

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Jul	YTD
Buick	2008	4	60
	2007	9	64
Cadillac	2008	4	81
	2007	16	110
Chevrolet	2008	173	433
	2007	83	647
Chrysler	2008	11	136
	2007	26	243
Dodge	2008	18	446
	2007	46	356
Ford	2008	60	516
	2007	68	558
Gem	2008	0	5
	2007	0	1
Lincoln	2008	6	50
	2007	4	72
Mercury	2008	17	134
	2007	6	88
Oldsmobile	2008	0	0
	2007	0	0
Plymouth	2008	0	0
	2007	0	0
Pontiac	2008	10	188
	2007	18	113
Saturn	2008	2	21
	2007	4	39
TH!NK	2008	0	0
	2007	0	0
Domestic	2008	305	2,070
Total	2007	280	2,291

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Buick	2008	1	17	2	16	9	93	1	27	1	26	14	179
	2007	4	21	0	18	23	135	2	46	8	33	37	253
Cadillac	2008	2	51	5	41	29	212	13	55	8	56	57	415
	2007	10	54	4	33	32	217	8	78	8	50	62	432
Chevrolet	2008	8	48	10	60	86	692	69	461	49	315	222	1,576
	2007	7	53	19	142	73	734	182	1,444	53	255	334	2,628
Chrysler	2008	3	309	2	27	11	140	9	175	9	66	34	717
	2007	21	287	7	50	22	193	29	211	21	118	100	859
Dodge	2008	3	415	3	18	34	247	13	246	12	119	65	1,045
	2007	7	473	3	37	29	215	11	363	29	158	79	1,246
Ford	2008	10	97	13	111	92	889	214	1,178	64	346	393	2,621
	2007	10	173	20	185	133	916	55	884	56	395	274	2,553
Gem	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	1	2	0	0	0	0	0	0	1	2
Lincoln	2008	0	11	4	16	12	71	2	46	3	16	21	160
	2007	0	13	0	22	17	132	3	107	3	28	23	302
Mercury	2008	1	18	2	18	8	93	57	189	7	40	75	358
	2007	3	44	2	18	11	81	12	256	5	32	33	431
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	6	45	3	33	35	226	54	153	19	113	117	570
	2007	6	56	6	34	35	256	12	591	22	108	81	1,045
Saturn	2008	0	20	2	17	17	109	39	68	11	63	69	277
	2007	3	35	4	32	22	202	11	150	19	103	59	522
TH!NK	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2008	34	1,031	46	357	333	2,772	471	2,598	183	1,160	1,067	7,918
Total	2007	71	1,209	66	573	397	3,081	325	4,130	224	1,280	1,083	10,273

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Buick	2008	1	17	0	26	12	120	10	85	23	248
	2007	1	15	5	43	45	227	9	101	60	386
Cadillac	2008	3	40	4	31	41	224	22	165	70	460
	2007	10	37	4	37	25	234	24	165	63	473
Chevrolet	2008	34	181	33	269	392	1,610	76	639	535	2,699
	2007	20	180	49	258	278	1,630	183	877	530	2,945
Chrysler	2008	3	51	8	55	11	247	33	246	55	599
	2007	15	78	13	71	106	658	66	405	200	1,212
Dodge	2008	15	113	11	79	157	886	37	394	220	1,472
	2007	28	129	13	97	96	969	83	442	220	1,637
Ford	2008	31	253	21	174	143	939	81	612	276	1,978
	2007	26	259	32	233	124	1,081	114	722	296	2,295
Gem	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	1	0	0	0	1	0	2
Lincoln	2008	4	11	2	15	10	86	13	52	29	164
	2007	0	7	1	19	5	84	10	95	16	205
Mercury	2008	2	20	6	19	7	76	18	90	33	205
	2007	3	18	1	10	8	76	15	86	27	190
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	7	43	18	123	124	540	27	184	176	890
	2007	6	60	16	130	142	936	28	206	192	1,332
Saturn	2008	4	27	2	38	17	187	8	84	31	336
	2007	5	46	6	69	30	258	25	193	66	566
TH!NK	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Domestic	2008	104	756	105	829	914	4,915	325	2,551	1,448	9,051
Total	2007	114	829	140	968	859	6,153	557	3,293	1,670	11,243

