

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Jun	YTD
Buick	2006	8	77
	2005	11	52
Cadillac	2006	20	107
	2005	20	108
Chevrolet	2006	106	525
	2005	117	382
Chrysler	2006	25	199
	2005	40	230
Dodge	2006	36	178
	2005	25	61
Ford	2006	123	649
	2005	46	490
Gem	2006	0	0
	2005	0	0
Lincoln	2006	11	71
	2005	12	62
Mercury	2006	9	91
	2005	15	65
Oldsmobile	2006	0	0
	2005	0	1
Plymouth	2006	0	0
	2005	0	0
Pontiac	2006	24	89
	2005	10	94
Saturn	2006	10	51
	2005	4	47
TH!NK	2006	0	0
	2005	0	0
Domestic	2006	372	2,037
Total	2005	300	1,592

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Buick	2006	4	12	2	13	27	146	8	47	4	37	45	255
	2005	8	19	5	22	53	212	35	59	17	58	118	370
Cadillac	2006	3	27	3	40	40	242	8	64	10	58	64	431
	2005	11	38	10	39	74	274	45	109	16	66	156	526
Chevrolet	2006	7	49	12	85	96	556	26	337	27	190	168	1,217
	2005	20	58	26	106	108	719	41	262	73	268	268	1,413
Chrysler	2006	20	545	6	30	33	219	10	258	22	148	91	1,200
	2005	49	349	13	44	56	316	31	287	38	194	187	1,190
Dodge	2006	43	659	7	28	37	360	48	302	20	134	155	1,483
	2005	34	375	6	19	26	241	24	364	32	91	122	1,090
Ford	2006	42	176	11	122	154	1,039	296	1,172	57	329	560	2,838
	2005	11	147	20	130	155	1,030	136	1,299	100	409	422	3,015
Gem	2006	0	0	0	0	0	1	0	0	0	0	0	1
	2005	1	1	0	0	0	0	0	1	0	0	1	2
Lincoln	2006	1	16	2	16	31	177	3	167	2	30	39	406
	2005	2	18	1	11	17	107	11	127	3	14	34	277
Mercury	2006	4	11	0	9	12	97	74	453	3	30	93	600
	2005	0	10	7	15	25	115	54	552	5	23	91	715
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	5	37	7	39	55	238	21	116	22	115	110	545
	2005	4	23	6	22	53	217	16	91	29	105	108	458
Saturn	2006	6	23	6	22	24	108	8	37	15	68	59	258
	2005	8	25	9	23	33	116	8	41	16	61	74	266
TH!NK	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Domestic Total	2006	135	1,555	56	404	509	3,183	502	2,953	182	1,139	1,384	9,234
	2005	148	1,063	103	431	600	3,347	401	3,192	329	1,289	1,581	9,322

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Buick	2006	2	13	10	37	74	392	22	83	108	525
	2005	5	19	10	61	75	358	24	113	114	551
Cadillac	2006	10	33	3	31	87	243	31	170	131	477
	2005	7	37	6	39	43	203	43	167	99	446
Chevrolet	2006	19	134	62	237	519	2,121	131	617	731	3,109
	2005	30	131	36	238	568	1,763	124	714	758	2,846
Chrysler	2006	10	60	6	73	58	282	85	483	159	898
	2005	16	99	14	96	52	251	78	531	160	977
Dodge	2006	19	107	8	56	181	1,036	57	455	265	1,654
	2005	10	47	17	44	324	813	46	299	397	1,203
Ford	2006	47	226	43	282	267	1,612	105	687	462	2,807
	2005	59	236	67	244	151	942	111	646	388	2,068
Gem	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Lincoln	2006	4	21	5	26	20	108	18	114	47	269
	2005	1	9	3	11	11	86	11	98	26	204
Mercury	2006	2	16	3	19	12	71	13	94	30	200
	2005	2	18	6	26	14	107	19	92	41	243
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	3	0	1	0	4
Plymouth	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	11	37	23	103	122	1,067	36	171	192	1,378
	2005	6	45	37	134	119	847	34	177	196	1,203
Saturn	2006	6	30	2	27	53	267	20	114	81	438
	2005	9	24	5	27	20	89	30	156	64	296
TH!NK	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Domestic	2006	130	677	165	891	1,393	7,199	518	2,988	2,206	11,755
Total	2005	145	665	201	920	1,377	5,462	520	2,994	2,243	10,041

