	57	18	205	79	782	28	315	132	1,403
Lotus	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	2	0	0	0	0	0	2

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year											Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Maserati	2014	0	1	1	4	2	11	6	46	1	12	10	74
	2013	0	1	0	0	0	0	3	12	1	2	4	15
Maybach	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2014	8	77	16	239	25	281	62	846	23	284	134	1,727
	2013	4	38	32	302	26	263	60	764	25	231	147	1,598
McLaren	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	2	0	0	0	2
Mercedes	2014	3	48	12	90	29	226	116	1,311	45	394	205	2,069
	2013	4	55	16	73	37	191	168	1,241	56	338	281	1,898
Mini	2014	2	19	6	47	6	62	27	325	4	84	45	537
	2013	2	17	3	38	13	86	35	343	9	89	62	573
Mitsubishi	2014	0	4	3	56	2	9	6	62	4	53	15	184
	2013	1	11	6	44	0	10	4	61	4	33	15	159
Nissan	2014	34	284	22	336	41	493	150	2,790	168	1,703	415	5,606
	2013	33	314	30	368	57	500	143	2,735	126	1,453	389	5,370
Porsche	2014	0	3	1	4	2	16	5	93	0	11	8	127
	2013	0	3	0	3	4	36	7	102	2	30	13	174
Rolls Royce	2014	0	0	0	0	0	0	0	2	0	0	0	2
	2013	0	0	0	0	0	1	1	4	1	2	2	7
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2014	0	0	1	13	0	4	1	49	0	10	2	76
	2013	0	1	0	6	0	9	7	65	0	13	7	94
Subaru	2014	2	33	17	153	14	177	49	458	13	127	95	948
	2013	3	62	20	257	21	328	68	950	29	225	141	1,822
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	1	0	0	0	3	0	1	0	5
Toyota	2014	37	448	68	838	131	1,491	462	5,792	251	2,766	949	11,335
	2013	50	529	93	877	122	1,565	446	6,008	209	2,762	920	11,741
Volkswagen	2014	25	147	22	293	35	360	122	1,305	39	469	243	2,574
	2013	12	159	21	312	30	371	108	1,481	41	584	212	2,907
Volvo	2014	0	1	2	10	3	24	18	217	2	22	25	274
	2013	0	4	1	19	4	42	19	206	1	14	25	285
Import	2014	204	2,142	290	3,656	553	5,965	2,039	24,525	1,061	11,518	4,147	47,806
Total	2013	195	2,262	381	4,013	593	6,485	1,937	25,849	964	11,008	4,070	49,617

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Oct	YTD
Azure	2014	0	0
	2013	0	0
Buick	2014	3	42
	2013	7	31
Cadillac	2014	5	48
	2013	5	37
Chevrolet	2014	31	324
	2013	40	362
Chrysler	2014	5	29
	2013	2	24
Dodge	2014	158	5,717
	2013	287	794
Ford	2014	83	845
	2013	127	1,020
Freightliner	2014	0	1
	2013	0	5
GMC	2014	5	68
	2013	6	95
Jeep	2014	248	2,418
	2013	43	431
Lincoln	2014	3	19
	2013	3	19
RAM	2014	506	3,183
	2013	220	547
Sprinter	2014	0	0
	2013	0	0
Workhorse	2014	0	0
	2013	0	0
Domestic	2014	1,047	12,694
Total	2013	740	3,365

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Azure	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2014	3	20	3	26	14	154	7	112	10	73	1	17	38	402
	2013	0	14	1	27	17	138	7	145	5	50	1	17	31	391
Cadillac	2014	3	30	5	24	14	166	10	98	6	59	2	28	40	405
	2013	0	12	2	14	24	197	8	132	4	47	4	25	42	427
Chevrolet	2014	6	86	41	195	90	1,145	137	779	55	655	19	213	348	3,073
	2013	9	89	12	217	111	1,162	60	749	58	626	15	206	265	3,049
Chrysler	2014	0	14	1	13	12	146	5	56	10	89	0	24	28	342
	2013	1	15	1	9	12	163	1	84	4	90	2	32	21	393
Dodge	2014	4	27	1	57	30	379	46	230	25	267	5	99	111	1,059
	2013	2	31	1	3,730	27	363	14	242	26	236	10	98	80	4,700
Ford	2014	36	305	24	419	268	2,909	115	1,247	109	1,347	29	435	581	6,662
	2013	39	282	33	600	257	2,861	141	1,490	102	1,237	35	379	607	6,849
Freightliner	2014	0	4	0	1	0	0	0	1	0	0	0	0	0	6
	2013	0	2	0	1	0	2	2	3	0	1	0	0	2	9
GMC	2014	2	39	4	68	35	416	32	275	21	239	6	65	100	1,102
	2013	6	45	8	54	37	445	21	248	23	197	1	59	96	1,048
Jeep	2014	28	325	45	564	210	2,251	110	1,026	95	995	27	298	515	5,459
	2013	19	234	38	399	169	1,665	55	680	62	679	22	218	365	3,875
Lincoln	2014	1	12	2	10	9	68	6	26	0	25	2	5	20	146
	2013	0	2	0	7	4	58	2	15	1	18	0	4	7	104
RAM	2014	0	20	5	30	34	325	17	208	30	310	13	144	99	1,037
	2013	1	17	3	1,247	22	210	11	94	16	183	10	114	63	1,865
Sprinter	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2014	83	882	131	1,407	716	7,959	485	4,058	361	4,059	104	1,328	1,880	19,693
Total	2013	77	743	99	6,305	680	7,264	322	3,882	301	3,364	100	1,152	1,579	22,710

