

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Mar	YTD
Buick	2006	18	34
	2005	19	25
Cadillac	2006	15	44
	2005	27	60
Chevrolet	2006	71	222
	2005	68	155
Chrysler	2006	41	110
	2005	31	90
Dodge	2006	16	57
	2005	5	25
Ford	2006	104	158
	2005	78	148
Gem	2006	0	0
	2005	0	0
Lincoln	2006	12	26
	2005	10	28
Mercury	2006	28	51
	2005	5	17
Oldsmobile	2006	0	0
	2005	0	1
Plymouth	2006	0	0
	2005	0	0
Pontiac	2006	7	17
	2005	16	56
Saturn	2006	6	22
	2005	13	29
TH!NK	2006	0	0
	2005	0	0
Domestic	2006	318	741
Total	2005	272	634

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Buick	2006	2	5	2	7	43	78	14	28	8	23	69	141
	2005	3	7	3	10	56	119	8	18	15	27	85	181
Cadillac	2006	7	18	4	18	36	127	10	34	10	30	67	227
	2005	5	15	4	19	35	115	19	36	11	28	74	213
Chevrolet	2006	5	21	14	45	77	223	129	255	30	92	255	636
	2005	11	22	36	54	119	419	61	120	42	118	269	733
Chrysler	2006	171	349	3	11	28	109	67	163	22	76	291	708
	2005	44	136	12	21	55	143	63	168	42	102	216	570
Dodge	2006	299	430	4	13	73	184	97	173	22	54	495	854
	2005	51	272	4	7	10	32	71	291	10	27	146	629
Ford	2006	18	61	26	63	191	505	355	515	58	141	648	1,285
	2005	38	105	30	71	257	577	369	894	91	182	785	1,829
Gem	2006	0	0	0	0	1	1	0	0	0	0	1	1
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Lincoln	2006	5	10	2	9	26	69	72	101	11	19	116	208
	2005	3	5	3	5	15	57	39	97	1	10	61	174
Mercury	2006	2	4	3	7	14	49	163	187	6	16	188	263
	2005	3	7	1	7	11	57	234	315	3	8	252	394
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	3	12	6	16	36	87	39	73	14	44	98	232
	2005	3	11	7	12	42	87	15	52	22	47	89	209
Saturn	2006	6	12	2	11	17	36	5	16	11	27	41	102
	2005	7	13	4	8	21	53	8	16	12	25	52	115
TH!NK	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2006	518	922	66	200	542	1,468	951	1,545	192	522	2,269	4,657
Total	2005	168	593	104	214	621	1,659	887	2,007	249	574	2,029	5,047

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Buick	2006	2	3	8	19	63	192	20	41	93	255
	2005	3	10	8	31	82	182	26	56	119	279
Cadillac	2006	5	17	5	14	22	95	33	85	65	211
	2005	6	16	8	16	22	96	25	69	61	197
Chevrolet	2006	30	58	40	94	418	653	92	245	580	1,050
	2005	27	55	50	101	230	595	130	374	437	1,125
Chrysler	2006	15	36	11	30	50	127	72	211	148	404
	2005	12	43	16	40	33	110	84	267	145	460
Dodge	2006	21	50	11	26	153	423	107	217	292	716
	2005	4	17	5	17	97	311	15	48	121	393
Ford	2006	40	102	50	152	171	587	96	306	357	1,147
	2005	38	100	48	106	145	387	123	284	354	877
Gem	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Lincoln	2006	3	10	5	14	16	48	26	49	50	121
	2005	3	6	3	5	12	42	16	45	34	98
Mercury	2006	4	7	3	8	12	34	17	36	36	85
	2005	4	11	6	14	13	65	19	37	42	127
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	2	1	1	1	3
Plymouth	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	8	13	12	34	122	328	43	83	185	458
	2005	14	24	31	69	222	392	30	76	297	561
Saturn	2006	3	15	6	13	9	45	15	59	33	132
	2005	3	11	6	12	18	37	32	75	59	135
TH!NK	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Domestic	2006	131	311	151	404	1,036	2,532	521	1,332	1,839	4,579
Total	2005	114	293	181	411	874	2,219	501	1,332	1,670	4,255