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Jun	YTD
Acura	2006	15	156
	2005	29	162
Aston Martin	2006	1	2
	2005	0	1
Audi	2006	13	110
	2005	33	133
Bentley	2006	0	1
	2005	0	2
B.M.W.	2006	45	254
	2005	53	248
Daewoo	2006	0	0
	2005	0	0
Ferrari	2006	0	0
	2005	0	0
Honda	2006	105	572
	2005	133	570
Hyundai	2006	34	213
	2005	37	178
Infiniti	2006	11	54
	2005	8	56
Jaguar	2006	7	32
	2005	11	59
Kia	2006	13	44
	2005	9	49
Lamborghini	2006	0	0
	2005	0	0
Lexus	2006	19	121
	2005	23	97
Lotus	2006	0	1
	2005	0	1

IMPORTED VEHICLES	Year	Washington, DC	
		Jun	YTD
Maserati	2006	0	1
	2005	0	6
Maybach	2006	0	1
	2005	1	1
Mazda	2006	29	142
	2005	36	132
Mercedes	2006	41	256
	2005	42	250
Mini	2006	23	104
	2005	15	100
Mitsubishi	2006	18	80
	2005	9	65
Nissan	2006	27	229
	2005	40	249
Porsche	2006	6	24
	2005	5	26
Rolls	2006	0	0
Royce	2005	0	0
Saab	2006	10	74
	2005	16	71
Subaru	2006	11	94
	2005	24	94
Suzuki	2006	0	6
	2005	4	25
Toyota	2006	166	893
	2005	198	832
Volkswagen	2006	37	262
	2005	55	271
Volvo	2006	11	136
	2005	47	183
Import	2006	642	3,862
Total	2005	828	3,861

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Acura	2006	14	87	43	193	168	1,068	38	236	31	236	294	1,820
	2005	10	81	29	167	225	933	63	260	56	271	383	1,712
Aston Martin	2006	0	0	0	0	1	5	1	2	0	0	2	7
	2005	0	0	0	0	0	7	0	0	0	0	0	7
Audi	2006	9	50	15	82	28	225	5	45	1	12	58	414
	2005	13	59	16	82	48	262	6	60	0	18	83	481
Bentley	2006	0	0	0	2	0	2	0	1	0	0	0	5
	2005	0	0	0	0	3	10	0	1	1	1	4	12
B.M.W.	2006	21	137	20	185	132	818	31	243	27	139	231	1,522
	2005	29	111	29	153	147	699	44	197	32	126	281	1,286
Daewoo	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2006	0	0	1	1	0	3	0	0	0	1	1	5
	2005	0	0	0	0	0	2	0	0	0	0	0	2
Honda	2006	55	308	90	496	456	2,780	91	617	129	819	821	5,020
	2005	62	288	87	392	582	2,350	103	575	138	733	972	4,338
Hyundai	2006	13	88	25	90	151	756	172	962	38	284	399	2,180
	2005	28	93	19	76	121	661	67	340	67	267	302	1,437
Infiniti	2006	4	37	12	55	65	315	25	124	9	76	115	607
	2005	12	44	11	58	66	367	12	116	13	58	114	643
Jaguar	2006	2	9	3	11	15	118	4	23	4	25	28	186
	2005	3	18	4	18	26	177	9	84	6	27	48	324
Kia	2006	1	7	1	3	9	56	10	90	3	26	24	182
	2005	1	6	0	7	18	88	13	124	2	23	34	248
Lamborghini	2006	0	0	0	0	0	0	0	1	0	0	0	1
	2005	0	0	0	0	0	2	0	1	0	0	0	3
Lexus	2006	12	80	12	83	99	670	29	155	17	115	169	1,103
	2005	20	86	10	58	129	600	20	97	17	99	196	940
Lotus	2006	0	0	0	0	2	10	1	3	0	1	3	14
	2005	0	0	0	3	4	17	0	5	0	0	4	25

