

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Dec	YTD
Buick	2013	4	48
	2012	8	66
Cadillac	2013	12	139
	2012	11	76
Chevrolet	2013	43	693
	2012	39	682
Chrysler	2013	32	175
	2012	6	156
Dodge	2013	99	397
	2012	10	249
Fisker	2013	0	0
	2012	0	1
Ford	2013	66	969
	2012	45	707
Gem	2013	0	1
	2012	0	0
Lincoln	2013	4	49
	2012	3	77
Tesla	2013	13	79
	2012	3	3
Domestic	2013	273	2,550
Total	2012	125	2,017

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2013	3	18	3	27	15	151	5	231	7	78	3	23	36	528
	2012	2	23	1	29	11	180	9	119	10	107	3	33	36	491
Cadillac	2013	0	32	3	43	21	297	8	134	13	101	2	37	47	644
	2012	4	17	3	32	24	203	31	74	5	78	1	27	68	431
Chevrolet	2013	8	149	24	244	97	1,349	107	1,905	60	743	14	202	310	4,592
	2012	10	141	18	322	85	1,127	55	1,724	45	711	10	305	223	4,330
Chrysler	2013	1	25	1	334	14	198	2	87	12	158	5	54	35	856
	2012	2	23	20	288	23	238	10	93	16	201	4	56	75	899
Dodge	2013	0	48	6	864	28	425	12	385	22	358	12	137	80	2,217
	2012	2	43	128	969	35	317	9	251	33	300	11	117	218	1,997
Fisker	2013	0	0	0	0	0	0	0	5	0	0	0	0	0	5
	2012	0	0	0	1	0	3	0	4	0	0	0	0	0	8
Ford	2013	21	303	44	760	195	2,838	93	1,579	92	1,158	18	342	463	6,980
	2012	31	286	54	572	234	2,485	102	1,001	97	938	27	279	545	5,561
Gem	2013	0	1	0	0	0	1	0	0	0	0	0	0	0	2
	2012	0	1	0	0	1	1	0	1	0	0	0	0	1	3
Lincoln	2013	2	8	0	10	6	90	1	15	2	35	3	13	14	171
	2012	0	16	0	12	7	106	1	32	2	20	1	12	11	198
Tesla	2013	1	9	3	28	9	117	2	37	3	11	1	5	19	207
	2012	0	0	0	1	4	11	1	4	1	3	0	1	6	20
Domestic Total	2013	36	593	84	2,310	385	5,466	230	4,378	211	2,642	58	813	1,004	16,202
	2012	51	550	224	2,226	424	4,671	218	3,303	209	2,358	57	830	1,183	13,938

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC VEHICLES
Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2013	4	37	5	46	2	46	7	179	14	144	32	452
	2012	6	53	3	71	8	84	13	269	12	172	42	649
Cadillac	2013	5	49	5	54	8	69	27	298	16	197	61	667
	2012	4	35	3	38	4	57	22	238	16	130	49	498
Chevrolet	2013	37	355	48	608	39	547	112	2,208	133	1,654	369	5,372
	2012	20	316	32	556	43	572	239	2,367	90	1,566	424	5,377
Chrysler	2013	1	75	5	65	3	95	9	795	27	404	45	1,434
	2012	7	87	5	60	5	91	24	587	32	424	73	1,249
Dodge	2013	11	152	12	180	17	177	42	677	48	704	130	1,890
	2012	12	160	13	124	8	115	38	757	48	487	119	1,643
Fisker	2013	0	0	0	0	0	1	0	1	0	0	0	2
	2012	0	0	0	0	1	1	0	0	0	1	1	2
Ford	2013	59	611	41	606	72	813	154	2,458	113	1,410	439	5,898
	2012	44	531	37	510	71	727	179	1,953	96	1,166	427	4,887
Gem	2013	0	0	0	0	0	0	0	4	0	2	0	6
	2012	0	0	0	0	0	0	0	0	0	2	0	2
Lincoln	2013	0	13	0	22	4	24	4	95	3	58	11	212
	2012	1	9	2	22	1	27	5	67	2	49	11	174
Tesla	2013	0	1	1	7	2	34	16	158	0	18	19	218
	2012	0	1	0	0	0	1	2	7	1	1	3	10
Domestic	2013	117	1,293	117	1,588	147	1,806	371	6,873	354	4,591	1,106	16,151
Total	2012	94	1,192	95	1,381	141	1,675	522	6,245	297	3,998	1,149	14,491