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Mar	YTD
Acura	2006	35	86
	2005	25	75
Aston Martin	2006	0	0
	2005	0	1
Audi	2006	23	59
	2005	14	56
Bentley	2006	0	0
	2005	1	1
B.M.W.	2006	54	130
	2005	34	119
Daewoo	2006	0	0
	2005	0	0
Ferrari	2006	0	0
	2005	0	0
Honda	2006	92	290
	2005	82	247
Hyundai	2006	50	100
	2005	35	67
Infiniti	2006	11	27
	2005	15	32
Jaguar	2006	9	20
	2005	11	31
Kia	2006	10	20
	2005	9	28
Lamborghini	2006	0	0
	2005	0	0
Lexus	2006	22	70
	2005	17	50
Lotus	2006	1	1
	2005	1	1

IMPORTED VEHICLES	Year	Washington, DC	
		Mar	YTD
Maserati	2006	1	1
	2005	0	0
Maybach	2006	0	0
	2005	0	0
Mazda	2006	26	61
	2005	25	64
Mercedes	2006	45	123
	2005	43	134
Mini	2006	17	45
	2005	10	45
Mitsubishi	2006	10	33
	2005	13	33
Nissan	2006	46	129
	2005	41	127
Porsche	2006	3	11
	2005	7	13
Rolls	2006	0	0
Royce	2005	0	0
Saab	2006	17	33
	2005	11	42
Subaru	2006	21	51
	2005	18	46
Suzuki	2006	2	3
	2005	6	12
Toyota	2006	154	445
	2005	146	379
Volkswagen	2006	49	142
	2005	34	128
Volvo	2006	17	69
	2005	35	89
Import	2006	715	1,949
Total	2005	633	1,820

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Acura	2006	16	41	35	87	181	496	39	114	51	125	322	863
	2005	10	34	27	87	158	382	48	116	52	116	295	735
Aston Martin	2006	0	0	0	0	0	0	1	1	0	0	1	1
	2005	0	0	0	0	0	4	0	0	0	0	0	4
Audi	2006	3	13	15	38	38	106	12	25	2	7	70	189
	2005	9	25	9	39	53	126	8	26	6	14	85	230
Bentley	2006	0	0	0	1	1	1	0	1	0	0	1	3
	2005	0	0	0	0	1	5	0	0	0	0	1	5
B.M.W.	2006	17	68	28	97	134	376	44	113	22	65	245	719
	2005	25	50	28	80	122	317	34	77	20	49	229	573
Daewoo	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2006	0	0	0	0	0	3	0	0	1	1	1	4
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Honda	2006	60	154	66	225	416	1,214	95	278	114	373	751	2,244
	2005	52	127	64	171	363	984	102	265	121	313	702	1,860
Hyundai	2006	16	49	9	32	115	342	286	408	42	131	468	962
	2005	10	34	11	36	113	311	103	174	49	117	286	672
Infiniti	2006	6	19	14	30	61	156	21	61	14	37	116	303
	2005	7	17	3	24	55	150	32	63	3	22	100	276
Jaguar	2006	1	2	1	3	9	52	0	7	3	11	14	75
	2005	6	10	2	6	25	106	33	66	7	15	73	203
Kia	2006	0	2	0	0	9	24	35	43	1	11	45	80
	2005	0	2	3	6	8	38	53	100	6	15	70	161
Lamborghini	2006	0	0	0	0	0	0	0	1	0	0	0	1
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Lexus	2006	5	38	15	41	97	293	21	63	22	51	160	486
	2005	12	35	16	33	104	272	24	46	19	55	175	441
Lotus	2006	0	0	0	0	1	2	0	0	1	1	2	3
	2005	0	0	1	2	3	8	0	1	0	0	4	11