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Maserati	2006	1	1	0	0	0	3	1	6	0	1	2	11
	2005	0	0	0	0	2	8	0	2	0	0	2	10
Maybach	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2006	20	75	31	150	123	626	83	591	26	161	283	1,603
	2005	11	69	18	109	119	526	42	453	27	125	217	1,282
Mercedes	2006	13	63	19	99	75	655	20	125	15	107	142	1,049
	2005	19	76	19	89	155	766	34	152	30	115	257	1,198
Mini	2006	5	26	4	39	25	130	13	41	8	30	55	266
	2005	7	31	15	55	23	119	4	40	4	28	53	273
Mitsubishi	2006	0	18	4	22	20	114	3	27	6	54	33	235
	2005	2	21	0	10	25	96	25	54	16	69	68	250
Nissan	2006	21	137	16	107	106	650	35	221	29	304	207	1,419
	2005	15	96	19	118	153	756	43	234	78	380	308	1,584
Porsche	2006	1	14	5	27	15	88	5	22	3	7	29	158
	2005	3	9	0	12	14	61	1	15	2	5	20	102
Rolls	2006	0	0	0	0	0	0	0	0	0	0	0	0
Royce	2005	0	0	0	0	0	0	0	0	0	0	0	0
Saab	2006	4	26	9	48	23	106	2	26	4	12	42	218
	2005	6	33	12	47	17	112	9	34	4	14	48	240
Subaru	2006	9	38	13	70	67	315	9	167	5	47	103	637
	2005	11	47	21	86	77	372	56	195	9	68	174	768
Suzuki	2006	0	37	0	1	0	6	0	37	0	0	0	81
	2005	0	4	2	2	4	27	1	8	0	10	7	51
Toyota	2006	92	471	122	640	880	4,464	190	929	341	1,673	1,625	8,177
	2005	86	420	106	562	746	3,981	148	804	247	1,344	1,333	7,111
Volkswagen	2006	17	123	18	145	123	759	41	226	37	203	236	1,456
	2005	32	118	37	162	142	694	41	197	20	170	272	1,341
Volvo	2006	5	30	11	43	53	211	12	85	5	36	86	405
	2005	18	56	24	101	90	359	22	167	6	36	160	719
Import	2006	319	1,862	474	2,592	2,636	14,953	821	5,005	738	4,369	4,988	28,781
Total	2005	388	1,766	478	2,367	2,936	14,052	763	4,215	775	3,987	5,340	26,387

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Acura	2006	6	50	16	99	133	780	23	204	178	1,133
	2005	6	52	15	93	148	802	53	241	222	1,188
Aston Martin	2006	0	0	0	0	1	9	0	0	1	9
	2005	0	0	0	0	1	2	0	0	1	2
Audi	2006	1	7	4	18	37	219	5	34	47	278
	2005	1	7	9	29	63	274	11	35	84	345
Bentley	2006	0	0	0	0	1	10	0	8	1	18
	2005	0	0	0	0	3	16	1	7	4	23
B.M.W.	2006	9	35	7	49	111	659	40	239	167	982
	2005	13	32	9	38	108	563	45	233	175	866
Daewoo	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Ferrari	2006	0	0	0	0	1	4	0	0	1	4
	2005	0	0	0	0	0	3	0	0	0	3
Honda	2006	41	251	81	493	397	2,329	222	1,299	741	4,372
	2005	33	197	70	388	462	2,177	228	1,231	793	3,993
Hyundai	2006	19	108	38	174	160	926	82	588	299	1,796
	2005	25	118	41	179	148	508	137	498	351	1,303
Infiniti	2006	2	17	4	17	24	191	9	172	39	397
	2005	4	21	8	30	48	232	26	141	86	424
Jaguar	2006	0	6	2	8	14	113	8	31	24	158
	2005	2	6	2	8	28	133	7	57	39	204
Kia	2006	1	7	23	129	71	410	14	104	109	650
	2005	2	4	42	120	105	515	30	122	179	761
Lamborghini	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	1	0	0	0	1
Lexus	2006	8	44	9	42	100	544	41	261	158	891
	2005	8	30	9	30	93	476	38	219	148	755
Lotus	2006	0	0	0	0	1	7	0	0	1	7
	2005	0	0	0	1	3	14	0	0	3	15

