

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Jan	YTD
Buick	2015	3	3
	2014	5	5
Cadillac	2015	8	8
	2014	10	10
Chevrolet	2015	56	56
	2014	43	43
Chrysler	2015	24	24
	2014	20	20
Dodge	2015	23	23
	2014	93	93
Fisker	2015	0	0
	2014	0	0
Ford	2015	75	75
	2014	57	57
Gem	2015	0	0
	2014	0	0
Lincoln	2015	5	5
	2014	1	1
Tesla	2015	10	10
	2014	0	0
Domestic	2015	204	204
Total	2014	229	229

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Buick	2015	1	1	0	0	10	10	2	2	2	2	1	1	16	16
	2014	1	1	2	2	12	12	3	3	5	5	1	1	24	24
Cadillac	2015	5	5	1	1	14	14	1	1	8	8	1	1	30	30
	2014	0	0	1	1	19	19	4	4	4	4	1	1	29	29
Chevrolet	2015	13	13	15	15	76	76	400	400	54	54	9	9	567	567
	2014	13	13	16	16	116	116	31	31	53	53	21	21	250	250
Chrysler	2015	1	1	6	6	22	22	15	15	21	21	0	0	65	65
	2014	5	5	1	1	11	11	5	5	6	6	3	3	31	31
Dodge	2015	4	4	3	3	30	30	25	25	23	23	7	7	92	92
	2014	4	4	3	3	24	24	22	22	20	20	14	14	87	87
Fisker	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2015	20	20	30	30	211	211	82	82	76	76	31	31	450	450
	2014	25	25	43	43	203	203	57	57	96	96	16	16	440	440
Gem	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Lincoln	2015	0	0	1	1	5	5	1	1	3	3	2	2	12	12
	2014	0	0	0	0	4	4	2	2	3	3	0	0	9	9
Tesla	2015	2	2	0	0	5	5	1	1	1	1	0	0	9	9
	2014	0	0	1	1	1	1	1	1	1	1	0	0	4	4
Domestic Total	2015	46	46	56	56	373	373	527	527	188	188	51	51	1,241	1,241
	2014	48	48	67	67	390	390	125	125	188	188	56	56	874	874

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Buick	2015	1	1	1	1	5	5	10	10	17	17	34	34
	2014	2	2	6	6	3	3	6	6	12	12	29	29
Cadillac	2015	1	1	4	4	4	4	7	7	12	12	28	28
	2014	7	7	0	0	6	6	19	19	13	13	45	45
Chevrolet	2015	27	27	21	21	42	42	52	52	105	105	247	247
	2014	20	20	39	39	24	24	93	93	74	74	250	250
Chrysler	2015	7	7	5	5	7	7	16	16	47	47	82	82
	2014	3	3	3	3	4	4	9	9	24	24	43	43
Dodge	2015	12	12	10	10	10	10	60	60	47	47	139	139
	2014	8	8	6	6	28	28	22	22	32	32	96	96
Fisker	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2015	42	42	32	32	48	48	117	117	140	140	379	379
	2014	25	25	38	38	54	54	118	118	95	95	330	330
Gem	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	3	3	3	3
Lincoln	2015	1	1	0	0	1	1	4	4	3	3	9	9
	2014	2	2	1	1	2	2	4	4	8	8	17	17
Tesla	2015	1	1	1	1	5	5	22	22	1	1	30	30
	2014	0	0	0	0	2	2	8	8	1	1	11	11
Domestic	2015	92	92	74	74	122	122	288	288	372	372	948	948
Total	2014	67	67	93	93	123	123	279	279	262	262	824	824

Washington Area New Automobile Dealers Association

New Motor Vehicles Titled (Sold)

