

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Aug	YTD
Buick	2014	6	42
	2013	6	33
Cadillac	2014	35	120
	2013	13	79
Chevrolet	2014	53	496
	2013	76	460
Chrysler	2014	27	194
	2013	11	104
Dodge	2014	230	662
	2013	18	130
Fisker	2014	0	0
	2013	0	0
Ford	2014	62	478
	2013	73	694
Gem	2014	0	0
	2013	0	1
Lincoln	2014	4	35
	2013	4	33
Tesla	2014	3	20
	2013	6	56
Domestic	2014	420	2,047
Total	2013	207	1,590

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals		
	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	
Buick	2014	3	12	3	13	8	101	5	88	14	47	2	11	35	272
	2013	3	12	3	16	13	102	60	168	3	51	2	14	84	363
Cadillac	2014	3	13	1	30	16	156	4	40	3	38	6	22	33	299
	2013	4	25	2	31	29	195	13	86	5	67	2	25	55	429
Chevrolet	2014	13	112	16	127	108	986	45	1,089	59	538	23	168	264	3,020
	2013	12	103	19	181	126	896	361	1,489	77	510	13	139	608	3,318
Chrysler	2014	1	19	0	25	16	111	3	78	15	107	10	40	45	380
	2013	1	17	35	325	13	137	1	73	13	121	5	40	68	713
Dodge	2014	4	43	6	46	44	278	12	136	36	247	14	85	116	835
	2013	3	37	48	848	28	283	18	341	30	264	16	97	143	1,870
Fisker	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	5	0	0	0	0	0	5
Ford	2014	24	227	52	333	253	1,981	107	776	112	844	32	259	580	4,420
	2013	28	219	41	570	279	2,039	95	1,243	110	809	33	262	586	5,142
Gem	2014	0	0	0	0	0	0	0	1	0	0	0	0	0	1
	2013	0	1	0	0	0	1	0	0	0	0	0	0	0	2
Lincoln	2014	1	5	0	4	10	59	1	20	3	31	0	8	15	127
	2013	1	5	0	5	5	59	0	9	2	22	0	9	8	109
Tesla	2014	0	0	1	11	2	50	0	7	1	6	0	1	4	75
	2013	0	6	0	21	2	73	1	24	0	6	1	4	4	134
Domestic	2014	49	431	79	589	457	3,722	177	2,235	243	1,858	87	594	1,092	9,429
Total	2013	52	425	148	1,997	495	3,785	549	3,438	240	1,850	72	590	1,556	12,085

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES		Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Buick	2014	8	27	3	29	8	33	78	185	14	95	111	369
	2013	2	24	3	30	4	28	29	143	15	88	53	313
Cadillac	2014	0	31	6	32	6	40	84	240	29	134	125	477
	2013	6	31	5	41	9	43	28	214	26	130	74	459
Chevrolet	2014	32	237	46	349	65	422	373	1,459	159	1,098	675	3,565
	2013	27	230	59	412	42	377	174	1,798	113	1,111	415	3,928
Chrysler	2014	8	54	5	38	9	37	201	325	32	250	255	704
	2013	12	58	7	48	3	68	60	730	34	285	116	1,189
Dodge	2014	14	117	32	117	13	108	46	321	75	481	180	1,144
	2013	15	114	16	133	9	132	102	536	60	482	202	1,397
Fisker	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	1	1	1	0	0	1	2
Ford	2014	65	416	57	411	66	501	284	1,497	115	959	587	3,784
	2013	59	432	68	435	68	583	195	1,933	143	931	533	4,314
Gem	2014	0	0	0	0	0	0	0	0	0	3	0	3
	2013	0	0	0	0	0	0	0	4	1	2	1	6
Lincoln	2014	1	12	0	9	0	15	5	41	13	65	19	142
	2013	1	11	1	16	1	11	12	77	7	40	22	155
Tesla	2014	0	1	0	2	1	12	5	56	0	11	6	82
	2013	0	1	0	4	1	24	7	112	1	15	9	156
Domestic	2014	128	895	149	987	168	1,168	1,076	4,124	437	3,096	1,958	10,270
Total	2013	122	901	159	1,119	137	1,267	608	5,548	400	3,084	1,426	11,919