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Maserati	2006	0	0	0	0	0	1	1	4	0	1	1	6
	2005	0	0	0	0	1	1	1	1	0	0	2	2
Maybach	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2006	12	26	28	71	88	267	99	181	30	74	257	619
	2005	11	28	21	52	69	236	147	279	21	55	269	650
Mercedes	2006	12	30	21	55	121	309	21	65	12	41	187	500
	2005	14	36	15	42	136	360	22	68	14	50	201	556
Mini	2006	5	14	8	20	22	54	3	14	3	11	41	113
	2005	2	10	4	17	8	46	2	16	2	9	18	98
Mitsubishi	2006	4	10	4	9	21	48	6	14	10	24	45	105
	2005	6	13	3	7	11	37	7	13	11	27	38	97
Nissan	2006	30	76	18	62	105	310	38	116	68	155	259	719
	2005	13	38	23	59	103	314	32	109	83	180	254	700
Porsche	2006	1	5	5	13	15	30	1	5	2	4	24	57
	2005	0	2	4	7	12	23	2	5	1	1	19	38
Rolls Royce	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Saab	2006	10	16	10	26	20	38	6	14	1	4	47	98
	2005	1	13	2	18	5	44	4	15	1	6	13	96
Subaru	2006	7	17	10	36	52	157	32	68	9	27	110	305
	2005	9	27	12	38	66	190	37	75	14	31	138	361
Suzuki	2006	0	0	0	1	1	3	0	0	0	0	1	4
	2005	0	2	0	0	3	14	2	3	1	4	6	23
Toyota	2006	67	208	93	278	690	1,911	136	392	257	650	1,243	3,439
	2005	84	191	93	267	698	1,834	124	338	236	581	1,235	3,211
Volkswagen	2006	13	59	26	73	135	354	36	96	36	95	246	677
	2005	16	44	20	69	111	311	34	77	27	76	208	577
Volvo	2006	2	13	12	16	33	88	16	50	7	19	70	186
	2005	11	25	13	40	58	171	49	118	3	17	134	371
Import	2006	287	860	418	1,214	2,365	6,635	949	2,134	708	1,918	4,727	12,761
Total	2005	298	763	374	1,100	2,286	6,284	900	2,051	697	1,753	4,555	11,951

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Acura	2006	12	25	17	41	142	374	36	97	207	537
	2005	14	29	16	43	136	381	36	99	202	552
Aston Martin	2006	0	0	0	0	2	4	0	0	2	4
	2005	0	0	0	0	1	1	0	0	1	1
Audi	2006	0	0	2	5	30	94	9	19	41	118
	2005	1	5	7	11	36	134	7	12	51	162
Bentley	2006	0	0	0	0	3	5	2	4	5	9
	2005	0	0	0	0	5	6	4	4	9	10
B.M.W.	2006	9	14	11	29	100	294	38	114	158	451
	2005	3	14	5	18	82	258	32	101	122	391
Daewoo	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Ferrari	2006	0	0	0	0	1	1	0	0	1	1
	2005	0	0	0	0	0	0	0	0	0	0
Honda	2006	43	115	82	205	376	1,051	237	611	738	1,982
	2005	36	80	78	162	346	913	197	509	657	1,664
Hyundai	2006	11	44	32	75	127	529	96	303	266	951
	2005	24	51	34	78	117	211	65	178	240	518
Infiniti	2006	4	9	2	6	34	94	42	73	82	182
	2005	6	8	0	4	25	97	23	64	54	173
Jaguar	2006	1	2	1	3	37	62	4	12	43	79
	2005	0	0	2	6	28	58	11	27	41	91
Kia	2006	0	2	20	41	59	108	23	55	102	206
	2005	2	2	20	42	85	271	24	52	131	367
Lamborghini	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	1	0	0	0	1
Lexus	2006	8	20	5	18	72	269	37	101	122	408
	2005	5	13	7	13	94	249	41	103	147	378
Lotus	2006	0	0	0	0	2	2	0	0	2	2
	2005	0	0	1	1	6	6	0	0	7	7