IMPORTED VEHICLES

Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Jan	YTD
Acura	2015	14	14
	2014	8	8
Alfa Romeo	2015	0	0
	2014	0	0
Aston Martin	2015	0	0
	2014	0	0
Audi	2015	42	42
	2014	32	32
Bentley	2015	0	0
	2014	0	0
B.M.W.	2015	86	86
	2014	57	57
Daewoo	2015	0	0
	2014	0	0
Ferrari	2015	0	0
	2014	0	0
Fiat	2015	6	6
	2014	8	8
Honda	2015	93	93
	2014	101	101
Hyundai	2015	46	46
	2014	55	55
Infiniti	2015	12	12
	2014	10	10
Jaguar	2015	1	1
	2014	1	1
Kia	2015	19	19
	2014	18	18
Lamborghini	2015	0	0
	2014	0	0
Lexus	2015	32	32
	2014	26	26
Lotus	2015	0	0
	2014	0	0
Maserati	2015	1	1
	2014	1	1

IMPORTED VEHICLES	Year	Washington, DC	
		Jan	YTD
Maybach	2015	0	0
	2014	0	0
Mazda	2015	30	30
	2014	31	31
McLaren	2015	0	0
	2014	0	0
Mercedes	2015	68	68
	2014	70	70
Mini	2015	34	34
	2014	22	22
Mitsubishi	2015	7	7
	2014	2	2
Nissan	2015	75	75
	2014	42	42
Porsche	2015	2	2
	2014	3	3
Rolls Royce	2015	0	0
	2014	0	0
Saab	2015	0	0
	2014	0	0
Smartcar	2015	2	2
	2014	34	34
Subaru	2015	20	20
	2014	44	44
Suzuki	2015	0	0
	2014	0	0
Toyota	2015	161	161
	2014	145	145
Volkswagen	2015	70	70
	2014	55	55
Volvo	2015	10	10
	2014	10	10
Import	2015	831	831
Total	2014	775	775

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2015	5	5	4	4	37	37	8	8	14	14	1	1	69	69
	2014	8	8	9	9	50	50	11	11	20	20	2	2	100	100
Alfa Romeo	2015	0	0	1	1	0	0	0	0	0	0	0	0	1	1
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2015	0	0	0	0	2	2	0	0	0	0	0	0	2	2
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Audi	2015	7	7	23	23	49	49	17	17	6	6	0	0	102	102
	2014	11	11	19	19	46	46	16	16	7	7	2	2	101	101
Bentley	2015	0	0	0	0	1	1	0	0	0	0	0	0	1	1
	2014	0	0	0	0	2	2	0	0	0	0	0	0	2	2
B.M.W.	2015	22	22	27	27	119	119	58	58	19	19	2	2	247	247
	2014	24	24	36	36	124	124	50	50	20	20	5	5	259	259
Daewoo	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2015	0	0	0	0	1	1	0	0	0	0	0	0	1	1
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fiat	2015	2	2	0	0	7	7	1	1	1	1	0	0	11	11
	2014	6	6	5	5	6	6	3	3	0	0	2	2	22	22
Honda	2015	36	36	60	60	288	288	79	79	90	90	38	38	591	591
	2014	41	41	49	49	337	337	83	83	125	125	36	36	671	671
Hyundai	2015	15	15	17	17	144	144	47	47	46	46	15	15	284	284
	2014	19	19	16	16	156	156	51	51	74	74	24	24	340	340
Infiniti	2015	4	4	6	6	26	26	11	11	4	4	0	0	51	51
	2014	5	5	6	6	22	22	9	9	6	6	0	0	48	48
Jaguar	2015	0	0	0	0	5	5	0	0	0	0	0	0	5	5
	2014	0	0	1	1	6	6	1	1	3	3	0	0	11	11
Kia	2015	2	2	3	3	35	35	16	16	27	27	7	7	90	90
	2014	8	8	5	5	46	46	23	23	24	24	7	7	113	113
Lamborghini	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Lexus	2015	16	16	15	15	75	75	19	19	10	10	3	3	138	138
	2014	17	17	15	15	93	93	33	33	22	22	1	1	181	181
Lotus	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Maserati	2015	2	2	1	1	3	3	3	3	0	0	1	1	10	10
	2014	0	0	1	1	5	5	0	0	0	0	0	0	6	6
Maybach	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2015	7	7	24	24	76	76	21	21	25	25	10	10	163	163
	2014	13	13	34	34	68	68	18	18	22	22	10	10	165	165
McLaren	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mercedes	2015	14	14	23	23	99	99	30	30	18	18	5	5	189	189
	2014	18	18	25	25	132	132	25	25	12	12	4	4	216	216
Mini	2015	9	9	12	12	22	22	6	6	5	5	0	0	54	54
	2014	9	9	10	10	23	23	10	10	10	10	0	0	62	62
Mitsubishi	2015	0	0	1	1	4	4	0	0	4	4	2	2	11	11
	2014	0	0	0	0	1	1	1	1	2	2	2	2	6	6
Nissan	2015	24	24	17	17	124	124	134	134	66	66	26	26	391	391
	2014	26	26	14	14	113	113	64	64	72	72	28	28	317	317
Porsche	2015	1	1	2	2	9	9	4	4	0	0	1	1	17	17
	2014	1	1	2	2	5	5	3	3	1	1	0	0	12	12
Rolls	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Royce	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Saab	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2015	1	1	1	1	1	1	1	1	1	1	1	1	6	6
	2014	1	1	0	0	3	3	2	2	3	3	0	0	9	9
Subaru	2015	8	8	9	9	67	67	21	21	16	16	5	5	126	126
	2014	16	16	25	25	91	91	27	27	23	23	3	3	185	185
Suzuki	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2015	52	52	58	58	444	444	88	88	190	190	44	44	876	876
	2014	55	55	70	70	510	510	103	103	181	181	59	59	978	978
Volkswagen	2015	13	13	31	31	109	109	29	29	34	34	9	9	225	225
	2014	24	24	19	19	133	133	34	34	33	33	6	6	249	249
Volvo	2015	1	1	3	3	17	17	3	3	1	1	0	0	25	25
	2014	3	3	6	6	11	11	2	2	2	2	0	0	24	24
Import	2015	241	241	338	338	1,764	1,764	596	596	577	577	170	170	3,686	3,686
Total	2014	305	305	367	367	1,983	1,983	569	569	662	662	191	191	4,077	4,077