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Aug	YTD
Acura	2014	6	84
	2013	14	122
Alfa Romeo	2014	0	0
	2013	0	0
Aston Martin	2014	0	1
	2013	1	1
Audi	2014	18	209
	2013	27	241
Bentley	2014	0	2
	2013	1	2
B.M.W.	2014	75	468
	2013	49	441
Daewoo	2014	0	0
	2013	0	0
Ferrari	2014	0	2
	2013	0	1
Fiat	2014	7	64
	2013	15	97
Honda	2014	99	890
	2013	109	772
Hyundai	2014	60	798
	2013	153	651
Infiniti	2014	4	57
	2013	12	72
Jaguar	2014	3	19
	2013	3	19
Kia	2014	16	132
	2013	17	106
Lamborghini	2014	0	0
	2013	0	0
Lexus	2014	26	171
	2013	19	146
Lotus	2014	0	0
	2013	0	0
Maserati	2014	3	11
	2013	1	1

IMPORTED VEHICLES	Year	Washington, DC	
		Aug	YTD
Maybach	2014	0	0
	2013	0	0
Mazda	2014	35	341
	2013	29	244
McLaren	2014	0	1
	2013	0	1
Mercedes	2014	22	312
	2013	38	306
Mini	2014	21	187
	2013	34	221
Mitsubishi	2014	3	24
	2013	2	16
Nissan	2014	62	600
	2013	51	386
Porsche	2014	3	32
	2013	6	46
Rolls	2014	1	1
Royce	2013	0	0
Saab	2014	0	0
	2013	0	0
Smartcar	2014	2	108
	2013	5	24
Subaru	2014	5	91
	2013	39	213
Suzuki	2014	0	0
	2013	0	1
Toyota	2014	134	1,130
	2013	129	1,172
Volkswagen	2014	56	427
	2013	57	562
Volvo	2014	10	83
	2013	12	80
Import	2014	671	6,245
Total	2013	823	5,944

