

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Dec	YTD
Buick	2001	12	183
	2000	23	234
Cadillac	2001	12	255
	2000	27	249
Chevrolet	2001	50	585
	2000	49	711
Chrysler	2001	12	205
	2000	11	338
Dodge	2001	7	175
	2000	19	190
Eagle	2001	0	0
	2000	0	0
Ford	2001	42	849
	2000	87	953
Lincoln	2001	10	218
	2000	14	226
Mercury	2001	18	261
	2000	20	348
Oldsmobile	2001	2	86
	2000	7	93
Plymouth	2001	0	48
	2000	5	72
Pontiac	2001	6	125
	2000	6	127
Saturn	2001	22	260
	2000	16	232
Domestic	2001	193	3,250
Total	2000	284	3,773

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2001	0	56	5	83	72	719	6	736	11	197	94	1,791
	2000	3	67	7	103	47	878	33	619	9	192	99	1,859
Cadillac	2001	6	68	12	88	48	544	3	133	5	69	74	902
	2000	7	89	4	103	41	623	11	247	3	76	66	1,138
Chevrolet	2001	11	135	13	243	115	1,409	28	1,132	48	637	215	3,556
	2000	10	158	17	272	48	1,588	48	870	44	578	167	3,466
Chrysler	2001	6	97	9	85	73	827	16	364	24	220	128	1,593
	2000	5	87	5	137	62	1,335	12	453	21	294	105	2,306
Dodge	2001	6	51	3	51	25	438	126	1,222	9	222	169	1,984
	2000	7	67	6	181	49	1,033	118	1,521	41	364	221	3,166
Eagle	2001	0	0	0	0	0	0	0	0	0	0	0	0
	2000	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2001	29	404	94	1,757	219	3,599	27	2,346	67	1,080	436	9,186
	2000	26	542	140	2,332	243	4,826	451	2,778	57	1,116	917	11,594
Lincoln	2001	1	41	46	335	33	519	2	258	5	100	87	1,253
	2000	2	62	13	172	31	601	16	290	4	79	66	1,204
Mercury	2001	0	49	7	640	33	785	2	724	10	179	52	2,377
	2000	4	71	7	281	59	1,442	134	816	8	163	212	2,773
Oldsmobile	2001	1	38	6	57	15	313	4	402	6	117	32	927
	2000	5	67	6	60	26	390	6	836	6	81	49	1,434
Plymouth	2001	0	12	0	14	2	62	0	123	0	53	2	264
	2000	3	21	0	22	2	134	19	230	9	90	33	497
Pontiac	2001	4	55	8	60	53	598	13	695	26	399	104	1,807
	2000	6	70	4	78	32	736	36	1,184	29	462	107	2,530
Saturn	2001	7	131	6	147	45	868	15	250	15	403	88	1,799
	2000	12	150	11	181	64	990	18	231	35	404	140	1,956
Domestic	2001	71	1,137	209	3,560	733	10,681	242	8,385	226	3,676	1,481	27,439
Total	2000	90	1,451	220	3,922	704	14,576	902	10,075	266	3,899	2,182	33,923

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2001	6	115	17	200	58	1,582	34	452	115	2,349
	2000	8	105	5	232	53	1,668	34	547	100	2,552
Cadillac	2001	1	43	4	61	34	823	35	363	74	1,290
	2000	6	45	2	62	39	953	26	379	73	1,439
Chevrolet	2001	28	416	83	753	210	3,723	118	1,744	439	6,636
	2000	27	434	77	665	386	5,033	307	2,326	797	8,458
Chrysler	2001	9	152	16	212	59	890	40	509	124	1,763
	2000	2	144	12	219	45	883	37	640	96	1,886
Dodge	2001	15	187	27	324	64	1,743	32	610	138	2,864
	2000	19	225	26	383	98	1,809	65	803	208	3,220
Eagle	2001	0	0	0	0	0	0	0	0	0	0
	2000	0	0	0	0	0	0	0	0	0	0
Ford	2001	33	569	30	605	244	3,757	126	2,209	433	7,140
	2000	34	569	41	664	302	4,853	173	2,437	550	8,523
Lincoln	2001	0	41	2	61	22	522	23	361	47	985
	2000	2	41	7	60	48	637	37	393	94	1,131
Mercury	2001	4	104	10	139	33	957	26	553	73	1,753
	2000	5	109	13	211	123	864	28	536	169	1,720
Oldsmobile	2001	0	45	1	89	15	409	9	205	25	748
	2000	2	38	4	76	20	605	21	239	47	958
Plymouth	2001	0	19	0	39	0	79	3	147	3	284
	2000	3	54	2	48	13	208	10	201	28	511
Pontiac	2001	20	176	29	413	92	1,716	50	583	191	2,888
	2000	10	218	28	536	88	2,060	41	704	167	3,518
Saturn	2001	14	148	15	262	70	1,392	51	622	150	2,424
	2000	11	158	21	257	118	1,421	39	746	189	2,582
Domestic	2001	130	2,015	234	3,158	901	17,593	547	8,358	1,812	31,124
Total	2000	129	2,140	238	3,413	1,333	20,994	818	9,951	2,518	36,498

