

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Nov	YTD
Buick	2012	10	58
	2011	5	60
Cadillac	2012	10	65
	2011	6	88
Chevrolet	2012	40	643
	2011	34	427
Chrysler	2012	16	150
	2011	11	82
Dodge	2012	8	239
	2011	11	103
Fisker	2012	0	1
	2011	0	0
Ford	2012	47	662
	2011	105	700
Gem	2012	0	0
	2011	0	2
Lincoln	2012	5	74
	2011	8	82
Tesla	2012	0	0
	2011	0	2
Domestic	2012	136	1,892
Total	2011	180	1,546

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Buick	2012	0	21	1	28	12	169	5	110	9	97	2	30	29	455
	2011	5	36	1	19	15	158	3	178	7	83	0	14	31	488
Cadillac	2012	4	13	5	29	25	179	2	43	6	73	3	26	45	363
	2011	3	48	3	32	11	165	4	124	4	54	3	24	28	447
Chevrolet	2012	6	131	12	304	96	1,042	44	1,669	37	666	10	295	205	4,107
	2011	12	121	7	298	81	987	30	2,244	47	601	18	457	195	4,708
Chrysler	2012	3	21	1	268	18	215	3	83	15	185	8	52	48	824
	2011	2	25	4	56	19	171	11	97	15	116	1	33	52	498
Dodge	2012	2	41	134	841	23	282	15	242	24	267	11	106	209	1,779
	2011	0	23	70	1,335	20	200	4	114	14	181	5	79	113	1,932
Fisker	2012	0	0	0	1	0	3	0	4	0	0	0	0	0	8
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2012	26	255	57	518	234	2,251	67	899	89	841	18	252	491	5,016
	2011	20	235	55	856	144	2,319	61	683	90	750	15	252	385	5,095
Gem	2012	0	1	0	0	0	0	0	1	0	0	0	0	0	2
	2011	0	0	0	0	0	0	0	0	0	2	0	0	0	2
Lincoln	2012	2	16	1	12	8	99	3	31	0	18	0	11	14	187
	2011	1	17	1	36	7	160	3	67	2	41	1	12	15	333
Tesla	2012	0	0	1	1	3	7	3	3	2	2	1	1	10	14
	2011	0	0	0	1	0	3	0	0	0	0	0	0	0	4
Domestic Total	2012	43	499	212	2,002	419	4,247	142	3,085	182	2,149	53	773	1,051	12,755
	2011	43	505	141	2,633	297	4,163	116	3,507	179	1,828	43	871	819	13,507

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Buick	2012	7	47	2	68	1	76	18	256	7	160	35	607
	2011	3	29	5	63	6	55	15	205	16	154	45	506
Cadillac	2012	6	31	4	35	3	53	32	216	10	114	55	449
	2011	6	29	3	33	4	50	15	190	13	127	41	429
Chevrolet	2012	28	296	35	524	32	529	209	2,128	84	1,476	388	4,953
	2011	15	247	33	460	32	628	123	1,442	80	1,008	283	3,785
Chrysler	2012	7	80	3	55	12	86	42	563	28	392	92	1,176
	2011	2	49	6	44	5	45	56	241	27	280	96	659
Dodge	2012	14	148	10	111	7	107	60	719	37	439	128	1,524
	2011	10	114	9	94	28	85	47	446	41	380	135	1,119
Fisker	2012	0	0	0	0	0	0	0	0	0	1	0	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2012	54	487	43	473	68	656	156	1,774	108	1,069	429	4,459
	2011	30	376	44	440	60	593	122	1,551	75	1,012	331	3,972
Gem	2012	0	0	0	0	0	0	0	0	2	2	2	2
	2011	0	0	0	0	0	1	0	9	0	0	0	10
Lincoln	2012	1	8	0	20	1	26	3	62	2	47	7	163
	2011	2	14	1	15	1	24	7	85	2	57	13	195
Tesla	2012	0	1	0	0	0	1	4	5	0	0	4	7
	2011	0	0	0	0	0	2	0	4	0	1	0	7
Domestic Total	2012	117	1,098	97	1,286	124	1,534	524	5,723	278	3,700	1,140	13,341
	2011	68	858	101	1,149	136	1,483	385	4,173	254	3,019	944	10,682