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2015	1	1	4	4	12	12	42	42	15	15	74	74
	2014	1	1	6	6	11	11	69	69	6	6	93	93
Alfa Romeo	2015	0	0	0	0	1	1	1	1	0	0	2	2
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	1	1	0	0	1	1
Audi	2015	2	2	4	4	8	8	45	45	11	11	70	70
	2014	1	1	2	2	8	8	49	49	8	8	68	68
Bentley	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	1	1	0	0	0	0	1	1	1	1	3	3
B.M.W.	2015	3	3	1	1	21	21	96	96	40	40	161	161
	2014	3	3	3	3	20	20	73	73	18	18	117	117
Daewoo	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2015	0	0	0	0	1	1	0	0	0	0	1	1
	2014	0	0	0	0	0	0	1	1	0	0	1	1
Fiat	2015	0	0	0	0	2	2	2	2	0	0	4	4
	2014	1	1	3	3	2	2	14	14	4	4	24	24
Honda	2015	26	26	42	42	92	92	268	268	161	161	589	589
	2014	47	47	38	38	94	94	267	267	166	166	612	612
Hyundai	2015	40	40	34	34	45	45	164	164	110	110	393	393
	2014	34	34	46	46	52	52	212	212	129	129	473	473
Infiniti	2015	0	0	0	0	5	5	24	24	12	12	41	41
	2014	4	4	4	4	9	9	16	16	7	7	40	40
Jaguar	2015	0	0	0	0	0	0	7	7	1	1	8	8
	2014	1	1	0	0	1	1	6	6	2	2	10	10
Kia	2015	11	11	11	11	13	13	36	36	46	46	117	117
	2014	5	5	14	14	4	4	59	59	30	30	112	112
Lamborghini	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Lexus	2015	4	4	1	1	14	14	77	77	30	30	126	126
	2014	4	4	3	3	15	15	86	86	28	28	136	136
Lotus	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Suburban MD Totals									
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Maserati	2015	0	0	1	1	1	1	3	3	1	1
	2014	0	0	0	0	0	0	2	2	0	0
Maybach	2015	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0
Mazda	2015	8	8	20	20	25	25	81	81	25	25
	2014	4	4	19	19	28	28	57	57	20	20
McLaren	2015	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0
Mercedes	2015	2	2	6	6	15	15	115	115	29	29
	2014	2	2	9	9	19	19	122	122	35	35
Mini	2015	2	2	4	4	6	6	20	20	6	6
	2014	2	2	5	5	5	5	26	26	3	3
Mitsubishi	2015	1	1	1	1	2	2	5	5	9	9
	2014	0	0	4	4	2	2	11	11	8	8
Nissan	2015	23	23	30	30	30	30	202	202	152	152
	2014	17	17	24	24	39	39	149	149	135	135
Porsche	2015	1	1	2	2	2	2	13	13	1	1
	2014	0	0	0	0	2	2	8	8	1	1
Rolls Royce	2015	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0
Saab	2015	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0
Smartcar	2015	0	0	0	0	1	1	1	1	1	1
	2014	0	0	0	0	0	0	7	7	1	1
Subaru	2015	5	5	17	17	32	32	44	44	12	12
	2014	4	4	29	29	27	27	86	86	18	18
Suzuki	2015	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0
Toyota	2015	34	34	49	49	95	95	432	432	195	195
	2014	42	42	78	78	129	129	396	396	217	217
Volkswagen	2015	14	14	24	24	23	23	75	75	23	23
	2014	20	20	24	24	29	29	81	81	36	36
Volvo	2015	0	0	1	1	2	2	16	16	3	3
	2014	0	0	0	0	1	1	10	10	1	1
Import	2015	177	177	252	252	448	448	1,769	1,769	883	883
Total	2014	193	193	311	311	497	497	1,809	1,809	874	874