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Acura	2014	3	41	8	64	52	433	13	113	15	161	2	10	93	822
	2013	14	53	13	115	100	580	24	147	23	163	2	27	176	1,085
Alfa Romeo	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2014	0	0	0	1	3	5	0	0	0	1	0	0	3	7
	2013	0	0	0	1	1	3	1	2	0	0	0	0	2	6
Audi	2014	10	84	19	155	76	605	27	188	9	80	2	13	143	1,125
	2013	8	59	27	158	54	511	22	141	17	91	0	16	128	976
Bentley	2014	0	0	0	0	1	9	0	1	0	0	0	1	1	11
	2013	0	0	0	1	0	2	1	1	0	0	0	0	1	4
B.M.W.	2014	24	190	33	257	138	1,002	55	340	22	173	4	30	276	1,992
	2013	39	200	50	249	141	1,010	81	404	19	151	2	26	332	2,040
Daewoo	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2014	0	0	0	0	0	2	0	1	0	0	0	0	0	3
	2013	0	1	0	1	0	5	0	1	0	0	0	0	0	8
Fiat	2014	1	27	6	28	9	72	3	23	4	15	3	15	26	180
	2013	2	45	5	41	14	127	2	32	2	22	1	12	26	279
Honda	2014	68	402	112	640	601	3,556	152	1,269	192	1,193	68	398	1,193	7,458
	2013	57	400	125	609	550	3,292	158	886	139	1,057	54	345	1,083	6,589
Hyundai	2014	23	167	19	193	204	1,359	70	660	92	637	27	177	435	3,193
	2013	24	190	34	223	187	1,551	62	693	96	648	21	160	424	3,465
Infiniti	2014	4	58	6	60	15	216	10	82	11	51	0	4	46	471
	2013	7	43	4	62	36	253	11	84	4	38	0	3	62	483
Jaguar	2014	0	5	0	6	6	58	4	25	2	14	0	2	12	110
	2013	0	7	0	7	6	64	1	19	4	18	0	1	11	116
Kia	2014	2	46	6	58	60	500	18	298	36	350	12	89	134	1,341
	2013	8	43	11	85	89	635	59	471	42	324	17	104	226	1,662
Lamborghini	2014	0	0	0	0	0	0	0	1	0	0	0	0	0	1
	2013	0	0	0	0	0	2	0	0	0	1	0	0	0	3
Lexus	2014	15	132	15	104	99	790	31	255	23	159	3	26	186	1,466
	2013	24	131	11	95	96	689	27	224	25	149	2	16	185	1,304
Lotus	2014	0	0	0	2	0	0	0	0	0	0	0	0	0	2
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Maserati	2014	0	5	0	9	3	40	3	18	0	6	1	2	7	80
	2013	0	0	1	2	1	23	0	5	0	2	0	1	2	33
Maybach	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2014	19	124	22	232	125	800	29	285	22	207	8	55	225	1,703
	2013	18	89	26	180	72	596	29	299	29	196	14	73	188	1,433
McLaren	2014	0	0	0	0	0	2	0	0	0	0	0	0	0	2
	2013	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Mercedes	2014	20	139	14	147	110	895	27	273	17	131	5	27	193	1,612
	2013	13	128	12	130	96	782	23	220	11	105	4	34	159	1,399
Mini	2014	11	68	13	75	37	251	15	95	9	65	0	9	85	563
	2013	12	95	18	124	48	338	13	115	7	54	2	13	100	739
Mitsubishi	2014	0	4	0	4	3	19	0	7	0	24	2	8	5	66
	2013	0	0	0	19	3	21	0	5	3	25	1	13	7	83
Nissan	2014	21	166	21	158	162	1,249	68	1,014	93	704	22	230	387	3,521
	2013	32	189	33	757	202	1,493	49	950	84	669	28	215	428	4,273
Porsche	2014	3	18	1	16	7	62	2	20	1	14	0	3	14	133
	2013	6	16	0	8	8	78	0	13	0	9	0	1	14	125
Rolls	2014	0	1	0	0	0	0	0	1	0	0	0	0	0	2
Royce	2013	0	0	1	1	0	2	0	0	0	0	0	0	1	3
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2014	0	3	1	6	9	32	1	10	0	7	0	1	11	59
	2013	2	4	1	9	6	24	2	12	1	4	0	2	12	55
Subaru	2014	7	57	9	89	56	451	15	117	13	91	5	34	105	839
	2013	19	119	22	191	102	968	29	351	17	205	4	62	193	1,896
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Toyota	2014	95	548	95	671	584	4,359	134	2,019	252	1,720	68	501	1,228	9,818
	2013	107	519	112	702	630	4,324	344	1,878	211	1,710	71	546	1,475	9,679
Volkswagen	2014	21	160	41	242	192	1,194	83	398	48	333	15	98	400	2,425
	2013	17	221	50	357	205	1,396	89	547	54	409	19	110	434	3,040
Volvo	2014	0	16	2	42	20	125	4	62	2	14	2	5	30	264
	2013	2	23	6	41	14	145	5	35	2	20	1	9	30	273
Import	2014	347	2,461	443	3,259	2,572	18,086	764	7,575	863	6,150	249	1,738	5,238	39,269
Total	2013	411	2,575	562	4,168	2,661	18,916	1,032	7,535	790	6,070	243	1,789	5,699	41,053

