

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Jan	YTD
Buick	2011	3	3
	2010	5	5
Cadillac	2011	11	11
	2010	8	8
Chevrolet	2011	26	26
	2010	20	20
Chrysler	2011	4	4
	2010	5	5
Dodge	2011	9	9
	2010	5	5
Ford	2011	90	90
	2010	39	39
Gem	2011	0	0
	2010	1	1
Lincoln	2011	6	6
	2010	2	2
Mercury	2011	1	1
	2010	4	4
Oldsmobile	2011	0	0
	2010	0	0
Plymouth	2011	0	0
	2010	0	0
Pontiac	2011	0	0
	2010	0	0
Saturn	2011	0	0
	2010	3	3
Tesla	2011	1	1
	2010	0	0
THINK	2011	0	0
	2010	0	0
Domestic	2011	151	151
Total	2010	92	92

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals		
	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	
Buick	2011	3	3	0	0	16	16	33	33	12	12	64	64
	2010	2	2	1	1	11	11	6	6	5	5	25	25
Cadillac	2011	4	4	1	1	15	15	2	2	3	3	25	25
	2010	1	1	0	0	4	4	4	4	2	2	11	11
Chevrolet	2011	8	8	15	15	95	95	128	128	43	43	289	289
	2010	8	8	4	4	78	78	27	27	35	35	152	152
Chrysler	2011	0	0	0	0	6	6	1	1	5	5	12	12
	2010	0	0	1	1	7	7	0	0	1	1	9	9
Dodge	2011	1	1	3	3	8	8	5	5	13	13	30	30
	2010	1	1	0	0	9	9	4	4	8	8	22	22
Ford	2011	30	30	25	25	143	143	88	88	53	53	339	339
	2010	6	6	29	29	132	132	49	49	46	46	262	262
Gem	2011	0	0	0	0	0	0	0	0	2	2	2	2
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Lincoln	2011	1	1	2	2	11	11	1	1	1	1	16	16
	2010	0	0	0	0	11	11	16	16	0	0	27	27
Mercury	2011	0	0	1	1	0	0	0	0	0	0	1	1
	2010	1	1	0	0	5	5	19	19	2	2	27	27
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	3	3	1	1	1	1	5	5
Saturn	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	1	1	0	0	1	1	2	2
Tesla	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
THINK	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2011	47	47	47	47	294	294	258	258	132	132	778	778
Total	2010	19	19	35	35	261	261	126	126	101	101	542	542

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Buick	2011	2	2	6	6	15	15	9	9	32	32
	2010	0	0	4	4	6	6	12	12	22	22
Cadillac	2011	1	1	1	1	13	13	10	10	25	25
	2010	2	2	1	1	16	16	6	6	25	25
Chevrolet	2011	16	16	40	40	123	123	61	61	240	240
	2010	20	20	33	33	178	178	47	47	278	278
Chrysler	2011	2	2	3	3	4	4	16	16	25	25
	2010	2	2	1	1	9	9	9	9	21	21
Dodge	2011	10	10	6	6	23	23	13	13	52	52
	2010	6	6	2	2	147	147	12	12	167	167
Ford	2011	24	24	28	28	95	95	63	63	210	210
	2010	14	14	17	17	175	175	44	44	250	250
Gem	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Lincoln	2011	1	1	0	0	5	5	6	6	12	12
	2010	0	0	6	6	10	10	2	2	18	18
Mercury	2011	0	0	0	0	0	0	4	4	4	4
	2010	0	0	1	1	2	2	4	4	7	7
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0
	2010	1	1	0	0	2	2	1	1	4	4
Saturn	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	6	6	0	0	6	6
Tesla	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
THINK	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Domestic Total	2011	56	56	84	84	278	278	182	182	600	600
	2010	45	45	65	65	551	551	137	137	798	798