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Jan	YTD
Azure	2015	0	0
	2014	0	0
Buick	2015	11	11
	2014	2	2
Cadillac	2015	6	6
	2014	2	2
Chevrolet	2015	40	40
	2014	15	15
Chrysler	2015	1	1
	2014	1	1
Dodge	2015	27	27
	2014	21	21
Ford	2015	61	61
	2014	64	64
Freightliner	2015	1	1
	2014	0	0
GMC	2015	11	11
	2014	7	7
Jeep	2015	127	127
	2014	112	112
Lincoln	2015	10	10
	2014	0	0
RAM	2015	698	698
	2014	19	19
Sprinter	2015	0	0
	2014	0	0
Workhorse	2015	0	0
	2014	0	0
Domestic	2015	993	993
Total	2014	243	243

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Azure	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2015	1	1	3	3	15	15	8	8	3	3	5	5	35	35
	2014	2	2	2	2	16	16	7	7	6	6	1	1	34	34
Cadillac	2015	3	3	5	5	24	24	9	9	7	7	4	4	52	52
	2014	4	4	3	3	10	10	3	3	3	3	2	2	25	25
Chevrolet	2015	12	12	14	14	128	128	173	173	77	77	13	13	417	417
	2014	6	6	13	13	89	89	32	32	46	46	22	22	208	208
Chrysler	2015	0	0	0	0	12	12	3	3	14	14	2	2	31	31
	2014	1	1	0	0	15	15	5	5	8	8	4	4	33	33
Dodge	2015	3	3	3	3	44	44	8	8	24	24	9	9	91	91
	2014	2	2	2	2	29	29	31	31	12	12	9	9	85	85
Ford	2015	27	27	25	25	243	243	143	143	158	158	51	51	647	647
	2014	28	28	51	51	252	252	100	100	139	139	52	52	622	622
Freightliner	2015	0	0	0	0	0	0	0	0	3	3	0	0	3	3
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GMC	2015	5	5	7	7	37	37	18	18	33	33	6	6	106	106
	2014	2	2	5	5	27	27	14	14	22	22	6	6	76	76
Jeep	2015	35	35	42	42	172	172	85	85	86	86	22	22	442	442
	2014	26	26	48	48	167	167	96	96	91	91	23	23	451	451
Lincoln	2015	3	3	1	1	12	12	7	7	2	2	1	1	26	26
	2014	0	0	2	2	4	4	2	2	2	2	1	1	11	11
RAM	2015	0	0	3	3	18	18	20	20	21	21	12	12	74	74
	2014	1	1	1	1	29	29	19	19	22	22	7	7	79	79
Sprinter	2015													0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2015													0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2015	89	89	103	103	705	705	474	474	428	428	125	125	1,924	1,924
Total	2014	72	72	127	127	638	638	309	309	351	351	127	127	1,624	1,624