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Acura	2014	1	12	8	38	15	102	41	401	15	78	80	631
	2013	1	11	3	29	17	125	61	471	23	141	105	777
Alfa Romeo	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2014	0	0	0	0	0	0	0	3	0	0	0	3
	2013	0	0	0	0	0	0	1	2	0	2	1	4
Audi	2014	2	18	9	53	16	95	65	510	15	97	107	773
	2013	1	17	9	55	13	96	51	415	9	78	83	661
Bentley	2014	0	1	0	0	0	1	0	3	1	4	1	9
	2013	0	0	0	0	0	1	1	7	0	1	1	9
B.M.W.	2014	5	55	3	40	41	241	120	865	39	333	208	1,534
	2013	5	67	6	57	26	213	98	842	39	307	174	1,486
Daewoo	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2014	0	0	0	0	1	1	0	4	0	1	1	6
	2013	0	0	0	0	0	0	0	12	0	0	0	12
Fiat	2014	2	6	0	13	3	16	12	74	5	24	22	133
	2013	0	8	3	18	1	20	20	146	5	19	29	211
Honda	2014	56	362	113	574	168	989	459	3,039	285	1,858	1,081	6,822
	2013	39	284	95	632	155	1,036	489	3,074	285	1,764	1,063	6,790
Hyundai	2014	29	248	42	328	78	468	371	2,775	152	1,312	672	5,131
	2013	42	270	40	380	90	620	370	3,419	164	1,158	706	5,847
Infiniti	2014	0	20	4	16	4	73	18	191	7	79	33	379
	2013	1	12	0	9	18	95	33	190	11	76	63	382
Jaguar	2014	0	2	1	3	2	14	4	44	3	20	10	83
	2013	1	6	0	2	3	10	16	64	2	32	22	114
Kia	2014	17	105	23	179	16	88	86	490	53	404	195	1,266
	2013	23	157	31	178	12	100	99	783	66	429	231	1,647
Lamborghini	2014	0	0	0	0	0	0	0	2	0	1	0	3
	2013	0	0	0	0	0	0	0	1	0	0	0	1
Lexus	2014	2	38	5	36	31	146	97	683	33	250	168	1,153
	2013	3	38	6	42	32	165	94	594	49	248	184	1,087
Lotus	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	1	1	0	0	0	0	1	1

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year											Suburban MD Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Maserati	2014	0	0	0	2	2	8	3	36	1	8	6	54
	2013	0	1	0	0	0	0	1	5	0	1	1	7
Maybach	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2014	12	64	21	201	23	233	99	686	39	220	194	1,404
	2013	5	30	34	249	37	204	81	624	23	184	180	1,291
McLaren	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	1	2	0	0	1	2
Mercedes	2014	2	40	13	65	14	164	116	1,087	29	293	174	1,649
	2013	4	45	11	44	16	125	107	969	17	238	155	1,421
Mini	2014	1	16	6	37	6	56	28	259	6	71	47	439
	2013	4	14	6	34	11	69	40	276	7	68	68	461
Mitsubishi	2014	1	4	4	52	1	6	4	52	3	43	13	157
	2013	1	9	3	36	2	10	6	52	2	25	14	132
Nissan	2014	26	211	38	267	48	396	403	2,187	139	1,357	654	4,418
	2013	42	251	33	301	62	400	238	2,339	145	1,173	520	4,464
Porsche	2014	0	2	0	3	2	12	11	80	0	10	13	107
	2013	0	2	0	3	5	27	10	86	5	28	20	146
Rolls Royce	2014	0	0	0	0	0	0	1	2	0	0	1	2
	2013	0	0	0	0	0	1	0	3	0	1	0	5
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Smartcar	2014	0	0	2	9	1	4	4	42	1	10	8	65
	2013	0	1	3	6	3	9	5	50	3	11	14	77
Subaru	2014	2	30	15	124	14	144	45	367	13	97	89	762
	2013	7	52	29	208	35	279	95	792	30	181	196	1,512
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	1	0	0	0	3	0	1	0	5
Toyota	2014	50	375	99	698	175	1,203	530	4,755	271	2,198	1,125	9,229
	2013	62	430	122	706	219	1,259	551	4,907	291	2,215	1,245	9,517
Volkswagen	2014	20	103	43	234	30	277	197	1,034	57	381	347	2,029
	2013	18	130	32	269	56	314	153	1,237	50	517	309	2,467
Volvo	2014	0	0	2	8	2	21	20	172	2	19	26	220
	2013	0	4	3	16	6	33	21	167	1	13	31	233
Import	2014	228	1,712	451	2,980	693	4,758	2,734	19,843	1,169	9,168	5,275	38,461
Total	2013	259	1,839	469	3,275	820	5,212	2,642	21,532	1,227	8,911	5,417	40,769