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Dec	YTD
Acura	2001	12	192
	2000	15	212
Audi	2001	18	250
	2000	22	281
Bertone	2001	1	1
	2000	1	2
B.M.W.	2001	27	488
	2000	24	380
Daewoo	2001	1	20
	2000	0	18
Ferrari	2001	0	1
	2000	0	0
Honda	2001	95	1,245
	2000	65	1,188
Hyundai	2001	11	324
	2000	18	364
Infiniti	2001	3	67
	2000	0	64
Isuzu	2001	0	0
	2000	0	0
Jaguar	2001	10	124
	2000	12	129
Kia	2001	19	152
	2000	5	90
Lexus	2001	22	190
	2000	7	151
Maserati	2001	0	0
	2000	0	0

IMPORTED VEHICLES	Year	Washington, DC	
		Dec	YTD
Mazda	2001	26	493
	2000	29	539
Mercedes	2001	39	509
	2000	35	429
Mitsubishi	2001	13	396
	2000	19	244
Nissan	2001	42	479
	2000	25	485
Porsche	2001	4	40
	2000	3	50
Rolls	2001	0	0
Royce	2000	0	0
Saab	2001	9	179
	2000	24	207
Subaru	2001	11	183
	2000	21	179
Suzuki	2001	6	60
	2000	1	26
Toyota	2001	90	1,135
	2000	73	1,269
Volkswagen	2001	96	1,219
	2000	93	1,271
Volvo	2001	28	479
	2000	21	461
Import	2001	583	8,226
Total	2000	513	8,039