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Dec	YTD
Acura	2013	13	194
	2012	8	168
Alfa Romeo	2013	0	0
	2012	0	0
Aston Martin	2013	1	3
	2012	0	2
Audi	2013	29	341
	2012	13	332
Bentley	2013	1	4
	2012	0	4
B.M.W.	2013	48	693
	2012	25	468
Daewoo	2013	0	0
	2012	0	0
Ferrari	2013	0	1
	2012	0	2
Fiat	2013	6	139
	2012	15	189
Honda	2013	88	1,159
	2012	63	1,080
Hyundai	2013	46	879
	2012	42	735
Infiniti	2013	10	113
	2012	10	143
Jaguar	2013	1	27
	2012	1	24
Kia	2013	6	174
	2012	7	200
Lamborghini	2013	0	0
	2012	0	0
Lexus	2013	5	39
	2012	22	212
Lotus	2013	0	1
	2012	0	0
Maserati	2013	0	1
	2012	0	3

IMPORTED VEHICLES	Year	Washington, DC	
		Dec	YTD
Maybach	2013	0	0
	2012	0	1
Mazda	2013	19	335
	2012	18	810
McLaren	2013	0	1
	2012	0	1
Mercedes	2013	51	478
	2012	25	409
Mini	2013	12	309
	2012	20	332
Mitsubishi	2013	0	20
	2012	1	45
Nissan	2013	36	563
	2012	32	546
Porsche	2013	5	65
	2012	1	30
Rolls	2013	0	1
Royce	2012	0	0
Saab	2013	0	0
	2012	0	10
Smartcar	2013	2	53
	2012	61	238
Subaru	2013	15	306
	2012	28	319
Suzuki	2013	0	1
	2012	0	5
Toyota	2013	119	1,761
	2012	102	1,766
Volkswagen	2013	56	876
	2012	68	835
Volvo	2013	12	120
	2012	4	124
Import	2013	581	8,657
Total	2012	566	9,033

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2013	5	73	5	162	66	872	25	228	18	234	1	32	120	1,601
	2012	5	92	14	177	89	985	27	273	22	293	4	37	161	1,857
Alfa Romeo	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2013	0	1	0	1	0	6	0	2	1	2	0	0	1	12
	2012	0	0	0	1	1	8	0	2	0	0	0	0	1	11
Audi	2013	6	88	12	217	77	769	24	226	8	122	1	22	128	1,444
	2012	5	96	21	251	78	796	21	271	9	102	2	16	136	1,532
Bentley	2013	0	0	1	3	1	8	0	2	0	0	0	0	2	13
	2012	0	0	0	1	0	5	0	0	0	0	0	0	0	6
B.M.W.	2013	34	315	47	420	173	1,587	47	599	33	255	3	36	337	3,212
	2012	41	295	41	367	169	1,370	75	504	27	243	4	36	357	2,815
Daewoo	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2013	0	1	0	1	2	16	0	4	0	0	0	0	2	22
	2012	0	0	0	1	2	11	1	4	0	0	0	0	3	16
Fiat	2013	2	51	3	53	11	169	1	40	2	27	2	18	21	358
	2012	2	52	5	79	12	266	4	99	2	54	2	48	27	598
Honda	2013	47	574	84	885	422	4,839	99	1,269	123	1,538	49	515	824	9,620
	2012	48	480	66	767	438	4,285	116	1,121	150	1,513	46	469	864	8,635
Hyundai	2013	21	259	27	318	141	2,157	53	911	51	952	16	231	309	4,828
	2012	28	314	28	423	183	2,693	64	897	78	1,189	30	348	411	5,864
Infiniti	2013	9	71	5	94	42	387	9	128	13	76	0	5	78	761
	2012	12	107	3	124	42	455	8	142	3	82	1	11	69	921
Jaguar	2013	2	11	1	10	12	103	2	25	0	25	0	1	17	175
	2012	0	8	0	11	7	71	1	29	3	14	0	6	11	139
Kia	2013	6	60	6	101	68	914	26	593	35	478	12	142	153	2,288
	2012	4	77	12	104	73	914	33	425	36	565	9	156	167	2,241
Lamborghini	2013	0	0	0	0	0	30	0	0	0	1	0	0	0	31
	2012	0	0	0	0	0	3	0	2	0	0	0	0	0	5
Lexus	2013	28	210	28	159	121	1,110	37	363	18	221	2	21	234	2,084
	2012	28	204	13	159	138	1,106	37	293	27	197	4	29	247	1,988
Lotus	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	1	0	2	0	0	0	0	0	0	0	0	0	3