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Aug	YTD
Azure	2014	0	0
	2013	0	0
Buick	2014	4	32
	2013	6	21
Cadillac	2014	2	39
	2013	2	24
Chevrolet	2014	45	253
	2013	46	280
Chrysler	2014	1	15
	2013	3	20
Dodge	2014	238	5,177
	2013	177	358
Ford	2014	65	695
	2013	75	770
Freightliner	2014	0	1
	2013	0	5
GMC	2014	7	54
	2013	9	71
Jeep	2014	142	1,837
	2013	40	332
Lincoln	2014	2	16
	2013	2	16
RAM	2014	11	2,102
	2013	114	224
Sprinter	2014	0	0
	2013	0	0
Workhorse	2014	0	0
	2013	0	0
Domestic	2014	517	10,221
Total	2013	474	2,121

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Azure	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2014	3	15	4	21	15	119	8	98	5	54	0	13	35	320
	2013	1	14	4	25	20	115	80	135	6	34	2	13	113	336
Cadillac	2014	2	26	4	17	17	118	13	70	9	47	6	24	51	302
	2013	4	11	1	11	18	156	42	112	5	37	4	19	74	346
Chevrolet	2014	14	65	39	136	119	918	54	553	71	534	32	180	329	2,386
	2013	13	75	13	200	107	964	145	643	62	509	33	174	373	2,565
Chrysler	2014	1	12	1	9	20	126	12	49	10	67	4	21	48	284
	2013	2	13	2	8	14	142	7	75	10	75	3	27	38	340
Dodge	2014	1	21	4	52	45	318	18	136	32	216	11	84	111	827
	2013	2	27	3	3,726	31	302	14	170	23	194	5	76	78	4,495
Ford	2014	25	245	49	350	338	2,463	144	1,016	142	1,092	46	359	744	5,525
	2013	21	217	232	527	287	2,299	133	1,225	145	1,011	47	305	865	5,584
Freightliner	2014	0	4	0	1	0	0	0	0	0	0	0	0	0	5
	2013	0	2	0	1	0	2	1	1	0	1	0	0	1	7
GMC	2014	1	31	11	52	61	341	27	220	17	187	5	50	122	881
	2013	4	33	3	41	36	354	37	192	16	152	8	55	104	827
Jeep	2014	35	259	44	460	270	1,810	86	806	109	789	30	234	574	4,358
	2013	29	183	36	324	186	1,321	77	558	65	551	31	171	424	3,108
Lincoln	2014	5	10	1	6	4	52	3	19	4	20	0	3	17	110
	2013	0	2	0	7	5	45	2	12	1	16	0	4	8	86
RAM	2014	0	18	4	22	36	261	27	169	36	249	15	114	118	833
	2013	3	14	1	1,239	17	162	12	74	28	155	16	88	77	1,732
Sprinter	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2014	87	706	161	1,126	925	6,526	392	3,136	435	3,255	149	1,082	2,149	15,831
Total	2013	79	591	295	6,109	721	5,862	550	3,197	361	2,735	149	932	2,155	19,426

