

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Dec	YTD
Buick	2008	7	79
	2007	10	90
Cadillac	2008	13	136
	2007	14	177
Chevrolet	2008	62	898
	2007	39	910
Chrysler	2008	14	193
	2007	20	355
Dodge	2008	38	604
	2007	114	691
Ford	2008	39	642
	2007	28	885
Gem	2008	0	5
	2007	1	2
Lincoln	2008	7	81
	2007	3	99
Mercury	2008	2	153
	2007	12	129
Oldsmobile	2008	0	0
	2007	0	0
Plymouth	2008	0	0
	2007	0	0
Pontiac	2008	14	257
	2007	10	162
Saturn	2008	2	43
	2007	2	73
TH!NK	2008	0	0
	2007	0	0
Domestic	2008	198	3,091
Total	2007	253	3,573

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2008	2	22	2	22	10	148	1	38	3	43	18	273
	2007	1	24	3	26	19	240	8	70	10	68	41	428
Cadillac	2008	2	77	1	61	18	375	11	119	4	90	36	722
	2007	8	94	2	55	58	403	13	139	14	102	95	793
Chevrolet	2008	3	69	8	93	75	973	54	2,014	31	445	171	3,594
	2007	13	81	10	186	85	1,081	23	1,712	31	403	162	3,463
Chrysler	2008	0	316	2	39	10	202	2	198	5	95	19	850
	2007	39	403	2	72	32	351	24	324	14	174	111	1,324
Dodge	2008	1	441	4	27	22	363	5	273	15	197	47	1,301
	2007	60	576	2	53	29	352	15	449	13	227	119	1,657
Ford	2008	7	136	24	224	99	1,331	68	1,371	29	508	227	3,570
	2007	34	261	26	310	115	1,476	119	1,198	33	651	327	3,896
Gem	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	2	0	0	0	0	0	0	0	2
Lincoln	2008	0	14	0	20	21	136	0	54	4	35	25	259
	2007	1	19	3	27	9	211	0	119	3	43	16	419
Mercury	2008	0	20	3	29	7	131	2	199	2	56	14	435
	2007	1	70	3	24	13	151	16	490	6	55	39	790
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	2	57	9	57	21	330	7	245	20	167	59	856
	2007	2	72	5	59	27	385	11	828	18	170	63	1,514
Saturn	2008	3	30	0	22	7	163	3	166	6	89	19	470
	2007	0	51	6	53	19	316	3	187	13	159	41	766
TH!NK	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2008	20	1,182	53	594	290	4,152	153	4,677	119	1,725	635	12,330
Total	2007	159	1,651	62	867	406	4,966	232	5,516	155	2,052	1,014	15,052

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2008	0	28	2	41	6	355	8	119	16	543
	2007	3	27	6	81	19	460	13	161	41	729
Cadillac	2008	6	57	3	46	18	413	15	268	42	784
	2007	4	57	4	65	42	406	30	288	80	816
Chevrolet	2008	17	254	25	407	109	2,692	58	929	209	4,282
	2007	30	290	38	433	175	2,881	94	1,321	337	4,925
Chrysler	2008	5	73	5	88	9	442	25	376	44	979
	2007	11	131	18	120	56	1,004	43	626	128	1,881
Dodge	2008	9	175	7	109	42	1,479	33	569	91	2,332
	2007	11	202	7	145	158	1,759	35	693	211	2,799
Ford	2008	31	390	19	280	77	1,405	58	883	185	2,958
	2007	23	397	21	360	82	1,557	82	1,507	208	3,821
Gem	2008	0	0	0	0	0	2	0	0	0	2
	2007	0	0	0	1	0	1	0	2	0	4
Lincoln	2008	3	18	2	21	23	159	13	110	41	308
	2007	0	8	1	29	10	159	10	144	21	340
Mercury	2008	2	29	1	38	14	144	10	136	27	347
	2007	3	30	2	28	13	153	24	151	42	362
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	5	64	6	174	27	980	7	234	45	1,452
	2007	9	89	16	197	78	1,667	30	317	133	2,270
Saturn	2008	1	38	2	54	7	321	7	134	17	547
	2007	5	64	4	112	11	411	14	302	34	889
TH!NK	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Domestic	2008	79	1,126	72	1,258	332	8,392	234	3,758	717	14,534
Total	2007	99	1,295	117	1,571	644	10,458	375	5,512	1,235	18,836

