

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC VEHICLES  
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		May	YTD
Buick	2011	4	20
	2010	6	37
Cadillac	2011	8	49
	2010	7	34
Chevrolet	2011	47	176
	2010	17	140
Chrysler	2011	7	34
	2010	3	17
Dodge	2011	2	40
	2010	17	80
Ford	2011	53	332
	2010	59	232
Gem	2011	0	2
	2010	0	7
Lincoln	2011	6	31
	2010	8	24
Mercury	2011	1	4
	2010	3	15
Oldsmobile	2011	0	0
	2010	0	0
Plymouth	2011	0	0
	2010	0	0
Pontiac	2011	0	0
	2010	0	0
Saturn	2011	0	0
	2010	0	4
Tesla	2011	1	2
	2010	0	0
TH!NK	2011	0	0
	2010	0	0
Domestic	2011	129	690
Total	2010	120	590

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC VEHICLES  
 Northern Virginia

DOMESTIC VEHICLES	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals		
	May	YTD	May	YTD	May	YTD	May	YTD	May	YTD	May	YTD	
Buick	2011	3	15	1	4	10	74	20	101	16	47	50	241
	2010	1	9	3	6	25	64	4	33	9	31	42	143
Cadillac	2011	6	29	3	17	18	81	1	62	3	22	31	211
	2010	1	16	4	11	15	57	103	160	3	15	126	259
Chevrolet	2011	15	51	18	178	115	492	250	822	82	289	480	1,832
	2010	7	35	37	146	87	339	286	579	37	188	454	1,287
Chrysler	2011	3	6	4	13	12	58	3	61	15	36	37	174
	2010	1	3	28	42	3	21	14	16	1	12	47	94
Dodge	2011	4	7	572	589	20	87	8	35	19	79	623	797
	2010	3	11	41	137	61	129	1	13	8	52	114	342
Ford	2011	25	117	43	407	266	1,154	69	330	88	364	491	2,372
	2010	20	80	26	371	184	724	50	287	56	244	336	1,706
Gem	2011	0	0	0	0	0	0	0	0	0	2	0	2
	2010	0	0	0	0	0	1	0	0	0	0	0	1
Lincoln	2011	3	7	2	8	25	77	11	32	6	20	47	144
	2010	0	1	1	5	9	49	9	60	2	8	21	123
Mercury	2011	0	0	0	1	0	3	0	0	0	2	0	6
	2010	0	3	0	2	3	33	1	96	3	13	7	147
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	1	0	4	0	2	1	2	1	9
Saturn	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	2	0	1	0	0	0	3	0	6
Tesla	2011	0	0	0	0	0	1	0	0	0	0	0	1
	2010	0	0	0	0	0	4	0	0	0	0	0	4
TH!NK	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2011	59	232	643	1,217	466	2,027	362	1,443	229	861	1,759	5,780
Total	2010	33	158	140	723	387	1,426	468	1,246	120	568	1,148	4,121

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC VEHICLES  
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Buick	2011	4	14	4	25	27	90	19	71	54	200
	2010	0	8	7	17	13	61	18	57	38	143
Cadillac	2011	3	11	3	13	20	90	16	56	42	170
	2010	2	8	10	15	14	85	9	50	35	158
Chevrolet	2011	26	118	60	230	154	570	98	439	338	1,357
	2010	28	101	32	153	76	794	86	342	222	1,390
Chrysler	2011	5	18	5	15	6	32	31	93	47	158
	2010	1	10	3	11	7	110	6	41	17	172
Dodge	2011	15	58	7	37	26	114	51	166	99	375
	2010	7	39	6	23	26	491	67	140	106	693
Ford	2011	53	180	56	209	150	620	126	469	385	1,478
	2010	34	133	37	135	108	672	242	584	421	1,524
Gem	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Lincoln	2011	2	5	2	6	12	39	6	29	22	79
	2010	0	2	1	12	12	53	5	25	18	92
Mercury	2011	0	1	0	1	0	2	0	7	0	11
	2010	3	9	0	8	3	39	9	36	15	92
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	1	0	0	0	1
	2010	0	2	0	0	0	2	0	1	0	5
Saturn	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	8	0	0	0	8
Tesla	2011	0	0	0	0	2	3	0	0	2	3
	2010	0	0	0	0	0	0	0	0	0	0
TH!NK	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Domestic	2011	108	405	137	536	397	1,561	347	1,330	989	3,832
Total	2010	75	312	96	374	259	2,315	442	1,276	872	4,277