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Azure	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2014	3	21	6	29	8	48	16	112	5	62	38	272
	2013	1	30	1	27	4	39	8	125	6	57	20	278
Cadillac	2014	4	27	5	21	10	43	30	165	11	81	60	337
	2013	2	18	2	26	3	44	20	143	12	76	39	307
Chevrolet	2014	36	293	47	451	59	432	585	1,684	100	816	827	3,676
	2013	32	251	53	426	60	488	201	1,862	120	808	466	3,835
Chrysler	2014	7	24	3	27	4	37	51	329	10	59	75	476
	2013	2	26	4	45	6	46	164	598	7	65	183	780
Dodge	2014	25	129	12	116	10	106	92	443	46	378	185	1,172
	2013	15	124	17	136	20	129	166	440	47	342	265	1,171
Ford	2014	60	514	102	620	108	660	320	1,913	156	1,633	746	5,340
	2013	72	580	90	648	102	794	212	2,037	206	1,379	682	5,438
Freightliner	2014	0	0	0	2	0	0	0	3	2	8	2	13
	2013	0	1	0	1	3	4	0	3	0	3	3	12
GMC	2014	14	78	17	129	26	157	152	529	32	257	241	1,150
	2013	14	84	24	148	19	135	56	640	29	243	142	1,250
Jeep	2014	24	201	53	382	67	465	187	1,352	87	595	418	2,995
	2013	16	143	39	262	43	312	147	1,173	62	449	307	2,339
Lincoln	2014	0	3	1	12	0	9	8	33	6	42	15	99
	2013	0	6	1	11	3	12	5	39	8	31	17	99
RAM	2014	14	88	20	127	14	129	38	260	34	207	120	811
	2013	8	63	17	109	14	79	16	195	16	125	71	571
Sprinter	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2014	187	1,378	266	1,916	306	2,086	1,479	6,823	489	4,138	2,727	16,341
Total	2013	162	1,326	248	1,839	277	2,082	995	7,255	513	3,578	2,195	16,080

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Aug	YTD
Acura	2014	27	164
	2013	15	95
Audi	2014	21	153
	2013	17	147
BMW	2014	9	181
	2013	13	140
Fiat	2014	4	23
	2013	4	4
Honda	2014	58	517
	2013	70	507
Hyundai	2014	7	89
	2013	6	76
Infiniti	2014	1	32
	2013	6	39
Isuzu	2014	0	0
	2013	0	0
Kia	2014	22	150
	2013	9	93
Land Rover	2014	11	117
	2013	14	116
Lexus	2014	26	149
	2013	20	139
Mazda	2014	17	149
	2013	13	103
Mercedes	2014	17	192
	2013	25	168
Mitsubishi	2014	1	46
	2013	2	27
Nissan	2014	28	263
	2013	42	240
Porsche	2014	1	18
	2013	0	18
Saab	2014	0	0
	2013	0	0
Subaru	2014	68	411
	2013	19	146
Suzuki	2014	0	0
	2013	0	0
Toyota	2014	60	572
	2013	57	510
Volkswagen	2014	8	68
	2013	9	99
Volvo	2014	14	82
	2013	13	68
Import	2014	400	3,376
Total	2013	354	2,735