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Azure	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2015	1	1	1	1	7	7	8	8	7	7	24	24
	2014	5	5	4	4	3	3	9	9	7	7	28	28
Cadillac	2015	4	4	3	3	6	6	9	9	7	7	29	29
	2014	1	1	4	4	5	5	17	17	8	8	35	35
Chevrolet	2015	20	20	54	54	48	48	93	93	103	103	318	318
	2014	22	22	48	48	50	50	96	96	75	75	291	291
Chrysler	2015	1	1	0	0	2	2	14	14	5	5	22	22
	2014	1	1	4	4	6	6	5	5	5	5	21	21
Dodge	2015	9	9	11	11	11	11	21	21	40	40	92	92
	2014	8	8	10	10	10	10	22	22	36	36	86	86
Ford	2015	57	57	61	61	70	70	204	204	164	164	556	556
	2014	55	55	61	61	70	70	163	163	123	123	472	472
Freightliner	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	1	1	1	1
GMC	2015	7	7	22	22	24	24	26	26	29	29	108	108
	2014	12	12	15	15	17	17	39	39	24	24	107	107
Jeep	2015	21	21	43	43	42	42	135	135	71	71	312	312
	2014	10	10	43	43	42	42	127	127	66	66	288	288
Lincoln	2015	0	0	4	4	4	4	3	3	5	5	16	16
	2014	1	1	1	1	1	1	0	0	7	7	10	10
RAM	2015	12	12	18	18	11	11	17	17	18	18	76	76
	2014	8	8	13	13	9	9	24	24	18	18	72	72
Sprinter	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2015	132	132	217	217	225	225	530	530	449	449	1,553	1,553
Total	2014	123	123	203	203	213	213	502	502	370	370	1,411	1,411

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Jan	YTD
Acura	2015	21	21
	2014	21	21
Audi	2015	24	24
	2014	29	29
BMW	2015	30	30
	2014	21	21
Fiat	2015	2	2
	2014	3	3
Honda	2015	82	82
	2014	71	71
Hyundai	2015	11	11
	2014	4	4
Infiniti	2015	6	6
	2014	1	1
Isuzu	2015	0	0
	2014	0	0
Kia	2015	15	15
	2014	10	10
Land Rover	2015	18	18
	2014	23	23
Lexus	2015	20	20
	2014	22	22
Mazda	2015	13	13
	2014	20	20
Mercedes	2015	37	37
	2014	27	27
Mitsubishi	2015	16	16
	2014	5	5
Nissan	2015	40	40
	2014	35	35
Porsche	2015	8	8
	2014	2	2
Saab	2015	0	0
	2014	0	0
Subaru	2015	64	64
	2014	32	32
Suzuki	2015	0	0
	2014	0	0
Toyota	2015	72	72
	2014	78	78
Volkswagen	2015	13	13
	2014	8	8
Volvo	2015	7	7
	2014	22	22
Import	2015	499	499
Total	2014	434	434