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		May	YTD
Acura	2011	14	64
	2010	15	62
Alfa Romeo	2011	0	0
	2010	0	0
Aston Martin	2011	0	0
	2010	0	1
Audi	2011	27	134
	2010	18	116
Bentley	2011	0	0
	2010	0	0
B.M.W.	2011	32	173
	2010	38	175
Daewoo	2011	0	0
	2010	0	0
Ferrari	2011	0	3
	2010	0	0
Fiat	2011	4	7
	2010	0	0
Honda	2011	80	440
	2010	83	422
Hyundai	2011	67	269
	2010	44	153
Infiniti	2011	11	68
	2010	18	51
Jaguar	2011	2	6
	2010	2	7
Kia	2011	4	24
	2010	1	25
Lamborghini	2011	0	0
	2010	0	1
Lexus	2011	16	85
	2010	10	92
Lotus	2011	0	0
	2010	0	0

IMPORTED VEHICLES	Year	Washington, DC	
		May	YTD
Maserati	2011	0	0
	2010	1	1
Maybach	2011	0	2
	2010	0	0
Mazda	2011	27	182
	2010	79	158
Mercedes	2011	22	145
	2010	21	136
Mini	2011	28	110
	2010	15	86
Mitsubishi	2011	3	17
	2010	3	18
Nissan	2011	42	201
	2010	34	165
Porsche	2011	2	17
	2010	2	15
Rolls	2011	0	0
Royce	2010	0	1
Saab	2011	0	12
	2010	0	8
Smartcar	2011	1	6
	2010	0	12
Subaru	2011	15	101
	2010	20	96
Suzuki	2011	1	3
	2010	1	1
Toyota	2011	75	472
	2010	102	422
Volkswagen	2011	60	250
	2010	55	253
Volvo	2011	14	54
	2010	10	42
Import	2011	547	2,845
Total	2010	572	2,519