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Jan	YTD
Acura	2011	15	15
	2010	12	12
Alfa Romeo	2011	0	0
	2010	0	0
Aston Martin	2011	0	0
	2010	1	1
Audi	2011	24	24
	2010	15	15
Bentley	2011	0	0
	2010	0	0
B.M.W.	2011	45	45
	2010	50	50
Daewoo	2011	0	0
	2010	0	0
Ferrari	2011	1	1
	2010	0	0
Fiat	2011	0	0
	2010	0	0
Honda	2011	75	75
	2010	94	94
Hyundai	2011	61	61
	2010	21	21
Infiniti	2011	10	10
	2010	7	7
Jaguar	2011	1	1
	2010	0	0
Kia	2011	3	3
	2010	6	6
Lamborghini	2011	0	0
	2010	1	1
Lexus	2011	26	26
	2010	28	28
Lotus	2011	0	0
	2010	0	0

IMPORTED VEHICLES	Year	Washington, DC	
		Jan	YTD
Maserati	2011	0	0
	2010	0	0
Maybach	2011	1	1
	2010	0	0
Mazda	2011	33	33
	2010	19	19
Mercedes	2011	33	33
	2010	33	33
Mini	2011	20	20
	2010	22	22
Mitsubishi	2011	3	3
	2010	5	5
Nissan	2011	39	39
	2010	22	22
Porsche	2011	6	6
	2010	1	1
Rolls	2011	0	0
Royce	2010	0	0
Saab	2011	3	3
	2010	1	1
Smartcar	2011	1	1
	2010	1	1
Subaru	2011	21	21
	2010	23	23
Suzuki	2011	0	0
	2010	0	0
Toyota	2011	74	74
	2010	98	98
Volkswagen	2011	50	50
	2010	49	49
Volvo	2011	7	7
	2010	8	8
Import	2011	552	552
Total	2010	517	517

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2011	8	8	7	7	64	64	11	11	10	10	100	100
	2010	4	4	13	13	64	64	15	15	7	7	103	103
Alfa Romeo	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2011	0	0	0	0	0	0	2	2	0	0	2	2
	2010	0	0	0	0	1	1	0	0	0	0	1	1
Audi	2011	12	12	14	14	53	53	11	11	7	7	97	97
	2010	5	5	12	12	40	40	14	14	3	3	74	74
Bentley	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	2	2	0	0	0	0	2	2
B.M.W.	2011	22	22	28	28	85	85	50	50	21	21	206	206
	2010	9	9	28	28	59	59	18	18	7	7	121	121
Daewoo	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Fiat	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Honda	2011	35	35	43	43	260	260	67	67	82	82	487	487
	2010	35	35	47	47	238	238	64	64	80	80	464	464
Hyundai	2011	29	29	37	37	195	195	64	64	79	79	404	404
	2010	14	14	10	10	114	114	34	34	40	40	212	212
Infiniti	2011	5	5	5	5	47	47	21	21	7	7	85	85
	2010	3	3	10	10	47	47	11	11	5	5	76	76
Jaguar	2011	1	1	0	0	7	7	2	2	0	0	10	10
	2010	0	0	0	0	2	2	3	3	0	0	5	5
Kia	2011	3	3	2	2	26	26	16	16	15	15	62	62
	2010	2	2	1	1	23	23	7	7	6	6	39	39
Lamborghini	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Lexus	2011	30	30	9	9	61	61	19	19	13	13	132	132
	2010	11	11	14	14	104	104	20	20	9	9	158	158
Lotus	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Maserati	2011	0	0	0	0	1	1	1	1	0	0	2	2
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Maybach	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2011	5	5	13	13	59	59	14	14	16	16	107	107
	2010	6	6	19	19	66	66	21	21	19	19	131	131
Mercedes	2011	8	8	10	10	65	65	9	9	12	12	104	104
	2010	1	1	11	11	72	72	14	14	9	9	107	107
Mini	2011	11	11	6	6	29	29	6	6	6	6	58	58
	2010	8	8	12	12	25	25	4	4	4	4	53	53
Mitsubishi	2011	0	0	1	1	5	5	5	5	2	2	13	13
	2010	0	0	1	1	3	3	2	2	4	4	10	10
Nissan	2011	18	18	16	16	141	141	224	224	57	57	456	456
	2010	23	23	31	31	153	153	227	227	55	55	489	489
Porsche	2011	0	0	1	1	3	3	1	1	0	0	5	5
	2010	0	0	1	1	5	5	4	4	2	2	12	12
Rolls	2011	0	0	0	0	0	0	0	0	0	0	0	0
Royce	2010	0	0	0	0	0	0	0	0	0	0	0	0
Saab	2011	0	0	1	1	6	6	0	0	0	0	7	7
	2010	0	0	1	1	7	7	1	1	0	0	9	9
Smartcar	2011	1	1	0	0	1	1	2	2	0	0	4	4
	2010	0	0	0	0	1	1	0	0	0	0	1	1
Subaru	2011	9	9	14	14	95	95	15	15	22	22	155	155
	2010	5	5	13	13	56	56	24	24	8	8	106	106
Suzuki	2011	0	0	0	0	0	0	1	1	1	1	2	2
	2010	0	0	0	0	4	4	1	1	0	0	5	5
Toyota	2011	32	32	56	56	387	387	307	307	130	130	912	912
	2010	53	53	66	66	367	367	215	215	112	112	813	813
Volkswagen	2011	14	14	23	23	80	80	24	24	28	28	169	169
	2010	14	14	22	22	120	120	39	39	24	24	219	219
Volvo	2011	5	5	7	7	20	20	5	5	4	4	41	41
	2010	2	2	4	4	16	16	2	2	0	0	24	24
Import	2011	248	248	293	293	1,690	1,690	877	877	512	512	3,620	3,620
Total	2010	195	195	316	316	1,589	1,589	740	740	394	394	3,234	3,234