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2001	9	163	19	247	111	1,709	24	331	23	316	186	2,766
	2000	17	179	22	291	109	1,759	19	285	32	319	199	2,833
Audi	2001	8	119	8	175	48	685	9	130	2	41	75	1,150
	2000	11	126	22	214	65	737	13	139	4	30	115	1,246
Bertone	2001	0	1	0	0	0	0	0	0	0	0	0	1
	2000	0	0	0	0	0	2	0	0	0	0	0	2
B.M.W.	2001	18	261	25	352	112	1,571	14	236	9	150	178	2,570
	2000	20	193	24	300	75	1,304	13	182	6	111	138	2,090
Daewoo	2001	0	6	0	7	1	47	0	9	1	26	2	95
	2000	0	11	0	25	56	448	11	37	5	80	72	601
Ferrari	2001	0	0	0	0	0	11	0	2	0	0	0	13
	2000	0	0	0	0	1	12	0	0	0	0	1	12
Honda	2001	77	969	113	1,287	528	6,825	63	1,044	105	1,685	886	11,810
	2000	52	860	77	1,272	318	6,958	56	1,029	89	1,476	592	11,595
Hyundai	2001	16	160	17	349	126	1,277	22	453	76	659	257	2,898
	2000	3	114	9	176	56	957	28	262	35	533	131	2,042
Infiniti	2001	3	23	3	34	22	284	3	44	2	27	33	412
	2000	4	38	1	46	26	319	3	59	0	33	34	495
Isuzu	2001	0	0	0	0	0	0	0	0	0	0	0	0
	2000	0	0	0	0	0	0	0	0	0	0	0	0
Jaguar	2001	2	37	5	99	33	372	21	210	3	41	64	759
	2000	2	44	2	90	27	421	3	54	3	37	37	646
Kia	2001	1	25	1	246	11	173	16	79	8	144	37	667
	2000	1	20	1	196	16	113	7	62	11	105	36	496
Lexus	2001	15	152	9	115	88	1,082	10	148	14	125	136	1,622
	2000	8	102	6	94	69	849	16	110	8	74	107	1,229
Maserati	2001	0	0	0	0	0	0	0	0	0	0	0	0
	2000	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Mazda	2001	11	136	29	233	69	930	67	1,099	21	255	197	2,653
	2000	10	188	20	259	58	1,087	40	1,113	29	370	157	3,017
Mercedes	2001	19	176	20	282	120	1,539	16	205	15	144	190	2,346
	2000	12	177	24	219	135	1,454	27	188	6	93	204	2,131
Mitsubishi	2001	8	131	35	254	133	2,564	46	593	46	427	268	3,969
	2000	6	93	11	335	66	1,399	24	723	25	353	132	2,903
Nissan	2001	29	241	27	375	154	1,682	42	556	51	634	303	3,488
	2000	15	566	40	832	281	2,366	23	344	34	599	393	4,707
Porsche	2001	1	27	4	34	8	177	1	31	1	12	15	281
	2000	1	19	3	26	8	177	1	21	0	10	13	253
Rolls	2001	0	0	0	0	0	0	0	0	0	0	0	0
Royce	2000	0	0	0	0	0	1	0	0	0	0	0	1
Saab	2001	5	90	10	121	24	348	6	42	0	23	45	624
	2000	7	77	11	128	25	335	9	55	1	18	53	613
Subaru	2001	9	107	15	175	79	866	20	436	13	127	136	1,711
	2000	11	104	14	150	64	759	18	312	9	105	116	1,430
Suzuki	2001	0	7	0	6	0	30	0	24	1	49	1	116
	2000	0	4	1	5	1	17	3	43	9	31	14	100
Toyota	2001	50	687	86	1,175	503	6,028	83	1,214	101	1,133	823	10,237
	2000	46	745	86	1,118	425	6,839	79	1,146	70	1,182	706	11,030
Volkswagen	2001	41	604	67	927	238	3,112	48	561	51	613	445	5,817
	2000	48	619	71	1,016	177	3,239	40	499	34	575	370	5,948
Volvo	2001	4	152	34	257	105	1,558	15	666	11	147	169	2,780
	2000	16	378	16	244	82	1,852	22	378	11	126	147	2,978
Import	2001	326	4,274	527	6,750	2,513	32,870	526	8,113	554	6,778	4,446	58,785
Total	2000	290	4,657	461	7,036	2,140	33,404	455	7,041	421	6,260	3,767	58,398