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Maserati	2006	0	1	0	0	3	3	0	0	3	4
	2005	0	0	1	1	1	3	0	0	2	4
Maybach	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Mazda	2006	8	17	25	65	114	303	32	87	179	472
	2005	9	14	42	82	119	259	47	129	217	484
Mercedes	2006	12	27	11	28	123	385	59	225	205	665
	2005	8	18	13	30	142	374	90	285	253	707
Mini	2006	2	3	2	7	17	37	1	10	22	57
	2005	0	0	1	4	11	33	2	15	14	52
Mitsubishi	2006	0	6	4	13	58	120	39	94	101	233
	2005	3	6	4	17	119	181	18	65	144	269
Nissan	2006	30	75	56	111	265	655	318	589	669	1,430
	2005	28	85	21	72	255	614	315	654	619	1,425
Porsche	2006	0	0	1	2	14	37	2	5	17	44
	2005	0	2	0	0	6	17	3	4	9	23
Rolls Royce	2006	0	0	0	0	0	1	0	0	0	1
	2005	0	0	0	0	0	0	0	0	0	0
Saab	2006	0	0	3	11	9	46	0	4	12	61
	2005	2	2	7	17	13	52	4	12	26	83
Subaru	2006	2	9	16	36	57	203	14	31	89	279
	2005	7	16	16	47	100	197	14	62	137	322
Suzuki	2006	3	3	1	3	21	55	6	16	31	77
	2005	1	3	6	18	3	17	12	27	22	65
Toyota	2006	84	179	83	252	525	1,636	414	1,129	1,106	3,196
	2005	65	182	134	299	642	1,787	350	938	1,191	3,206
Volkswagen	2006	12	35	8	41	84	238	35	124	139	438
	2005	10	24	21	62	75	224	37	83	143	393
Volvo	2006	1	5	6	10	25	91	11	21	43	127
	2005	1	6	3	8	49	143	6	34	59	191
Import	2006	242	591	388	1,002	2,300	6,697	1,455	3,724	4,385	12,014
Total	2005	225	560	439	1,035	2,496	6,487	1,338	3,457	4,498	11,539

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS		Washington, DC	
Year		Mar	YTD
Buick	2006	1	3
	2005	2	4
Cadillac	2006	6	16
	2005	4	19
Chevrolet	2006	83	187
	2005	68	172
Chrysler	2006	18	49
	2005	11	37
Dodge	2006	58	102
	2005	33	69
Ford	2006	148	392
	2005	141	322
Freightliner	2006	2	3
	2005	0	0
GMC	2006	7	34
	2005	12	31
Hummer	2006	5	7
	2005	0	1
Jeep	2006	31	88
	2005	29	82
Lincoln	2006	2	10
	2005	8	18
Mercury	2006	4	8
	2005	4	16
Oldsmobile	2006	0	0
	2005	1	1
Plymouth	2006	0	0
	2005	0	0
Pontiac	2006	1	2
	2005	2	2
Saturn	2006	5	18
	2005	4	14
Sprinter	2006	1	2
	2005	3	7
Workhorse	2006	0	0
	2005	0	2
Domestic	2006	372	921
Total	2005	322	797

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Buick	2006	0	0	1	1	9	19	3	12	1	5	14	37
	2005	1	2	1	3	16	35	0	4	4	8	22	52
Cadillac	2006	1	6	2	5	29	61	18	25	7	18	57	115
	2005	1	6	5	9	22	69	9	21	7	15	44	120
Chevrolet	2006	9	38	20	57	219	637	81	269	95	273	424	1,274
	2005	18	50	28	85	373	866	105	269	107	304	631	1,574
Chrysler	2006	56	200	8	25	72	207	75	147	33	91	244	670
	2005	67	264	9	23	75	231	85	323	45	111	281	952
Dodge	2006	68	244	8	29	171	348	45	157	64	162	356	940
	2005	36	146	10	26	105	299	70	229	91	247	312	947
Ford	2006	36	72	34	95	341	873	321	560	146	443	878	2,043
	2005	48	118	42	102	432	1,085	290	682	265	581	1,077	2,568
Freightliner	2006	0	0	0	0	1	5	0	1	0	0	1	6
	2005	0	0	0	0	0	0	0	0	0	0	0	0
GMC	2006	8	20	3	13	66	179	11	43	37	104	125	359
	2005	8	15	6	20	96	235	22	74	59	142	191	486
Hummer	2006	3	7	1	7	19	68	7	40	12	32	42	154
	2005	1	1	1	2	5	16	4	8	2	9	13	36
Jeep	2006	16	133	25	74	103	322	43	173	38	121	225	823
	2005	30	112	22	54	131	382	41	165	37	124	261	837
Lincoln	2006	0	1	0	4	6	27	4	17	0	7	10	56
	2005	1	4	3	4	22	53	5	78	9	24	40	163
Mercury	2006	1	5	5	9	15	40	12	46	5	19	38	119
	2005	1	4	1	5	12	54	2	14	4	13	20	90
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	1	0	0	0	0	0	1
Plymouth	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	0	0	0	1	7	16	1	4	6	9	14	30
	2005	0	0	1	2	3	6	1	2	1	6	6	16
Saturn	2006	3	6	1	4	17	56	9	23	9	43	39	132
	2005	7	15	3	11	22	53	2	12	11	28	45	119
Sprinter	2006	0	0	0	0	1	1	0	0	0	0	1	1
	2005	0	1	0	1	8	18	0	2	5	9	13	31
Workhorse	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	7	0	0	0	1	0	8
Domestic	2006	201	732	108	324	1,076	2,859	630	1,517	453	1,327	2,468	6,759
Total	2005	219	738	132	347	1,322	3,410	636	1,883	647	1,622	2,956	8,000