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Jul	YTD
Acura	2008	22	119
	2007	22	134
Aston Martin	2008	1	5
	2007	0	4
Audi	2008	22	140
	2007	22	144
Bentley	2008	0	0
	2007	0	1
B.M.W.	2008	60	335
	2007	60	378
Daewoo	2008	0	0
	2007	0	0
Ferrari	2008	0	1
	2007	0	1
Honda	2008	154	699
	2007	136	779
Hyundai	2008	41	207
	2007	33	209
Infiniti	2008	14	111
	2007	5	68
Jaguar	2008	6	29
	2007	3	35
Kia	2008	9	38
	2007	6	41
Lamborghini	2008	0	0
	2007	0	0
Lexus	2008	25	182
	2007	29	205
Lotus	2008	0	0
	2007	0	1
Maserati	2008	0	5
	2007	1	5

IMPORTED VEHICLES	Year	Washington, DC	
		Jul	YTD
Maybach	2008	0	0
	2007	0	0
Mazda	2008	31	201
	2007	29	196
Mercedes	2008	36	245
	2007	30	260
Mini	2008	28	103
	2007	18	90
Mitsubishi	2008	6	57
	2007	16	87
Nissan	2008	38	292
	2007	64	310
Porsche	2008	2	23
	2007	3	25
Rolls	2008	0	0
Royce	2007	0	3
Saab	2008	10	53
	2007	17	60
Smartcar	2008	6	51
	2007	0	0
Subaru	2008	12	90
	2007	13	120
Suzuki	2008	5	42
	2007	7	20
Toyota	2008	155	988
	2007	195	1,200
Volkswagen	2008	68	341
	2007	42	338
Volvo	2008	22	131
	2007	17	145
Import	2008	773	4,488
Total	2007	768	4,859

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Acura	2008	5	67	20	132	90	693	23	147	19	155	157	1,194
	2007	7	86	18	161	106	747	20	180	30	215	181	1,389
Aston Martin	2008	0	1	0	0	1	8	0	0	0	0	1	9
	2007	1	1	0	2	4	15	0	1	0	0	5	19
Audi	2008	6	45	6	80	31	260	3	49	4	18	50	452
	2007	2	39	11	88	43	231	10	63	5	18	71	439
Bentley	2008	0	0	1	2	1	9	0	2	0	2	2	15
	2007	0	1	0	1	2	11	0	1	0	0	2	14
B.M.W.	2008	28	132	38	253	167	944	36	247	33	134	302	1,710
	2007	29	142	36	253	163	1,013	59	304	15	134	302	1,846
Daewoo	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2008	0	0	0	0	1	4	0	1	0	0	1	5
	2007	1	1	0	0	0	3	0	1	0	0	1	5
Honda	2008	85	397	108	601	574	3,262	143	922	147	974	1,057	6,156
	2007	62	388	111	648	468	2,994	176	1,019	112	881	929	5,930
Hyundai	2008	24	128	21	114	189	918	53	748	75	414	362	2,322
	2007	34	115	20	96	136	784	58	591	54	299	302	1,885
Infiniti	2008	15	78	14	89	62	425	14	130	10	78	115	800
	2007	7	51	10	99	67	465	16	147	9	74	109	836
Jaguar	2008	1	6	2	9	5	47	0	12	1	12	9	86
	2007	1	5	2	9	13	83	1	19	1	9	18	125
Kia	2008	1	45	3	11	9	73	5	148	8	51	26	328
	2007	1	5	0	8	9	51	7	422	3	30	20	516
Lamborghini	2008	0	0	0	0	1	1	0	0	0	0	1	1
	2007	0	0	0	0	0	6	0	1	0	0	0	7
Lexus	2008	12	117	17	106	81	685	15	146	21	111	146	1,165
	2007	16	136	23	112	144	996	24	205	26	158	233	1,607
Lotus	2008	0	0	0	0	0	3	1	2	0	0	1	5
	2007	0	0	0	1	0	4	0	2	0	0	0	7