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Maserati	2013	0	2	1	6	9	45	2	13	2	5	0	1	14	72
	2012	0	2	0	7	2	22	0	8	0	3	0	0	2	42
Maybach	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2013	13	140	28	291	78	904	29	394	22	288	8	112	178	2,129
	2012	8	121	19	285	74	929	26	519	13	245	5	92	145	2,191
McLaren	2013	0	0	0	0	0	1	0	0	0	0	0	0	0	1
	2012	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Mercedes	2013	15	212	25	237	147	1,288	43	380	31	211	6	59	267	2,387
	2012	17	133	33	273	141	1,244	28	313	17	213	7	62	243	2,238
Mini	2013	10	130	10	167	32	456	9	159	7	79	3	22	71	1,013
	2012	16	156	11	178	50	510	11	177	7	109	1	25	96	1,155
Mitsubishi	2013	0	0	2	22	2	26	1	8	1	29	1	18	7	103
	2012	0	13	1	74	4	74	2	15	3	37	3	21	13	234
Nissan	2013	16	275	19	858	145	2,075	62	1,220	72	951	21	305	335	5,684
	2012	20	275	30	456	193	2,112	82	1,405	93	1,155	28	393	446	5,796
Porsche	2013	1	23	0	12	6	103	3	21	0	11	0	2	10	172
	2012	0	12	4	21	8	92	1	17	1	8	0	3	14	153
Rolls	2013	0	0	0	1	1	3	0	0	0	0	0	0	1	4
Royce	2012	0	0	0	1	0	1	0	0	0	0	0	0	0	2
Saab	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	4	0	5	0	8	0	3	1	3	0	1	1	24
Smartcar	2013	1	7	2	11	3	39	0	16	1	7	0	3	7	83
	2012	0	4	1	11	7	56	2	13	0	9	0	5	10	98
Subaru	2013	18	182	32	275	131	1,372	30	465	23	283	6	87	240	2,664
	2012	18	169	32	324	142	1,467	36	409	35	267	4	80	267	2,716
Suzuki	2013	0	0	0	0	0	1	0	0	0	1	0	0	0	2
	2012	0	1	0	5	1	4	0	2	0	3	0	2	1	17
Toyota	2013	48	727	76	1,001	487	6,205	136	2,559	171	2,482	61	765	979	13,739
	2012	52	693	88	1,090	561	6,415	150	2,164	204	2,432	58	764	1,113	13,558
Volkswagen	2013	29	306	48	475	158	2,041	64	758	53	595	7	164	359	4,339
	2012	22	325	61	548	211	2,200	56	1,361	53	626	17	179	420	5,239
Volvo	2013	3	34	4	60	13	199	4	54	2	26	1	13	27	386
	2012	3	40	9	73	33	344	7	76	9	50	2	19	63	602
Import	2013	314	3,752	466	5,840	2,348	27,725	706	10,437	687	8,899	200	2,574	4,721	59,227
Total	2012	329	3,674	492	5,818	2,659	28,447	788	10,544	793	9,412	227	2,802	5,288	60,697

