

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Oct	YTD
Buick	2006	7	112
	2005	11	87
Cadillac	2006	9	174
	2005	16	184
Chevrolet	2006	95	903
	2005	41	580
Chrysler	2006	6	279
	2005	31	364
Dodge	2006	42	287
	2005	7	120
Ford	2006	65	850
	2005	25	687
Gem	2006	0	0
	2005	0	0
Lincoln	2006	7	123
	2005	14	91
Mercury	2006	11	134
	2005	7	104
Oldsmobile	2006	0	0
	2005	0	1
Plymouth	2006	0	0
	2005	0	0
Pontiac	2006	12	139
	2005	11	127
Saturn	2006	9	74
	2005	7	88
TH!NK	2006	0	0
	2005	0	0
Domestic	2006	263	3,075
Total	2005	170	2,433

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Buick	2006	1	21	0	31	21	253	4	79	5	64	31	448
	2005	6	38	2	37	17	356	2	95	4	97	31	623
Cadillac	2006	3	51	3	58	38	394	9	93	5	104	58	700
	2005	7	61	5	61	42	436	14	155	9	109	77	822
Chevrolet	2006	9	84	7	137	49	888	42	565	27	364	134	2,038
	2005	4	98	14	174	73	1,077	61	533	37	416	189	2,298
Chrysler	2006	4	593	4	41	30	356	10	309	23	219	71	1,518
	2005	1	377	3	76	57	523	12	388	31	326	104	1,690
Dodge	2006	9	747	2	45	17	458	30	383	15	198	73	1,831
	2005	23	637	1	29	34	376	21	698	20	194	99	1,934
Ford	2006	10	241	10	202	162	1,670	94	1,873	37	617	313	4,603
	2005	12	737	22	235	155	1,733	25	2,111	36	694	250	5,510
Gem	2006	0	1	0	0	0	3	0	0	0	0	0	4
	2005	0	1	0	1	0	1	1	2	0	0	1	5
Lincoln	2006	0	28	3	31	14	265	3	192	4	50	24	566
	2005	5	28	0	20	22	190	4	181	5	29	36	448
Mercury	2006	3	18	2	19	10	151	4	482	2	55	21	725
	2005	3	20	2	27	27	235	1	601	6	66	39	949
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	6	59	3	85	31	420	39	257	12	207	91	1,028
	2005	3	37	5	48	21	380	76	325	15	185	120	975
Saturn	2006	3	39	10	43	35	198	16	93	16	118	80	491
	2005	1	44	5	39	17	198	3	68	6	102	32	451
TH!NK	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Domestic Total	2006	48	1,882	44	692	407	5,056	251	4,326	146	1,996	896	13,952
	2005	65	2,078	59	747	465	5,505	220	5,157	169	2,218	978	15,705

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Buick	2006	5	30	8	73	28	725	14	165	55	993
	2005	1	32	4	92	54	687	7	183	66	994
Cadillac	2006	1	50	3	47	36	466	28	294	68	857
	2005	8	70	7	64	82	477	27	319	124	930
Chevrolet	2006	21	234	25	399	308	3,647	129	1,106	483	5,386
	2005	15	231	28	410	384	3,402	88	1,231	515	5,274
Chrysler	2006	8	99	14	113	90	508	62	733	174	1,453
	2005	16	152	7	143	40	493	72	940	135	1,728
Dodge	2006	22	205	9	92	166	1,544	40	631	237	2,472
	2005	21	129	11	95	85	1,302	63	509	180	2,035
Ford	2006	35	416	33	441	215	2,706	114	1,378	397	4,941
	2005	31	414	32	436	151	2,365	165	1,187	379	4,402
Gem	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Lincoln	2006	1	31	3	48	6	191	16	192	26	462
	2005	1	15	0	15	32	176	20	180	53	386
Mercury	2006	1	27	1	37	13	118	17	170	32	352
	2005	3	36	1	46	9	186	15	171	28	439
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	3	0	1	0	4
Plymouth	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	11	71	16	198	117	1,892	20	271	164	2,432
	2005	5	69	15	217	125	1,500	29	311	174	2,097
Saturn	2006	6	59	14	85	66	519	30	237	116	900
	2005	5	42	3	52	49	242	19	264	76	600
TH!NK	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Domestic Total	2006	111	1,222	126	1,533	1,045	12,316	470	5,177	1,752	20,248
	2005	106	1,190	108	1,570	1,011	10,833	505	5,296	1,730	18,889