Washington Area New Automobile Dealers Association

New Motor Vehicles Titled (Sold)

IMPORTED VEHICLES

Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Nov	YTD
Acura	2012	18	160
	2011	16	128
Alfa Romeo	2012	0	0
	2011	0	0
Aston Martin	2012	0	2
	2011	1	1
Audi	2012	18	319
	2011	25	278
Bentley	2012	1	4
	2011	1	3
B.M.W.	2012	48	441
	2011	41	437
Daewoo	2012	0	0
	2011	0	0
Ferrari	2012	1	2
	2011	0	3
Fiat	2012	16	174
	2011	13	77
Honda	2012	81	1,017
	2011	60	854
Hyundai	2012	46	693
	2011	62	632
Infiniti	2012	13	133
	2011	6	139
Jaguar	2012	2	23
	2011	4	23
Kia	2012	17	193
	2011	9	65
Lamborghini	2012	0	0
	2011	0	1
Lexus	2012	25	190
	2011	12	194
Lotus	2012	0	0
	2011	0	1
Maserati	2012	1	3
	2011	0	1

IMPORTED VEHICLES	Year	Washington, DC	
		Nov	YTD
Maybach	2012	0	1
	2011	0	2
Mazda	2012	27	792
	2011	22	353
McLaren	2012	0	1
	2011	0	0
Mercedes	2012	29	384
	2011	37	326
Mini	2012	23	312
	2011	23	271
Mitsubishi	2012	2	44
	2011	2	39
Nissan	2012	49	514
	2011	32	466
Porsche	2012	5	29
	2011	1	31
Rolls	2012	0	0
Royce	2011	0	1
Saab	2012	0	10
	2011	0	16
Smartcar	2012	42	177
	2011	0	13
Subaru	2012	38	291
	2011	24	226
Suzuki	2012	1	5
	2011	0	9
Toyota	2012	221	1,664
	2011	95	969
Volkswagen	2012	55	767
	2011	56	629
Volvo	2012	12	120
	2011	16	143
Import	2012	791	8,465
Total	2011	558	6,331

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Acura	2012	8	87	8	163	65	896	18	246	14	271	1	33	114	1,696
	2011	5	88	11	126	56	772	21	197	20	253	2	38	115	1,474
Alfa Romeo	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2012	0	0	0	1	1	7	0	2	0	0	0	0	1	10
	2011	0	1	0	0	0	8	0	2	0	0	0	0	0	11
Audi	2012	6	91	15	230	63	718	23	250	8	93	0	14	115	1,396
	2011	6	84	16	184	75	672	17	205	8	85	0	14	122	1,244
Bentley	2012	0	0	1	1	0	5	0	0	0	0	0	0	1	6
	2011	0	0	0	1	0	5	0	0	0	0	0	0	0	6
B.M.W.	2012	26	258	39	326	107	1,200	47	429	16	216	3	32	238	2,461
	2011	15	247	19	312	99	1,145	51	353	9	167	3	31	196	2,255
Daewoo	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2012	0	0	0	1	0	9	1	3	0	0	0	0	1	13
	2011	0	0	0	1	0	6	1	1	0	0	0	0	1	8
Fiat	2012	1	50	11	74	13	254	2	95	4	52	3	46	34	571
	2011	2	28	5	43	10	130	3	61	1	19	1	18	22	299
Honda	2012	38	432	73	701	370	3,847	79	1,005	131	1,363	56	423	747	7,771
	2011	27	370	50	608	221	3,197	64	832	72	1,056	33	381	467	6,444
Hyundai	2012	23	286	28	395	201	2,510	48	833	83	1,111	14	318	397	5,453
	2011	16	285	41	468	184	2,667	68	815	89	1,104	26	347	424	5,686
Infiniti	2012	9	95	10	121	28	413	11	134	1	79	0	10	59	852
	2011	6	102	6	116	48	516	12	161	11	100	1	16	84	1,011
Jaguar	2012	0	8	1	11	3	64	1	28	0	11	0	6	5	128
	2011	0	11	3	9	8	88	0	28	1	16	1	1	13	153
Kia	2012	6	73	5	92	51	841	32	392	38	529	8	147	140	2,074
	2011	3	36	3	61	51	478	22	222	24	220	6	111	109	1,128
Lamborghini	2012	0	0	0	0	0	3	1	2	0	0	0	0	1	5
	2011	0	0	0	0	1	2	0	2	0	0	0	0	1	4
Lexus	2012	19	176	10	146	88	968	32	256	11	170	5	25	165	1,741
	2011	9	152	20	134	85	847	16	223	18	158	2	22	150	1,536
Lotus	2012	0	1	0	2	0	0	0	0	0	0	0	0	0	3
	2011	0	0	0	0	1	1	0	0	0	0	0	0	1	1