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2013	1	20	1	37	14	193	93	758	15	207	124	1,215
	2012	5	48	8	74	18	228	67	773	15	230	113	1,353
Alfa Romeo	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2013	0	0	0	0	0	0	0	3	0	2	0	5
	2012	0	0	0	0	0	1	0	5	0	1	0	7
Audi	2013	1	25	7	76	15	151	86	663	16	125	125	1,040
	2012	5	40	7	71	16	164	69	690	10	134	107	1,099
Bentley	2013	0	0	0	0	0	1	0	8	0	1	0	10
	2012	0	0	0	0	0	0	0	9	0	2	0	11
B.M.W.	2013	6	90	10	89	46	353	156	1,334	59	483	277	2,349
	2012	9	76	14	75	39	312	151	1,219	53	425	266	2,107
Daewoo	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2013	0	0	0	0	0	1	0	17	0	2	0	20
	2012	0	0	0	0	1	1	1	6	0	5	2	12
Fiat	2013	0	8	1	24	1	25	9	182	4	34	15	273
	2012	1	12	1	46	3	42	13	259	3	57	21	416
Honda	2013	48	436	75	898	148	1,530	473	4,569	223	2,520	967	9,953
	2012	32	403	68	775	137	1,244	385	3,924	206	2,001	828	8,347
Hyundai	2013	25	396	44	547	59	868	163	4,037	129	1,683	420	7,531
	2012	44	480	42	722	83	995	211	2,729	154	1,793	534	6,719
Infiniti	2013	0	20	4	20	8	132	35	320	12	125	59	617
	2012	0	31	2	32	28	148	34	429	8	148	72	788
Jaguar	2013	1	8	0	4	2	250	10	100	3	43	16	405
	2012	0	6	2	6	2	19	6	73	3	39	13	143
Kia	2013	15	208	16	255	7	143	69	1,014	45	618	152	2,238
	2012	14	218	13	330	13	191	60	902	31	402	131	2,043
Lamborghini	2013	0	0	0	0	0	0	0	1	1	1	1	2
	2012	0	0	0	0	0	1	0	1	0	1	0	3
Lexus	2013	4	52	5	66	30	259	99	956	44	386	182	1,719
	2012	15	66	8	71	29	219	87	928	38	368	177	1,652
Lotus	2013	0	0	0	0	0	3	0	0	0	0	0	3
	2012	0	0	0	0	0	1	0	3	0	1	0	5

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED VEHICLES
Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year											Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Maserati	2013	0	2	0	0	0	0	2	18	0	3	2	23
	2012	0	0	0	0	1	3	2	18	0	2	3	23
Maybach	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2013	6	50	22	349	29	322	103	938	30	283	190	1,942
	2012	2	64	12	318	23	251	121	1,062	15	199	173	1,894
McLaren	2013	0	0	0	0	0	0	0	2	0	0	0	2
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Mercedes	2013	8	68	10	91	33	249	177	1,521	65	459	293	2,388
	2012	5	60	10	97	27	246	164	1,433	40	407	246	2,243
Mini	2013	3	22	6	47	7	101	40	410	10	105	66	685
	2012	5	29	5	72	9	110	37	441	10	121	66	773
Mitsubishi	2013	0	11	4	52	0	12	3	70	2	41	9	186
	2012	0	16	3	75	2	17	4	106	9	146	18	360
Nissan	2013	22	373	37	434	67	614	173	3,115	208	1,824	507	6,360
	2012	28	337	30	467	55	614	181	3,019	149	1,791	443	6,228
Porsche	2013	0	4	2	5	3	43	15	127	2	33	22	212
	2012	0	7	1	5	2	18	11	102	0	21	14	153
Rolls	2013	0	0	0	0	0	1	1	5	0	2	1	8
Royce	2012	0	0	0	0	0	0	0	4	2	3	2	7
Saab	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	1	0	0	0	3	0	13	0	2	0	19
Smartcar	2013	0	1	2	9	2	14	5	75	2	15	11	114
	2012	0	2	0	14	1	19	4	67	0	7	5	109
Subaru	2013	9	76	32	308	42	391	105	1,133	27	280	215	2,188
	2012	3	78	34	351	39	391	139	1,122	21	263	236	2,205
Suzuki	2013	0	0	0	1	0	0	0	3	0	1	0	5
	2012	1	3	0	20	0	2	0	33	1	4	2	62
Toyota	2013	35	601	74	1,042	178	1,873	530	6,966	287	3,293	1,104	13,775
	2012	55	675	87	1,099	142	1,860	544	7,156	250	3,002	1,078	13,792
Volkswagen	2013	12	185	30	377	34	442	174	1,769	56	669	306	3,442
	2012	18	222	31	373	47	529	175	1,830	56	727	327	3,681
Volvo	2013	0	4	0	19	5	52	24	249	2	20	31	344
	2012	0	14	3	35	7	66	20	225	4	59	34	399
Import	2013	196	2,660	382	4,750	730	8,023	2,545	30,363	1,242	13,258	5,095	59,054
Total	2012	242	2,888	381	5,128	724	7,695	2,486	28,581	1,078	12,361	4,911	56,653