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2011	3	3	7	7	46	46	11	11	67	67
	2010	0	0	3	3	35	35	8	8	46	46
Alfa Romeo	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Aston Martin	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	1	1	0	0	1	1
Audi	2011	3	3	1	1	38	38	6	6	48	48
	2010	0	0	5	5	31	31	8	8	44	44
Bentley	2011	0	0	0	0	0	0	1	1	1	1
	2010	0	0	0	0	0	0	0	0	0	0
B.M.W.	2011	3	3	4	4	63	63	23	23	93	93
	2010	7	7	5	5	52	52	21	21	85	85
Daewoo	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Ferrari	2011	0	0	0	0	2	2	0	0	2	2
	2010	0	0	0	0	2	2	0	0	2	2
Fiat	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Honda	2011	18	18	40	40	259	259	102	102	419	419
	2010	14	14	29	29	520	520	110	110	673	673
Hyundai	2011	26	26	48	48	325	325	130	130	529	529
	2010	8	8	10	10	222	222	56	56	296	296
Infiniti	2011	4	4	1	1	52	52	12	12	69	69
	2010	3	3	4	4	34	34	8	8	49	49
Jaguar	2011	0	0	0	0	6	6	1	1	7	7
	2010	0	0	0	0	5	5	3	3	8	8
Kia	2011	4	4	12	12	30	30	13	13	59	59
	2010	4	4	14	14	85	85	15	15	118	118
Lamborghini	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Lexus	2011	3	3	1	1	66	66	21	21	91	91
	2010	7	7	4	4	60	60	16	16	87	87
Lotus	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Maserati	2011	0	0	0	0	1	1	0	0	1	1
	2010	0	0	0	0	0	0	0	0	0	0
Maybach	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Mazda	2011	3	3	18	18	60	60	9	9	90	90
	2010	5	5	17	17	120	120	22	22	164	164
Mercedes	2011	5	5	3	3	105	105	24	24	137	137
	2010	6	6	8	8	120	120	20	20	154	154
Mini	2011	1	1	3	3	18	18	9	9	31	31
	2010	0	0	0	0	12	12	8	8	20	20
Mitsubishi	2011	3	3	2	2	8	8	15	15	28	28
	2010	1	1	2	2	7	7	13	13	23	23
Nissan	2011	23	23	27	27	217	217	121	121	388	388
	2010	13	13	21	21	83	83	78	78	195	195
Porsche	2011	0	0	0	0	8	8	1	1	9	9
	2010	0	0	0	0	9	9	1	1	10	10
Rolls	2011	0	0	0	0	0	0	0	0	0	0
Royce	2010	0	0	0	0	0	0	0	0	0	0
Saab	2011	0	0	2	2	0	0	1	1	3	3
	2010	0	0	0	0	6	6	1	1	7	7
Smartcar	2011	0	0	0	0	3	3	2	2	5	5
	2010	0	0	0	0	4	4	2	2	6	6
Subaru	2011	6	6	18	18	116	116	16	16	156	156
	2010	4	4	10	10	52	52	9	9	75	75
Suzuki	2011	0	0	1	1	1	1	2	2	4	4
	2010	0	0	0	0	0	0	1	1	1	1
Toyota	2011	19	19	64	64	380	380	171	171	634	634
	2010	37	37	46	46	411	411	148	148	642	642
Volkswagen	2011	8	8	19	19	64	64	18	18	109	109
	2010	7	7	14	14	67	67	32	32	120	120
Volvo	2011	0	0	1	1	16	16	3	3	20	20
	2010	1	1	3	3	9	9	0	0	13	13
Import	2011	132	132	272	272	1,884	1,884	712	712	3,000	3,000
Total	2010	117	117	195	195	1,947	1,947	580	580	2,839	2,839