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Maserati	2006	0	1	0	0	1	5	0	0	1	6
	2005	0	0	0	1	0	6	0	1	0	8
Maybach	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Mazda	2006	4	35	26	150	146	837	86	290	262	1,312
	2005	6	39	27	159	121	660	48	248	202	1,106
Mercedes	2006	3	45	10	62	113	791	71	562	197	1,460
	2005	8	38	14	62	195	821	77	517	294	1,438
Mini	2006	1	7	4	18	21	88	7	24	33	137
	2005	0	3	0	10	18	98	3	40	21	151
Mitsubishi	2006	2	24	4	28	41	231	30	191	77	474
	2005	8	25	7	40	32	301	47	161	94	527
Nissan	2006	23	149	31	222	125	1,168	124	1,020	303	2,559
	2005	29	175	18	148	195	1,213	181	1,222	423	2,758
Porsche	2006	1	3	0	3	16	90	1	13	18	109
	2005	1	3	0	1	15	55	1	7	17	66
Rolls	2006	0	0	0	0	0	1	0	0	0	1
Royce	2005	0	0	0	0	1	1	0	0	1	1
Saab	2006	1	1	4	28	24	103	1	8	30	140
	2005	0	4	19	49	59	148	7	23	85	224
Subaru	2006	2	22	13	67	66	390	4	46	85	525
	2005	6	34	14	83	68	369	13	102	101	588
Suzuki	2006	0	3	2	9	4	68	4	32	10	112
	2005	0	3	7	40	4	70	7	48	18	161
Toyota	2006	94	463	121	692	713	3,653	497	2,642	1,425	7,450
	2005	78	423	137	679	707	3,632	396	2,060	1,318	6,794
Volkswagen	2006	17	94	40	141	112	635	50	288	219	1,158
	2005	14	61	26	149	77	457	40	213	157	880
Volvo	2006	2	10	5	20	43	226	14	58	64	314
	2005	3	13	10	31	87	336	10	62	110	442
Import	2006	237	1,382	444	2,469	2,476	14,487	1,333	8,114	4,490	26,452
Total	2005	247	1,288	484	2,368	2,789	13,883	1,406	7,488	4,926	25,027

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Jun	YTD
Buick	2006	1	9
	2005	1	8
Cadillac	2006	7	34
	2005	6	37
Chevrolet	2006	86	451
	2005	44	329
Chrysler	2006	10	105
	2005	28	111
Dodge	2006	74	272
	2005	29	261
Ford	2006	125	780
	2005	127	701
Freightliner	2006	0	6
	2005	0	0
GMC	2006	9	57
	2005	8	57
Hummer	2006	5	19
	2005	2	6
Jeep	2006	21	177
	2005	33	205
Lincoln	2006	3	19
	2005	0	25
Mercury	2006	4	23
	2005	5	30
Oldsmobile	2006	0	0
	2005	0	1
Plymouth	2006	0	0
	2005	0	0
Pontiac	2006	0	7
	2005	0	2
Saturn	2006	6	34
	2005	6	29
Sprinter	2006	0	2
	2005	1	10
Workhorse	2006	0	0
	2005	0	2
Domestic	2006	351	1,995
Total	2005	290	1,814