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Oct	YTD
Acura	2006	15	257
	2005	39	300
Aston Martin	2006	0	2
	2005	0	2
Audi	2006	17	197
	2005	28	247
Bentley	2006	1	2
	2005	0	2
B.M.W.	2006	44	449
	2005	40	438
Daewoo	2006	0	0
	2005	0	0
Ferrari	2006	0	0
	2005	0	0
Honda	2006	103	1,013
	2005	108	1,032
Hyundai	2006	27	353
	2005	50	323
Infiniti	2006	4	85
	2005	8	105
Jaguar	2006	4	52
	2005	6	79
Kia	2006	6	84
	2005	13	89
Lamborghini	2006	0	1
	2005	0	0
Lexus	2006	17	240
	2005	26	170
Lotus	2006	0	2
	2005	0	2

IMPORTED VEHICLES	Year	Washington, DC	
		Oct	YTD
Maserati	2006	0	3
	2005	0	6
Maybach	2006	0	1
	2005	0	1
Mazda	2006	29	279
	2005	22	238
Mercedes	2006	32	406
	2005	36	403
Mini	2006	15	168
	2005	19	170
Mitsubishi	2006	20	147
	2005	15	115
Nissan	2006	40	369
	2005	42	435
Porsche	2006	0	40
	2005	0	34
Rolls	2006	0	1
Royce	2005	0	0
Saab	2006	11	125
	2005	5	153
Subaru	2006	19	168
	2005	14	168
Suzuki	2006	2	18
	2005	4	41
Toyota	2006	196	1,688
	2005	132	1,402
Volkswagen	2006	52	498
	2005	49	476
Volvo	2006	24	232
	2005	27	325
Import	2006	678	6,880
Total	2005	683	6,756

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2006	22	178	26	316	186	1,787	36	373	29	397	299	3,051
	2005	16	160	16	278	112	1,603	22	409	33	422	199	2,872
Aston Martin	2006	0	0	1	1	0	10	0	3	1	1	2	15
	2005	0	1	0	0	0	8	0	0	0	0	0	9
Audi	2006	5	78	11	129	47	383	2	69	3	25	68	684
	2005	7	94	18	149	43	480	14	113	7	44	89	880
Bentley	2006	0	1	0	2	0	7	0	4	0	0	0	14
	2005	0	0	0	0	0	12	0	1	0	1	0	14
B.M.W.	2006	13	208	19	304	138	1,399	30	406	12	213	212	2,530
	2005	23	193	39	293	163	1,335	41	342	19	214	285	2,377
Daewoo	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2006	0	0	0	1	0	6	1	1	0	2	1	10
	2005	0	0	0	0	1	9	0	1	0	0	1	10
Honda	2006	55	580	76	903	391	4,698	81	1,086	121	1,377	724	8,644
	2005	61	544	76	810	419	4,533	90	1,080	98	1,383	744	8,350
Hyundai	2006	10	161	13	162	106	1,310	43	1,132	42	485	214	3,250
	2005	12	150	18	148	122	1,213	62	673	41	455	255	2,639
Infiniti	2006	7	63	8	86	52	532	15	186	12	118	94	985
	2005	5	79	9	114	68	683	16	197	12	119	110	1,192
Jaguar	2006	3	19	2	17	9	181	3	37	5	39	22	293
	2005	1	23	7	36	18	261	8	102	8	48	42	470
Kia	2006	1	12	0	7	7	93	1	108	3	40	12	260
	2005	3	12	0	12	11	152	6	198	10	52	30	426
Lamborghini	2006	0	0	0	0	1	5	0	1	0	0	1	6
	2005	0	0	0	1	0	7	0	1	0	0	0	9
Lexus	2006	13	135	10	141	146	1,180	33	286	14	187	216	1,929
	2005	10	146	9	106	111	1,071	20	194	13	171	163	1,688
Lotus	2006	0	0	0	0	1	12	1	5	0	1	2	18
	2005	0	0	1	4	0	21	0	6	0	0	1	31