Washington Area New Automobile Dealers Association

New Motor Vehicles Titled (Sold)

IMPORTED VEHICLES

Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Maserati	2012	0	2	0	7	2	20	1	8	1	3	0	0	4	40
	2011	0	0	1	4	1	19	1	7	1	2	0	1	4	33
Maybach	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2012	10	113	22	266	71	855	17	493	13	232	8	87	141	2,046
	2011	8	118	30	247	71	867	6	344	20	266	3	66	138	1,908
McLaren	2012	0	0	0	0	1	1	0	0	0	0	0	0	1	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mercedes	2012	13	116	20	240	106	1,103	20	285	25	196	1	55	185	1,995
	2011	21	126	18	191	127	988	24	253	24	173	6	54	220	1,785
Mini	2012	9	140	19	167	36	460	11	166	6	102	1	24	82	1,059
	2011	13	115	16	148	32	441	15	161	7	87	3	23	86	975
Mitsubishi	2012	0	13	2	73	3	70	0	13	0	34	0	18	5	221
	2011	2	10	17	25	3	75	2	29	1	34	2	31	27	204
Nissan	2012	20	255	17	426	154	1,919	50	1,323	77	1,062	33	365	351	5,350
	2011	18	248	31	289	166	2,013	145	1,629	85	955	21	215	466	5,349
Porsche	2012	2	12	0	17	6	84	1	16	2	7	0	3	11	139
	2011	0	3	1	9	4	80	1	16	1	8	0	0	7	116
Rolls Royce	2012	0	0	0	1	0	1	0	0	0	0	0	0	0	2
	2011	0	0	0	1	0	0	0	1	0	0	0	0	0	2
Saab	2012	0	4	0	5	0	8	0	3	0	2	0	1	0	23
	2011	1	4	0	7	0	26	0	9	0	3	0	0	1	49
Smartcar	2012	0	4	0	10	3	49	1	11	2	9	1	5	7	88
	2011	0	7	0	9	3	23	0	8	0	4	0	1	3	52
Subaru	2012	20	151	18	292	140	1,325	35	373	24	232	5	76	242	2,449
	2011	10	139	17	191	76	1,005	16	235	21	191	3	48	143	1,809
Suzuki	2012	1	1	0	5	0	3	0	2	0	3	0	2	1	16
	2011	0	1	2	3	0	10	1	3	0	4	0	5	3	26
Toyota	2012	50	641	83	1,002	454	5,854	105	2,014	164	2,228	45	706	901	12,445
	2011	40	474	60	687	434	4,537	100	2,057	154	1,721	44	550	832	10,026
Volkswagen	2012	32	303	32	487	182	1,989	56	1,305	38	573	11	162	351	4,819
	2011	19	257	49	434	155	1,685	58	593	42	460	18	127	341	3,556
Volvo	2012	4	37	7	64	17	311	5	69	3	41	0	17	36	539
	2011	1	51	4	80	18	327	9	100	2	56	4	30	38	644
Import	2012	297	3,349	421	5,326	2,165	25,787	597	9,756	661	8,619	195	2,575	4,336	55,412
Total	2011	222	2,957	420	4,388	1,929	22,630	653	8,547	611	7,142	179	2,130	4,014	47,794