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Dec	YTD
Acura	2008	16	175
	2007	13	215
Aston Martin	2008	0	6
	2007	0	5
Audi	2008	22	218
	2007	11	237
Bentley	2008	0	1
	2007	0	3
B.M.W.	2008	34	542
	2007	32	668
Daewoo	2008	0	0
	2007	0	0
Ferrari	2008	0	3
	2007	1	2
Honda	2008	71	1,199
	2007	85	1,350
Hyundai	2008	13	328
	2007	28	356
Infiniti	2008	4	156
	2007	9	108
Jaguar	2008	1	35
	2007	5	56
Kia	2008	2	54
	2007	2	66
Lamborghini	2008	0	0
	2007	0	0
Lexus	2008	14	267
	2007	31	354
Lotus	2008	0	0
	2007	1	2
Maserati	2008	0	5
	2007	0	6

IMPORTED VEHICLES	Year	Washington, DC	
		Dec	YTD
Maybach	2008	0	0
	2007	0	1
Mazda	2008	31	329
	2007	14	332
Mercedes	2008	33	399
	2007	37	425
Mini	2008	27	206
	2007	10	200
Mitsubishi	2008	2	102
	2007	9	136
Nissan	2008	20	442
	2007	23	540
Porsche	2008	3	30
	2007	2	37
Rolls	2008	0	0
Royce	2007	0	3
Saab	2008	3	77
	2007	3	110
Smartcar	2008	11	88
	2007	0	0
Subaru	2008	9	144
	2007	20	218
Suzuki	2008	0	45
	2007	6	60
Toyota	2008	120	1,592
	2007	104	1,986
Volkswagen	2008	50	546
	2007	31	606
Volvo	2008	14	197
	2007	13	236
Import	2008	500	7,186
Total	2007	490	8,318

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2008	12	113	16	197	78	1,151	18	237	28	260	152	1,958
	2007	16	145	23	275	101	1,210	22	286	34	351	196	2,267
Aston Martin	2008	0	1	0	1	0	10	0	2	0	0	0	14
	2007	0	1	1	3	1	23	0	3	0	0	2	30
Audi	2008	8	64	19	124	40	430	11	96	3	30	81	744
	2007	4	64	12	146	48	428	14	109	2	34	80	781
Bentley	2008	0	0	0	2	0	13	0	2	0	2	0	19
	2007	0	1	0	1	3	18	1	2	0	0	4	22
B.M.W.	2008	21	222	31	369	122	1,513	45	441	16	223	235	2,768
	2007	13	237	35	442	147	1,753	42	483	15	223	252	3,138
Daewoo	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2008	0	0	0	0	1	7	0	2	0	0	1	9
	2007	0	1	0	0	0	5	0	1	0	0	0	7
Honda	2008	44	647	78	954	359	5,157	85	1,345	92	1,487	658	9,590
	2007	48	651	82	1,082	508	5,294	142	1,596	133	1,536	913	10,159
Hyundai	2008	10	183	15	196	102	1,546	24	917	23	631	174	3,473
	2007	13	174	13	159	117	1,295	119	1,017	47	523	309	3,168
Infiniti	2008	13	115	7	130	60	691	12	201	6	125	98	1,262
	2007	7	86	9	151	66	777	23	259	11	121	116	1,394
Jaguar	2008	0	10	0	12	5	72	3	18	2	19	10	131
	2007	0	8	2	18	6	135	2	34	2	14	12	209
Kia	2008	1	49	0	16	4	108	0	165	3	76	8	414
	2007	0	11	0	14	6	83	4	524	3	53	13	685
Lamborghini	2008	0	0	0	0	0	2	0	1	0	0	0	3
	2007	0	0	0	0	0	6	0	2	0	0	0	8
Lexus	2008	13	165	11	178	106	1,166	13	241	14	182	157	1,932
	2007	15	206	21	201	166	1,700	39	356	27	265	268	2,728
Lotus	2008	0	0	0	1	1	5	0	3	0	0	1	9
	2007	0	0	0	1	0	6	0	3	0	0	0	10