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS		Washington, DC	
Year	Year	Jan	YTD
Buick	2011	1	1
	2010	2	2
Cadillac	2011	3	3
	2010	2	2
Chevrolet	2011	35	35
	2010	27	27
Chrysler	2011	3	3
	2010	2	2
Dodge	2011	8	8
	2010	1	1
Ford	2011	100	100
	2010	64	64
Freightliner	2011	0	0
	2010	0	0
GMC	2011	6	6
	2010	7	7
Hummer	2011	0	0
	2010	0	0
Jeep	2011	31	31
	2010	15	15
Lincoln	2011	3	3
	2010	5	5
Mercury	2011	0	0
	2010	1	1
Oldsmobile	2011	0	0
	2010	0	0
Plymouth	2011	0	0
	2010	0	0
Pontiac	2011	0	0
	2010	0	0
Saturn	2011	0	0
	2010	1	1
Sprinter	2011	0	0
	2010	0	0
Workhorse	2011	0	0
	2010	0	0
Domestic Total	2011	190	190
	2010	127	127

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Buick	2011	0	0	2	2	13	13	40	40	6	6	61	61
	2010	1	1	3	3	6	6	3	3	2	2	15	15
Cadillac	2011	1	1	4	4	16	16	21	21	6	6	48	48
	2010	3	3	0	0	31	31	8	8	1	1	43	43
Chevrolet	2011	8	8	14	14	123	123	46	46	57	57	248	248
	2010	10	10	14	14	163	163	35	35	50	50	272	272
Chrysler	2011	2	2	0	0	16	16	10	10	19	19	47	47
	2010	1	1	0	0	9	9	4	4	4	4	18	18
Dodge	2011	3	3	25	25	30	30	10	10	28	28	96	96
	2010	1	1	1	1	19	19	7	7	13	13	41	41
Ford	2011	23	23	48	48	248	248	87	87	90	90	496	496
	2010	13	13	23	23	196	196	55	55	73	73	360	360
Freightliner	2011	0	0	1	1	0	0	0	0	0	0	1	1
	2010	0	0	0	0	0	0	0	0	0	0	0	0
GMC	2011	3	3	6	6	45	45	19	19	27	27	100	100
	2010	2	2	4	4	22	22	70	70	17	17	115	115
Hummer	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	6	6	0	0	2	2	8	8
Jeep	2011	7	7	20	20	98	98	37	37	37	37	199	199
	2010	5	5	6	6	50	50	14	14	21	21	96	96
Lincoln	2011	0	0	2	2	7	7	2	2	5	5	16	16
	2010	1	1	0	0	6	6	3	3	0	0	10	10
Mercury	2011	0	0	0	0	0	0	0	0	1	1	1	1
	2010	2	2	0	0	1	1	3	3	4	4	10	10
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	1	1	0	0	0	0	1	1	2	2
Saturn	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Sprinter	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2011	47	47	122	122	596	596	272	272	276	276	1,313	1,313
Total	2010	39	39	52	52	509	509	202	202	188	188	990	990