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Maserati	2008	0	0	0	1	1	11	0	2	0	1	1	15
	2007	0	0	0	2	0	12	0	2	0	0	0	16
Maybach	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	1	1	0	0	1	1
Mazda	2008	14	99	32	182	130	663	36	472	28	177	240	1,593
	2007	12	78	38	191	114	647	28	616	24	182	216	1,714
Mercedes	2008	10	91	15	116	106	672	28	150	25	104	184	1,133
	2007	14	86	18	105	72	617	27	148	15	120	146	1,076
Mini	2008	10	34	14	62	31	210	9	82	7	37	71	425
	2007	5	28	10	51	31	159	12	62	6	30	64	330
Mitsubishi	2008	0	9	3	20	18	85	4	23	6	47	31	184
	2007	1	22	1	15	18	126	6	27	7	67	33	257
Nissan	2008	26	151	29	213	164	1,101	62	419	61	419	342	2,303
	2007	24	166	30	170	208	1,125	63	367	70	459	395	2,287
Porsche	2008	0	4	1	13	12	64	1	14	2	7	16	102
	2007	2	19	5	26	19	105	5	27	1	11	32	188
Rolls	2008	0	0	0	0	0	1	0	1	0	0	0	2
Royce	2007	0	0	0	0	0	1	0	1	0	0	0	2
Saab	2008	0	14	2	17	6	48	2	11	0	3	10	93
	2007	4	22	9	43	15	106	5	27	2	14	35	212
Smartcar	2008	8	27	2	30	28	158	9	34	3	23	50	272
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2008	3	38	8	56	53	338	24	104	4	59	92	595
	2007	10	49	8	73	61	399	15	198	8	69	102	788
Suzuki	2008	1	3	0	2	4	34	0	16	0	12	5	67
	2007	0	10	0	7	13	85	2	15	7	47	22	164
Toyota	2008	49	455	96	699	618	4,603	149	1,180	183	1,671	1,095	8,608
	2007	92	537	125	874	764	5,056	192	1,146	276	1,839	1,449	9,452
Volkswagen	2008	20	152	27	198	160	905	56	278	31	206	294	1,739
	2007	21	151	30	223	141	996	49	307	45	255	286	1,932
Volvo	2008	3	29	8	47	20	140	4	165	9	28	44	409
	2007	8	41	16	70	51	296	11	104	11	38	97	549
Import	2008	321	2,122	467	3,053	2,563	16,365	677	5,505	677	4,743	4,705	31,788
Total	2007	354	2,179	521	3,328	2,662	17,133	787	6,004	727	4,949	5,051	33,593