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Maserati	2006	0	1	0	0	3	10	1	8	0	1	4	20
	2005	0	0	0	1	0	20	0	5	0	0	0	26
Maybach	2006	0	0	0	0	1	1	1	1	0	0	2	2
	2005	0	0	0	0	1	1	0	0	0	0	1	1
Mazda	2006	12	135	33	262	93	1,067	24	711	18	267	180	2,442
	2005	16	134	44	225	91	915	47	578	18	220	216	2,072
Mercedes	2006	10	116	10	164	103	1,079	20	205	12	178	155	1,742
	2005	8	122	17	164	110	1,247	22	245	18	204	175	1,982
Mini	2006	3	49	9	81	31	241	7	78	5	51	55	500
	2005	2	52	7	88	27	215	6	80	7	50	49	485
Mitsubishi	2006	3	30	1	34	22	213	4	47	11	101	41	425
	2005	5	48	3	23	19	180	1	67	14	135	42	453
Nissan	2006	22	210	15	190	135	1,114	48	363	62	520	282	2,397
	2005	13	188	18	201	114	1,271	35	391	43	625	223	2,676
Porsche	2006	0	20	5	44	10	137	2	37	2	11	19	249
	2005	1	11	1	18	13	130	3	24	1	10	19	193
Rolls	2006	0	0	0	0	0	0	0	1	0	0	0	1
Royce	2005	0	0	0	0	0	1	0	0	0	0	0	1
Saab	2006	1	40	7	85	12	178	1	38	4	22	25	363
	2005	5	66	5	103	17	245	6	75	8	40	41	529
Subaru	2006	7	69	19	137	73	611	17	238	8	102	124	1,157
	2005	12	85	5	127	48	633	61	314	12	117	138	1,276
Suzuki	2006	0	38	1	2	2	15	0	37	3	5	6	97
	2005	0	7	0	3	2	43	2	13	6	22	10	88
Toyota	2006	76	844	89	1,132	707	7,762	141	1,638	236	2,799	1,249	14,175
	2005	67	738	94	989	707	6,914	162	1,440	220	2,330	1,250	12,411
Volkswagen	2006	14	224	29	290	133	1,438	30	378	29	356	235	2,686
	2005	13	215	26	309	141	1,335	31	363	33	330	244	2,552
Volvo	2006	4	61	12	100	39	421	8	130	8	66	71	778
	2005	5	99	13	156	41	623	20	226	2	63	81	1,167
Import	2006	281	3,272	396	4,590	2,448	25,890	550	7,607	640	7,364	4,315	48,723
Total	2005	285	3,167	426	4,358	2,399	25,161	675	7,138	623	7,055	4,408	46,879

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2006	6	73	14	159	93	1,298	31	323	144	1,853
	2005	5	76	7	160	99	1,395	29	411	140	2,042
Aston Martin	2006	0	0	0	0	4	16	0	0	4	16
	2005	0	0	0	0	0	6	1	1	1	7
Audi	2006	0	12	0	28	31	369	4	48	35	457
	2005	1	11	5	45	52	465	6	57	64	578
Bentley	2006	0	0	0	0	0	15	2	13	2	28
	2005	0	0	1	1	1	19	0	8	2	28
B.M.W.	2006	5	62	8	71	124	1,082	31	378	168	1,593
	2005	6	60	12	80	129	1,054	54	426	201	1,620
Daewoo	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Ferrari	2006	0	0	0	0	0	4	0	0	0	4
	2005	0	0	0	0	1	8	0	0	1	8
Honda	2006	38	428	50	797	344	3,995	156	2,088	588	7,308
	2005	39	396	73	777	360	3,984	236	2,206	708	7,363
Hyundai	2006	17	180	14	257	62	1,314	70	926	163	2,677
	2005	18	208	12	265	71	903	81	898	182	2,274
Infiniti	2006	1	26	3	34	36	328	21	258	61	646
	2005	3	41	2	44	51	440	29	243	85	768
Jaguar	2006	1	10	1	10	8	156	5	53	15	229
	2005	1	11	0	11	19	211	10	101	30	334
Kia	2006	0	9	19	273	48	532	15	204	82	1,018
	2005	1	10	22	239	42	643	18	229	83	1,121
Lamborghini	2006	0	0	0	0	0	1	0	0	0	1
	2005	0	0	0	0	0	1	0	0	0	1
Lexus	2006	9	73	7	72	110	931	60	481	186	1,557
	2005	5	55	7	57	111	908	49	417	172	1,437
Lotus	2006	0	0	0	0	0	9	0	0	0	9
	2005	0	0	1	2	1	22	0	0	2	24