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Buick	2006	0	3	1	2	2	27	2	16	1	9	6	57
	2005	1	3	0	6	24	74	6	10	7	22	38	115
Cadillac	2006	3	19	3	11	30	137	9	63	10	43	55	273
	2005	5	20	2	15	40	158	14	49	10	32	71	274
Chevrolet	2006	12	75	15	116	195	1,257	56	702	89	534	367	2,684
	2005	40	122	46	168	437	1,775	225	675	250	752	998	3,492
Chrysler	2006	104	470	5	42	60	373	58	301	22	164	249	1,350
	2005	155	577	8	41	98	485	45	464	44	220	350	1,787
Dodge	2006	112	471	9	64	79	616	52	309	58	315	310	1,775
	2005	72	308	14	71	126	731	45	379	85	489	342	1,978
Ford	2006	30	192	44	218	376	1,917	140	1,216	167	962	757	4,505
	2005	49	252	96	293	432	2,260	330	1,365	214	1,177	1,121	5,347
Freightliner	2006	3	3	0	0	1	7	0	3	0	1	4	14
	2005	0	0	0	0	0	0	0	0	0	0	0	0
GMC	2006	8	40	9	32	70	378	22	103	32	230	141	783
	2005	21	47	19	49	185	572	87	229	111	356	423	1,253
Hummer	2006	0	9	1	13	15	116	5	62	7	56	28	256
	2005	0	2	1	5	29	55	9	21	13	25	52	108
Jeep	2006	84	432	8	119	86	608	32	294	33	217	243	1,670
	2005	38	255	32	126	166	786	45	305	49	248	330	1,720
Lincoln	2006	0	1	0	4	12	58	2	56	5	22	19	141
	2005	0	4	0	6	16	95	3	83	6	37	25	225
Mercury	2006	1	10	1	15	14	93	6	82	7	45	29	245
	2005	1	6	3	10	16	93	11	35	7	25	38	169
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	1	0	0	0	0	0	1
Plymouth	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	3	5	1	2	6	31	0	7	4	16	14	61
	2005	0	0	0	3	2	19	2	6	5	14	9	42
Saturn	2006	3	11	3	11	21	105	4	41	15	87	46	255
	2005	3	23	2	16	37	110	13	31	20	70	75	250
Sprinter	2006	0	0	0	0	0	1	0	0	0	0	0	1
	2005	1	5	7	9	7	34	1	6	1	13	17	67
Workhorse	2006	0	0	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	7	0	0	1	2	1	9
Domestic Total	2006	363	1,741	100	649	967	5,724	388	3,255	450	2,701	2,268	14,070
	2005	386	1,624	230	818	1,615	7,255	836	3,658	823	3,482	3,890	16,837