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Acura	2014	14	87	12	129	87	892	34	309	26	220	2	21	175	1,658
	2013	5	63	19	127	131	811	43	269	27	179	3	32	228	1,481
Audi	2014	10	58	13	93	46	329	21	121	9	43	0	11	99	655
	2013	8	38	17	74	47	321	11	109	5	41	1	8	89	591
BMW	2014	3	75	9	95	77	497	17	136	6	79	1	9	113	891
	2013	10	215	17	279	48	1,297	20	365	7	399	3	72	105	2,627
Fiat	2014	0	11	0	10	0	32	0	10	0	8	0	13	0	84
	2013	3	5	2	4	8	21	1	4	1	2	0	2	15	38
Honda	2014	46	288	70	469	443	2,905	130	988	115	866	48	313	852	5,829
	2013	40	301	78	510	451	2,945	141	1,018	139	916	39	311	888	6,001
Hyundai	2014	6	48	3	62	68	450	28	146	23	159	9	62	137	927
	2013	3	48	3	55	39	395	20	144	27	158	5	38	97	838
Infiniti	2014	1	9	2	18	21	156	10	126	6	32	0	10	40	351
	2013	3	19	8	36	26	173	12	92	2	51	2	5	53	376
Isuzu	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2014	5	47	8	64	67	528	18	288	30	274	10	96	138	1,297
	2013	2	44	14	76	76	542	39	383	28	242	8	74	167	1,361
Land Rover	2014	1	50	10	87	53	500	23	135	9	75	2	14	98	861
	2013	7	41	11	81	55	363	14	113	7	52	1	8	95	658
Lexus	2014	18	123	14	116	118	878	31	231	20	129	3	28	204	1,505
	2013	23	125	9	85	103	742	18	162	14	114	2	19	169	1,247
Mazda	2014	10	62	15	132	75	386	33	138	9	110	5	28	147	856
	2013	10	61	18	113	43	397	14	135	10	95	2	30	97	831
Mercedes	2014	13	66	11	92	57	549	11	146	15	100	1	15	108	968
	2013	4	68	21	175	79	716	26	273	13	136	5	17	148	1,385
Mitsubishi	2014	0	8	0	4	3	36	1	13	5	39	0	16	9	116
	2013	1	5	1	7	1	20	1	6	1	22	2	20	7	80
Nissan	2014	19	150	34	179	161	1,281	79	571	69	597	22	182	384	2,960
	2013	15	149	21	225	178	1,329	58	624	70	553	28	191	370	3,071
Porsche	2014	4	14	3	13	10	81	5	23	0	4	0	4	22	139
	2013	3	18	2	22	14	97	4	27	0	9	1	2	24	175
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2014	43	240	64	342	244	1,678	86	522	47	343	14	107	498	3,232
	2013	15	108	30	162	106	769	41	187	17	129	4	28	213	1,383
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Toyota	2014	55	319	65	501	527	3,634	123	1,079	212	1,431	65	476	1,047	7,440
	2013	35	307	72	510	514	3,387	166	1,181	184	1,375	63	457	1,034	7,217
Volkswagen	2014	5	29	4	38	25	160	11	46	2	22	2	6	49	301
	2013	3	39	9	63	16	196	10	71	5	39	2	6	45	414
Volvo	2014	5	21	3	30	17	146	5	43	2	21	1	16	33	277
	2013	3	17	4	33	23	195	3	39	5	30	4	16	42	330
Import	2014	258	1,705	340	2,474	2,099	15,118	666	5,071	605	4,552	185	1,427	4,153	30,347
Total	2013	193	1,671	356	2,638	1,958	14,716	642	5,202	562	4,542	175	1,336	3,886	30,105

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD
Acura	2014	2	20	8	71	43	251	91	780	13	150	157	1,272
	2013	3	20	11	54	33	202	117	684	30	117	194	1,077
Audi	2014	3	13	3	27	6	63	36	221	9	47	57	371
	2013	1	6	5	44	3	56	36	232	9	40	54	378
BMW	2014	2	15	3	22	19	97	36	407	20	143	80	684
	2013	2	19	0	21	13	75	31	380	12	122	58	617
Fiat	2014	0	1	0	7	0	6	0	21	0	13	0	48
	2013	1	1	2	3	1	3	6	14	2	5	12	26
Honda	2014	46	233	83	565	117	841	296	2,405	133	1,011	675	5,055
	2013	31	202	100	587	141	976	391	2,582	151	989	814	5,336
Hyundai	2014	6	57	14	103	20	143	42	454	37	252	119	1,009
	2013	12	55	14	85	23	161	44	374	31	207	124	882
Infiniti	2014	2	19	2	8	4	47	12	152	11	75	31	301
	2013	1	12	1	10	8	58	22	162	10	76	42	318
Isuzu	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2014	12	88	29	219	17	112	107	585	41	337	206	1,341
	2013	17	114	24	167	18	133	73	612	45	332	177	1,358
Land Rover	2014	2	9	2	30	13	79	39	359	14	129	70	606
	2013	1	10	0	16	2	47	38	250	12	99	53	422
Lexus	2014	5	39	8	45	19	157	100	661	49	236	181	1,138
	2013	5	24	8	39	20	132	80	507	24	168	137	870
Mazda	2014	10	35	17	107	20	124	62	478	14	93	123	837
	2013	1	9	20	95	20	120	53	408	11	75	105	707
Mercedes	2014	2	20	5	43	22	141	83	600	17	134	129	938
	2013	4	18	9	50	15	124	88	580	13	153	129	925
Mitsubishi	2014	1	11	8	68	1	12	4	61	10	106	24	258
	2013	0	14	8	50	0	5	9	63	13	72	30	204
Nissan	2014	17	151	36	311	54	372	129	1,094	86	879	322	2,807
	2013	23	144	43	314	58	362	141	1,576	108	801	373	3,197
Porsche	2014	1	4	0	4	3	12	9	52	2	15	15	87
	2013	0	0	0	5	3	14	6	56	1	7	10	82
Saab	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2014	13	76	47	368	77	432	164	1,265	39	295	340	2,436
	2013	4	45	22	169	39	188	88	609	15	123	168	1,134
Suzuki	2014	0	0	0	0	0	0	0	0	0	0	0	0
	2013	0	0	0	0	0	0	0	0	0	2	0	2
Toyota	2014	52	384	76	592	154	981	390	2,910	208	1,572	880	6,439
	2013	39	344	89	572	135	999	361	2,807	198	1,416	822	6,138
Volkswagen	2014	1	6	0	12	6	27	12	99	1	21	20	165
	2013	1	5	1	15	5	29	20	130	2	38	29	217
Volvo	2014	2	5	2	14	6	35	17	169	3	26	30	249
	2013	0	3	3	18	3	25	17	175	1	24	24	245
Import	2014	179	1,186	343	2,616	601	3,932	1,629	12,773	707	5,534	3,459	26,041
Total	2013	146	1,045	360	2,314	540	3,709	1,621	12,201	688	4,866	3,355	24,135