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Acura	2012	3	43	3	66	16	209	67	707	18	215	107	1,240
	2011	0	11	7	55	18	169	72	597	19	155	116	987
Alfa Romeo	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2012	0	0	0	0	0	1	0	5	0	1	0	7
	2011	0	0	0	0	0	1	0	3	0	0	0	4
Audi	2012	2	35	9	64	12	148	62	620	9	124	94	991
	2011	1	21	3	45	10	116	59	537	13	80	86	799
Bentley	2012	0	0	0	0	0	0	0	9	0	2	0	11
	2011	0	0	0	0	1	2	2	5	0	3	3	10
B.M.W.	2012	11	67	3	61	35	273	99	1,067	37	371	185	1,839
	2011	5	48	4	56	18	245	97	879	28	290	152	1,518
Daewoo	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2012	0	0	0	0	0	0	1	5	0	5	1	10
	2011	0	0	0	0	0	0	2	12	1	1	3	13
Fiat	2012	0	11	4	45	2	39	18	246	2	54	26	395
	2011	0	4	2	19	2	19	9	151	5	19	18	212
Honda	2012	35	371	62	707	108	1,107	324	3,539	187	1,795	716	7,519
	2011	17	266	47	616	85	1,039	236	2,953	101	1,375	486	6,249
Hyundai	2012	35	436	36	680	76	912	182	2,518	110	1,639	439	6,185
	2011	34	388	45	554	80	969	240	3,101	136	1,631	535	6,643
Infiniti	2012	4	31	1	30	6	120	23	395	8	140	42	716
	2011	2	37	1	24	19	164	38	461	10	138	70	824
Jaguar	2012	0	6	0	4	0	17	7	67	3	36	10	130
	2011	1	6	1	5	2	12	6	61	2	28	12	112
Kia	2012	17	204	17	317	10	178	88	842	25	371	157	1,912
	2011	8	105	18	201	15	113	60	370	22	210	123	999
Lamborghini	2012	0	0	0	0	0	1	0	1	0	1	0	3
	2011	0	0	0	0	0	0	0	1	0	0	0	1
Lexus	2012	6	51	7	63	7	190	97	841	50	329	167	1,474
	2011	4	46	5	48	18	170	63	706	33	274	123	1,244
Lotus	2012	0	0	0	0	0	1	0	3	0	1	0	5
	2011	0	0	0	0	0	1	0	0	0	0	0	1

Washington Area New Automobile Dealers Association

New Motor Vehicles Titled (Sold)

IMPORTED VEHICLES

Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Maserati	2012	0	0	0	0	1	2	4	16	1	2	6	20
	2011	0	0	0	1	0	0	0	9	0	1	0	11
Maybach	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2012	8	62	21	306	18	228	76	941	15	184	138	1,721
	2011	4	46	25	296	22	251	62	931	27	279	140	1,803
McLaren	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Mercedes	2012	6	55	7	87	22	219	115	1,269	38	367	188	1,997
	2011	8	50	7	72	18	195	181	1,299	40	359	254	1,975
Mini	2012	1	24	3	67	6	101	42	404	6	111	58	707
	2011	2	27	7	43	2	93	40	326	9	85	60	574
Mitsubishi	2012	1	16	4	72	0	15	3	102	5	137	13	342
	2011	2	24	3	54	0	23	10	166	6	147	21	414
Nissan	2012	19	309	40	437	49	559	188	2,838	148	1,642	444	5,785
	2011	26	295	35	390	44	492	201	2,723	119	1,371	425	5,271
Porsche	2012	0	7	1	4	0	16	10	91	4	21	15	139
	2011	1	3	0	3	3	20	8	81	1	17	13	124
Rolls Royce	2012	0	0	0	0	0	0	0	4	0	1	0	5
	2011	0	0	0	0	0	1	1	4	0	1	1	6
Saab	2012	0	1	0	0	0	3	1	13	0	2	1	19
	2011	0	1	0	8	0	7	1	21	0	7	1	44
Smartcar	2012	0	2	0	14	0	18	6	63	2	7	8	104
	2011	0	0	1	6	1	6	2	42	1	11	5	65
Subaru	2012	11	75	32	317	24	352	78	983	26	242	171	1,969
	2011	5	49	12	227	18	284	56	880	10	151	101	1,591
Suzuki	2012	0	2	2	20	0	2	2	33	1	3	5	60
	2011	1	1	1	21	0	3	5	45	0	10	7	80
Toyota	2012	51	620	69	1,012	124	1,718	530	6,612	216	2,752	990	12,714
	2011	31	397	70	738	126	1,348	521	5,413	209	2,291	957	10,187
Volkswagen	2012	25	204	21	342	40	482	124	1,655	39	671	249	3,354
	2011	20	140	37	273	34	406	126	1,185	51	483	268	2,487
Volvo	2012	0	14	3	32	6	59	11	205	3	55	23	365
	2011	0	13	2	25	3	48	22	272	7	52	34	410
Import	2012	235	2,646	345	4,747	562	6,970	2,158	26,094	953	11,281	4,253	51,738
Total	2011	172	1,978	333	3,780	539	6,197	2,120	23,234	850	9,469	4,014	44,658