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Buick	2006	0	4	1	10	7	21	5	24	13	59
	2005	1	5	2	15	3	27	5	52	11	99
Cadillac	2006	6	21	4	23	16	92	22	115	48	251
	2005	9	32	4	20	37	140	38	123	88	315
Chevrolet	2006	60	363	106	526	522	2,304	221	1,382	909	4,575
	2005	141	522	217	780	550	2,340	362	1,512	1,270	5,154
Chrysler	2006	16	86	12	129	165	547	101	461	294	1,223
	2005	23	129	26	166	83	356	85	403	217	1,054
Dodge	2006	43	253	34	238	262	1,494	118	650	457	2,635
	2005	35	297	48	287	218	1,774	117	688	418	3,046
Ford	2006	84	483	105	509	357	2,584	373	1,855	919	5,431
	2005	106	619	163	824	535	3,125	444	1,902	1,248	6,470
Freightliner	2006	0	0	2	12	2	10	3	14	7	36
	2005	0	0	0	0	0	0	0	0	0	0
GMC	2006	16	101	41	186	92	409	74	395	223	1,091
	2005	44	150	68	204	120	417	133	453	365	1,224
Hummer	2006	3	23	4	31	12	85	10	87	29	226
	2005	2	6	8	20	22	42	15	46	47	114
Jeep	2006	18	116	28	197	162	965	36	295	244	1,573
	2005	16	133	37	226	174	1,035	50	280	277	1,674
Lincoln	2006	2	9	0	7	7	30	14	75	23	121
	2005	1	11	1	12	11	66	12	91	25	180
Mercury	2006	4	14	3	21	10	68	15	78	32	181
	2005	1	17	8	37	17	65	12	119	38	238
Oldsmobile	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	2	0	1	0	3
Plymouth	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	0	0	0
Pontiac	2006	1	8	5	35	6	29	4	29	16	101
	2005	2	5	6	14	2	15	1	15	11	49
Saturn	2006	4	25	6	40	10	73	22	122	42	260
	2005	6	23	7	35	18	84	36	121	67	263
Sprinter	2006	0	0	0	3	0	1	0	1	0	5
	2005	1	6	1	12	8	55	5	32	15	105
Workhorse	2006	0	0	0	0	0	0	0	0	0	0
	2005	0	0	0	0	0	0	0	4	0	4
Domestic	2006	257	1,506	351	1,967	1,630	8,712	1,018	5,583	3,256	17,768
Total	2005	388	1,955	596	2,652	1,798	9,543	1,315	5,842	4,097	19,992

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Jun	YTD
Acura	2006	2	38
	2005	9	52
Audi	2006	0	0
	2005	0	0
BMW	2006	10	83
	2005	14	92
Honda	2006	69	358
	2005	71	331
Hyundai	2006	4	39
	2005	13	67
Infiniti	2006	0	21
	2005	7	32
Isuzu	2006	0	3
	2005	0	11
Kia	2006	6	44
	2005	8	37
Land Rover	2006	9	71
	2005	5	55
Lexus	2006	17	132
	2005	14	111
Mazda	2006	5	26
	2005	4	41
Mercedes	2006	16	62
	2005	13	44
Mitsubishi	2006	2	17
	2005	1	22
Nissan	2006	13	127
	2005	25	159
Porsche	2006	2	10
	2005	3	22
Saab	2006	0	1
	2005	0	0
Subaru	2006	15	65
	2005	9	69
Suzuki	2006	0	9
	2005	0	4
Toyota	2006	62	387
	2005	78	436
Volkswagen	2006	1	18
	2005	6	29
Volvo	2006	10	59
	2005	10	59
Import	2006	243	1,570
Total	2005	290	1,673