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Acura	2008	3	25	6	56	89	540	16	113	114	734
	2007	4	32	10	67	124	646	20	117	158	862
Aston Martin	2008	0	0	0	0	2	6	0	0	2	6
	2007	0	0	0	0	2	10	1	3	3	13
Audi	2008	1	5	1	23	32	259	6	30	40	317
	2007	0	4	5	28	37	272	5	31	47	335
Bentley	2008	0	0	0	0	1	7	0	4	1	11
	2007	0	0	0	1	3	19	0	3	3	23
B.M.W.	2008	4	29	9	45	138	756	25	214	176	1,044
	2007	7	46	9	61	113	793	49	302	178	1,202
Daewoo	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Ferrari	2008	0	0	0	0	0	3	0	0	0	3
	2007	0	0	0	0	1	4	0	1	1	5
Honda	2008	70	353	96	638	534	2,954	261	1,639	961	5,584
	2007	57	273	113	575	461	2,912	225	1,429	856	5,189
Hyundai	2008	20	107	42	216	150	738	84	533	296	1,594
	2007	19	104	22	105	183	1,267	92	512	316	1,988
Infiniti	2008	2	20	2	22	45	283	23	201	72	526
	2007	4	31	8	47	50	328	16	222	78	628
Jaguar	2008	2	10	0	4	12	60	5	26	19	100
	2007	0	4	1	4	5	68	1	21	7	97
Kia	2008	1	7	39	233	94	365	21	117	155	722
	2007	5	9	31	179	148	564	23	106	207	858
Lamborghini	2008	0	0	0	0	0	1	0	0	0	1
	2007	0	0	0	0	0	2	0	0	0	2
Lexus	2008	1	24	2	35	79	541	31	225	113	825
	2007	7	52	7	46	105	783	61	363	180	1,244
Lotus	2008	0	0	0	0	1	3	0	0	1	3
	2007	0	0	0	0	0	4	0	0	0	4

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Maserati	2008	0	0	0	0	3	12	0	2	3	14
	2007	0	0	0	0	1	7	0	1	1	8
Maybach	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Mazda	2008	5	44	26	181	119	1,081	36	274	186	1,580
	2007	7	33	18	134	122	882	30	205	177	1,254
Mercedes	2008	5	44	9	56	131	898	43	327	188	1,325
	2007	5	28	14	66	115	831	48	399	182	1,324
Mini	2008	3	14	5	29	20	140	6	40	34	223
	2007	2	8	5	15	26	119	11	28	44	170
Mitsubishi	2008	6	35	2	29	51	557	28	158	87	779
	2007	5	40	11	40	94	441	33	168	143	689
Nissan	2008	23	187	36	256	225	1,526	134	951	418	2,920
	2007	39	188	52	284	198	1,995	168	1,246	457	3,713
Porsche	2008	0	0	0	5	11	57	0	7	11	69
	2007	0	2	1	4	10	81	0	6	11	93
Rolls	2008	0	0	0	0	0	0	0	0	0	0
Royce	2007	0	0	0	0	0	1	0	0	0	1
Saab	2008	0	3	2	9	6	45	0	5	8	62
	2007	1	3	3	25	20	119	3	17	27	164
Smartcar	2008	1	5	2	19	14	119	4	18	21	161
	2007	0	0	0	0	0	0	0	0	0	0
Subaru	2008	3	29	10	80	41	281	6	52	60	442
	2007	1	15	15	87	55	369	16	68	87	539
Suzuki	2008	1	6	0	13	16	79	1	25	18	123
	2007	0	0	3	16	8	127	3	44	14	187
Toyota	2008	45	490	135	846	601	4,371	296	2,240	1,077	7,947
	2007	72	529	138	865	744	4,817	489	2,755	1,443	8,966
Volkswagen	2008	14	86	16	132	137	704	38	279	205	1,201
	2007	15	100	17	154	111	682	47	340	190	1,276
Volvo	2008	0	7	2	16	13	188	11	51	26	262
	2007	0	7	7	26	32	236	15	61	54	330
Import	2008	210	1,530	442	2,943	2,565	16,574	1,075	7,531	4,292	28,578
Total	2007	250	1,508	490	2,829	2,768	18,379	1,356	8,448	4,864	31,164