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Nov	YTD
Azure	2012	0	1
	2011	0	1
Buick	2012	0	21
	2011	2	26
Cadillac	2012	2	48
	2011	5	50
Chevrolet	2012	85	616
	2011	75	681
Chrysler	2012	0	31
	2011	2	24
Dodge	2012	18	171
	2011	9	150
Ford	2012	72	1,259
	2011	58	1,028
Freightliner	2012	0	6
	2011	0	1
GMC	2012	7	93
	2011	10	90
Jeep	2012	29	392
	2011	31	345
Lincoln	2012	3	29
	2011	2	24
RAM	2012	0	0
	2011	0	0
Sprinter	2012	0	0
	2011	0	0
Workhorse	2012	0	0
	2011	0	0
Domestic	2012	216	2,667
Total	2011	194	2,420

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Azure	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2012	0	11	0	12	10	120	8	74	2	43	1	14	21	274
	2011	0	5	1	16	9	154	4	155	3	49	2	17	19	396
Cadillac	2012	3	27	3	27	15	215	3	134	6	86	4	26	34	515
	2011	1	30	1	26	31	223	12	200	6	79	2	22	53	580
Chevrolet	2012	10	102	10	601	104	1,280	52	1,081	54	693	22	350	252	4,107
	2011	16	120	17	300	127	1,498	49	1,209	64	761	19	397	292	4,285
Chrysler	2012	0	6	1	18	17	172	4	127	4	112	1	30	27	465
	2011	2	10	0	37	12	166	2	63	7	100	6	28	29	404
Dodge	2012	1	45	38	7,503	47	472	21	404	29	372	13	165	149	8,961
	2011	3	41	144	7,352	34	437	21	298	43	370	14	176	259	8,674
Ford	2012	29	326	33	450	307	3,048	150	1,374	114	1,343	51	398	684	6,939
	2011	33	316	69	830	311	3,769	131	1,274	137	1,365	34	353	715	7,907
Freightliner	2012	0	0	0	1	0	2	0	2	0	0	0	0	0	5
	2011	0	1	0	2	1	2	1	3	0	0	0	0	2	8
GMC	2012	5	42	9	63	37	457	27	376	21	235	2	64	101	1,237
	2011	4	55	3	64	36	490	30	484	24	339	2	65	99	1,497
Jeep	2012	16	257	53	1,432	156	1,910	48	856	52	691	17	241	342	5,387
	2011	17	216	42	1,195	165	1,501	50	653	63	562	14	191	351	4,318
Lincoln	2012	1	3	0	8	9	86	9	44	1	26	1	8	21	175
	2011	0	4	1	11	7	81	5	32	5	34	1	14	19	176
RAM	2012	0	0	3	28	4	5	2	3	1	1	2	2	12	39
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sprinter	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2012	65	819	150	10,143	706	7,767	324	4,475	284	3,602	114	1,298	1,643	28,104
Total	2011	76	798	278	9,833	733	8,321	305	4,371	352	3,659	94	1,263	1,838	28,245

Washington Area New Automobile Dealers Association

New Motor Vehicles Titled (Sold)