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2015	15	15	17	17	67	67	38	38	17	17	2	2	156	156
	2014	9	9	20	20	97	97	33	33	27	27	3	3	189	189
Audi	2015	1	1	10	10	45	45	18	18	7	7	0	0	81	81
	2014	7	7	12	12	45	45	14	14	1	1	0	0	79	79
BMW	2015	5	5	9	9	73	73	24	24	7	7	0	0	118	118
	2014	13	13	12	12	49	49	14	14	7	7	2	2	97	97
Fiat	2015	1	1	2	2	5	5	0	0	1	1	0	0	9	9
	2014	3	3	4	4	2	2	0	0	1	1	2	2	12	12
Honda	2015	26	26	45	45	292	292	116	116	98	98	33	33	610	610
	2014	30	30	39	39	257	257	96	96	70	70	31	31	523	523
Hyundai	2015	6	6	6	6	42	42	15	15	17	17	2	2	88	88
	2014	3	3	6	6	51	51	14	14	15	15	6	6	95	95
Infiniti	2015	1	1	5	5	22	22	12	12	6	6	1	1	47	47
	2014	0	0	1	1	23	23	29	29	1	1	2	2	56	56
Isuzu	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2015	4	4	6	6	72	72	24	24	40	40	16	16	162	162
	2014	4	4	6	6	54	54	26	26	27	27	8	8	125	125
Land Rover	2015	5	5	7	7	42	42	14	14	6	6	0	0	74	74
	2014	9	9	9	9	68	68	15	15	16	16	4	4	121	121
Lexus	2015	20	20	11	11	108	108	28	28	23	23	2	2	192	192
	2014	11	11	13	13	127	127	34	34	22	22	5	5	212	212
Mazda	2015	13	13	11	11	50	50	13	13	13	13	2	2	102	102
	2014	6	6	18	18	29	29	12	12	14	14	5	5	84	84
Mercedes	2015	3	3	18	18	75	75	21	21	7	7	3	3	127	127
	2014	8	8	15	15	72	72	9	9	10	10	1	1	115	115
Mitsubishi	2015	0	0	1	1	4	4	1	1	1	1	2	2	9	9
	2014	0	0	1	1	6	6	3	3	4	4	1	1	15	15
Nissan	2015	8	8	25	25	134	134	63	63	76	76	27	27	333	333
	2014	20	20	23	23	151	151	57	57	72	72	22	22	345	345
Porsche	2015	0	0	3	3	8	8	1	1	0	0	1	1	13	13
	2014	1	1	1	1	7	7	2	2	0	0	0	0	11	11
Saab	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2015	28	28	43	43	212	212	55	55	44	44	12	12	394	394
	2014	11	11	21	21	133	133	35	35	26	26	4	4	230	230
Suzuki	2015	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2015	40	40	65	65	461	461	113	113	182	182	53	53	914	914
	2014	40	40	49	49	429	429	96	96	160	160	59	59	833	833
Volkswagen	2015	1	1	2	2	21	21	4	4	3	3	1	1	32	32
	2014	1	1	4	4	13	13	6	6	1	1	1	1	26	26
Volvo	2015	1	1	2	2	15	15	1	1	0	0	1	1	20	20
	2014	4	4	4	4	20	20	2	2	3	3	0	0	33	33
Import	2015	178	178	288	288	1,748	1,748	561	561	548	548	158	158	3,481	3,481
Total	2014	180	180	258	258	1,633	1,633	497	497	477	477	156	156	3,201	3,201