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2001	3	63	6	94	91	1,442	31	426	131	2,025
	2000	5	59	4	89	88	1,323	29	432	126	1,903
Audi	2001	1	15	9	76	43	705	5	92	58	888
	2000	2	7	9	66	73	705	7	78	91	856
Bertone	2001	0	0	0	0	0	4	0	4	0	8
	2000	0	0	0	0	0	1	0	1	0	2
B.M.W.	2001	7	77	9	81	113	1,335	24	371	153	1,864
	2000	1	40	7	55	92	1,066	16	296	116	1,457
Daewoo	2001	1	4	4	36	8	45	3	70	16	155
	2000	0	10	9	158	7	127	54	387	70	682
Ferrari	2001	0	0	0	0	1	6	0	0	1	6
	2000	0	0	0	0	1	10	1	1	2	11
Honda	2001	41	584	60	861	438	5,766	220	3,206	759	10,417
	2000	37	536	35	767	395	5,584	224	3,250	691	10,137
Hyundai	2001	17	148	35	454	75	958	97	1,136	224	2,696
	2000	10	139	24	359	45	854	75	1,065	154	2,417
Infiniti	2001	1	5	1	10	34	332	5	66	41	413
	2000	1	9	1	20	11	328	2	94	15	451
Isuzu	2001	0	0	0	0	0	0	0	0	0	0
	2000	0	0	0	0	0	0	0	0	0	0
Jaguar	2001	3	15	5	22	33	350	21	158	62	545
	2000	3	14	1	20	23	328	6	137	33	499
Kia	2001	4	51	13	212	24	404	35	442	76	1,109
	2000	5	36	15	135	38	424	26	249	84	844
Lexus	2001	7	46	7	50	80	919	37	374	131	1,389
	2000	6	21	5	33	67	685	30	334	108	1,073
Maserati	2001	0	0	0	0	0	0	0	0	0	0
	2000	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Mazda	2001	7	112	20	266	77	841	98	1,283	202	2,502
	2000	9	123	18	234	59	763	77	1,487	163	2,607
Mercedes	2001	2	40	9	90	152	1,679	55	699	218	2,508
	2000	3	34	4	71	140	1,515	55	580	202	2,200
Mitsubishi	2001	15	118	17	239	142	1,381	81	1,193	255	2,931
	2000	2	102	14	151	78	1,564	54	1,263	148	3,080
Nissan	2001	21	223	31	289	120	1,474	170	1,714	342	3,700
	2000	15	206	13	285	104	1,528	124	1,893	256	3,912
Porsche	2001	0	2	1	9	13	154	2	28	16	193
	2000	0	1	0	3	9	165	0	17	9	186
Rolls	2001	0	0	0	0	0	0	0	3	0	3
Royce	2000	0	0	0	1	0	4	0	2	0	7
Saab	2001	1	3	0	28	20	385	3	32	24	448
	2000	2	2	2	29	44	371	3	26	51	428
Subaru	2001	6	59	20	202	70	705	12	199	108	1,165
	2000	5	35	7	161	45	684	19	187	76	1,067
Suzuki	2001	2	15	0	8	4	48	4	111	10	182
	2000	1	4	0	2	3	32	1	67	5	105
Toyota	2001	54	502	72	742	574	6,839	356	3,863	1,056	11,946
	2000	31	449	53	677	533	7,270	314	4,086	931	12,482
Volkswagen	2001	7	168	45	506	204	2,387	62	867	318	3,928
	2000	9	155	20	398	157	2,230	61	878	247	3,661
Volvo	2001	1	26	5	79	73	1,047	20	428	99	1,580
	2000	3	21	6	57	91	1,171	28	446	128	1,695
Import	2001	201	2,276	369	4,354	2,389	29,206	1,341	16,765	4,300	52,601
Total	2000	150	2,003	247	3,771	2,103	28,732	1,206	17,256	3,706	51,762

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Dec	YTD
Buick	2001	1	18
	2000	0	0
Cadillac	2001	5	36
	2000	1	26
Chevrolet	2001	44	566
	2000	31	510
Chrysler	2001	23	342
	2000	20	191
Dodge	2001	16	382
	2000	27	501
Ford	2001	72	1,766
	2000	81	1,020
GMC	2001	15	120
	2000	16	106
Jeep	2001	37	407
	2000	33	508
Lincoln	2001	2	44
	2000	4	50
Mercury	2001	2	79
	2000	8	80
Oldsmobile	2001	0	17
	2000	1	23
Plymouth	2001	0	6
	2000	2	46
Pontiac	2001	1	16
	2000	0	12
Domestic	2001	218	3,799
Total	2000	224	3,073