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Jul	YTD
Buick	2008	3	14
	2007	2	7
Cadillac	2008	0	28
	2007	4	40
Chevrolet	2008	90	399
	2007	61	401
Chrysler	2008	5	72
	2007	25	164
Dodge	2008	36	208
	2007	20	304
Ford	2008	70	907
	2007	112	798
Freightliner	2008	0	1
	2007	0	2
GMC	2008	7	60
	2007	7	79
Hummer	2008	1	5
	2007	4	16
Jeep	2008	21	220
	2007	30	304
Lincoln	2008	2	25
	2007	3	29
Mercury	2008	10	123
	2007	6	42
Oldsmobile	2008	0	0
	2007	0	0
Plymouth	2008	0	0
	2007	0	0
Pontiac	2008	0	1
	2007	1	7
Saturn	2008	11	44
	2007	7	45
Sprinter	2008	0	0
	2007	0	0
Workhorse	2008	0	0
	2007	0	0
Domestic	2008	256	2,107
Total	2007	282	2,238

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Buick	2008	2	12	3	9	14	79	3	19	7	29	29	148
	2007	3	10	1	5	17	48	4	40	6	18	31	121
Cadillac	2008	1	18	3	13	12	113	15	61	2	33	33	238
	2007	3	19	0	10	21	170	6	65	10	48	40	312
Chevrolet	2008	9	69	44	134	421	1,334	95	401	74	410	643	2,348
	2007	13	85	23	159	193	1,674	281	876	97	551	607	3,345
Chrysler	2008	3	157	5	26	31	256	13	188	10	89	62	716
	2007	13	392	5	32	45	306	10	338	18	127	91	1,195
Dodge	2008	23	233	4	37	119	422	12	193	23	165	181	1,050
	2007	6	493	7	98	61	572	13	357	45	328	132	1,848
Ford	2008	12	159	62	394	161	1,388	92	998	65	505	392	3,444
	2007	39	270	96	347	293	1,991	156	1,318	126	809	710	4,735
Freightliner	2008	0	0	0	0	2	3	1	3	0	1	3	7
	2007	0	0	0	0	2	3	0	2	0	0	2	5
GMC	2008	11	36	3	35	36	285	16	151	16	171	82	678
	2007	10	52	7	40	75	452	29	221	32	253	153	1,018
Hummer	2008	1	1	2	5	14	44	4	30	2	18	23	98
	2007	0	7	0	7	10	99	6	41	6	29	22	183
Jeep	2008	12	141	17	111	58	573	19	209	19	182	125	1,216
	2007	13	304	28	149	119	782	58	456	47	342	265	2,033
Lincoln	2008	0	3	1	8	6	67	0	40	4	21	11	139
	2007	1	10	0	9	13	101	4	32	5	41	23	193
Mercury	2008	1	7	1	7	13	77	2	28	1	30	18	149
	2007	3	23	4	14	8	98	7	58	6	42	28	235
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	0	0	1	2	3	18	0	6	1	8	5	34
	2007	0	5	1	1	3	20	0	28	0	14	4	68
Saturn	2008	4	23	1	15	18	148	9	52	19	83	51	321
	2007	2	21	2	23	22	183	10	138	17	110	53	475
Sprinter	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	1	0	0	0	0	0	1
Domestic	2008	79	859	147	796	908	4,807	281	2,379	243	1,745	1,658	10,586
Total	2007	106	1,691	174	894	882	6,500	584	3,970	415	2,712	2,161	15,767