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Maserati	2006	0	1	0	0	0	9	0	0	0	10
	2005	0	0	0	1	1	11	0	1	1	13
Maybach	2006	0	0	0	0	0	1	0	0	0	1
	2005	0	0	0	0	0	0	0	0	0	0
Mazda	2006	3	56	26	245	84	1,155	37	423	150	1,879
	2005	4	65	14	253	95	1,034	58	396	171	1,748
Mercedes	2006	5	64	10	102	121	1,289	89	863	225	2,318
	2005	6	68	9	107	110	1,287	75	814	200	2,276
Mini	2006	0	9	3	32	21	155	10	51	34	247
	2005	1	8	2	20	17	174	7	64	27	266
Mitsubishi	2006	11	51	7	47	64	361	25	328	107	787
	2005	4	51	4	60	36	478	29	312	73	901
Nissan	2006	22	253	34	357	116	1,856	129	1,569	301	4,035
	2005	14	280	25	281	383	2,289	201	1,933	623	4,783
Porsche	2006	0	5	1	6	10	133	0	19	11	163
	2005	0	3	0	3	10	94	0	16	10	116
Rolls	2006	0	0	0	0	0	3	0	0	0	3
Royce	2005	0	0	0	0	0	2	0	0	0	2
Saab	2006	0	2	9	48	24	199	0	15	33	264
	2005	1	5	0	79	6	254	3	36	10	374
Subaru	2006	4	39	11	132	55	645	16	105	86	921
	2005	6	54	13	145	35	592	10	152	64	943
Suzuki	2006	0	4	0	12	5	89	5	54	10	159
	2005	0	7	6	57	14	129	10	89	30	282
Toyota	2006	88	805	109	1,211	580	6,564	396	4,483	1,173	13,063
	2005	93	750	104	1,146	738	6,280	389	3,641	1,324	11,817
Volkswagen	2006	9	166	17	228	62	1,052	43	476	131	1,922
	2005	9	112	19	263	81	908	56	420	165	1,703
Volvo	2006	4	23	5	35	34	402	8	92	51	552
	2005	3	21	4	55	36	552	16	115	59	743
Import	2006	223	2,351	348	4,156	2,036	23,963	1,153	13,250	3,760	43,720
Total	2005	220	2,292	342	4,151	2,499	24,143	1,367	12,986	4,428	43,572

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)

DOMESTIC TRUCKS

Washington, DC

DOMESTIC		Washington, DC	
TRUCKS	Year	Oct	YTD
Buick	2006	0	10
	2005	1	14
Cadillac	2006	2	61
	2005	3	68
Chevrolet	2006	59	675
	2005	55	591
Chrysler	2006	19	184
	2005	19	205
Dodge	2006	47	401
	2005	54	410
Ford	2006	124	1,140
	2005	85	1,195
Freightliner	2006	0	6
	2005	0	0
GMC	2006	7	85
	2005	13	114
Hummer	2006	4	39
	2005	5	21
Jeep	2006	25	288
	2005	45	361
Lincoln	2006	2	31
	2005	6	40
Mercury	2006	2	45
	2005	7	48
Oldsmobile	2006	0	0
	2005	0	1
Plymouth	2006	0	0
	2005	0	0
Pontiac	2006	1	13
	2005	0	4
Saturn	2006	7	58
	2005	3	59
Sprinter	2006	0	2
	2005	0	15
Workhorse	2006	0	0
	2005	0	2
Domestic	2006	299	3,038
Total	2005	296	3,148