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS		Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
Year		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2001	0	4	3	12	21	73	9	32	6	29	39	150
	2000	0	0	0	0	0	0	0	0	0	0	0	0
Cadillac	2001	3	13	1	16	20	108	3	37	2	20	29	194
	2000	0	10	1	8	3	102	0	27	2	14	6	161
Chevrolet	2001	17	234	30	347	280	3,150	82	1,600	119	1,268	528	6,599
	2000	17	226	36	317	139	3,242	83	1,649	65	1,059	340	6,493
Chrysler	2001	4	112	15	180	130	1,604	35	601	39	472	223	2,969
	2000	14	92	13	117	129	1,408	42	514	35	381	233	2,512
Dodge	2001	8	142	12	242	184	2,242	47	892	78	1,019	329	4,537
	2000	7	205	23	289	140	3,678	79	1,066	72	1,191	321	6,429
Ford	2001	34	488	138	2,002	460	6,508	129	2,324	182	2,310	943	13,632
	2000	36	495	96	1,666	455	7,074	133	2,189	186	2,435	906	13,859
GMC	2001	3	88	7	91	138	1,056	37	389	41	512	226	2,136
	2000	3	82	2	82	54	937	32	502	34	348	125	1,951
Jeep	2001	29	259	40	395	164	1,711	49	555	44	481	326	3,401
	2000	20	293	30	440	114	2,151	51	602	42	526	257	4,012
Lincoln	2001	0	40	1	10	5	106	1	56	3	30	10	242
	2000	0	9	27	47	15	151	5	48	4	35	51	290
Mercury	2001	0	9	1	142	24	205	3	41	8	65	36	462
	2000	3	14	0	8	14	250	3	103	6	99	26	474
Oldsmobile	2001	0	8	1	20	12	163	3	229	7	46	23	466
	2000	1	12	2	7	16	143	0	172	3	49	22	383
Plymouth	2001	0	0	0	0	0	2	0	0	0	5	0	7
	2000	1	11	0	22	4	146	0	25	2	86	7	290
Pontiac	2001	0	13	0	13	12	150	2	205	2	76	16	457
	2000	2	4	1	9	16	157	2	104	2	66	23	340
Domestic	2001	98	1,410	249	3,470	1,450	17,078	400	6,961	531	6,333	2,728	35,252
Total	2000	104	1,453	231	3,012	1,099	19,439	430	7,001	453	6,289	2,317	37,194

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Buick	2001	2	6	3	22	18	85	7	46	30	159
	2000	0	0	0	0	0	0	0	0	0	0
Cadillac	2001	1	13	1	16	13	91	14	142	29	262
	2000	0	5	0	7	6	53	13	95	19	160
Chevrolet	2001	77	917	136	1,364	402	5,485	263	2,866	878	10,632
	2000	53	746	77	1,039	297	5,243	209	2,877	636	9,905
Chrysler	2001	14	247	29	337	101	1,422	76	947	220	2,953
	2000	17	164	36	331	115	957	61	544	229	1,996
Dodge	2001	55	618	81	808	140	2,550	113	1,814	389	5,790
	2000	49	640	68	867	194	3,524	150	2,218	461	7,249
Ford	2001	112	1,332	146	1,796	405	5,261	229	3,937	892	12,326
	2000	90	1,277	119	1,640	512	5,996	331	4,129	1,052	13,042
GMC	2001	12	109	25	354	117	1,224	55	607	209	2,294
	2000	11	104	36	398	53	932	58	674	158	2,108
Jeep	2001	11	172	33	397	121	1,749	67	684	232	3,002
	2000	8	161	39	446	161	2,286	41	816	249	3,709
Lincoln	2001	0	5	1	15	10	102	11	119	22	241
	2000	1	9	5	14	10	111	11	118	27	252
Mercury	2001	4	28	6	60	21	164	10	160	41	412
	2000	0	14	3	73	6	185	9	157	18	429
Oldsmobile	2001	2	22	4	36	10	108	7	68	23	234
	2000	1	13	3	43	9	136	8	65	21	257
Plymouth	2001	0	2	0	0	0	3	0	13	0	18
	2000	0	40	0	55	7	153	7	178	14	426
Pontiac	2001	3	17	5	87	6	219	8	80	22	403
	2000	1	15	5	66	11	158	6	66	23	305
Domestic	2001	293	3,488	470	5,292	1,364	18,463	860	11,483	2,987	38,726
Total	2000	231	3,188	391	4,979	1,381	19,734	904	11,937	2,907	39,838

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Dec	YTD
Acura	2001	2	60
	2000	8	9
BMW	2001	4	81
	2000	5	44
Honda	2001	25	290
	2000	29	359
Hyundai	2001	3	60
	2000	0	0
Infiniti	2001	1	19
	2000	2	18
Isuzu	2001	6	124
	2000	7	127
Kia	2001	4	47
	2000	3	65
Lexus	2001	7	116
	2000	8	139
Mazda	2001	9	138
	2000	12	122
Mercedes	2001	7	142
	2000	11	129
Mitsubishi	2001	6	193
	2000	6	87
Nissan	2001	16	209
	2000	20	259
Land	2001	5	56
Rover	2000	13	93
Subaru	2001	2	118
	2000	20	119
Suzuki	2001	1	82
	2000	1	32
Toyota	2001	32	560
	2000	40	439
Volkswagen	2001	0	7
	2000	3	7
Import	2001	130	2,302
Total	2000	188	2,048