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Dec	YTD
Azure	2013	0	0
	2012	0	1
Buick	2013	2	35
	2012	1	22
Cadillac	2013	5	45
	2012	2	50
Chevrolet	2013	32	428
	2012	30	646
Chrysler	2013	8	33
	2012	3	34
Dodge	2013	45	890
	2012	15	186
Ford	2013	64	1,159
	2012	57	1,316
Freightliner	2013	0	5
	2012	1	7
GMC	2013	11	109
	2012	4	97
Jeep	2013	77	653
	2012	36	428
Lincoln	2013	1	21
	2012	0	29
RAM	2013	14	598
	2012	0	0
Sprinter	2013	0	0
	2012	0	0
Workhorse	2013	0	0
	2012	0	0
Domestic	2013	259	3,976
Total	2012	149	2,816

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Azure	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2013	2	17	4	34	17	165	13	164	6	59	3	22	45	461
	2012	1	12	1	13	6	126	9	83	1	44	0	14	18	292
Cadillac	2013	4	16	1	16	28	233	7	147	5	59	5	32	50	503
	2012	2	29	3	30	27	242	13	147	8	94	3	29	56	571
Chevrolet	2013	12	112	20	246	108	1,385	51	842	53	727	25	252	269	3,564
	2012	11	113	27	628	136	1,416	73	1,154	56	749	25	375	328	4,435
Chrysler	2013	1	16	0	12	12	181	7	97	7	104	0	33	27	443
	2012	2	8	6	24	17	189	64	191	12	124	7	37	108	573
Dodge	2013	5	38	2	3,738	31	426	11	268	17	266	8	113	74	4,849
	2012	1	46	15	7,518	44	516	71	475	23	395	12	177	166	9,127
Ford	2013	27	332	34	667	256	3,411	117	1,717	148	1,534	39	461	621	8,122
	2012	35	361	73	523	312	3,360	114	1,488	112	1,455	40	438	686	7,625
Freightliner	2013	0	2	0	1	0	3	0	3	0	1	0	0	0	10
	2012	0	0	0	1	0	2	1	3	0	0	0	0	1	6
GMC	2013	5	50	3	63	47	547	21	299	29	245	10	79	115	1,283
	2012	6	48	7	70	43	500	31	407	17	252	5	69	109	1,346
Jeep	2013	33	290	43	470	234	2,092	92	841	79	828	33	274	514	4,795
	2012	24	281	48	1,480	186	2,096	75	931	74	765	16	257	423	5,810
Lincoln	2013	0	3	0	8	7	69	1	17	0	19	1	7	9	123
	2012	0	3	2	10	5	91	4	48	4	30	0	8	15	190
RAM	2013	3	22	0	1,249	21	254	21	129	26	226	8	125	79	2,005
	2012	0	0	1	29	18	23	3	6	11	12	4	6	37	76
Sprinter	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2013	92	898	107	6,504	761	8,766	341	4,524	370	4,068	132	1,398	1,803	26,158
Total	2012	82	901	183	10,326	794	8,561	458	4,933	318	3,920	112	1,410	1,947	30,051