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Buick	2006	0	5	0	6	5	48	0	22	3	16	8	97
	2005	0	4	0	10	5	110	17	77	1	35	23	236
Cadillac	2006	5	35	1	17	26	240	9	108	7	72	48	472
	2005	1	29	2	25	10	270	4	83	7	68	24	475
Chevrolet	2006	16	137	19	198	147	2,021	86	1,078	102	939	370	4,373
	2005	17	204	39	323	146	2,771	98	1,206	86	1,272	386	5,776
Chrysler	2006	7	725	4	66	53	647	20	429	26	274	110	2,141
	2005	5	630	2	81	48	841	36	635	12	407	103	2,594
Dodge	2006	27	577	6	102	71	905	22	422	56	535	182	2,541
	2005	10	356	8	131	67	1,257	35	592	33	804	153	3,140
Ford	2006	24	300	26	360	273	3,196	64	1,670	159	1,544	546	7,070
	2005	38	434	32	495	260	4,137	113	2,193	129	2,128	572	9,387
Freightliner	2006	1	4	0	0	0	8	1	7	0	1	2	20
	2005	0	1	0	1	2	6	2	4	1	3	5	15
GMC	2006	10	73	6	54	69	652	15	199	43	382	143	1,360
	2005	3	84	4	74	50	923	13	376	32	573	102	2,030
Hummer	2006	1	13	2	26	20	198	9	104	7	95	39	436
	2005	2	8	7	21	32	164	9	63	10	74	60	330
Jeep	2006	22	618	25	219	128	1,112	45	453	53	406	273	2,808
	2005	15	372	15	238	94	1,418	39	576	30	497	193	3,101
Lincoln	2006	0	1	0	7	5	81	3	66	5	33	13	188
	2005	1	8	2	10	11	164	3	110	4	71	21	363
Mercury	2006	0	15	3	22	9	167	3	103	5	69	20	376
	2005	0	10	1	19	12	163	3	62	5	62	21	316
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	1	0	0	0	0	0	1
Plymouth	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	0	7	1	5	3	49	0	20	3	34	7	115
	2005	1	2	0	3	4	40	9	44	5	25	19	114
Saturn	2006	3	31	3	24	16	169	5	60	6	127	33	411
	2005	3	39	4	35	19	204	21	78	10	132	57	488
Sprinter	2006	0	0	0	0	0	5	0	0	0	0	0	5
	2005	0	5	0	13	2	39	0	8	0	15	2	80
Workhorse	2006	0	0	0	1	1	1	0	0	0	0	1	2
	2005	0	0	0	0	0	10	0	0	0	2	0	12
Domestic	2006	116	2,541	96	1,107	826	9,499	282	4,741	475	4,527	1,795	22,415
Total	2005	96	2,186	116	1,479	762	12,518	402	6,107	365	6,168	1,741	28,458