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Buick	2011	2	2	3	3	7	7	3	3	15	15
	2010	1	1	0	0	16	16	4	4	21	21
Cadillac	2011	0	0	4	4	13	13	11	11	28	28
	2010	2	2	0	0	15	15	14	14	31	31
Chevrolet	2011	32	32	44	44	157	157	98	98	331	331
	2010	27	27	40	40	171	171	78	78	316	316
Chrysler	2011	2	2	3	3	10	10	13	13	28	28
	2010	1	1	0	0	19	19	5	5	25	25
Dodge	2011	15	15	12	12	27	27	31	31	85	85
	2010	10	10	9	9	44	44	20	20	83	83
Ford	2011	53	53	48	48	165	165	110	110	376	376
	2010	45	45	42	42	145	145	127	127	359	359
Freightliner	2011	0	0	1	1	0	0	3	3	4	4
	2010	0	0	1	1	2	2	0	0	3	3
GMC	2011	17	17	21	21	55	55	19	19	112	112
	2010	6	6	8	8	28	28	21	21	63	63
Hummer	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	1	1	0	0	1	1
Jeep	2011	12	12	20	20	83	83	33	33	148	148
	2010	7	7	8	8	39	39	11	11	65	65
Lincoln	2011	2	2	1	1	4	4	2	2	9	9
	2010	2	2	3	3	7	7	4	4	16	16
Mercury	2011	0	0	1	1	0	0	0	0	1	1
	2010	1	1	1	1	2	2	4	4	8	8
Oldsmobile	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Plymouth	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Pontiac	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Saturn	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Sprinter	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Workhorse	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Domestic	2011	135	135	158	158	521	521	323	323	1,137	1,137
Total	2010	102	102	112	112	489	489	288	288	991	991

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Jan	YTD
Acura	2011	15	15
	2010	8	8
Audi	2011	24	24
	2010	4	4
BMW	2011	15	15
	2010	13	13
Honda	2011	53	53
	2010	34	34
Hyundai	2011	10	10
	2010	5	5
Infiniti	2011	1	1
	2010	5	5
Isuzu	2011	0	0
	2010	0	0
Kia	2011	12	12
	2010	4	4
Land Rover	2011	6	6
	2010	8	8
Lexus	2011	21	21
	2010	26	26
Mazda	2011	5	5
	2010	2	2
Mercedes	2011	30	30
	2010	20	20
Mitsubishi	2011	2	2
	2010	1	1
Nissan	2011	16	16
	2010	17	17
Porsche	2011	8	8
	2010	2	2
Saab	2011	0	0
	2010	0	0
Subaru	2011	10	10
	2010	11	11
Suzuki	2011	0	0
	2010	0	0
Toyota	2011	50	50
	2010	34	34
Volkswagen	2011	18	18
	2010	8	8
Volvo	2011	12	12
	2010	14	14
Import	2011	308	308
Total	2010	216	216