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
DOMESTIC TRUCKS
Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Azure	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2013	2	42	2	37	4	58	7	176	8	84	23	397
	2012	1	16	4	32	5	45	11	161	2	47	23	301
Cadillac	2013	4	32	2	42	9	66	17	187	8	115	40	442
	2012	2	38	3	37	7	97	15	236	15	115	42	523
Chevrolet	2013	32	360	71	644	60	723	147	2,359	130	1,205	440	5,291
	2012	30	341	48	600	52	719	205	2,124	104	1,147	439	4,931
Chrysler	2013	5	37	2	59	3	57	7	701	10	104	27	958
	2012	2	28	3	48	8	63	10	576	5	70	28	785
Dodge	2013	10	158	9	189	12	178	41	577	45	519	117	1,621
	2012	16	215	26	274	16	259	42	1,134	30	547	130	2,429
Ford	2013	58	814	91	963	96	1,109	228	2,833	180	2,099	653	7,818
	2012	56	719	81	849	103	1,145	250	2,708	174	2,155	664	7,576
Freightliner	2013	0	1	1	3	0	6	2	6	0	7	3	23
	2012	2	2	0	10	1	23	1	11	4	25	8	71
GMC	2013	15	133	18	217	20	209	58	831	33	359	144	1,749
	2012	8	119	37	272	15	190	75	724	42	362	177	1,667
Jeep	2013	32	233	53	431	69	491	175	1,713	84	722	413	3,590
	2012	22	241	40	440	39	476	106	1,422	49	638	256	3,217
Lincoln	2013	1	9	2	13	3	22	7	53	6	55	19	152
	2012	1	8	0	18	2	23	4	67	3	54	10	170
RAM	2013	9	103	15	159	17	117	31	288	20	187	92	854
	2012	2	3	7	7	1	1	7	14	15	19	32	44
Sprinter	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2013	168	1,922	266	2,757	293	3,036	720	9,724	524	5,456	1,971	22,895
Total	2012	142	1,730	249	2,587	249	3,041	726	9,177	443	5,179	1,809	21,714

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Dec	YTD
Acura	2013	13	163
	2012	10	141
Audi	2013	13	207
	2012	6	126
BMW	2013	24	225
	2012	14	206
Fiat	2013	1	23
	2012	0	0
Honda	2013	47	741
	2012	36	677
Hyundai	2013	14	112
	2012	7	101
Infiniti	2013	1	47
	2012	7	49
Isuzu	2013	0	0
	2012	0	0
Kia	2013	9	153
	2012	11	185
Land Rover	2013	12	165
	2012	16	160
Lexus	2013	16	227
	2012	14	165
Mazda	2013	6	145
	2012	11	116
Mercedes	2013	23	254
	2012	14	239
Mitsubishi	2013	7	51
	2012	1	63
Nissan	2013	25	350
	2012	15	368
Porsche	2013	1	31
	2012	3	26
Saab	2013	0	0
	2012	0	0
Subaru	2013	22	248
	2012	11	159
Suzuki	2013	0	0
	2012	0	4
Toyota	2013	63	774
	2012	45	700
Volkswagen	2013	8	148
	2012	12	184
Volvo	2013	8	98
	2012	9	123
Import	2013	313	4,162
Total	2012	242	3,792