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Buick	2006	2	9	1	16	4	38	5	46	12	109
	2005	1	8	0	31	2	48	5	84	8	171
Cadillac	2006	2	35	4	39	31	194	30	213	67	481
	2005	5	52	4	35	32	268	11	218	52	573
Chevrolet	2006	54	625	78	934	244	4,104	266	2,327	642	7,990
	2005	35	816	71	1,249	625	4,650	155	2,536	886	9,251
Chrysler	2006	12	132	18	214	114	1,398	54	687	198	2,431
	2005	4	191	20	289	40	687	63	676	127	1,843
Dodge	2006	35	412	33	376	120	2,294	92	1,040	280	4,122
	2005	31	476	34	497	209	2,714	90	1,197	364	4,884
Ford	2006	70	825	91	915	253	3,755	224	2,915	638	8,410
	2005	90	1,121	101	1,449	377	5,074	258	3,295	826	10,939
Freightliner	2006	0	0	0	13	0	13	2	18	2	44
	2005	0	0	0	2	2	6	5	11	7	19
GMC	2006	17	176	34	303	50	675	51	650	152	1,804
	2005	14	233	16	363	124	939	45	821	199	2,356
Hummer	2006	1	34	1	52	11	161	8	148	21	395
	2005	3	21	5	42	16	128	15	107	39	298
Jeep	2006	20	215	28	340	92	1,534	60	513	200	2,602
	2005	16	228	25	383	100	1,756	39	535	180	2,902
Lincoln	2006	2	13	1	14	3	49	12	108	18	184
	2005	3	18	3	31	6	112	11	174	23	335
Mercury	2006	2	24	2	36	6	110	8	120	18	290
	2005	1	32	5	66	4	111	5	156	15	365
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	2	0	1	0	3
Plymouth	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	0	11	1	57	5	55	4	49	10	172
	2005	1	8	1	25	13	65	1	26	16	124
Saturn	2006	3	39	4	81	16	145	22	203	45	468
	2005	1	41	2	64	21	157	19	216	43	478
Sprinter	2006	0	0	0	4	0	1	0	1	0	6
	2005	0	5	0	12	1	62	3	41	4	120
Workhorse	2006	0	1	0	0	0	0	0	0	0	1
	2005	0	0	0	0	0	1	0	4	0	5
Domestic	2006	220	2,551	296	3,394	949	14,526	838	9,038	2,303	29,509
Total	2005	205	3,250	287	4,538	1,572	16,780	725	10,098	2,789	34,666

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Oct	YTD
Acura	2006	9	81
	2005	8	82
Audi	2006	8	10
	2005	0	0
BMW	2006	11	136
	2005	10	155
Honda	2006	54	628
	2005	60	592
Hyundai	2006	9	70
	2005	14	114
Infiniti	2006	3	32
	2005	1	50
Isuzu	2006	1	6
	2005	2	16
Kia	2006	3	72
	2005	5	64
Land Rover	2006	6	124
	2005	9	110
Lexus	2006	23	221
	2005	32	241
Mazda	2006	7	48
	2005	2	50
Mercedes	2006	10	117
	2005	8	74
Mitsubishi	2006	3	30
	2005	5	42
Nissan	2006	29	216
	2005	27	275
Porsche	2006	2	18
	2005	3	36
Saab	2006	0	2
	2005	0	4
Subaru	2006	7	101
	2005	11	125
Suzuki	2006	0	13
	2005	2	8
Toyota	2006	84	753
	2005	72	764
Volkswagen	2006	2	25
	2005	2	47
Volvo	2006	12	122
	2005	9	93
Import	2006	283	2,825
Total	2005	282	2,942