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	Aug	YTD	Aug	YTD	Aug	YTD	Aug	YTD	
Domestic Cars	2014	420	2,047	1,092	9,429	1,958	10,270	3,470	21,746
	2013	207	1,590	1,556	12,085	1,426	11,919	3,189	25,594
	% Change	102.9%	28.7%	-29.8%	-22.0%	37.3%	-13.8%	8.8%	-15.0%
Imported Cars	2014	671	6,245	5,238	39,269	5,275	38,461	11,184	83,975
	2013	823	5,944	5,699	41,053	5,417	40,769	11,939	87,766
	% Change	-18.5%	5.1%	-8.1%	-4.3%	-2.6%	-5.7%	-6.3%	-4.3%
Total Domestic and Imported Cars	2014	1,091	8,292	6,330	48,698	7,233	48,731	14,654	105,721
	2013	1,030	7,534	7,255	53,138	6,843	52,688	15,128	113,360
	% Change	5.9%	10.1%	-12.7%	-8.4%	5.7%	-7.5%	-3.1%	-6.7%
Imports as a % of All Cars	2014	61.5%	75.3%	82.7%	80.6%	72.9%	78.9%	76.3%	79.4%
	2013	79.9%	78.9%	78.6%	77.3%	79.2%	77.4%	78.9%	77.4%
Domestic Trucks	2014	517	10,221	2,149	15,831	2,727	16,341	5,393	42,393
	2013	474	2,121	2,155	19,426	2,195	16,080	4,824	37,627
	% Change	9.1%	381.9%	-0.3%	-18.5%	24.2%	1.6%	11.8%	12.7%
Imported Trucks	2014	400	3,376	4,153	30,347	3,459	26,041	8,012	59,764
	2013	354	2,735	3,886	30,105	3,355	24,135	7,595	56,975
	% Change	13.0%	23.4%	6.9%	0.8%	3.1%	7.9%	5.5%	4.9%
Total Domestic and Imported Trucks	2014	917	13,597	6,302	46,178	6,186	42,382	13,405	102,157
	2013	828	4,856	6,041	49,531	5,550	40,215	12,419	94,602
	% Change	10.7%	180.0%	4.3%	-6.8%	11.5%	5.4%	7.9%	8.0%
Total of All Cars and Trucks	2014	2,008	21,889	12,632	94,876	13,419	91,113	28,059	207,878
	2013	1,858	12,390	13,296	102,669	12,393	92,903	27,547	207,962
	% Change	8.1%	76.7%	-5.0%	-7.6%	8.3%	-1.9%	1.9%	0.0%