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2013	16	90	22	203	127	1,236	46	412	35	282	6	47	252	2,270
	2012	6	79	22	183	135	1,182	41	402	22	288	4	39	230	2,173
Audi	2013	6	63	10	112	60	499	22	175	10	64	2	10	110	923
	2012	7	53	16	112	42	360	18	133	7	60	1	3	91	721
BMW	2013	11	254	18	336	67	1,558	17	422	12	445	2	80	127	3,095
	2012	35	368	35	317	342	2,140	77	612	122	535	12	51	623	4,023
Fiat	2013	1	12	0	9	1	37	1	10	1	5	2	7	6	80
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Honda	2013	42	440	61	702	370	4,195	132	1,390	94	1,263	32	428	731	8,418
	2012	52	409	59	622	383	4,169	102	1,295	98	1,194	38	439	732	8,128
Hyundai	2013	7	67	7	80	395	550	12	198	12	227	2	49	435	1,171
	2012	4	61	5	93	46	574	21	235	18	235	3	43	97	1,241
Infiniti	2013	4	27	4	45	28	250	25	173	11	79	1	8	73	582
	2012	3	29	8	45	32	279	22	190	4	72	2	10	71	625
Isuzu	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2013	2	52	7	102	61	777	28	474	35	366	14	109	147	1,880
	2012	8	91	5	116	100	984	39	389	42	463	14	148	208	2,191
Land Rover	2013	10	72	14	117	67	572	13	176	10	82	1	14	115	1,033
	2012	9	80	12	99	54	412	19	149	6	78	3	20	103	838
Lexus	2013	18	172	15	122	131	1,223	38	304	17	186	5	28	224	2,035
	2012	13	167	10	138	142	1,338	34	339	22	213	2	21	223	2,216
Mazda	2013	3	86	12	170	46	574	13	182	8	141	5	42	87	1,195
	2012	10	59	12	121	65	484	17	151	17	167	5	41	126	1,023
Mercedes	2013	10	114	11	225	95	1,031	35	383	11	179	4	28	166	1,960
	2012	26	136	54	246	196	1,341	54	377	20	188	6	56	356	2,344
Mitsubishi	2013	1	11	0	12	5	35	1	10	1	32	2	30	10	130
	2012	3	20	1	14	2	52	2	24	1	44	1	23	10	177
Nissan	2013	13	206	27	299	153	1,918	79	887	70	819	22	258	364	4,387
	2012	29	234	27	245	152	1,615	75	890	75	823	15	262	373	4,069
Porsche	2013	0	20	1	26	12	130	3	42	3	17	1	4	20	239
	2012	3	32	3	27	15	131	4	34	1	9	1	1	27	234
Saab	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	3	0	1	0	0	0	0	0	4
Subaru	2013	17	170	22	253	136	1,277	28	300	26	214	5	52	234	2,266
	2012	15	106	15	145	75	689	13	195	13	91	3	18	134	1,244
Suzuki	2013	0	0	0	1	0	0	0	0	0	0	0	0	0	1
	2012	0	0	0	0	1	4	0	0	0	1	0	0	1	5
Toyota	2013	47	478	64	738	452	5,096	142	1,676	166	1,991	56	672	927	10,651
	2012	34	457	73	668	480	4,898	148	1,667	172	1,920	52	630	959	10,240
Volkswagen	2013	6	53	7	81	22	271	6	99	3	47	3	12	47	563
	2012	5	62	10	100	42	428	11	112	5	97	1	26	74	825
Volvo	2013	5	29	4	52	20	282	4	57	3	40	1	21	37	481
	2012	6	45	7	76	33	371	7	87	6	60	2	28	61	667
Import	2013	219	2,416	306	3,685	2,248	21,511	645	7,370	528	6,479	166	1,899	4,112	43,360
Total	2012	268	2,488	374	3,367	2,337	21,454	704	7,282	651	6,538	165	1,859	4,499	42,988

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2013	3	35	16	96	44	335	159	1,102	21	181	243	1,749
	2012	7	35	11	87	31	256	79	909	26	185	154	1,472
Audi	2013	0	9	5	61	15	86	46	379	6	58	72	593
	2012	1	12	4	22	8	64	51	346	4	47	68	491
BMW	2013	4	30	3	39	18	131	73	608	12	179	110	987
	2012	6	28	3	27	23	131	79	536	13	115	124	837
Fiat	2013	0	2	1	5	0	3	7	36	1	15	9	61
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Honda	2013	28	307	66	806	146	1,409	391	3,809	129	1,460	760	7,791
	2012	24	256	57	716	145	1,362	347	3,660	116	1,327	689	7,321
Hyundai	2013	14	87	7	115	15	220	50	522	23	305	109	1,249
	2012	5	77	16	153	22	172	44	684	23	312	110	1,398
Infiniti	2013	3	19	1	14	6	85	23	244	12	107	45	469
	2012	2	15	2	26	9	104	22	224	14	127	49	496
Isuzu	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2013	6	161	21	246	12	180	56	816	45	493	140	1,896
	2012	16	173	29	345	9	255	52	962	33	399	139	2,134
Land Rover	2013	3	13	4	23	8	70	44	399	21	168	80	673
	2012	1	17	2	28	9	92	48	304	16	139	76	580
Lexus	2013	4	40	7	63	30	214	113	855	31	260	185	1,432
	2012	8	35	4	57	34	239	87	867	26	295	159	1,493
Mazda	2013	3	12	9	123	18	184	50	592	14	111	94	1,022
	2012	0	16	11	113	17	148	63	431	11	129	102	837
Mercedes	2013	4	33	9	80	35	216	92	896	27	223	167	1,448
	2012	4	30	9	67	18	170	106	729	30	221	167	1,217
Mitsubishi	2013	1	18	6	75	1	8	14	115	15	142	37	358
	2012	1	19	3	78	1	13	12	128	11	106	28	344
Nissan	2013	24	226	50	471	52	528	137	2,165	104	1,200	367	4,590
	2012	22	195	33	389	38	406	126	1,568	83	1,006	302	3,564
Porsche	2013	1	2	0	5	0	18	11	83	1	10	13	118
	2012	1	4	1	4	5	17	12	87	1	13	20	125
Saab	2013	0	0	0	0	0	0	0	0	0	0	0	0
	2012	0	0	0	0	0	0	0	1	0	0	0	1
Subaru	2013	4	67	33	266	38	316	112	1,009	20	204	207	1,862
	2012	3	29	14	137	14	139	52	486	10	105	93	896
Suzuki	2013	0	0	0	0	0	0	0	0	0	2	0	2
	2012	0	1	0	2	0	1	1	13	0	1	1	18
Toyota	2013	50	498	68	851	138	1,517	427	4,178	217	2,130	900	9,174
	2012	38	487	83	886	111	1,365	356	3,918	191	1,876	779	8,532
Volkswagen	2013	1	10	0	21	6	40	21	193	4	52	32	316
	2012	3	17	0	36	2	64	23	274	2	74	30	465
Volvo	2013	0	4	2	22	5	51	32	263	4	41	43	381
	2012	0	12	1	27	2	48	20	334	5	52	28	473
Import	2013	153	1,573	308	3,382	587	5,611	1,858	18,264	707	7,341	3,613	36,171
Total	2012	142	1,458	283	3,200	498	5,046	1,580	16,461	615	6,529	3,118	32,694