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Buick	2008	2	10	2	18	11	58	6	39	21	125
	2007	1	8	3	9	29	55	6	27	39	99
Cadillac	2008	4	19	3	15	20	83	9	65	36	182
	2007	6	28	5	16	18	145	24	141	53	330
Chevrolet	2008	44	230	41	361	203	1,528	122	860	410	2,979
	2007	52	355	83	589	585	2,396	226	1,434	946	4,774
Chrysler	2008	3	46	9	74	93	528	20	207	125	855
	2007	11	87	16	99	116	737	53	292	196	1,215
Dodge	2008	27	151	16	124	131	1,397	47	351	221	2,023
	2007	34	278	31	210	81	1,145	87	645	233	2,278
Ford	2008	23	293	50	424	183	1,700	142	1,221	398	3,638
	2007	94	575	72	568	272	2,414	234	1,828	672	5,385
Freightliner	2008	0	0	0	2	1	1	3	6	4	9
	2007	0	0	0	3	0	2	0	2	0	7
GMC	2008	12	79	11	106	40	271	53	264	116	720
	2007	13	112	25	182	58	546	61	454	157	1,294
Hummer	2008	0	3	0	13	3	44	1	14	4	74
	2007	3	13	4	27	11	75	5	53	23	168
Jeep	2008	10	84	28	149	52	540	33	284	123	1,057
	2007	17	122	46	259	117	825	60	402	240	1,608
Lincoln	2008	0	8	0	9	5	68	6	61	11	146
	2007	0	16	3	19	9	77	17	134	29	246
Mercury	2008	2	8	1	15	9	79	8	56	20	158
	2007	0	14	1	19	8	105	6	57	15	195
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	0	0	1	14	7	25	4	17	12	56
	2007	1	8	6	22	3	27	3	31	13	88
Saturn	2008	3	28	4	39	19	116	15	107	41	290
	2007	5	52	6	70	26	184	23	210	60	516
Sprinter	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Workhorse	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Domestic	2008	130	959	166	1,363	777	6,438	469	3,552	1,542	12,312
Total	2007	237	1,668	301	2,092	1,333	8,733	805	5,710	2,676	18,203

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Jul	YTD
Acura	2008	11	79
	2007	6	69
Audi	2008	0	8
	2007	0	22
BMW	2008	12	84
	2007	12	94
Honda	2008	56	375
	2007	67	409
Hyundai	2008	12	63
	2007	12	74
Infiniti	2008	1	12
	2007	3	22
Isuzu	2008	0	5
	2007	0	4
Kia	2008	2	20
	2007	7	39
Land Rover	2008	9	84
	2007	18	90
Lexus	2008	18	171
	2007	23	170
Mazda	2008	16	61
	2007	8	42
Mercedes	2008	12	74
	2007	10	92
Mitsubishi	2008	3	17
	2007	5	25
Nissan	2008	15	124
	2007	20	115
Porsche	2008	2	11
	2007	3	20
Saab	2008	0	3
	2007	0	2
Subaru	2008	10	60
	2007	8	68
Suzuki	2008	0	5
	2007	1	9
Toyota	2008	57	375
	2007	78	465
Volkswagen	2008	6	20
	2007	5	16
Volvo	2008	6	74
	2007	13	84
Import	2008	248	1,725
Total	2007	299	1,931