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2015	4	4	9	9	21	21	87	87	13	13	134	134
	2014	4	4	3	3	26	26	82	82	11	11	126	126
Audi	2015	0	0	4	4	6	6	31	31	5	5	46	46
	2014	0	0	2	2	8	8	39	39	3	3	52	52
BMW	2015	2	2	2	2	23	23	46	46	17	17	90	90
	2014	2	2	5	5	10	10	29	29	14	14	60	60
Fiat	2015	0	0	0	0	0	0	4	4	0	0	4	4
	2014	0	0	2	2	0	0	3	3	0	0	5	5
Honda	2015	23	23	53	53	93	93	292	292	100	100	561	561
	2014	25	25	61	61	79	79	197	197	84	84	446	446
Hyundai	2015	5	5	14	14	11	11	61	61	18	18	109	109
	2014	3	3	5	5	10	10	54	54	30	30	102	102
Infiniti	2015	1	1	0	0	3	3	21	21	8	8	33	33
	2014	1	1	1	1	9	9	27	27	9	9	47	47
Isuzu	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2015	12	12	24	24	16	16	62	62	44	44	158	158
	2014	11	11	17	17	9	9	37	37	35	35	109	109
Land Rover	2015	0	0	4	4	9	9	41	41	11	11	65	65
	2014	0	0	6	6	6	6	40	40	8	8	60	60
Lexus	2015	1	1	3	3	16	16	77	77	26	26	123	123
	2014	5	5	4	4	23	23	72	72	15	15	119	119
Mazda	2015	2	2	9	9	13	13	51	51	19	19	94	94
	2014	3	3	19	19	12	12	55	55	10	10	99	99
Mercedes	2015	2	2	2	2	22	22	58	58	15	15	99	99
	2014	3	3	3	3	16	16	71	71	7	7	100	100
Mitsubishi	2015	0	0	2	2	1	1	8	8	7	7	18	18
	2014	2	2	5	5	2	2	9	9	15	15	33	33
Nissan	2015	11	11	35	35	39	39	128	128	80	80	293	293
	2014	21	21	34	34	41	41	107	107	111	111	314	314
Porsche	2015	0	0	0	0	2	2	11	11	3	3	16	16
	2014	0	0	0	0	1	1	3	3	2	2	6	6
Saab	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2015	7	7	48	48	60	60	156	156	39	39	310	310
	2014	6	6	26	26	21	21	79	79	14	14	146	146
Suzuki	2015	0	0	0	0	0	0	0	0	0	0	0	0
	2014	0	0	0	0	0	0	0	0	0	0	0	0
Toyota	2015	36	36	55	55	109	109	312	312	164	164	676	676
	2014	29	29	65	65	107	107	297	297	174	174	672	672
Volkswagen	2015	2	2	1	1	2	2	7	7	3	3	15	15
	2014	2	2	2	2	1	1	10	10	5	5	20	20
Volvo	2015	1	1	1	1	5	5	19	19	1	1	27	27
	2014	2	2	0	0	3	3	9	9	3	3	17	17
Import	2015	109	109	266	266	451	451	1,472	1,472	573	573	2,871	2,871
Total	2014	119	119	260	260	384	384	1,220	1,220	550	550	2,533	2,533

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold) In National Capital Area
Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Domestic Cars	2015	204	204	1,241	1,241	948	948	2,393	2,393
	2014	229	229	874	874	824	824	1,927	1,927
	% Change	-10.9%	-10.9%	42.0%	42.0%	15.0%	15.0%	24.2%	24.2%
Imported Cars	2015	831	831	3,686	3,686	3,529	3,529	8,046	8,046
	2014	775	775	4,077	4,077	3,684	3,684	8,536	8,536
	% Change	7.2%	7.2%	-9.6%	-9.6%	-4.2%	-4.2%	-5.7%	-5.7%
Total Domestic and Imported Cars	2015	1,035	1,035	4,927	4,927	4,477	4,477	10,439	10,439
	2014	1,004	1,004	4,951	4,951	4,508	4,508	10,463	10,463
	% Change	3.1%	3.1%	-0.5%	-0.5%	-0.7%	-0.7%	-0.2%	-0.2%
Imports as a % of All Cars	2015	80.3%	80.3%	74.8%	74.8%	78.8%	78.8%	77.1%	77.1%
	2014	77.2%	77.2%	82.3%	82.3%	81.7%	81.7%	81.6%	81.6%
Domestic Trucks	2015	993	993	1,924	1,924	1,553	1,553	4,470	4,470
	2014	243	243	1,624	1,624	1,411	1,411	3,278	3,278
	% Change	308.6%	308.6%	18.5%	18.5%	10.1%	10.1%	36.4%	36.4%
Imported Trucks	2015	499	499	3,481	3,481	2,871	2,871	6,851	6,851
	2014	434	434	3,201	3,201	2,533	2,533	6,168	6,168
	% Change	15.0%	15.0%	8.7%	8.7%	13.3%	13.3%	11.1%	11.1%
Total Domestic and Imported Trucks	2015	1,492	1,492	5,405	5,405	4,424	4,424	11,321	11,321
	2014	677	677	4,825	4,825	3,944	3,944	9,446	9,446
	% Change	120.4%	120.4%	12.0%	12.0%	12.2%	12.2%	19.8%	19.8%
Total of All Cars and Trucks	2015	2,527	2,527	10,332	10,332	8,901	8,901	21,760	21,760
	2014	1,681	1,681	9,776	9,776	8,452	8,452	19,909	19,909
	% Change	50.3%	50.3%	5.7%	5.7%	5.3%	5.3%	9.3%	9.3%