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Acura	2011	11	49	8	64	70	380	12	91	21	109	122	693
	2010	6	31	14	61	84	348	21	92	19	80	144	612
Alfa Romeo	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2011	0	0	0	0	2	5	0	2	0	0	2	7
	2010	0	0	1	1	0	4	0	0	0	0	1	5
Audi	2011	12	43	22	78	70	262	23	94	10	37	137	514
	2010	13	46	22	86	54	237	18	71	9	27	116	467
Bentley	2011	0	0	0	0	1	1	0	0	0	0	1	1
	2010	0	0	0	0	0	3	0	0	0	0	0	3
B.M.W.	2011	20	99	37	164	107	501	38	149	16	77	218	990
	2010	20	82	20	162	88	445	35	142	21	80	184	911
Daewoo	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2011	0	0	0	0	1	3	0	0	0	0	1	3
	2010	1	1	0	0	0	1	0	1	1	1	2	4
Fiat	2011	1	2	2	5	5	13	1	2	1	2	10	24
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Honda	2011	38	195	64	312	335	1,697	83	449	104	566	624	3,219
	2010	63	201	94	353	396	1,565	96	388	123	466	772	2,973
Hyundai	2011	30	125	47	176	234	1,078	82	357	116	490	509	2,226
	2010	29	96	53	127	226	864	48	238	71	327	427	1,652
Infiniti	2011	7	42	8	51	39	239	14	85	15	48	83	465
	2010	6	28	11	43	45	254	15	78	10	39	87	442
Jaguar	2011	2	6	1	3	11	41	3	13	4	7	21	70
	2010	0	0	0	1	6	17	1	9	0	1	7	28
Kia	2011	4	15	5	24	67	209	25	104	25	84	126	436
	2010	3	13	2	13	33	115	16	55	16	47	70	243
Lamborghini	2011	0	0	0	0	0	0	0	1	0	0	0	1
	2010	0	0	0	1	0	0	0	1	0	0	0	2
Lexus	2011	14	74	17	55	82	366	21	104	13	57	147	656
	2010	9	67	10	51	106	455	17	92	18	77	160	742
Lotus	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Maserati	2011	0	0	0	2	2	9	1	2	0	0	3	13
	2010	0	0	0	0	3	5	0	1	0	0	3	6
Maybach	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2011	4	50	31	100	93	366	21	232	37	120	186	868
	2010	19	60	29	154	117	454	22	287	26	133	213	1,088
Mercedes	2011	10	54	12	58	99	394	22	98	12	56	155	660
	2010	8	45	19	88	92	385	38	98	25	72	182	688
Mini	2011	14	48	18	68	52	219	24	81	12	49	120	465
	2010	5	46	10	54	37	142	13	48	5	26	70	316
Mitsubishi	2011	1	3	1	4	5	40	4	12	4	14	15	73
	2010	1	3	3	8	13	38	3	8	9	21	29	78
Nissan	2011	16	97	31	113	175	851	180	972	71	397	473	2,430
	2010	24	111	27	168	200	829	143	921	66	315	460	2,344
Porsche	2011	0	1	1	7	12	37	0	4	1	3	14	52
	2010	0	0	3	7	6	32	2	9	0	5	11	53
Rolls	2011	0	0	0	1	0	0	0	0	0	0	0	1
Royce	2010	0	0	0	0	0	0	0	0	0	0	0	0
Saab	2011	0	3	1	5	2	19	2	6	0	1	5	34
	2010	0	1	0	4	1	10	0	2	0	0	1	17
Smartcar	2011	2	6	2	6	4	14	0	4	3	4	11	34
	2010	0	0	1	4	2	18	10	17	1	2	14	41
Subaru	2011	15	62	17	89	91	485	23	116	16	90	162	842
	2010	14	39	19	97	75	350	34	146	13	49	155	681
Suzuki	2011	1	1	0	0	1	4	0	2	1	3	3	10
	2010	0	0	0	1	0	9	1	4	0	2	1	16
Toyota	2011	41	199	56	311	469	2,026	132	1,224	148	790	846	4,550
	2010	63	245	72	334	516	2,103	397	1,505	175	716	1,223	4,903
Volkswagen	2011	32	118	65	185	156	659	76	253	61	227	390	1,442
	2010	28	90	43	196	164	655	52	201	45	151	332	1,293
Volvo	2011	4	26	9	36	35	146	14	40	8	29	70	277
	2010	3	12	5	20	21	121	5	26	2	8	36	187
Import	2011	279	1,318	455	1,917	2,220	10,064	801	4,497	699	3,260	4,454	21,056
Total	2010	315	1,217	458	2,034	2,285	9,459	987	4,440	655	2,645	4,700	19,795

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Acura	2011	2	7	4	25	34	261	13	69	53	362
	2010	4	11	4	24	67	266	21	72	96	373
Alfa Romeo	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Aston Martin	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	2	0	0	0	2
Audi	2011	1	12	11	19	75	240	8	39	95	310
	2010	0	3	5	20	55	206	6	34	66	263
Bentley	2011	0	0	0	0	0	0	0	1	0	1
	2010	0	0	0	0	0	1	0	0	0	1
B.M.W.	2011	5	15	9	28	100	382	36	126	150	551
	2010	1	19	5	30	88	363	14	103	108	515
Daewoo	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Ferrari	2011	0	0	0	0	0	7	0	0	0	7
	2010	0	0	0	0	2	7	0	0	2	7
Fiat	2011	0	0	0	5	13	33	2	2	15	40
	2010	0	0	0	0	0	0	0	0	0	0
Honda	2011	20	144	74	329	316	1,575	145	738	555	2,786
	2010	33	141	70	255	451	1,999	200	742	754	3,137
Hyundai	2011	40	171	64	254	497	1,613	178	731	779	2,769
	2010	33	103	27	127	428	1,137	111	481	599	1,848
Infiniti	2011	3	16	4	12	46	220	22	75	75	323
	2010	3	13	1	16	30	179	14	50	48	258
Jaguar	2011	0	1	1	3	11	34	6	14	18	52
	2010	1	3	0	2	11	34	1	7	13	46
Kia	2011	9	44	16	91	43	159	28	105	96	399
	2010	5	18	17	79	138	299	17	75	177	471
Lamborghini	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Lexus	2011	2	18	2	21	66	343	23	105	93	487
	2010	4	24	3	16	55	313	33	124	95	477
Lotus	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	1	0	0	0	1