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Acura	2008	6	39	3	56	59	423	15	120	16	92	99	730
	2007	2	36	11	78	104	615	35	217	13	126	165	1,072
Audi	2008	0	7	0	7	4	37	3	9	0	3	7	63
	2007	2	7	3	12	14	59	1	19	0	6	20	103
BMW	2008	4	28	12	62	46	258	8	46	2	36	72	430
	2007	8	34	13	58	31	305	12	75	4	37	68	509
Honda	2008	35	220	43	269	311	2,062	85	614	65	520	539	3,685
	2007	38	227	66	401	388	2,528	140	826	107	723	739	4,705
Hyundai	2008	8	97	3	26	44	338	14	288	15	113	84	862
	2007	8	44	9	50	104	491	32	243	37	191	190	1,019
Infiniti	2008	0	5	0	7	13	50	6	26	3	15	22	103
	2007	0	5	2	16	14	98	8	43	5	11	29	173
Isuzu	2008	0	0	0	1	0	1	0	0	0	0	0	2
	2007	0	2	0	2	0	3	0	0	0	1	0	8
Kia	2008	0	3	0	7	6	29	3	64	3	25	12	128
	2007	0	3	2	8	8	66	6	256	1	34	17	367
Land Rover	2008	1	29	2	28	14	139	7	51	1	18	25	265
	2007	8	43	14	49	39	244	9	85	4	42	74	463
Lexus	2008	10	70	8	82	85	656	16	116	16	82	135	1,006
	2007	12	92	10	100	122	729	24	168	13	94	181	1,183
Mazda	2008	2	21	6	35	26	176	12	147	2	47	48	426
	2007	1	23	5	38	37	223	11	79	9	49	63	412
Mercedes	2008	4	25	2	42	45	266	7	57	5	40	63	430
	2007	3	28	6	45	44	344	14	88	3	43	70	548
Mitsubishi	2008	1	4	0	6	4	34	1	7	0	9	6	60
	2007	1	11	1	9	11	60	2	13	3	24	18	117
Nissan	2008	11	69	16	114	140	701	42	246	81	290	290	1,420
	2007	9	142	12	103	103	704	39	306	59	392	222	1,647
Porsche	2008	1	8	1	14	2	36	3	14	0	2	7	74
	2007	1	4	3	18	12	55	2	6	0	2	18	85
Saab	2008	0	2	1	2	0	4	0	2	0	0	1	10
	2007	0	0	0	2	1	10	0	0	0	5	1	17
Subaru	2008	6	23	8	48	45	255	6	76	6	49	71	451
	2007	5	41	4	44	49	237	9	129	3	49	70	500
Suzuki	2008	0	2	0	0	1	9	2	9	0	4	3	24
	2007	0	4	0	1	4	14	5	22	2	16	11	57
Toyota	2008	39	255	34	306	404	2,668	116	742	116	966	709	4,937
	2007	40	306	94	472	566	3,546	145	990	219	1,329	1,064	6,643
Volkswagen	2008	2	10	2	8	16	68	4	16	4	11	28	113
	2007	0	4	0	12	1	25	1	6	0	5	2	52
Volvo	2008	1	20	2	27	17	129	3	87	2	16	25	279
	2007	6	35	6	44	26	178	9	166	2	35	49	458
Import	2008	131	937	143	1,147	1,282	8,339	353	2,737	337	2,338	2,246	15,498
Total	2007	144	1,091	261	1,562	1,678	10,534	504	3,737	484	3,214	3,071	20,138

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD
Acura	2008	2	14	1	24	52	379	8	70	63	487
	2007	1	24	7	49	81	505	16	118	105	696
Audi	2008	0	2	2	5	2	32	3	13	7	52
	2007	0	0	1	2	6	38	3	9	10	49
BMW	2008	2	11	2	7	22	152	15	57	41	227
	2007	2	12	1	11	28	213	10	57	41	293
Honda	2008	25	169	50	361	271	1,859	111	685	457	3,074
	2007	47	208	80	486	391	2,449	126	887	644	4,030
Hyundai	2008	3	32	8	54	22	178	8	120	41	384
	2007	11	65	15	81	72	421	40	221	138	788
Infiniti	2008	1	4	0	3	6	42	7	138	14	187
	2007	1	5	1	6	11	67	18	234	31	312
Isuzu	2008	0	3	0	2	0	0	1	5	1	10
	2007	0	1	0	4	0	5	0	4	0	14
Kia	2008	1	7	10	69	35	181	11	52	57	309
	2007	3	12	23	143	20	261	17	116	63	532
Land Rover	2008	0	4	1	9	6	113	3	51	10	177
	2007	1	8	2	10	30	173	20	95	53	286
Lexus	2008	2	19	4	20	51	376	21	146	78	561
	2007	8	33	7	40	86	563	24	166	125	802
Mazda	2008	1	6	4	21	14	159	14	85	33	271
	2007	3	17	3	40	25	156	11	105	42	318
Mercedes	2008	3	14	3	19	35	276	18	90	59	399
	2007	0	15	5	36	44	352	23	145	72	548
Mitsubishi	2008	1	6	0	6	10	38	5	36	16	86
	2007	1	7	2	21	5	60	14	76	22	164
Nissan	2008	32	111	20	147	81	774	87	554	220	1,586
	2007	16	102	22	178	95	792	59	606	192	1,678
Porsche	2008	0	0	1	1	3	33	1	6	5	40
	2007	0	2	0	3	4	31	2	11	6	47
Saab	2008	0	0	0	0	0	7	0	0	0	7
	2007	0	1	0	4	0	9	0	0	0	14
Subaru	2008	1	10	12	75	36	202	7	47	56	334
	2007	4	24	11	55	25	175	6	53	46	307
Suzuki	2008	0	1	1	4	0	17	2	18	3	40
	2007	0	2	0	2	7	69	3	23	10	96
Toyota	2008	35	249	58	446	298	2,501	135	1,005	526	4,201
	2007	58	312	108	650	423	2,754	250	1,509	839	5,225
Volkswagen	2008	0	2	1	3	8	37	3	12	12	54
	2007	1	4	0	2	3	15	2	17	6	38
Volvo	2008	1	6	1	8	14	102	1	24	17	140
	2007	0	5	5	16	24	142	5	28	34	191
Import	2008	110	670	179	1,284	966	7,458	461	3,214	1,716	12,626
Total	2007	157	859	293	1,839	1,380	9,250	649	4,480	2,479	16,428