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2011	8	8	14	14	71	71	24	24	26	26	143	143
	2010	4	4	7	7	49	49	8	8	10	10	78	78
Audi	2011	1	1	7	7	21	21	2	2	1	1	32	32
	2010	2	2	6	6	5	5	3	3	0	0	16	16
BMW	2011	11	11	11	11	29	29	23	23	4	4	78	78
	2010	7	7	5	5	27	27	8	8	2	2	49	49
Honda	2011	18	18	44	44	237	237	97	97	60	60	456	456
	2010	26	26	30	30	168	168	44	44	47	47	315	315
Hyundai	2011	14	14	11	11	61	61	20	20	18	18	124	124
	2010	7	7	7	7	60	60	14	14	19	19	107	107
Infiniti	2011	1	1	2	2	6	6	5	5	2	2	16	16
	2010	2	2	0	0	13	13	7	7	1	1	23	23
Isuzu	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2011	3	3	10	10	67	67	22	22	29	29	131	131
	2010	2	2	1	1	22	22	17	17	11	11	53	53
Land Rover	2011	2	2	10	10	19	19	7	7	3	3	41	41
	2010	2	2	0	0	21	21	10	10	2	2	35	35
Lexus	2011	33	33	12	12	110	110	34	34	11	11	200	200
	2010	23	23	14	14	94	94	17	17	13	13	161	161
Mazda	2011	5	5	3	3	38	38	10	10	8	8	64	64
	2010	2	2	4	4	14	14	10	10	7	7	37	37
Mercedes	2011	4	4	22	22	52	52	20	20	7	7	105	105
	2010	5	5	8	8	45	45	10	10	3	3	71	71
Mitsubishi	2011	1	1	2	2	6	6	1	1	5	5	15	15
	2010	2	2	1	1	4	4	1	1	0	0	8	8
Nissan	2011	14	14	21	21	131	131	60	60	56	56	282	282
	2010	19	19	19	19	75	75	25	25	44	44	182	182
Porsche	2011	4	4	4	4	8	8	5	5	0	0	21	21
	2010	0	0	0	0	3	3	0	0	0	0	3	3
Saab	2011	0	0	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	1	1	0	0	1	1
Subaru	2011	2	2	10	10	58	58	13	13	8	8	91	91
	2010	4	4	9	9	34	34	18	18	5	5	70	70
Suzuki	2011	0	0	0	0	0	0	1	1	0	0	1	1
	2010	0	0	1	1	1	1	1	1	0	0	3	3
Toyota	2011	21	21	44	44	301	301	174	174	121	121	661	661
	2010	21	21	36	36	286	286	93	93	92	92	528	528
Volkswagen	2011	5	5	6	6	34	34	7	7	7	7	59	59
	2010	7	7	6	6	31	31	7	7	3	3	54	54
Volvo	2011	3	3	7	7	25	25	6	6	3	3	44	44
	2010	3	3	4	4	21	21	4	4	6	6	38	38
Import	2011	150	150	240	240	1,274	1,274	531	531	369	369	2,564	2,564
Total	2010	138	138	158	158	973	973	298	298	265	265	1,832	1,832

Washington Area New Automobile Dealers Association

New Motor Vehicles Titled (Sold)