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Maserati	2008	0	0	0	1	4	18	0	2	2	3	6	24
	2007	0	1	0	2	2	21	1	3	0	0	3	27
Maybach	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	1	1	1	2	0	0	2	3
Mazda	2008	10	155	27	297	78	1,062	17	582	16	279	148	2,375
	2007	8	141	28	334	72	1,052	29	816	21	278	158	2,621
Mercedes	2008	16	146	16	199	75	1,059	15	229	8	163	130	1,796
	2007	21	154	30	204	132	1,180	25	263	23	216	231	2,017
Mini	2008	5	73	12	106	34	375	8	130	6	75	65	759
	2007	1	50	6	87	17	291	7	100	5	51	36	579
Mitsubishi	2008	2	16	0	24	9	126	1	38	1	65	13	269
	2007	0	25	2	24	16	189	2	43	5	103	25	384
Nissan	2008	17	238	11	310	125	1,716	36	709	36	624	225	3,597
	2007	23	265	20	280	139	1,905	38	603	70	768	290	3,821
Porsche	2008	1	9	0	25	3	96	0	17	2	11	6	158
	2007	0	26	2	39	9	164	3	44	0	15	14	288
Rolls Royce	2008	0	0	0	0	0	1	0	1	0	0	0	2
	2007	0	0	0	0	0	2	0	1	0	0	0	3
Saab	2008	1	18	3	32	3	69	1	16	0	6	8	141
	2007	1	32	1	68	9	159	2	41	1	21	14	321
Smartcar	2008	2	50	5	52	20	276	5	60	3	48	35	486
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2008	8	66	13	109	66	574	22	179	11	101	120	1,029
	2007	9	82	18	129	67	707	12	266	13	131	119	1,315
Suzuki	2008	0	4	1	4	4	48	3	26	1	16	9	98
	2007	2	17	0	16	10	138	0	36	4	90	16	297
Toyota	2008	41	757	77	1,105	479	7,192	92	1,745	140	2,510	829	13,309
	2007	62	908	97	1,393	649	8,423	154	1,939	226	3,011	1,188	15,674
Volkswagen	2008	23	263	22	338	107	1,451	31	440	31	346	214	2,838
	2007	31	267	43	401	146	1,608	32	592	38	426	290	3,294
Volvo	2008	2	39	2	73	14	222	5	184	2	41	25	559
	2007	1	64	8	107	35	458	9	142	7	65	60	836
Import	2008	250	3,403	366	4,855	1,899	26,156	447	8,029	446	7,323	3,408	49,766
Total	2007	275	3,617	453	5,577	2,473	29,031	723	9,566	687	8,295	4,611	56,086