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Northern VA Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2001	1	30	2	55	28	443	9	110	3	51	43	689
	2000	2	2	4	7	35	57	7	13	6	7	54	86
BMW	2001	2	24	6	40	27	273	5	55	0	14	40	406
	2000	1	15	0	13	19	152	3	19	0	11	23	210
Honda	2001	22	223	39	350	238	2,516		0		0	299	3,089
	2000	14	238	19	372	128	2,826	26	519	28	492	215	4,447
Hyundai	2001	8	60	6	46	48	388	8	114	22	187	92	795
	2000	0	0	0	0	0	0	0	0	0	0	0	0
Infiniti	2001	1	12	0	9	10	132	3	31	1	7	15	191
	2000	1	13	3	16	11	121	2	22	2	12	19	184
Isuzu	2001	4	64	5	152	54	637	7	290	32	352	102	1,495
	2000	5	70	9	98	60	750	96	212	20	319	190	1,449
Kia	2001	1	9	1	56	17	148	9	48	14	85	42	346
	2000	0	17	4	87	9	127	4	44	6	111	23	386
Lexus	2001	8	96	11	109	46	763	5	123	5	66	75	1,157
	2000	9	92	5	102	70	1,038	18	160	7	73	109	1,465
Mazda	2001	7	57	13	125	69	684	11	170	23	252	123	1,288
	2000	3	52	11	92	49	584	17	138	15	212	95	1,078
Mercedes	2001	5	46	7	56	49	563	7	87	5	44	73	796
	2000	7	53	1	77	54	611	9	107	3	49	74	897
Mitsubishi	2001	5	246	22	73	45	727	23	246	15	213	110	1,505
	2000	5	242	7	48	38	428	36	279	15	163	101	1,160
Nissan	2001	13	174	14	259	91	1,476	28	393	46	622	192	2,924
	2000	19	193	31	281	119	2,018	24	362	48	680	241	3,534
Land Rover	2001	1	39	3	33	13	173	4	104	3	20	24	369
	2000	7	48	6	42	29	222	8	40	1	17	51	369
Subaru	2001	3	57	9	96	42	492	11	140	10	56	75	841
	2000	5	71	9	103	52	520	16	108	2	66	84	868
Suzuki	2001	1	16	0	54	11	168	8	92	1	115	21	445
	2000	0	9	0	77	9	106	8	85	11	81	28	358
Toyota	2001	35	468	69	737	458	5,101	89	1,193	97	1,282	748	8,781
	2000	37	344	33	521	426	3,819	59	699	72	937	627	6,320
Volkswagen	2001	0	3	1	7	3	31	3	6	2	3	9	50
	2000	0	0	0	1	0	16	0	1	1	3	1	21
Import	2001	117	1,624	208	2,257	1,249	14,715	230	3,202	279	3,369	2,083	25,167
Total	2000	115	1,459	142	1,937	1,108	13,395	333	2,808	237	3,233	1,935	22,832