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Azure	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2014	3	25	1	37	5	61	9	140	8	78	26	341
	2013	3	36	3	34	3	48	13	152	8	72	30	342
Cadillac	2014	2	32	4	25	10	59	10	199	9	101	35	416
	2013	3	28	3	32	4	52	9	162	8	93	27	367
Chevrolet	2014	27	351	47	546	38	561	118	2,024	111	1,054	341	4,536
	2013	27	304	53	528	49	611	129	2,106	92	1,007	350	4,556
Chrysler	2014	3	28	2	31	5	52	9	392	3	73	22	576
	2013	1	31	3	51	1	53	22	681	7	83	34	899
Dodge	2014	19	162	11	136	8	122	33	622	31	452	102	1,494
	2013	7	139	14	162	11	156	26	512	40	428	98	1,397
Ford	2014	54	617	79	796	79	845	231	2,545	191	2,035	634	6,838
	2013	70	100	72	788	69	937	166	2,431	192	1,765	569	6,021
Freightliner	2014	1	2	0	3	1	3	0	4	1	14	3	26
	2013	0	1	0	2	0	4	0	4	1	6	1	17
GMC	2014	13	101	20	175	14	198	41	667	11	298	99	1,439
	2013	9	107	15	189	16	175	41	731	26	309	107	1,511
Jeep	2014	23	254	51	482	43	562	143	1,715	70	761	330	3,774
	2013	13	180	34	338	35	383	96	1,388	49	564	227	2,853
Lincoln	2014	1	5	3	15	4	15	4	53	6	54	18	142
	2013	0	8	0	11	2	16	1	44	3	40	6	119
RAM	2014	21	125	17	163	13	160	29	329	24	259	104	1,036
	2013	11	87	15	133	7	93	16	235	17	151	66	699
Sprinter	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2014	167	1,702	235	2,409	220	2,638	627	8,690	465	5,179	1,714	20,618
Total	2013	144	1,021	212	2,268	197	2,528	519	8,446	443	4,518	1,515	18,781

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Oct	YTD
Acura	2014	20	198
	2013	23	141
Audi	2014	21	188
	2013	20	184
BMW	2014	21	216
	2013	28	187
Fiat	2014	0	24
	2013	11	19
Honda	2014	75	666
	2013	63	654
Hyundai	2014	16	120
	2013	7	90
Infiniti	2014	1	36
	2013	4	45
Isuzu	2014	0	0
	2013	0	0
Kia	2014	24	191
	2013	18	132
Land Rover	2014	10	147
	2013	15	147
Lexus	2014	24	196
	2013	24	193
Mazda	2014	14	183
	2013	10	126
Mercedes	2014	14	231
	2013	16	213
Mitsubishi	2014	7	58
	2013	6	40
Nissan	2014	37	336
	2013	29	302
Porsche	2014	6	35
	2013	5	28
Saab	2014	0	0
	2013	0	0
Subaru	2014	49	514
	2013	21	194
Suzuki	2014	0	0
	2013	0	0
Toyota	2014	83	752
	2013	59	655
Volkswagen	2014	6	85
	2013	8	129
Volvo	2014	12	108
	2013	6	79
Import	2014	440	4,284
Total	2013	373	3,558