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Buick	2006	2	3	0	5	4	9	3	12	9	29
	2005	1	3	0	4	5	15	8	22	14	44
Cadillac	2006	5	10	6	12	16	40	29	49	56	111
	2005	3	13	5	10	17	71	16	51	41	145
Chevrolet	2006	56	196	94	244	337	916	221	618	708	1,974
	2005	100	239	132	316	392	1,081	293	678	917	2,314
Chrysler	2006	11	46	14	50	82	208	51	177	158	481
	2005	30	69	29	81	45	169	57	158	161	477
Dodge	2006	41	116	54	125	194	530	140	317	429	1,088
	2005	42	139	50	143	395	927	96	289	583	1,498
Ford	2006	81	227	74	221	487	1,226	305	742	947	2,416
	2005	104	317	141	364	550	1,535	309	832	1,104	3,048
Freightliner	2006	0	0	3	5	1	6	4	8	8	19
	2005	0	0	0	0	0	0	0	0	0	0
GMC	2006	18	44	40	105	73	196	74	181	205	526
	2005	27	68	36	82	45	158	70	183	178	491
Hummer	2006	2	14	11	17	15	48	22	51	50	130
	2005	2	4	4	10	5	14	8	22	19	50
Jeep	2006	25	64	46	109	209	431	59	163	339	767
	2005	23	68	41	111	167	551	46	143	277	873
Lincoln	2006	2	4	1	4	4	13	9	33	16	54
	2005	2	8	1	8	11	33	24	55	38	104
Mercury	2006	3	7	3	9	7	22	17	38	30	76
	2005	3	13	7	17	10	34	14	68	34	132
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	1	0	1	0	2
Plymouth	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	0	3	8	18	2	12	7	16	17	49
	2005	2	2	2	6	2	9	3	7	9	24
Saturn	2006	3	15	6	25	8	45	24	60	41	145
	2005	1	8	6	15	18	46	13	46	38	115
Sprinter	2006	0	0	0	1	0	1	1	1	1	3
	2005	0	2	3	10	15	36	5	25	23	73
Workhorse	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	4	0	4
Domestic	2006	249	749	360	950	1,439	3,703	966	2,466	3,014	7,868
Total	2005	340	953	457	1,177	1,677	4,680	962	2,584	3,436	9,394

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Mar	YTD
Acura	2006	6	27
	2005	13	29
BMW	2006	11	44
	2005	9	47
Honda	2006	57	176
	2005	61	168
Hyundai	2006	7	18
	2005	14	29
Infiniti	2006	4	13
	2005	9	20
Isuzu	2006	1	2
	2005	4	10
Kia	2006	12	22
	2005	6	17
Land Rover	2006	16	46
	2005	11	35
Lexus	2006	18	75
	2005	22	63
Mazda	2006	2	10
	2005	4	24
Mercedes	2006	10	24
	2005	3	11
Mitsubishi	2006	3	9
	2005	4	11
Nissan	2006	25	74
	2005	28	77
Porsche	2006	1	5
	2005	5	14
Saab	2006	0	0
	2005	0	0
Subaru	2006	15	32
	2005	11	42
Suzuki	2006	3	5
	2005	2	3
Toyota	2006	72	183
	2005	80	244
Volkswagen	2006	4	15
	2005	5	18
Volvo	2006	9	33
	2005	7	33
Import	2006	276	813
Total	2005	298	895