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED VEHICLES  
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Maserati	2011	0	0	0	1	2	5	0	0	2	6
	2010	1	1	0	0	1	2	0	0	2	3
Maybach	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Mazda	2011	6	25	36	148	97	487	27	107	166	767
	2010	11	39	34	110	160	550	25	122	230	821
Mercedes	2011	2	20	8	27	132	570	43	160	185	777
	2010	1	26	4	28	113	537	28	124	146	715
Mini	2011	4	16	3	19	30	121	13	47	50	203
	2010	2	6	4	9	28	92	6	30	40	137
Mitsubishi	2011	4	11	12	21	20	55	18	70	54	157
	2010	4	11	2	14	15	40	12	47	33	112
Nissan	2011	30	152	36	187	288	1,271	137	639	491	2,249
	2010	28	102	49	143	147	550	126	531	350	1,326
Porsche	2011	1	2	0	2	4	37	3	9	8	50
	2010	0	1	1	2	8	41	4	7	13	51
Rolls	2011	0	0	0	0	0	0	0	0	0	0
Royce	2010	0	0	0	0	1	1	0	0	1	1
Saab	2011	0	0	0	4	1	11	0	1	1	16
	2010	0	0	0	1	0	8	0	2	0	11
Smartcar	2011	0	0	0	2	7	21	1	7	8	30
	2010	0	0	0	1	4	13	1	5	5	19
Subaru	2011	4	21	27	113	87	466	14	82	132	682
	2010	4	22	12	77	61	331	13	76	90	506
Suzuki	2011	0	0	6	11	8	23	0	3	14	37
	2010	0	0	0	3	2	18	0	4	2	25
Toyota	2011	42	181	55	339	474	2,758	205	1,029	776	4,307
	2010	28	167	89	342	576	2,704	212	940	905	4,153
Volkswagen	2011	8	55	31	117	148	511	41	176	228	859
	2010	14	58	23	93	107	448	42	176	186	775
Volvo	2011	2	7	2	10	57	149	7	26	68	192
	2010	1	4	1	9	19	79	0	15	21	107
Import	2011	185	918	401	1,788	2,556	11,352	970	4,361	4,112	18,419
Total	2010	178	772	351	1,401	2,567	10,221	886	3,767	3,982	16,161



Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC TRUCKS  
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		May	YTD
Buick	2011	0	12
	2010	5	10
Cadillac	2011	2	20
	2010	6	26
Chevrolet	2011	44	203
	2010	29	378
Chrysler	2011	4	15
	2010	1	19
Dodge	2011	9	45
	2010	15	49
Ford	2011	99	429
	2010	83	462
Freightliner	2011	0	0
	2010	0	0
GMC	2011	14	45
	2010	9	41
Hummer	2011	0	0
	2010	1	1
Jeep	2011	35	126
	2010	15	82
Lincoln	2011	2	14
	2010	1	13
Mercury	2011	0	5
	2010	4	12
Oldsmobile	2011	0	0
	2010	0	0
Plymouth	2011	0	0
	2010	0	0
Pontiac	2011	0	0
	2010	0	0
Saturn	2011	0	0
	2010	0	1
Sprinter	2011	0	0
	2010	0	0
Workhorse	2011	0	0
	2010	0	0
Domestic	2011	209	914
Total	2010	169	1,094