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2008	3	34	7	82	86	906	20	198	116	1,220
	2007	3	53	7	110	115	1,077	27	216	152	1,456
Aston Martin	2008	0	0	0	0	1	9	0	1	1	10
	2007	0	0	0	0	0	16	0	5	0	21
Audi	2008	0	9	6	49	35	443	0	47	41	548
	2007	1	6	4	54	32	425	4	56	41	541
Bentley	2008	0	0	0	0	0	9	0	7	0	16
	2007	0	0	0	1	2	29	0	8	2	38
B.M.W.	2008	7	54	4	66	73	1,176	22	345	106	1,641
	2007	8	78	8	101	128	1,432	43	484	187	2,095
Daewoo	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Ferrari	2008	0	0	0	0	4	10	0	0	4	10
	2007	0	0	0	0	0	8	0	1	0	9
Honda	2008	27	529	67	978	362	4,657	160	2,437	616	8,601
	2007	41	483	84	966	477	5,207	213	2,519	815	9,175
Hyundai	2008	4	143	8	321	67	1,133	49	797	128	2,394
	2007	10	166	25	195	94	1,755	70	855	199	2,971
Infiniti	2008	1	30	5	36	71	541	13	269	90	876
	2007	2	46	5	67	38	510	16	321	61	944
Jaguar	2008	0	11	0	5	6	92	4	40	10	148
	2007	0	4	0	6	6	103	1	25	7	138
Kia	2008	2	21	12	298	18	728	6	163	38	1,210
	2007	1	12	18	282	76	1,037	13	172	108	1,503
Lamborghini	2008	0	0	0	0	0	3	0	0	0	3
	2007	0	0	0	0	1	6	0	0	1	6
Lexus	2008	4	48	4	52	96	893	25	382	129	1,375
	2007	5	93	8	80	148	1,347	56	609	217	2,129
Lotus	2008	0	0	0	0	0	3	0	0	0	3
	2007	0	0	0	0	0	4	0	0	0	4

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
Year		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Maserati	2008	0	0	0	0	1	16	0	4	1	20
	2007	0	0	0	0	2	14	0	1	2	15
Maybach	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Mazda	2008	4	63	19	280	94	1,532	30	484	147	2,359
	2007	5	60	13	222	123	1,467	35	398	176	2,147
Mercedes	2008	0	58	11	88	107	1,362	32	478	150	1,986
	2007	3	53	12	124	146	1,442	61	684	222	2,303
Mini	2008	1	18	2	44	27	265	8	75	38	402
	2007	1	14	1	24	15	193	3	39	20	270
Mitsubishi	2008	3	51	1	41	9	669	4	227	17	988
	2007	1	59	2	61	12	681	14	267	29	1,068
Nissan	2008	14	276	24	355	127	2,389	69	1,454	234	4,474
	2007	34	326	30	456	208	3,324	201	2,013	473	6,119
Porsche	2008	0	0	1	8	8	82	2	9	11	99
	2007	0	2	1	5	8	120	0	12	9	139
Rolls	2008	0	0	0	0	0	1	0	0	0	1
Royce	2007	0	0	0	0	1	2	0	0	1	2
Saab	2008	0	3	0	15	4	85	2	9	6	112
	2007	0	3	1	39	15	194	1	23	17	259
Smartcar	2008	0	7	5	34	22	198	3	40	30	279
	2007	0	0	0	0	0	0	0	0	0	0
Subaru	2008	3	40	9	115	56	478	10	92	78	725
	2007	4	37	14	152	50	608	10	126	78	923
Suzuki	2008	0	7	0	17	2	101	3	30	5	155
	2007	0	5	3	25	12	173	16	119	31	322
Toyota	2008	29	678	73	1,299	473	7,173	210	3,434	785	12,584
	2007	61	864	122	1,432	689	7,902	340	4,524	1,212	14,722
Volkswagen	2008	10	134	19	222	84	1,110	22	424	135	1,890
	2007	9	159	9	242	188	1,468	40	551	246	2,420
Volvo	2008	1	10	2	31	21	280	7	73	31	394
	2007	1	12	3	40	32	403	5	99	41	554
Import	2008	113	2,224	279	4,436	1,854	26,344	701	11,519	2,947	44,523
Total	2007	190	2,535	370	4,684	2,618	30,947	1,169	14,127	4,347	52,293

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC		Washington, DC	
TRUCKS	Year	Dec	YTD
Buick	2008	0	19
	2007	4	16
Cadillac	2008	6	48
	2007	8	74
Chevrolet	2008	44	656
	2007	1,789	2,741
Chrysler	2008	6	102
	2007	20	254
Dodge	2008	8	295
	2007	37	468
Ford	2008	73	1,194
	2007	181	1,360
Freightliner	2008	0	1
	2007	0	3
GMC	2008	3	89
	2007	10	147
Hummer	2008	0	8
	2007	3	24
Jeep	2008	14	282
	2007	17	474
Lincoln	2008	5	43
	2007	4	48
Mercury	2008	5	137
	2007	7	65
Oldsmobile	2008	0	0
	2007	0	0
Plymouth	2008	0	0
	2007	0	0
Pontiac	2008	1	3
	2007	0	12
Saturn	2008	2	71
	2007	5	81
Sprinter	2008	0	0
	2007	0	0
Workhorse	2008	0	0
	2007	0	0
Domestic	2008	167	2,948
Total	2007	2,085	5,767