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2014	7	99	12	156	98	1,106	23	371	22	267	0	25	162	2,024
	2013	3	71	14	162	80	992	32	326	21	221	2	35	152	1,807
Audi	2014	7	75	14	123	52	435	19	173	7	58	0	12	99	876
	2013	6	50	8	90	43	398	10	136	5	50	0	8	72	732
BMW	2014	7	96	12	117	47	610	19	174	10	102	1	15	96	1,114
	2013	7	229	15	303	66	1,421	10	384	6	415	1	77	105	2,829
Fiat	2014	0	12	1	12	2	36	0	12	3	12	1	14	7	98
	2013	2	10	1	6	2	30	1	7	2	4	2	4	10	61
Honda	2014	40	357	55	566	295	3,494	102	1,200	82	1,024	37	382	611	7,023
	2013	26	359	38	598	279	3,521	80	1,170	68	1,069	32	365	523	7,082
Hyundai	2014	3	58	5	79	43	551	16	179	21	211	4	72	92	1,150
	2013	2	55	5	66	36	474	22	177	20	199	3	44	88	1,015
Infiniti	2014	0	12	1	20	13	191	11	150	2	39	0	11	27	423
	2013	0	21	0	39	15	202	22	133	4	63	0	7	41	465
Isuzu	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2014	4	54	8	80	44	634	20	345	29	337	11	114	116	1,564
	2013	1	46	11	91	54	643	22	426	42	305	10	91	140	1,602
Land Rover	2014	8	62	4	104	36	588	11	159	8	92	2	18	69	1,023
	2013	7	53	6	92	37	452	13	138	5	67	4	13	72	815
Lexus	2014	9	140	12	139	89	1,089	27	276	21	168	2	32	160	1,844
	2013	7	139	8	99	129	1,003	28	226	15	150	1	21	188	1,638
Mazda	2014	6	76	13	151	47	487	14	174	4	129	3	34	87	1,051
	2013	7	77	16	148	41	488	14	159	13	126	1	33	92	1,031
Mercedes	2014	18	104	13	120	81	689	99	267	18	132	1	19	230	1,331
	2013	4	87	10	201	68	856	27	323	11	159	2	22	122	1,648
Mitsubishi	2014	0	8	3	7	1	43	0	13	4	47	1	23	9	141
	2013	2	10	1	10	3	26	1	9	2	26	0	26	9	107
Nissan	2014	19	189	18	214	132	1,564	71	714	79	756	20	222	339	3,659
	2013	17	179	13	254	129	1,613	53	741	84	685	13	220	309	3,692
Porsche	2014	3	22	0	17	7	106	4	28	1	5	0	4	15	182
	2013	0	18	1	24	8	112	3	36	1	12	1	3	14	205
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2014	18	294	30	414	191	2,072	51	646	40	427	12	131	342	3,984
	2013	16	135	22	207	127	1,014	23	240	23	167	5	39	216	1,802
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Toyota	2014	39	401	60	623	388	4,541	117	1,374	154	1,778	66	604	824	9,321
	2013	42	393	58	616	408	4,248	110	1,425	139	1,671	58	561	815	8,914
Volkswagen	2014	2	36	2	42	13	182	4	55	2	29	1	7	24	351
	2013	2	43	2	69	23	237	9	85	1	43	1	9	38	486
Volvo	2014	0	24	3	38	12	181	3	49	4	28	2	18	24	338
	2013	3	23	6	41	30	247	2	48	1	36	1	19	43	414
Import	2014	190	2,119	266	3,022	1,591	18,599	611	6,359	511	5,641	164	1,757	3,333	37,497
Total	2013	154	1,998	235	3,117	1,578	17,977	482	6,189	463	5,468	137	1,597	3,049	36,346