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Acura	2006	5	26	2	27	63	323	16	122	11	83	97	581
	2005	6	30	13	63	108	424	43	161	30	101	200	779
Audi	2006	1	1	0	0	4	5	0	0	0	0	5	6
	2005	0	0	0	0	0	0	0	0	0	0	0	0
BMW	2006	6	38	7	56	26	211	7	57	3	37	49	399
	2005	10	47	6	70	37	234	13	82	3	31	69	464
Honda	2006	30	176	40	279	312	2,047	108	642	115	638	605	3,782
	2005	27	166	58	285	487	2,109	135	664	126	640	833	3,864
Hyundai	2006	4	28	7	23	45	191	39	108	25	97	120	447
	2005	11	47	4	25	65	314	36	113	20	119	136	618
Infiniti	2006	1	11	1	14	18	99	10	37	6	27	36	188
	2005	2	11	2	15	23	118	8	37	8	31	43	212
Isuzu	2006	0	2	0	2	3	21	1	1	1	6	5	32
	2005	1	6	0	9	4	70	3	15	2	23	10	123
Kia	2006	0	10	0	14	16	114	31	299	8	53	55	490
	2005	3	6	5	16	23	106	8	58	9	59	48	245
Land Rover	2006	7	24	2	35	23	186	10	57	7	29	49	331
	2005	2	20	7	28	31	138	31	70	5	14	76	270
Lexus	2006	16	99	7	73	101	650	11	126	18	126	153	1,074
	2005	21	83	20	85	144	753	24	168	17	107	226	1,196
Mazda	2006	1	9	3	22	15	100	10	40	4	36	33	207
	2005	3	18	2	15	16	98	7	51	10	43	38	225
Mercedes	2006	7	27	6	30	35	236	15	60	5	31	68	384
	2005	3	13	6	20	39	169	4	22	6	22	58	246
Mitsubishi	2006	1	2	0	5	5	32	0	9	2	8	8	56
	2005	1	8	0	2	9	41	1	10	3	26	14	87
Nissan	2006	12	79	15	107	121	670	35	220	36	348	219	1,424
	2005	16	102	20	157	160	924	64	394	78	483	338	2,060
Porsche	2006	1	3	1	9	8	40	0	8	3	7	13	67
	2005	1	9	1	14	12	59	1	11	1	6	16	99
Saab	2006	0	0	1	2	2	9	0	1	0	2	3	14
	2005	0	0	0	0	1	1	0	0	0	0	1	1
Subaru	2006	8	32	7	41	27	240	5	78	9	42	56	433
	2005	9	38	15	57	44	266	11	69	12	43	91	473
Suzuki	2006	0	2	0	1	0	7	0	3	1	9	1	22
	2005	0	1	0	0	3	13	1	4	0	6	4	24
Toyota	2006	51	285	62	423	570	3,309	158	941	236	1,339	1,077	6,297
	2005	58	261	79	390	656	3,281	186	865	241	1,249	1,220	6,046
Volkswagen	2006	0	5	0	8	8	40	5	17	0	3	13	73
	2005	3	16	4	14	25	90	4	20	4	20	40	160
Volvo	2006	4	22	5	33	17	179	20	94	5	29	51	357
	2005	7	21	3	31	36	159	12	58	7	26	65	295
Import	2006	155	881	166	1,204	1,419	8,709	481	2,920	495	2,950	2,716	16,664
Total	2005	184	903	245	1,296	1,923	9,367	592	2,872	582	3,049	3,526	17,487

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Acura	2006	3	9	3	27	35	265	8	60	49	361
	2005	2	15	6	30	71	350	9	54	88	449
Audi	2006	0	0	1	1	6	7	1	1	8	9
	2005	0	0	0	0	0	0	0	0	0	0
BMW	2006	0	6	2	10	13	128	8	49	23	193
	2005	1	5	2	14	32	192	12	60	47	271
Honda	2006	50	186	67	433	338	1,948	126	747	581	3,314
	2005	37	191	97	453	394	2,010	172	736	700	3,390
Hyundai	2006	6	28	17	50	28	235	30	128	81	441
	2005	10	51	21	78	60	223	40	163	131	515
Infiniti	2006	4	13	1	6	10	64	11	84	26	167
	2005	2	10	2	10	8	82	20	99	32	201
Isuzu	2006	0	2	0	4	0	9	1	10	1	25
	2005	1	5	1	6	6	21	11	53	19	85
Kia	2006	0	4	19	122	16	196	20	152	55	474
	2005	2	8	46	186	102	321	22	119	172	634
Land Rover	2006	1	3	0	8	23	150	13	89	37	250
	2005	1	4	2	11	29	111	9	50	41	176
Lexus	2006	5	38	7	25	70	444	31	161	113	668
	2005	5	33	7	26	106	493	57	190	175	742
Mazda	2006	1	5	8	35	12	62	34	115	55	217
	2005	2	14	3	45	54	136	33	123	92	318
Mercedes	2006	3	16	6	29	50	254	30	162	89	461
	2005	1	3	1	11	38	170	16	83	56	267
Mitsubishi	2006	2	8	0	9	27	96	7	48	36	161
	2005	3	12	4	12	15	109	19	75	41	208
Nissan	2006	23	143	32	179	87	909	82	625	224	1,856
	2005	25	159	52	287	138	1,052	125	774	340	2,272
Porsche	2006	0	1	1	1	5	27	1	7	7	36
	2005	0	1	0	1	8	46	0	4	8	52
Saab	2006	0	0	1	6	0	14	2	3	3	23
	2005	1	1	0	0	2	2	0	0	3	3
Subaru	2006	2	19	6	60	35	238	30	174	73	491
	2005	4	12	17	75	46	258	14	87	81	432
Suzuki	2006	0	2	0	4	3	57	1	16	4	79
	2005	0	5	3	21	2	17	2	13	7	56
Toyota	2006	60	321	92	536	461	2,441	251	1,405	864	4,703
	2005	71	358	112	520	515	2,293	259	1,340	957	4,511
Volkswagen	2006	0	4	0	4	2	15	3	17	5	40
	2005	0	4	0	4	15	75	5	23	20	106
Volvo	2006	1	2	0	10	22	148	4	30	27	190
	2005	4	8	0	8	28	124	8	38	40	178
Import	2006	161	810	263	1,559	1,243	7,707	694	4,083	2,361	14,159
Total	2005	172	899	376	1,798	1,669	8,085	833	4,084	3,050	14,866