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	Jul	YTD	Jul	YTD	Jul	YTD	Jul	YTD	
Domestic Cars	2008	305	2,070	1,067	7,918	1,448	9,051	2,820	19,039
	2007	280	2,291	1,083	10,273	1,670	11,243	3,033	23,807
	% Change	8.9%	-9.6%	-1.5%	-22.9%	-13.3%	-19.5%	-7.0%	-20.0%
Imported Cars	2008	773	4,488	4,705	31,788	4,292	28,578	9,770	64,854
	2007	768	4,859	5,051	33,593	4,864	31,164	10,683	69,616
	% Change	0.7%	-7.6%	-6.9%	-5.4%	-11.8%	-8.3%	-8.5%	-6.8%
Total Domestic and Imported Cars	2008	1,078	6,558	5,772	39,706	5,740	37,629	12,590	83,893
	2007	1,048	7,150	6,134	43,866	6,534	42,407	13,716	93,423
	% Change	2.9%	-8.3%	-5.9%	-9.5%	-12.2%	-11.3%	-8.2%	-10.2%
Imports as a % of All Cars	2008	71.7%	68.4%	81.5%	80.1%	74.8%	75.9%	77.6%	77.3%
	2007	73.3%	68.0%	82.3%	76.6%	74.4%	73.5%	77.9%	74.5%
Domestic Trucks	2008	256	2,107	1,658	10,586	1,542	12,312	3,456	25,005
	2007	282	2,238	2,161	15,767	2,676	18,203	5,119	36,208
	% Change	-9.2%	-5.9%	-23.3%	-32.9%	-42.4%	-32.4%	-32.5%	-30.9%
Imported Trucks	2008	248	1,725	2,246	15,498	1,716	12,626	4,210	29,849
	2007	299	1,931	3,071	20,138	2,479	16,428	5,849	38,497
	% Change	-17.1%	-10.7%	-26.9%	-23.0%	-30.8%	-23.1%	-28.0%	-22.5%
Total Domestic and Imported Trucks	2008	504	3,832	3,904	26,084	3,258	24,938	7,666	54,854
	2007	581	4,169	5,232	35,905	5,155	34,631	10,968	74,705
	% Change	-13.3%	-8.1%	-25.4%	-27.4%	-36.8%	-28.0%	-30.1%	-26.6%
Total of All Cars and Trucks	2008	1,582	10,390	9,676	65,790	8,998	62,567	20,256	138,747
	2007	1,629	11,319	11,366	79,771	11,689	77,038	24,684	168,128
	% Change	-2.9%	-8.2%	-14.9%	-17.5%	-23.0%	-18.8%	-17.9%	-17.5%