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Montgomery		Prince Georges		Suburban MD Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Acura	2001	1	9	2	20	58	472	5	79	66	580
	2000	1	2	3	3	43	82	2	12	49	99
BMW	2001	2	10	0	8	27	282	11	73	40	373
	2000	0	2	0	5	14	137	7	44	21	188
Honda	2001	9	129	34	292	213	2,105	73	713	329	3,239
	2000	12	146	18	277	142	2,292	51	732	223	3,447
Hyundai	2001	6	34	8	115	23	195	13	238	50	582
	2000	0	0	0	0	0	0	0	0	0	0
Infiniti	2001	0	3	2	6	18	118	2	28	22	155
	2000	0	3	0	5	5	123	4	33	9	164
Isuzu	2001	6	57	10	91	36	396	44	602	96	1,146
	2000	4	62	4	79	27	583	37	591	72	1,315
Kia	2001	2	33	10	121	27	270	17	188	56	612
	2000	2	30	6	115	12	460	17	201	37	806
Lexus	2001	2	17	0	34	51	606	14	183	67	840
	2000	2	16	4	25	62	781	23	255	91	1,077
Mazda	2001	7	77	15	131	54	530	46	448	122	1,186
	2000	7	44	16	96	59	416	34	349	116	905
Mercedes	2001	0	12	5	38	50	594	21	205	76	849
	2000	1	13	5	34	67	680	14	177	87	904
Mitsubishi	2001	3	55	9	84	40	552	34	462	86	1,153
	2000	3	46	10	93	34	750	35	420	82	1,309
Nissan	2001	9	142	20	261	101	988	59	716	189	2,107
	2000	12	171	21	322	89	1,336	65	838	187	2,667
Land Rover	2001	2	6	0	8	11	179	6	59	19	252
	2000	0	0	2	6	17	251	12	67	31	324
Subaru	2001	5	26	7	112	30	398	3	108	45	644
	2000	0	28	5	87	36	418	8	116	49	649
Suzuki	2001	2	26	2	29	12	573	8	203	24	831
	2000	0	14	3	12	6	552	3	84	12	662
Toyota	2001	46	385	62	697	348	4,179	172	2,239	628	7,500
	2000	29	279	54	585	275	3,041	151	1,619	509	5,524
Volkswagen	2001	0	1	1	5	2	12	1	6	4	24
	2000	0	1	0	4	0	5	0	7	0	17
Import	2001	102	1,022	187	2,052	1,101	12,449	529	6,550	1,919	22,073
Total	2000	73	857	151	1,748	888	11,907	463	5,545	1,575	20,057

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 Washington Metropolitan Area

TOTALS		District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals	
		Dec	YTD	Dec	YTD	Dec	YTD	Dec	YTD
Domestic Cars	2001	193	3,250	1,481	27,439	1,812	31,124	3,486	61,813
	2000	284	3,773	2,182	33,923	2,518	36,498	4,984	74,194
	% Change	-32.0%	-13.9%	-32.1%	-19.1%	-28.0%	-14.7%	-30.1%	-16.7%
Imported Cars	2001	583	8,226	4,446	58,785	4,300	52,601	9,329	119,612
	2000	513	8,039	3,767	58,398	3,706	51,762	7,986	118,199
	% Change	13.6%	2.3%	18.0%	0.7%	16.0%	1.6%	16.8%	1.2%
Total Domestic and Imported Cars	2001	776	11,476	5,927	86,224	6,112	83,725	12,815	181,425
	2000	797	11,812	5,949	92,321	6,224	88,260	12,970	192,393
	% Change	-2.6%	-2.8%	-0.4%	-6.6%	-1.8%	-5.1%	-1.2%	-5.7%
Imports as a % of All Cars	2001	75.1%	71.7%	75.0%	68.2%	70.4%	62.8%	72.8%	65.9%
	2000	64.4%	68.1%	63.3%	63.3%	59.5%	58.6%	61.6%	61.4%
Domestic Trucks	2001	218	3,799	2,728	35,252	2,987	38,726	5,933	77,777
	2000	224	3,073	2,317	37,194	2,907	39,838	5,448	80,105
	% Change	-2.7%	23.6%	17.7%	-5.2%	2.8%	-2.8%	8.9%	-2.9%
Imported Trucks	2001	130	2,302	2,083	25,167	1,919	22,073	4,132	49,542
	2000	188	2,048	1,935	22,832	1,575	20,057	3,698	44,937
	% Change	-30.9%	12.4%	7.6%	10.2%	21.8%	10.1%	11.7%	10.2%
Total Domestic and Imported Trucks	2001	348	6,101	4,811	60,419	4,906	60,799	10,065	127,319
	2000	412	5,121	4,252	60,026	4,482	59,895	9,146	125,042
	% Change	-15.5%	19.1%	13.1%	0.7%	9.5%	1.5%	10.0%	1.8%
Total of All Cars and Trucks	2001	1,124	17,577	10,738	146,643	11,018	144,524	22,880	308,744
	2000	1,209	16,933	10,201	152,347	10,706	148,155	22,116	317,435
	% Change	-7.0%	3.8%	5.3%	-3.7%	2.9%	-2.5%	3.5%	-2.7%