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Acura	2006	5	13	5	14	58	152	22	63	17	52	107	294
	2005	3	17	11	34	72	213	26	73	20	49	132	386
BMW	2006	5	19	11	25	41	96	11	30	5	15	73	185
	2005	11	28	18	43	50	114	16	41	4	18	99	244
Honda	2006	37	89	48	139	332	950	108	291	107	295	632	1,764
	2005	36	80	46	132	365	954	128	318	99	275	674	1,759
Hyundai	2006	7	15	4	10	34	87	22	45	13	41	80	198
	2005	11	19	4	16	66	155	18	45	19	53	118	288
Infiniti	2006	3	6	5	7	20	53	5	15	9	15	42	96
	2005	0	7	3	8	22	60	11	22	5	13	41	110
Isuzu	2006	0	2	1	2	3	17	0	0	1	4	5	25
	2005	1	3	3	6	23	54	3	8	4	11	34	82
Kia	2006	2	4	0	6	15	43	127	155	7	27	151	235
	2005	2	2	2	4	15	37	7	22	15	26	41	91
Land Rover	2006	2	11	5	27	23	101	11	36	2	13	43	188
	2005	3	12	6	16	18	69	8	26	3	8	38	131
Lexus	2006	15	43	9	39	118	309	32	67	22	64	196	522
	2005	14	29	12	42	117	376	30	86	19	54	192	587
Mazda	2006	2	6	3	10	21	51	1	12	3	18	30	97
	2005	3	9	3	8	20	53	6	31	4	17	36	118
Mercedes	2006	7	14	6	14	29	100	6	20	6	15	54	163
	2005	2	6	1	4	15	55	0	3	4	7	22	75
Mitsubishi	2006	0	0	2	4	7	22	1	5	1	4	11	35
	2005	1	6	0	1	5	20	2	8	6	18	14	53
Nissan	2006	14	43	15	59	130	350	35	113	70	192	264	757
	2005	17	45	38	78	180	450	89	207	113	257	437	1,037
Porsche	2006	1	2	4	7	6	16	0	2	0	3	11	30
	2005	0	4	3	7	13	31	3	6	0	2	19	50
Saab	2006	0	0	1	1	2	5	0	1	0	1	3	8
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2006	3	17	7	27	43	131	12	42	7	18	72	235
	2005	7	19	10	29	54	135	16	40	9	19	96	242
Suzuki	2006	1	1	0	1	1	4	0	1	1	3	3	10
	2005	0	0	0	0	1	7	0	3	0	4	1	14
Toyota	2006	43	123	73	207	519	1,533	143	424	244	612	1,022	2,899
	2005	42	118	67	179	550	1,518	155	391	238	571	1,052	2,777
Volkswagen	2006	2	4	5	7	2	14	1	9	0	2	10	36
	2005	1	10	3	8	19	39	1	8	5	9	29	74
Volvo	2006	4	16	7	16	43	105	15	48	6	18	75	203
	2005	2	12	5	18	29	80	11	32	6	15	53	157
Import	2006	153	428	211	622	1,447	4,139	552	1,379	521	1,412	2,884	7,980
Total	2005	156	426	235	633	1,634	4,420	530	1,370	573	1,426	3,128	8,275