IMPORTED TRUCKS

Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Acura	2011	2	2	5	5	62	62	10	10	79	79
	2010	0	0	3	3	35	35	9	9	47	47
Audi	2011	1	1	1	1	16	16	3	3	21	21
	2010	0	0	2	2	12	12	1	1	15	15
BMW	2011	0	0	2	2	25	25	9	9	36	36
	2010	4	4	1	1	18	18	3	3	26	26
Honda	2011	17	17	45	45	270	270	66	66	398	398
	2010	14	14	38	38	149	149	52	52	253	253
Hyundai	2011	5	5	9	9	104	104	12	12	130	130
	2010	5	5	11	11	36	36	21	21	73	73
Infiniti	2011	1	1	1	1	9	9	4	4	15	15
	2010	2	2	0	0	10	10	8	8	20	20
Isuzu	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Kia	2011	14	14	18	18	76	76	30	30	138	138
	2010	7	7	12	12	26	26	13	13	58	58
Land Rover	2011	0	0	2	2	24	24	10	10	36	36
	2010	1	1	1	1	10	10	12	12	24	24
Lexus	2011	1	1	4	4	77	77	21	21	103	103
	2010	5	5	3	3	79	79	16	16	103	103
Mazda	2011	0	0	5	5	25	25	6	6	36	36
	2010	1	1	2	2	25	25	6	6	34	34
Mercedes	2011	2	2	1	1	52	52	7	7	62	62
	2010	1	1	1	1	39	39	12	12	53	53
Mitsubishi	2011	2	2	5	5	9	9	5	5	21	21
	2010	0	0	1	1	7	7	4	4	12	12
Nissan	2011	20	20	46	46	77	77	49	49	192	192
	2010	7	7	17	17	42	42	32	32	98	98
Porsche	2011	0	0	0	0	10	10	1	1	11	11
	2010	0	0	0	0	2	2	0	0	2	2
Saab	2011	0	0	0	0	0	0	0	0	0	0
	2010	0	0	0	0	0	0	0	0	0	0
Subaru	2011	4	4	15	15	63	63	11	11	93	93
	2010	3	3	9	9	28	28	8	8	48	48
Suzuki	2011	0	0	1	1	0	0	0	0	1	1
	2010	0	0	0	0	1	1	0	0	1	1
Toyota	2011	25	25	63	63	251	251	86	86	425	425
	2010	32	32	41	41	201	201	79	79	353	353
Volkswagen	2011	3	3	1	1	15	15	5	5	24	24
	2010	2	2	0	0	9	9	3	3	14	14
Volvo	2011	0	0	2	2	20	20	6	6	28	28
	2010	1	1	2	2	20	20	1	1	24	24
Import	2011	97	97	226	226	1,185	1,185	341	341	1,849	1,849
Total	2010	85	85	144	144	749	749	280	280	1,258	1,258

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold) In National Capital Area
 Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Jan	YTD	Jan	YTD	Jan	YTD	Jan	YTD
Domestic Cars	2011	151	151	778	778	600	600	1,529	1,529
	2010	92	92	542	542	798	798	1,432	1,432
	% Change	64.1%	64.1%	43.5%	43.5%	-24.8%	-24.8%	6.8%	6.8%
Imported Cars	2011	552	552	3,620	3,620	3,000	3,000	7,172	7,172
	2010	517	517	3,234	3,234	2,839	2,839	6,590	6,590
	% Change	6.8%	6.8%	11.9%	11.9%	5.7%	5.7%	8.8%	8.8%
Total Domestic and Imported Cars	2011	703	703	4,398	4,398	3,600	3,600	8,701	8,701
	2010	609	609	3,776	3,776	3,637	3,637	8,022	8,022
	% Change	15.4%	15.4%	16.5%	16.5%	-1.0%	-1.0%	8.5%	8.5%
Imports as a % of All Cars	2011	78.5%	78.5%	82.3%	82.3%	83.3%	83.3%	82.4%	82.4%
	2010	84.9%	84.9%	85.6%	85.6%	78.1%	78.1%	82.1%	82.1%
Domestic Trucks	2011	190	190	1,313	1,313	1,137	1,137	2,640	2,640
	2010	127	127	990	990	991	991	2,108	2,108
	% Change	49.6%	49.6%	32.6%	32.6%	14.7%	14.7%	25.2%	25.2%
Imported Trucks	2011	308	308	2,564	2,564	1,849	1,849	4,721	4,721
	2010	216	216	1,832	1,832	1,258	1,258	3,306	3,306
	% Change	42.6%	42.6%	40.0%	40.0%	47.0%	47.0%	42.8%	42.8%
Total Domestic and Imported Trucks	2011	498	498	3,877	3,877	2,986	2,986	7,361	7,361
	2010	343	343	2,822	2,822	2,249	2,249	5,414	5,414
	% Change	45.2%	45.2%	37.4%	37.4%	32.8%	32.8%	36.0%	36.0%
Total of All Cars and Trucks	2011	1,201	1,201	8,275	8,275	6,586	6,586	16,062	16,062
	2010	952	952	6,598	6,598	5,886	5,886	13,436	13,436
	% Change	26.2%	26.2%	25.4%	25.4%	11.9%	11.9%	19.5%	19.5%