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
Year		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2008	0	22	4	19	13	134	3	47	4	56	24	278
	2007	2	15	0	10	20	118	1	64	7	41	30	248
Cadillac	2008	1	22	2	22	21	184	12	101	5	55	41	384
	2007	0	30	3	23	19	278	16	121	8	86	46	538
Chevrolet	2008	9	122	34	427	159	1,914	44	636	87	696	333	3,795
	2007	6	120	18	248	170	2,393	57	1,485	49	864	300	5,110
Chrysler	2008	2	184	0	38	31	401	8	252	9	137	50	1,012
	2007	50	558	5	61	61	555	40	515	23	219	179	1,908
Dodge	2008	21	349	4	53	42	608	14	259	23	251	104	1,520
	2007	30	545	4	123	60	849	46	495	43	492	183	2,504
Ford	2008	18	227	54	638	184	2,170	62	1,319	75	795	393	5,149
	2007	39	420	31	543	255	3,338	153	1,845	111	1,327	589	7,473
Freightliner	2008	0	0	0	0	0	6	0	3	1	3	1	12
	2007	0	0	0	0	1	8	1	5	0	0	2	13
GMC	2008	8	58	5	56	61	472	23	247	26	259	123	1,092
	2007	3	80	5	68	64	781	37	396	40	407	149	1,732
Hummer	2008	0	6	1	9	6	76	3	47	1	29	11	167
	2007	2	14	3	15	11	145	7	67	5	45	28	286
Jeep	2008	7	183	14	173	73	897	14	296	26	282	134	1,831
	2007	21	415	40	269	119	1,318	24	649	48	542	252	3,193
Lincoln	2008	0	10	0	11	8	104	6	56	3	38	17	219
	2007	2	16	1	13	13	162	2	48	6	71	24	310
Mercury	2008	0	12	1	11	11	112	1	39	2	38	15	212
	2007	1	30	0	23	7	170	2	74	4	71	14	368
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	0	0	0	2	4	24	0	6	1	11	5	43
	2007	1	12	0	2	4	38	3	91	1	25	9	168
Saturn	2008	1	33	2	23	17	241	16	87	11	128	47	512
	2007	4	36	7	41	31	308	8	192	15	170	65	747
Sprinter	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2008	0	0	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	1	0	0	0	0	0	1
Domestic	2008	67	1,228	121	1,482	630	7,343	206	3,395	274	2,778	1,298	16,226
Total	2007	161	2,291	117	1,439	835	10,462	397	6,047	360	4,360	1,870	24,599