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC TRUCKS  
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Buick	2011	1	4	4	9	22	69	12	124	4	22	43	228
	2010	0	2	2	7	12	52	5	80	9	25	28	166
Cadillac	2011	4	14	2	15	23	90	7	84	6	36	42	239
	2010	3	12	6	13	22	126	31	115	6	32	68	298
Chevrolet	2011	9	42	39	169	143	631	202	546	52	305	445	1,693
	2010	14	51	8	65	106	581	124	391	48	261	300	1,349
Chrysler	2011	1	4	1	27	20	79	7	30	7	49	36	189
	2010	0	4	13	63	23	78	135	220	11	46	182	411
Dodge	2011	5	15	1,368	5,256	43	160	35	125	51	148	1,502	5,704
	2010	3	14	2	30	93	202	10	45	24	107	132	398
Ford	2011	28	134	88	323	348	1,493	125	552	136	592	725	3,094
	2010	23	99	47	259	300	1,165	102	487	120	489	592	2,499
Freightliner	2011	0	0	0	2	0	1	0	0	0	0	0	3
	2010	0	0	0	0	0	0	1	1	0	1	1	2
GMC	2011	7	21	6	34	48	225	173	288	42	169	276	737
	2010	3	19	5	34	41	175	35	287	27	100	111	615
Hummer	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	1	1	10	0	3	1	3	2	17
Jeep	2011	17	77	197	794	166	590	73	304	62	217	515	1,982
	2010	13	53	31	140	95	390	26	125	27	142	192	850
Lincoln	2011	0	3	0	6	5	31	3	11	4	19	12	70
	2010	0	2	2	3	4	29	1	10	4	14	11	58
Mercury	2011	0	0	0	0	0	2	0	0	0	3	0	5
	2010	0	6	6	11	9	31	3	11	2	17	20	76
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	1	0	1	0	0	0	1	0	3
Saturn	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Sprinter	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2011	72	314	1,705	6,635	818	3,371	637	2,064	364	1,560	3,596	13,944
Total	2010	59	262	122	627	706	2,840	473	1,775	279	1,238	1,639	6,742

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 DOMESTIC TRUCKS  
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Buick	2011	0	10	0	9	16	55	3	20	19	94
	2010	1	4	2	12	7	58	6	18	16	92
Cadillac	2011	2	11	3	11	20	76	10	57	35	155
	2010	4	14	2	4	12	83	7	56	25	157
Chevrolet	2011	26	132	62	248	136	712	102	480	326	1,572
	2010	33	130	50	217	202	926	85	424	370	1,697
Chrysler	2011	5	13	4	13	12	84	6	38	27	148
	2010	3	17	6	21	57	109	9	34	75	181
Dodge	2011	25	108	23	78	60	191	41	161	149	538
	2010	17	66	14	80	69	257	43	156	143	559
Ford	2011	93	322	81	326	236	1,072	158	731	568	2,451
	2010	66	274	69	234	256	888	188	719	579	2,115
Freightliner	2011	0	0	0	2	1	3	2	10	3	15
	2010	0	0	0	1	0	2	0	0	0	3
GMC	2011	15	66	14	82	46	231	34	131	109	510
	2010	15	51	17	68	23	144	16	115	71	378
Hummer	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	1	2	15	17	0	2	16	21
Jeep	2011	20	66	24	96	97	395	54	177	195	734
	2010	9	45	15	71	97	397	33	112	154	625
Lincoln	2011	1	5	1	10	4	18	5	19	11	52
	2010	1	4	2	10	5	24	7	23	15	61
Mercury	2011	0	1	0	3	0	1	1	3	1	8
	2010	2	8	1	6	4	28	5	24	12	66
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Saturn	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Sprinter	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Workhorse	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Domestic	2011	187	734	212	878	628	2,838	416	1,827	1,443	6,277
Total	2010	151	613	179	726	747	2,933	399	1,683	1,476	5,955

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED TRUCKS  
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		May	YTD
Acura	2011	9	57
	2010	10	51
Audi	2011	8	68
	2010	12	38
BMW	2011	10	81
	2010	7	55
Honda	2011	39	247
	2010	52	240
Hyundai	2011	16	56
	2010	6	45
Infiniti	2011	1	8
	2010	2	12
Isuzu	2011	0	0
	2010	0	0
Kia	2011	10	51
	2010	5	29
Land Rover	2011	11	50
	2010	14	46
Lexus	2011	14	92
	2010	11	77
Mazda	2011	5	29
	2010	4	18
Mercedes	2011	11	109
	2010	7	100
Mitsubishi	2011	3	10
	2010	3	10
Nissan	2011	21	99
	2010	14	83
Porsche	2011	2	17
	2010	0	6
Saab	2011	0	0
	2010	0	0
Subaru	2011	9	69
	2010	16	57
Suzuki	2011	0	0
	2010	0	0
Toyota	2011	46	248
	2010	58	250
Volkswagen	2011	6	60
	2010	7	47
Volvo	2011	8	58
	2010	10	57
Import	2011	229	1,409
Total	2010	238	1,221