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Jun	YTD	Jun	YTD	Jun	YTD	Jun	YTD
Domestic Cars	2006	372	2,037	1,384	9,234	2,206	11,755	3,962	23,026
	2005	300	1,592	1,581	9,322	2,243	10,041	4,124	20,955
	% Change	24.0%	28.0%	-12.5%	-0.9%	-1.6%	17.1%	-3.9%	9.9%
Imported Cars	2006	642	3,862	4,988	28,781	4,490	26,452	10,120	59,095
	2005	828	3,861	5,340	26,387	4,926	25,027	11,094	55,275
	% Change	-22.5%	0.0%	-6.6%	9.1%	-8.9%	5.7%	-8.8%	6.9%
Total Domestic and Imported Cars	2006	1,014	5,899	6,372	38,015	6,696	38,207	14,082	82,121
	2005	1,128	5,453	6,921	35,709	7,169	35,068	15,218	76,230
	% Change	-10.1%	8.2%	-7.9%	6.5%	-6.6%	9.0%	-7.5%	7.7%
Imports as a % of All Cars	2006	63.3%	65.5%	78.3%	75.7%	67.1%	69.2%	71.9%	72.0%
	2005	73.4%	70.8%	77.2%	73.9%	68.7%	71.4%	72.9%	72.5%
Domestic Trucks	2006	351	1,995	2,268	14,070	3,256	17,768	5,875	33,833
	2005	290	1,814	3,890	16,837	4,097	19,992	8,277	38,643
	% Change	21.0%	10.0%	-41.7%	-16.4%	-20.5%	-11.1%	-29.0%	-12.4%
Imported Trucks	2006	243	1,570	2,716	16,664	2,361	14,159	5,320	32,393
	2005	290	1,673	3,526	17,487	3,050	14,866	6,866	34,026
	% Change	-16.2%	-6.2%	-23.0%	-4.7%	-22.6%	-4.8%	-22.5%	-4.8%
Total Domestic and Imported Trucks	2006	594	3,565	4,984	30,734	5,617	31,927	11,195	66,226
	2005	580	3,487	7,416	34,324	7,147	34,858	15,143	72,669
	% Change	2.4%	2.2%	-32.8%	-10.5%	-21.4%	-8.4%	-26.1%	-8.9%
Total of All Cars and Trucks	2006	1,608	9,464	11,356	68,749	12,313	70,134	25,277	148,347
	2005	1,708	8,940	14,337	70,033	14,316	69,926	30,361	148,899
	% Change	-5.9%	5.9%	-20.8%	-1.8%	-14.0%	0.3%	-16.7%	-0.4%