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD
Acura	2006	3	3	3	15	46	159	7	25	59	202
	2005	2	11	2	13	62	175	14	32	80	231
BMW	2006	0	2	1	3	19	63	14	25	34	93
	2005	2	3	5	8	33	94	14	31	54	136
Honda	2006	26	76	75	214	333	928	123	359	557	1,577
	2005	36	87	84	189	362	906	122	312	604	1,494
Hyundai	2006	6	16	13	24	62	163	22	68	103	271
	2005	13	30	15	33	23	105	27	75	78	243
Infiniti	2006	3	7	1	2	12	32	30	53	46	94
	2005	0	6	5	6	14	44	17	46	36	102
Isuzu	2006	1	2	1	3	3	6	0	7	5	18
	2005	1	3	1	3	2	8	7	19	11	33
Kia	2006	2	3	38	60	42	131	36	80	118	274
	2005	2	5	28	73	17	50	22	49	69	177
Land Rover	2006	0	1	0	5	23	76	19	44	42	126
	2005	0	2	3	7	18	49	7	29	28	87
Lexus	2006	6	18	7	11	71	229	14	60	98	318
	2005	5	15	6	11	79	261	31	80	121	367
Mazda	2006	1	4	7	17	10	30	10	27	28	78
	2005	2	7	5	26	21	48	10	39	38	120
Mercedes	2006	4	5	3	12	38	112	23	71	68	200
	2005	1	2	2	4	13	53	2	26	18	85
Mitsubishi	2006	2	2	2	6	18	47	11	32	33	87
	2005	1	5	1	6	49	71	13	36	64	118
Nissan	2006	33	73	30	86	242	602	166	330	471	1,091
	2005	27	82	43	133	218	688	183	458	471	1,361
Porsche	2006	1	1	0	0	10	17	2	4	13	22
	2005	0	1	0	1	4	26	3	4	7	32
Saab	2006	0	0	0	3	1	5	0	1	1	9
	2005	0	0	0	0	0	0	0	0	0	0
Subaru	2006	2	10	14	35	56	142	24	50	96	237
	2005	4	6	17	41	59	128	24	56	104	231
Suzuki	2006	0	2	1	2	17	44	4	14	22	62
	2005	2	2	2	16	2	8	2	6	8	32
Toyota	2006	53	145	108	262	356	1,090	248	662	765	2,159
	2005	61	165	87	251	366	1,075	209	648	723	2,139
Volkswagen	2006	0	2	1	3	3	11	3	8	7	24
	2005	1	2	1	4	19	46	3	9	24	61
Volvo	2006	0	1	3	8	31	83	3	18	37	110
	2005	1	2	1	3	18	63	4	15	24	83
Import	2006	143	373	308	771	1,393	3,970	759	1,938	2,603	7,052
Total	2005	161	436	308	828	1,379	3,898	714	1,970	2,562	7,132

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	Mar	YTD	Mar	YTD	Mar	YTD	Mar	YTD	
Domestic Cars	2006	318	741	2,269	4,657	1,839	4,579	4,426	9,977
	2005	272	634	2,029	5,047	1,670	4,255	3,971	9,936
	% Change	16.9%	16.9%	11.8%	-7.7%	10.1%	7.6%	11.5%	0.4%
Imported Cars	2006	715	1,949	4,727	12,761	4,385	12,014	9,827	26,724
	2005	633	1,820	4,555	11,951	4,498	11,539	9,686	25,310
	% Change	13.0%	7.1%	3.8%	6.8%	-2.5%	4.1%	1.5%	5.6%
Total Domestic and Imported Cars	2006	1,033	2,690	6,996	17,418	6,224	16,593	14,253	36,701
	2005	905	2,454	6,584	16,998	6,168	15,794	13,657	35,246
	% Change	14.1%	9.6%	6.3%	2.5%	0.9%	5.1%	4.4%	4.1%
Imports as a % of All Cars	2006	69.2%	72.5%	67.6%	73.3%	70.5%	72.4%	68.9%	72.8%
	2005	69.9%	74.2%	69.2%	70.3%	72.9%	73.1%	70.9%	71.8%
Domestic Trucks	2006	372	921	2,468	6,759	3,014	7,868	5,854	15,548
	2005	322	797	2,956	8,000	3,436	9,394	6,714	18,191
	% Change	15.5%	15.6%	-16.5%	-15.5%	-12.3%	-16.2%	-12.8%	-14.5%
Imported Trucks	2006	276	813	2,884	7,980	2,603	7,052	5,763	15,845
	2005	298	895	3,128	8,275	2,562	7,132	5,988	16,302
	% Change	-7.4%	-9.2%	-7.8%	-3.6%	1.6%	-1.1%	-3.8%	-2.8%
Total Domestic and Imported Trucks	2006	648	1,734	5,352	14,739	5,617	14,920	11,617	31,393
	2005	620	1,692	6,084	16,275	5,998	16,526	12,702	34,493
	% Change	4.5%	2.5%	-12.0%	-9.4%	-6.4%	-9.7%	-8.5%	-9.0%
Total of All Cars and Trucks	2006	1,681	4,424	12,348	32,157	11,841	31,513	25,870	68,094
	2005	1,525	4,146	12,668	33,273	12,166	32,320	26,359	69,739
	% Change	10.2%	6.7%	-2.5%	-3.4%	-2.7%	-2.5%	-1.9%	-2.4%