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED TRUCKS  
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Acura	2011	3	30	7	55	64	358	24	116	19	94	117	653
	2010	9	27	9	44	69	308	23	87	22	77	132	543
Audi	2011	6	16	11	30	40	134	9	29	2	7	68	216
	2010	2	12	8	30	24	82	7	18	3	8	44	150
BMW	2011	12	42	17	62	86	277	20	98	19	44	154	523
	2010	9	31	6	32	36	136	8	45	1	11	60	255
Honda	2011	28	131	50	240	322	1,418	108	489	76	378	584	2,656
	2010	34	139	57	241	346	1,317	103	398	79	356	619	2,451
Hyundai	2011	3	44	11	44	75	303	13	88	26	100	128	579
	2010	12	41	8	45	67	318	22	94	30	123	139	621
Infiniti	2011	0	6	0	11	9	41	6	45	2	12	17	115
	2010	2	5	2	5	9	59	5	32	4	14	22	115
Isuzu	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2011	5	29	11	98	112	422	44	152	73	199	245	900
	2010	3	22	5	17	56	210	30	119	19	96	113	464
Land Rover	2011	5	19	6	38	26	134	10	58	0	17	47	266
	2010	0	13	2	13	22	103	2	30	0	9	26	168
Lexus	2011	15	93	14	63	109	521	25	136	21	79	184	892
	2010	9	72	13	57	96	474	26	99	14	70	158	772
Mazda	2011	4	25	3	24	28	162	5	38	10	38	50	287
	2010	3	16	5	26	31	152	18	67	7	43	64	304
Mercedes	2011	9	25	12	83	68	270	12	85	8	43	109	506
	2010	7	30	9	43	60	258	18	66	6	26	100	423
Mitsubishi	2011	2	7	3	9	16	62	11	107	10	23	42	208
	2010	0	4	1	5	9	36	0	7	3	11	13	63
Nissan	2011	19	80	16	92	115	641	58	332	56	282	264	1,427
	2010	11	77	16	69	127	569	62	271	33	207	249	1,193
Porsche	2011	3	12	5	20	16	54	2	19	2	4	28	109
	2010	1	1	0	3	1	11	0	0	0	2	2	17
Saab	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	1	0	0	0	0	0	1	0	0	0	2
Subaru	2011	4	27	13	59	53	278	13	58	13	49	96	471
	2010	9	41	9	61	54	271	50	178	6	33	128	584
Suzuki	2011	0	0	0	0	0	0	0	1	0	1	0	2
	2010	0	0	0	1	0	1	0	2	0	1	0	5
Toyota	2011	24	150	56	240	338	1,763	100	705	124	720	642	3,578
	2010	35	156	59	264	412	1,834	106	574	127	622	739	3,450
Volkswagen	2011	6	27	10	38	36	174	21	53	14	40	87	332
	2010	4	23	7	37	40	155	12	40	4	28	67	283
Volvo	2011	6	24	11	35	38	125	7	37	7	23	69	244
	2010	3	13	4	27	22	102	2	26	4	27	35	195
Import	2011	154	787	256	1,241	1,551	7,137	488	2,646	482	2,153	2,931	13,964
Total	2010	153	724	220	1,020	1,481	6,396	494	2,154	362	1,764	2,710	12,058