DOMESTIC TRUCKS

Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Azure	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2012	3	15	2	28	5	40	8	150	4	45	22	278
	2011	0	19	3	22	4	48	6	129	6	45	19	263
Cadillac	2012	2	36	2	34	6	90	19	221	4	100	33	481
	2011	7	32	3	29	3	54	20	173	14	128	47	416
Chevrolet	2012	32	311	49	552	63	667	174	1,918	88	1,043	406	4,491
	2011	31	311	48	562	72	698	177	1,847	100	1,143	428	4,561
Chrysler	2012	3	26	3	45	1	55	25	566	6	65	38	757
	2011	3	26	3	30	5	41	29	360	11	85	51	542
Dodge	2012	15	199	19	248	19	243	64	1,092	40	517	157	2,299
	2011	19	222	13	166	28	225	78	895	59	471	197	1,979
Ford	2012	50	663	69	768	116	1,042	214	2,458	187	1,982	636	6,913
	2011	80	701	81	791	107	1,022	249	2,409	158	1,725	675	6,648
Freightliner	2012	0	0	1	10	2	22	1	10	0	21	4	63
	2011	1	1	0	5	0	4	1	7	1	20	3	37
GMC	2012	12	111	17	235	10	175	71	649	20	320	130	1,490
	2011	7	137	24	182	10	181	73	680	26	284	140	1,464
Jeep	2012	24	219	23	400	39	437	111	1,316	54	589	251	2,961
	2011	17	163	35	299	48	372	134	1,154	51	453	285	2,441
Lincoln	2012	3	7	1	18	2	21	5	63	2	51	13	160
	2011	1	10	0	19	0	26	3	43	5	41	9	139
RAM	2012	1	1	0	0	0	0	4	7	3	4	8	12
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Sprinter	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2012	145	1,588	186	2,338	263	2,792	696	8,450	408	4,737	1,698	19,905
Total	2011	166	1,622	210	2,105	277	2,671	770	7,697	431	4,395	1,854	18,490

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Nov	YTD
Acura	2012	14	131
	2011	17	124
Audi	2012	17	120
	2011	16	130
BMW	2012	12	192
	2011	17	212
Honda	2012	57	641
	2011	52	566
Hyundai	2012	10	94
	2011	13	121
Infiniti	2012	3	42
	2011	0	20
Isuzu	2012	0	0
	2011	0	0
Kia	2012	11	174
	2011	17	153
Land Rover	2012	14	144
	2011	6	106
Lexus	2012	9	151
	2011	15	162
Mazda	2012	11	105
	2011	4	69
Mercedes	2012	18	225
	2011	10	193
Mitsubishi	2012	3	62
	2011	3	32
Nissan	2012	28	353
	2011	21	227
Porsche	2012	3	23
	2011	3	35
Saab	2012	0	0
	2011	0	0
Subaru	2012	14	148
	2011	16	154
Suzuki	2012	0	4
	2011	2	4
Toyota	2012	63	655
	2011	52	551
Volkswagen	2012	9	172
	2011	13	126
Volvo	2012	10	114
	2011	14	106
Import	2012	306	3,550
Total	2011	291	3,091