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
Year		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2008	2	19	1	33	17	133	5	67	25	252
	2007	2	13	1	25	19	106	6	55	28	199
Cadillac	2008	2	25	4	26	27	177	14	110	47	338
	2007	5	48	2	29	18	238	12	220	37	535
Chevrolet	2008	28	361	51	617	160	2,731	114	1,358	353	5,067
	2007	46	572	82	1,001	288	4,272	152	2,284	568	8,129
Chrysler	2008	7	72	8	130	23	767	14	299	52	1,268
	2007	10	139	19	204	130	1,315	33	487	192	2,145
Dodge	2008	19	230	12	201	36	1,802	34	536	101	2,769
	2007	21	414	36	343	149	1,908	46	970	252	3,635
Ford	2008	57	523	33	617	110	2,409	121	1,801	321	5,350
	2007	46	892	60	914	245	3,704	239	2,985	590	8,495
Freightliner	2008	0	0	0	3	1	5	0	10	1	18
	2007	0	0	0	4	2	5	0	6	2	15
GMC	2008	11	122	18	196	42	547	34	467	105	1,332
	2007	14	196	29	320	58	915	62	742	163	2,173
Hummer	2008	1	5	2	19	14	94	5	28	22	146
	2007	0	18	1	46	13	132	4	75	18	271
Jeep	2008	2	114	14	222	49	855	21	398	86	1,589
	2007	10	188	33	422	161	1,594	44	668	248	2,872
Lincoln	2008	0	11	1	16	8	95	5	94	14	216
	2007	4	26	2	43	14	136	14	201	34	406
Mercury	2008	0	10	4	28	7	122	5	82	16	242
	2007	1	23	2	25	10	161	5	100	18	309
Oldsmobile	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Plymouth	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Pontiac	2008	0	1	6	24	7	44	2	19	15	88
	2007	0	11	7	41	4	48	2	45	13	145
Saturn	2008	3	40	3	55	6	258	6	161	18	514
	2007	3	77	9	104	14	256	27	321	53	758
Sprinter	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Workhorse	2008	0	0	0	0	0	0	0	0	0	0
	2007	0	0	0	0	0	0	0	0	0	0
Domestic	2008	132	1,533	157	2,187	507	10,039	380	5,430	1,176	19,189
Total	2007	162	2,617	283	3,521	1,125	14,790	646	9,159	2,216	30,087

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Dec	YTD
Acura	2008	8	141
	2007	15	136
Audi	2008	0	12
	2007	1	30
BMW	2008	10	143
	2007	17	173
Honda	2008	46	605
	2007	39	685
Hyundai	2008	2	92
	2007	8	132
Infiniti	2008	1	31
	2007	2	34
Isuzu	2008	0	5
	2007	0	4
Kia	2008	5	38
	2007	1	57
Land Rover	2008	8	115
	2007	19	173
Lexus	2008	14	249
	2007	10	273
Mazda	2008	3	89
	2007	5	78
Mercedes	2008	11	126
	2007	12	149
Mitsubishi	2008	2	26
	2007	6	48
Nissan	2008	10	196
	2007	11	208
Porsche	2008	2	23
	2007	1	34
Saab	2008	0	3
	2007	1	4
Subaru	2008	6	100
	2007	6	111
Suzuki	2008	0	8
	2007	4	20
Toyota	2008	39	609
	2007	46	782
Volkswagen	2008	7	53
	2007	3	32
Volvo	2008	10	111
	2007	7	136
Import	2008	184	2,775
Total	2007	214	3,299