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2014	3	26	6	89	25	293	98	972	20	194	152	1,574
	2013	6	29	8	77	32	262	94	888	14	141	154	1,397
Audi	2014	0	16	1	31	10	83	41	315	11	64	63	509
	2013	1	9	3	53	7	68	19	294	2	47	32	471
BMW	2014	2	20	6	32	19	132	51	499	12	169	90	852
	2013	1	24	4	31	15	100	53	481	17	148	90	784
Fiat	2014	0	1	2	9	1	7	3	27	1	15	7	59
	2013	0	2	1	4	0	3	6	24	2	10	9	43
Honda	2014	20	275	60	670	96	1,030	253	2,990	115	1,251	544	6,216
	2013	20	250	50	685	94	1,171	261	3,143	110	1,222	535	6,471
Hyundai	2014	10	77	4	119	19	184	91	652	37	322	161	1,354
	2013	4	66	4	99	13	186	30	433	21	254	72	1,038
Infiniti	2014	0	22	2	13	9	68	12	193	12	92	35	388
	2013	0	14	1	12	5	68	22	203	8	91	36	388
Isuzu	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2014	7	105	14	265	21	146	38	677	44	438	124	1,631
	2013	14	145	11	206	8	156	38	709	36	408	107	1,624
Land Rover	2014	1	12	0	30	5	92	23	412	10	145	39	691
	2013	0	10	0	17	3	54	27	315	12	127	42	523
Lexus	2014	3	50	6	57	23	207	74	828	37	305	143	1,447
	2013	3	32	9	51	11	168	76	667	16	219	115	1,137
Mazda	2014	2	42	8	137	13	152	40	570	10	118	73	1,019
	2013	0	9	6	109	19	156	47	501	7	91	79	866
Mercedes	2014	3	28	7	61	21	188	93	773	26	182	150	1,232
	2013	3	27	5	60	16	162	66	719	11	180	101	1,148
Mitsubishi	2014	1	12	3	73	1	14	6	80	8	123	19	302
	2013	0	15	8	63	1	7	11	91	17	109	37	285
Nissan	2014	14	186	27	370	59	476	141	1,495	98	1,101	339	3,628
	2013	22	186	34	383	45	454	144	1,893	96	1,021	341	3,937
Porsche	2014	0	4	0	4	2	16	8	68	0	18	10	110
	2013	0	1	0	5	1	16	8	70	0	7	9	99
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2014	7	87	58	482	49	536	144	1,607	45	388	303	3,100
	2013	1	52	20	204	30	250	96	790	25	165	172	1,461
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	2	0	2
Toyota	2014	29	451	67	746	111	1,243	354	3,688	173	2,008	734	8,136
	2013	35	414	72	713	123	1,262	297	3,474	154	1,748	681	7,611
Volkswagen	2014	0	7	1	13	1	33	16	125	3	29	21	207
	2013	1	6	2	20	2	32	14	163	0	44	19	265
Volvo	2014	2	9	1	17	6	45	14	208	2	36	25	315
	2013	0	3	1	19	8	41	19	217	3	33	31	313
Import	2014	104	1,430	273	3,218	491	4,945	1,500	16,179	664	6,998	3,032	32,770
Total	2013	111	1,294	239	2,811	433	4,616	1,328	15,075	551	6,067	2,662	29,863

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	
Domestic Cars	2014	370	2,654	1,140	11,796	1,042	13,038	2,552	27,488
	2013	297	2,059	1,046	14,266	1,036	14,078	2,379	30,403
	% Change	24.6%	28.9%	9.0%	-17.3%	0.6%	-7.4%	7.3%	-9.6%
Imported Cars	2014	837	7,867	3,979	48,256	4,147	47,806	8,963	103,929
	2013	752	7,636	4,378	50,094	4,070	49,617	9,200	107,347
	% Change	11.3%	3.0%	-9.1%	-3.7%	1.9%	-3.6%	-2.6%	-3.2%
Total Domestic and Imported Cars	2014	1,207	10,521	5,119	60,052	5,189	60,844	11,515	131,417
	2013	1,049	9,695	5,424	64,360	5,106	63,695	11,579	137,750
	% Change	15.1%	8.5%	-5.6%	-6.7%	1.6%	-4.5%	-0.6%	-4.6%
Imports as a % of All Cars	2014	69.3%	74.8%	77.7%	80.4%	79.9%	78.6%	77.8%	79.1%
	2013	71.7%	78.8%	80.7%	77.8%	79.7%	77.9%	79.5%	77.9%
Domestic Trucks	2014	1,047	12,694	1,880	19,693	1,714	20,618	4,641	53,005
	2013	740	3,365	1,579	22,710	1,515	18,781	3,834	44,856
	% Change	41.5%	277.2%	19.1%	-13.3%	13.1%	9.8%	21.0%	18.2%
Imported Trucks	2014	440	4,284	3,333	37,497	3,032	32,770	6,805	74,551
	2013	373	3,558	3,049	36,346	2,662	29,863	6,084	69,767
	% Change	18.0%	20.4%	9.3%	3.2%	13.9%	9.7%	11.9%	6.9%
Total Domestic and Imported Trucks	2014	1,487	16,978	5,213	57,190	4,746	53,388	11,446	127,556
	2013	1,113	6,923	4,628	59,056	4,177	48,644	9,918	114,623
	% Change	33.6%	145.2%	12.6%	-3.2%	13.6%	9.8%	15.4%	11.3%
Total of All Cars and Trucks	2014	2,694	27,499	10,332	117,242	9,935	114,232	22,961	258,973
	2013	2,162	16,618	10,052	123,416	9,283	112,339	21,497	252,373
	% Change	24.6%	65.5%	2.8%	-5.0%	7.0%	1.7%	6.8%	2.6%