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Acura	2012	6	73	13	161	94	1,047	24	361	17	266	0	35	154	1,943
	2011	6	60	6	101	77	756	22	218	13	196	1	26	125	1,357
Audi	2012	5	46	12	96	51	318	21	115	7	53	0	2	96	630
	2011	2	40	4	64	27	341	10	86	3	28	1	7	47	566
BMW	2012	53	333	59	282	289	1,798	98	535	89	413	10	39	598	3,400
	2011	10	111	26	172	137	1,002	34	271	37	175	1	14	245	1,745
Honda	2012	17	357	52	563	334	3,786	94	1,193	84	1,096	39	401	620	7,396
	2011	32	285	38	507	290	3,153	105	1,037	81	869	28	314	574	6,165
Hyundai	2012	2	57	6	88	51	528	19	214	18	217	2	40	98	1,144
	2011	8	102	11	108	53	700	13	205	16	240	5	62	106	1,417
Infiniti	2012	0	26	5	37	36	247	15	168	5	68	0	8	61	554
	2011	1	12	2	20	17	109	12	80	8	39	0	3	40	263
Isuzu	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2012	6	83	8	111	66	884	33	350	41	421	14	134	168	1,983
	2011	7	85	16	189	85	992	40	375	42	453	18	205	208	2,299
Land Rover	2012	7	71	8	87	36	358	15	130	7	72	2	17	75	735
	2011	3	42	9	71	44	317	19	118	5	38	0	3	80	589
Lexus	2012	11	154	9	128	93	1,196	26	305	14	191	2	19	155	1,993
	2011	9	164	8	123	102	1,111	26	270	15	160	1	27	161	1,855
Mazda	2012	5	49	12	109	29	419	15	134	11	150	3	36	75	897
	2011	2	49	7	56	22	352	7	102	12	104	2	30	52	693
Mercedes	2012	9	110	38	192	125	1,145	38	323	13	168	3	50	226	1,988
	2011	13	76	12	140	108	809	30	213	14	128	6	31	183	1,397
Mitsubishi	2012	2	17	2	13	6	50	1	22	6	43	2	22	19	167
	2011	2	17	1	18	7	117	3	131	2	47	4	16	19	346
Nissan	2012	22	205	26	218	127	1,463	49	815	68	748	20	247	312	3,696
	2011	14	178	18	223	144	1,490	44	708	70	693	27	181	317	3,473
Porsche	2012	1	29	5	24	23	116	7	30	1	8	0	0	37	207
	2011	1	18	2	30	9	101	1	25	4	11	1	2	18	187
Saab	2012	0	0	0	0	0	3	0	1	0	0	0	0	0	4
	2011	0	0	0	0	0	2	0	0	0	0	0	0	0	2
Subaru	2012	15	91	11	130	56	614	12	182	9	78	3	15	106	1,110
	2011	7	63	8	118	34	561	12	126	1	98	4	20	66	986
Suzuki	2012	0	0	0	0	0	3	0	0	0	1	0	0	0	4
	2011	1	2	0	0	0	1	0	2	0	1	0	2	1	8
Toyota	2012	33	423	58	595	320	4,418	110	1,519	157	1,748	49	578	727	9,281
	2011	34	333	55	557	363	3,982	109	1,409	99	1,464	35	547	695	8,292
Volkswagen	2012	3	57	10	90	29	386	6	101	10	92	1	25	59	751
	2011	6	59	8	74	30	407	11	118	8	78	1	30	64	766
Volvo	2012	1	39	4	69	16	338	2	80	2	54	1	26	26	606
	2011	2	45	7	82	16	300	9	80	7	45	1	28	42	580
Import	2012	198	2,220	338	2,993	1,781	19,117	585	6,578	559	5,887	151	1,694	3,612	38,489
Total	2011	160	1,741	238	2,653	1,565	16,603	507	5,574	437	4,867	136	1,548	3,043	32,986