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2006	4	38	8	54	96	628	35	221	27	158	170	1,099
	2005	2	44	7	105	54	706	23	252	15	172	101	1,279
Audi	2006	2	4	1	4	8	25	0	2	1	6	12	41
	2005	0	0	0	0	0	0	0	0	0	0	0	0
BMW	2006	4	60	5	82	32	341	7	99	3	55	51	637
	2005	5	75	5	112	31	418	9	143	4	52	54	800
Honda	2006	28	323	47	539	365	3,819	107	1,181	78	1,102	625	6,964
	2005	27	288	51	527	351	3,769	105	1,168	94	1,088	628	6,840
Hyundai	2006	7	51	3	38	47	390	22	175	16	196	95	850
	2005	7	74	3	47	44	536	12	186	17	208	83	1,051
Infiniti	2006	1	16	0	21	17	164	7	63	3	44	28	308
	2005	1	16	3	26	24	212	5	68	7	60	40	382
Isuzu	2006	0	2	0	2	1	29	1	3	2	8	4	44
	2005	0	6	0	9	3	84	2	19	0	25	5	143
Kia	2006	0	15	2	21	15	183	15	342	7	84	39	645
	2005	1	10	0	23	12	199	5	86	7	102	25	420
Land Rover	2006	4	42	8	57	34	302	10	102	6	54	62	557
	2005	3	41	5	53	33	259	20	131	3	29	64	513
Lexus	2006	13	153	9	120	110	1,117	20	227	18	216	170	1,833
	2005	14	143	9	143	110	1,337	21	277	11	170	165	2,070
Mazda	2006	1	21	3	43	22	193	8	69	9	66	43	392
	2005	0	25	2	23	17	164	7	80	18	83	44	375
Mercedes	2006	3	41	8	57	48	422	17	105	7	58	83	683
	2005	2	20	8	46	27	316	11	64	9	45	57	491
Mitsubishi	2006	0	5	0	8	3	54	0	12	4	13	7	92
	2005	0	14	0	7	6	61	1	17	0	34	7	133
Nissan	2006	9	128	7	189	103	1,085	29	377	39	533	187	2,312
	2005	16	178	22	242	122	1,552	39	582	79	793	278	3,347
Porsche	2006	0	4	1	13	7	66	2	14	0	8	10	105
	2005	0	12	0	17	12	103	1	20	1	12	14	164
Saab	2006	0	0	0	3	2	15	0	3	0	2	2	23
	2005	0	3	0	1	1	7	0	2	0	0	1	13
Subaru	2006	4	51	10	84	43	423	121	238	6	74	184	870
	2005	7	65	10	107	44	492	44	161	12	78	117	903
Suzuki	2006	0	2	0	1	3	16	1	6	3	15	7	40
	2005	0	2	0	1	4	22	0	6	2	10	6	41
Toyota	2006	36	504	79	743	563	5,793	153	1,597	196	2,222	1,027	10,859
	2005	36	438	64	646	475	5,625	114	1,444	199	2,171	888	10,324
Volkswagen	2006	3	9	0	9	8	66	2	21	0	8	13	113
	2005	0	20	2	23	12	155	1	29	3	35	18	262
Volvo	2006	0	34	7	53	30	311	12	143	10	51	59	592
	2005	1	28	9	56	23	269	6	86	4	41	43	480
Import	2006	119	1,503	198	2,141	1,557	15,442	569	5,000	435	4,973	2,878	29,059
Total	2005	122	1,502	200	2,214	1,405	16,286	426	4,821	485	5,208	2,638	30,031

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Acura	2006	3	20	4	40	96	545	14	128	117	733
	2005	1	22	3	50	48	593	10	108	62	773
Audi	2006	0	0	2	3	4	23	1	5	7	31
	2005	0	0	0	0	0	0	0	0	0	0
BMW	2006	3	11	1	18	24	230	8	91	36	350
	2005	1	13	4	28	30	324	11	105	46	470
Honda	2006	26	307	59	774	335	3,489	134	1,307	554	5,877
	2005	21	315	59	763	330	3,400	120	1,275	530	5,753
Hyundai	2006	11	57	10	89	33	393	28	240	82	779
	2005	8	91	7	129	44	385	29	281	88	886
Infiniti	2006	1	16	2	13	19	116	3	117	25	262
	2005	0	16	1	15	13	122	57	205	71	358
Isuzu	2006	0	2	1	7	0	10	1	19	2	38
	2005	0	7	0	7	2	26	5	66	7	106
Kia	2006	1	11	23	238	82	383	11	243	117	875
	2005	3	19	23	298	29	563	16	211	71	1,091
Land Rover	2006	1	7	1	14	35	267	13	139	50	427
	2005	1	11	2	20	18	206	10	109	31	346
Lexus	2006	5	64	6	45	90	770	23	261	124	1,140
	2005	4	54	9	55	101	949	29	321	143	1,379
Mazda	2006	2	14	4	46	22	141	13	173	41	374
	2005	0	19	7	69	18	219	16	176	41	483
Mercedes	2006	5	27	6	52	58	430	37	291	106	800
	2005	0	8	4	35	45	344	29	167	78	554
Mitsubishi	2006	2	17	2	12	6	129	2	87	12	245
	2005	3	23	1	19	38	192	14	121	56	355
Nissan	2006	23	220	21	271	186	1,431	64	955	294	2,877
	2005	25	253	32	443	125	1,524	95	1,202	277	3,422
Porsche	2006	0	1	0	1	5	45	0	9	5	56
	2005	0	3	1	2	6	69	5	15	12	89
Saab	2006	0	0	1	9	1	18	1	7	3	34
	2005	0	1	0	2	0	9	0	2	0	14
Subaru	2006	3	30	16	104	38	380	8	212	65	726
	2005	6	27	11	124	41	439	12	135	70	725
Suzuki	2006	0	4	1	8	4	64	1	25	6	101
	2005	1	7	2	27	9	32	8	28	20	94
Toyota	2006	53	555	103	964	418	4,200	252	2,427	826	8,146
	2005	40	555	84	936	395	4,052	194	2,291	713	7,834
Volkswagen	2006	0	4	0	4	10	39	6	31	16	78
	2005	0	5	1	11	12	118	4	44	17	178
Volvo	2006	1	5	3	23	28	260	3	46	35	334
	2005	2	15	2	16	22	218	5	59	31	308
Import	2006	140	1,372	266	2,735	1,494	13,363	623	6,813	2,523	24,283
Total	2005	116	1,464	253	3,049	1,326	13,784	669	6,921	2,364	25,218