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Domestic Cars	2013	273	2,550	1,004	16,202	1,106	16,151	2,383	34,903
	2012	125	2,017	1,183	13,938	1,149	14,491	2,457	30,446
	% Change	118.4%	26.4%	-15.1%	16.2%	-3.7%	11.5%	-3.0%	14.6%
Imported Cars	2013	581	8,657	4,721	59,227	5,095	59,054	10,397	126,938
	2012	566	9,033	5,288	60,697	4,911	56,653	10,765	126,383
	% Change	2.7%	-4.2%	-10.7%	-2.4%	3.7%	4.2%	-3.4%	0.4%
Total Domestic and Imported Cars	2013	854	11,207	5,725	75,429	6,201	75,205	12,780	161,841
	2012	691	11,050	6,471	74,635	6,060	71,144	13,222	156,829
	% Change	23.6%	1.4%	-11.5%	1.1%	2.3%	5.7%	-3.3%	3.2%
Imports as a % of All Cars	2013	68.0%	77.2%	82.5%	78.5%	82.2%	78.5%	81.4%	78.4%
	2012	81.9%	81.7%	81.7%	81.3%	81.0%	79.6%	81.4%	80.6%
Domestic Trucks	2013	259	3,976	1,803	26,158	1,971	22,895	4,033	53,029
	2012	149	2,816	1,947	30,051	1,809	21,714	3,905	54,581
	% Change	73.8%	41.2%	-7.4%	-13.0%	9.0%	5.4%	3.3%	-2.8%
Imported Trucks	2013	313	4,162	4,112	43,360	3,613	36,171	8,038	83,693
	2012	242	3,792	4,499	42,988	3,118	32,694	7,859	79,474
	% Change	29.3%	9.8%	-8.6%	0.9%	15.9%	10.6%	2.3%	5.3%
Total Domestic and Imported Trucks	2013	572	8,138	5,915	69,518	5,584	59,066	12,071	136,722
	2012	391	6,608	6,446	73,039	4,927	54,408	11,764	134,055
	% Change	46.3%	23.2%	-8.2%	-4.8%	13.3%	8.6%	2.6%	2.0%
Total of All Cars and Trucks	2013	1,426	19,345	11,640	144,947	11,785	134,271	24,851	298,563
	2012	1,082	17,658	12,917	147,674	10,987	125,552	24,986	290,884
	% Change	31.8%	9.6%	-9.9%	-1.8%	7.3%	6.9%	-0.5%	2.6%