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Acura	2012	4	28	5	76	22	225	80	830	14	159	125	1,318
	2011	2	25	3	53	21	154	76	716	11	109	113	1,057
Audi	2012	1	11	2	18	9	56	32	295	9	43	53	423
	2011	0	6	3	17	6	49	18	216	7	41	34	329
BMW	2012	4	22	4	24	9	108	63	457	13	102	93	713
	2011	1	20	3	19	12	107	59	418	16	110	91	674
Honda	2012	16	232	61	659	103	1,217	271	3,313	102	1,211	553	6,632
	2011	23	204	41	558	102	1,108	265	2,946	90	975	521	5,791
Hyundai	2012	8	72	10	137	14	150	67	640	35	289	134	1,288
	2011	8	61	13	127	27	221	62	775	20	253	130	1,437
Infiniti	2012	3	13	3	24	12	95	19	202	15	113	52	447
	2011	1	10	1	10	7	42	11	92	3	48	23	202
Isuzu	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2012	16	157	17	316	21	246	63	910	47	366	164	1,995
	2011	8	181	28	322	26	233	81	1,014	22	372	165	2,122
Land Rover	2012	3	16	2	26	2	83	23	256	15	123	45	504
	2011	2	9	2	14	11	71	28	220	14	103	57	417
Lexus	2012	4	27	3	53	21	205	79	780	31	269	138	1,334
	2011	4	24	3	40	15	197	62	711	21	221	105	1,193
Mazda	2012	2	16	10	102	20	131	42	368	8	118	82	735
	2011	3	14	7	71	3	81	28	409	7	114	48	689
Mercedes	2012	1	26	4	58	17	152	58	623	23	191	103	1,050
	2011	9	51	5	41	20	128	83	660	28	171	145	1,051
Mitsubishi	2012	1	18	5	75	0	12	11	116	5	95	22	316
	2011	0	7	8	62	2	20	10	450	6	92	26	631
Nissan	2012	17	173	41	356	38	368	137	1,442	92	923	325	3,262
	2011	20	183	20	324	41	386	175	1,286	67	679	323	2,858
Porsche	2012	1	3	0	3	3	12	7	75	1	12	12	105
	2011	0	0	0	0	0	12	5	64	1	8	6	84
Saab	2012	0	0	0	0	0	0	0	1	0	0	0	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2012	6	26	21	123	10	125	48	434	7	95	92	803
	2011	2	33	16	128	12	163	33	524	3	85	66	933
Suzuki	2012	0	1	1	2	0	1	0	12	0	1	1	17
	2011	1	1	0	3	0	2	1	9	0	2	2	17
Toyota	2012	42	449	67	803	95	1,254	350	3,562	137	1,685	691	7,753
	2011	40	400	70	673	117	1,290	351	3,085	163	1,445	741	6,893
Volkswagen	2012	0	14	1	36	4	62	23	251	5	72	33	435
	2011	3	18	5	41	5	63	27	254	7	72	47	448
Volvo	2012	1	12	2	26	3	46	61	314	3	47	70	445
	2011	1	11	2	22	1	47	21	203	4	45	29	328
Import	2012	130	1,316	259	2,917	403	4,548	1,434	14,881	562	5,914	2,788	29,576
Total	2011	128	1,258	230	2,525	428	4,374	1,396	14,052	490	4,945	2,672	27,154

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Nov	YTD	Nov	YTD	Nov	YTD	Nov	YTD
Domestic Cars	2012	136	1,892	1,051	12,755	1,140	13,341	2,327	27,988
	2011	180	1,546	819	13,507	944	10,682	1,943	25,735
	% Change	-24.4%	22.4%	28.3%	-5.6%	20.8%	24.9%	19.8%	8.8%
Imported Cars	2012	791	8,465	4,336	55,412	4,253	51,738	9,380	115,615
	2011	558	6,331	4,014	47,794	4,014	44,658	8,586	98,783
	% Change	41.8%	33.7%	8.0%	15.9%	6.0%	15.9%	9.2%	17.0%
Total Domestic and Imported Cars	2012	927	10,357	5,387	68,167	5,393	65,079	11,707	143,603
	2011	738	7,877	4,833	61,301	4,958	55,340	10,529	124,518
	% Change	25.6%	31.5%	11.5%	11.2%	8.8%	17.6%	11.2%	15.3%
Imports as a % of All Cars	2012	85.3%	81.7%	80.5%	81.3%	78.9%	79.5%	80.1%	80.5%
	2011	75.6%	80.4%	83.1%	78.0%	81.0%	80.7%	81.5%	79.3%
Domestic Trucks	2012	216	2,667	1,643	28,104	1,698	19,905	3,557	50,676
	2011	194	2,420	1,838	28,245	1,854	18,490	3,886	49,155
	% Change	11.3%	10.2%	-10.6%	-0.5%	-8.4%	7.7%	-8.5%	3.1%
Imported Trucks	2012	306	3,550	3,612	38,489	2,788	29,576	6,706	71,615
	2011	291	3,091	3,043	32,986	2,672	27,154	6,006	63,231
	% Change	5.2%	14.8%	18.7%	16.7%	4.3%	8.9%	11.7%	13.3%
Total Domestic and Imported Trucks	2012	522	6,217	5,255	66,593	4,486	49,481	10,263	122,291
	2011	485	5,511	4,881	61,231	4,526	45,644	9,892	112,386
	% Change	7.6%	12.8%	7.7%	8.8%	-0.9%	8.4%	3.8%	8.8%
Total of All Cars and Trucks	2012	1,449	16,574	10,642	134,760	9,879	114,560	21,970	265,894
	2011	1,223	13,388	9,714	122,532	9,484	100,984	20,421	236,904
	% Change	18.5%	23.8%	9.6%	10.0%	4.2%	13.4%	7.6%	12.2%