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Northern Virginia

IMPORTED TRUCKS		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
Year		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2008	2	60	5	103	54	752	26	226	15	156	102	1,297
	2007	5	67	18	140	108	1,057	32	350	17	222	180	1,836
Audi	2008	1	10	1	13	9	64	1	13	0	5	12	105
	2007	2	13	1	17	7	96	1	29	2	9	13	164
BMW	2008	5	53	3	83	44	441	16	97	1	61	69	735
	2007	6	64	13	111	58	517	10	117	0	55	87	864
Honda	2008	24	350	35	454	230	3,318	51	994	60	857	400	5,973
	2007	24	362	55	671	431	4,271	160	1,348	103	1,204	773	7,856
Hyundai	2008	7	122	8	50	49	546	20	361	23	208	107	1,287
	2007	12	91	9	96	75	882	25	521	36	351	157	1,941
Infiniti	2008	2	8	1	12	12	90	5	42	0	21	20	173
	2007	0	9	2	22	10	153	2	65	5	24	19	273
Isuzu	2008	0	0	0	1	0	1	0	1	0	2	0	5
	2007	0	2	0	3	0	7	0	1	0	1	0	14
Kia	2008	2	6	1	13	6	62	5	110	4	45	18	236
	2007	0	9	0	12	1	100	3	272	5	49	9	442
Land Rover	2008	2	40	6	44	36	229	8	81	2	32	54	426
	2007	2	67	4	85	32	398	11	148	3	72	52	770
Lexus	2008	17	123	12	139	118	1,072	16	203	22	149	185	1,686
	2007	28	185	14	157	155	1,296	21	288	20	180	238	2,106
Mazda	2008	2	33	4	51	30	296	8	196	8	88	52	664
	2007	7	45	10	76	43	395	19	146	9	94	88	756
Mercedes	2008	3	42	12	68	32	444	7	99	3	63	57	716
	2007	7	51	13	86	68	566	15	152	7	71	110	926
Mitsubishi	2008	0	8	0	10	4	54	2	13	2	17	8	102
	2007	0	15	0	14	1	84	2	18	5	39	8	170
Nissan	2008	10	117	15	186	79	1,078	36	388	17	471	157	2,240
	2007	22	208	18	184	108	1,223	36	495	61	634	245	2,744
Porsche	2008	3	11	2	21	7	61	2	19	0	4	14	116
	2007	0	4	0	26	11	104	1	16	1	3	13	153
Saab	2008	0	5	0	2	0	7	1	4	0	1	1	19
	2007	1	1	0	2	0	13	1	3	0	6	2	25
Subaru	2008	8	49	12	87	29	440	13	124	8	83	70	783
	2007	8	118	9	71	29	378	5	169	4	74	55	810
Suzuki	2008	0	4	0	0	3	29	4	15	1	7	8	55
	2007	0	7	0	2	4	31	1	25	3	31	8	96
Toyota	2008	32	398	50	530	385	4,363	92	1,210	116	1,544	675	8,045
	2007	31	482	66	791	498	5,799	151	1,659	178	2,173	924	10,904
Volkswagen	2008	4	32	4	25	20	159	6	37	7	29	41	282
	2007	1	8	2	18	15	66	0	10	1	12	19	114
Volvo	2008	6	33	3	38	15	186	4	97	1	26	29	380
	2007	4	55	10	82	35	312	17	210	1	51	67	710
Import	2008	130	1,504	174	1,930	1,162	13,692	323	4,330	290	3,869	2,079	25,325
Total	2007	160	1,863	244	2,666	1,689	17,748	513	6,042	461	5,355	3,067	33,674

Washington Area New Automobile Dealers Association
New Motor Vehicles Titled (Sold)
IMPORTED TRUCKS
Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2008	2	23	4	50	59	659	9	112	74	844
	2007	2	36	7	86	108	905	15	196	132	1,223
Audi	2008	1	3	0	5	11	63	1	16	13	87
	2007	0	0	1	5	9	71	1	20	11	96
BMW	2008	0	15	1	14	34	282	9	83	44	394
	2007	1	20	5	23	50	370	10	103	66	516
Honda	2008	14	260	38	589	215	2,990	80	1,107	347	4,946
	2007	23	338	70	818	403	4,174	122	1,453	618	6,783
Hyundai	2008	5	55	12	86	38	322	11	191	66	654
	2007	3	105	16	146	43	688	31	367	93	1,306
Infiniti	2008	2	7	0	5	9	73	1	160	12	245
	2007	1	9	0	9	10	106	23	308	34	432
Isuzu	2008	0	3	0	3	0	0	0	10	0	16
	2007	0	1	1	6	0	7	0	10	1	24
Kia	2008	6	18	20	142	14	252	10	109	50	521
	2007	0	23	13	217	59	659	10	170	82	1,069
Land Rover	2008	0	7	2	12	15	169	9	83	26	271
	2007	1	14	1	16	16	321	13	142	31	493
Lexus	2008	4	32	1	35	81	666	31	244	117	977
	2007	6	54	6	60	118	991	20	300	150	1,405
Mazda	2008	4	13	5	35	25	252	4	130	38	430
	2007	4	32	8	70	36	319	16	189	64	610
Mercedes	2008	0	19	2	34	35	459	11	141	48	653
	2007	1	22	3	65	79	637	14	255	97	979
Mitsubishi	2008	1	15	4	13	2	62	2	61	9	151
	2007	1	12	1	36	4	199	1	103	7	350
Nissan	2008	6	179	9	232	80	1,256	37	750	132	2,417
	2007	17	189	29	278	149	1,665	97	1,019	292	3,151
Porsche	2008	0	1	0	1	6	53	0	8	6	63
	2007	0	2	0	3	8	55	1	18	9	78
Saab	2008	0	0	0	0	0	8	0	0	0	8
	2007	0	1	1	6	1	11	0	0	2	18
Subaru	2008	0	19	12	120	37	354	10	82	59	575
	2007	1	36	8	98	25	309	7	81	41	524
Suzuki	2008	0	2	1	5	4	24	4	25	9	56
	2007	0	2	1	6	2	85	3	41	6	134
Toyota	2008	28	415	67	780	296	3,993	136	1,656	527	6,844
	2007	39	557	98	1,080	440	4,550	196	2,457	773	8,644
Volkswagen	2008	0	6	2	10	20	96	0	32	22	144
	2007	0	6	0	5	11	38	3	26	14	75
Volvo	2008	0	8	1	11	25	169	2	32	28	220
	2007	0	9	4	27	24	238	3	40	31	314
Import	2008	73	1,100	181	2,182	1,006	12,202	367	5,032	1,627	20,516
Total	2007	100	1,468	273	3,060	1,595	16,398	586	7,298	2,554	28,224