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 IMPORTED TRUCKS  
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		May	YTD	May	YTD	May	YTD	May	YTD	May	YTD
Acura	2011	2	15	3	22	65	326	8	63	78	426
	2010	1	4	6	27	73	266	14	60	94	357
Audi	2011	1	3	4	8	19	91	2	17	26	119
	2010	0	1	1	4	22	75	3	7	26	87
BMW	2011	4	5	2	10	41	166	10	33	57	214
	2010	1	8	1	4	37	124	5	29	44	165
Honda	2011	15	91	53	277	312	1,403	100	447	480	2,218
	2010	22	95	64	252	291	1,253	91	421	468	2,021
Hyundai	2011	6	27	5	51	148	399	31	101	190	578
	2010	8	35	8	61	116	358	21	117	153	571
Infiniti	2011	0	4	0	3	7	47	5	17	12	71
	2010	2	6	0	4	5	38	7	27	14	75
Isuzu	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Kia	2011	30	87	40	153	105	487	41	180	216	907
	2010	11	53	19	101	173	585	27	108	230	847
Land Rover	2011	1	4	2	5	31	105	9	44	43	158
	2010	0	3	1	5	14	77	6	38	21	123
Lexus	2011	0	11	2	15	56	349	16	100	74	475
	2010	2	19	5	18	72	377	20	84	99	498
Mazda	2011	1	4	10	35	24	129	10	48	45	216
	2010	2	11	1	20	26	103	10	42	39	176
Mercedes	2011	3	15	2	15	62	272	13	61	80	363
	2010	0	9	2	12	55	324	13	76	70	421
Mitsubishi	2011	0	4	4	24	11	43	13	39	28	110
	2010	0	1	1	4	9	37	4	17	14	59
Nissan	2011	15	80	21	149	107	602	77	303	220	1,134
	2010	10	59	20	122	70	451	33	201	133	833
Porsche	2011	0	0	0	0	8	36	1	5	9	41
	2010	0	0	0	0	2	11	0	3	2	14
Saab	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	2	0	0	0	2
Subaru	2011	4	20	16	66	47	253	10	43	77	382
	2010	4	20	9	58	49	240	13	55	75	373
Suzuki	2011	0	0	0	3	2	2	0	1	2	6
	2010	0	0	0	0	1	3	0	1	1	4
Toyota	2011	39	183	54	330	239	1,429	164	654	496	2,596
	2010	39	176	79	331	301	1,305	140	626	559	2,438
Volkswagen	2011	2	8	6	22	37	117	10	33	55	180
	2010	3	8	1	6	23	92	8	31	35	137
Volvo	2011	2	4	2	11	22	90	3	23	29	128
	2010	0	3	3	8	14	78	4	13	21	102
Import	2011	125	565	226	1,199	1,343	6,346	523	2,212	2,217	10,322
Total	2010	105	511	221	1,037	1,353	5,799	419	1,956	2,098	9,303

Washington Area New Automobile Dealers Association  
 New Motor Vehicles Titled (Sold)  
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	May	YTD	May	YTD	May	YTD	May	YTD	
Domestic Cars	2011	129	690	1,759	5,780	989	3,832	2,877	10,302
	2010	120	590	1,148	4,121	872	4,277	2,140	8,988
	% Change	7.5%	16.9%	53.2%	40.3%	13.4%	-10.4%	34.4%	14.6%
Imported Cars	2011	547	2,845	4,454	21,056	4,112	18,419	9,113	42,320
	2010	572	2,519	4,700	19,795	3,982	16,161	9,254	38,475
	% Change	-4.4%	12.9%	-5.2%	6.4%	3.3%	14.0%	-1.5%	10.0%
Total Domestic and Imported Cars	2011	676	3,535	6,213	26,836	5,101	22,251	11,990	52,622
	2010	692	3,109	5,848	23,916	4,854	20,438	11,394	47,463
	% Change	-2.3%	13.7%	6.2%	12.2%	5.1%	8.9%	5.2%	10.9%
Imports as a % of All Cars	2011	80.9%	80.5%	71.7%	78.5%	80.6%	82.8%	76.0%	80.4%
	2010	82.7%	81.0%	80.4%	82.8%	82.0%	79.1%	81.2%	81.1%
Domestic Trucks	2011	209	914	3,596	13,944	1,443	6,277	5,248	21,135
	2010	169	1,094	1,639	6,742	1,476	5,955	3,284	13,791
	% Change	23.7%	-16.5%	119.4%	106.8%	-2.2%	5.4%	59.8%	53.3%
Imported Trucks	2011	229	1,409	2,931	13,964	2,217	10,322	5,377	25,695
	2010	238	1,221	2,710	12,058	2,098	9,303	5,046	22,582
	% Change	-3.8%	15.4%	8.2%	15.8%	5.7%	11.0%	6.6%	13.8%
Total Domestic and Imported Trucks	2011	438	2,323	6,527	27,908	3,660	16,599	10,625	46,830
	2010	407	2,315	4,349	18,800	3,574	15,258	8,330	36,373
	% Change	7.6%	0.3%	50.1%	48.4%	2.4%	8.8%	27.6%	28.7%
Total of All Cars and Trucks	2011	1,114	5,858	12,740	54,744	8,761	38,850	22,615	99,452
	2010	1,099	5,424	10,197	42,716	8,428	35,696	19,724	83,836
	% Change	1.4%	8.0%	24.9%	28.2%	4.0%	8.8%	14.7%	18.6%