Washington Area New Automobile Dealers Associatic
New Motor Vehicles Titled (Sold)
Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Oct	YTD	Oct	YTD	Oct	YTD	Oct	YTD
Domestic Cars	2006	263	3,075	896	13,952	1,752	20,248	2,911	37,275
	2005	170	2,433	978	15,705	1,730	18,889	2,878	37,027
	% Change	54.7%	26.4%	-8.4%	-11.2%	1.3%	7.2%	1.1%	0.7%
Imported Cars	2006	678	6,880	4,315	48,723	3,760	43,720	8,753	99,323
	2005	683	6,756	4,408	46,879	4,428	43,572	9,519	97,207
	% Change	-0.7%	1.8%	-2.1%	3.9%	-15.1%	0.3%	-8.0%	2.2%
Total Domestic and Imported Cars	2006	941	9,955	5,211	62,675	5,512	63,968	11,664	136,598
	2005	853	9,189	5,386	62,584	6,158	62,461	12,397	134,234
	% Change	10.3%	8.3%	-3.2%	0.1%	-10.5%	2.4%	-5.9%	1.8%
Imports as a % of All Cars	2006	72.1%	69.1%	82.8%	77.7%	68.2%	68.3%	75.0%	72.7%
	2005	80.1%	73.5%	81.8%	74.9%	71.9%	69.8%	76.8%	72.4%
Domestic Trucks	2006	299	3,038	1,795	22,415	2,303	29,509	4,397	54,962
	2005	296	3,148	1,741	28,458	2,789	34,666	4,826	66,272
	% Change	1.0%	-3.5%	3.1%	-21.2%	-17.4%	-14.9%	-8.9%	-17.1%
Imported Trucks	2006	283	2,825	2,878	29,059	2,523	24,283	5,684	56,167
	2005	282	2,942	2,638	30,031	2,364	25,218	5,284	58,191
	% Change	0.4%	-4.0%	9.1%	-3.2%	6.7%	-3.7%	7.6%	-3.5%
Total Domestic and Imported Trucks	2006	582	5,863	4,673	51,474	4,826	53,792	10,081	111,129
	2005	578	6,090	4,379	58,489	5,153	59,884	10,110	124,463
	% Change	0.7%	-3.7%	6.7%	-12.0%	-6.3%	-10.2%	-0.3%	-10.7%
Total of All Cars and Trucks	2006	1,523	15,818	9,884	114,149	10,338	117,760	21,745	247,727
	2005	1,431	15,279	9,765	121,073	11,311	122,345	22,507	258,697
	% Change	6.4%	3.5%	1.2%	-5.7%	-8.6%	-3.7%	-3.4%	-4.2%