Washington Area New Automobile Dealers Associatic
New Motor Vehicles Titled (Sold)
Washington Metropolitan Are

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Domestic Cars	2008	198	3,091	635	12,330	717	14,534	1,550	29,955
	2007	253	3,573	1,014	15,052	1,235	18,836	2,502	37,461
	% Change	-21.7%	-13.5%	-37.4%	-18.1%	-41.9%	-22.8%	-38.0%	-20.0%
Imported Cars	2008	500	7,186	3,408	49,766	2,947	44,523	6,855	101,475
	2007	490	8,318	4,611	56,086	4,347	52,293	9,448	116,697
	% Change	2.0%	-13.6%	-26.1%	-11.3%	-32.2%	-14.9%	-27.4%	-13.0%
Total Domestic and Imported Cars	2008	698	10,277	4,043	62,096	3,664	59,057	8,405	131,430
	2007	743	11,891	5,625	71,138	5,582	71,129	11,950	154,158
	% Change	-6.1%	-13.6%	-28.1%	-12.7%	-34.4%	-17.0%	-29.7%	-14.7%
Imports as a % of All Cars	2008	71.6%	69.9%	84.3%	80.1%	80.4%	75.4%	81.6%	77.2%
	2007	65.9%	70.0%	82.0%	78.8%	77.9%	73.5%	79.1%	75.7%
Domestic Trucks	2008	167	2,948	1,298	16,226	1,176	19,189	2,641	38,363
	2007	2,085	5,767	1,870	24,599	2,216	30,087	6,171	60,453
	% Change	-92.0%	-48.9%	-30.6%	-34.0%	-46.9%	-36.2%	-57.2%	-36.5%
Imported Trucks	2008	184	2,775	2,079	25,325	1,627	20,516	3,890	48,616
	2007	214	3,299	3,067	33,674	2,554	28,224	5,835	65,197
	% Change	-14.0%	-15.9%	-32.2%	-24.8%	-36.3%	-27.3%	-33.3%	-25.4%
Total Domestic and Imported Trucks	2008	351	5,723	3,377	41,551	2,803	39,705	6,531	86,979
	2007	2,299	9,066	4,937	58,273	4,770	58,311	12,006	125,650
	% Change	-84.7%	-36.9%	-31.6%	-28.7%	-41.2%	-31.9%	-45.6%	-30.8%
Total of All Cars and Trucks	2008	1,049	16,000	7,420	103,647	6,467	98,762	14,936	218,409
	2007	3,042	20,957	10,562	129,411	10,352	129,440	23,956	279,808
	% Change	-65.5%	-23.7%	-29.7%	-19.9%	-37.5%	-23.7%	-37.7%	-21.9%