

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Washington, DC

DOMESTIC VEHICLES	Year	Washington, DC	
		Apr	YTD
Buick	2012	2	18
	2011	5	16
Cadillac	2012	6	23
	2011	12	41
Chevrolet	2012	52	297
	2011	52	129
Chrysler	2012	9	56
	2011	10	27
Dodge	2012	37	118
	2011	12	38
Fisker	2012	0	0
	2011	0	0
Ford	2012	81	302
	2011	36	279
Gem	2012	0	0
	2011	2	2
Lincoln	2012	9	33
	2011	9	25
Mercury	2012	0	0
	2011	1	3
Oldsmobile	2012	0	0
	2011	0	0
Plymouth	2012	0	0
	2011	0	0
Pontiac	2012	0	0
	2011	0	0
Saturn	2012	0	0
	2011	0	0
Tesla	2012	0	0
	2011	0	1
TH!NK	2012	0	0
	2011	0	0
Domestic Total	2012	196	847
	2011	139	561

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Northern Virginia

DOMESTIC VEHICLES	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals		
	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	
Buick	2012	4	14	1	8	16	63	10	27	11	43	2	10	44	165
	2011	6	12	2	3	12	64	7	81	8	31	2	6	37	197
Cadillac	2012	0	0	4	10	10	56	3	16	8	21	2	5	27	108
	2011	6	24	3	14	19	62	31	61	5	19	3	6	67	186
Chevrolet	2012	25	54	70	179	98	371	263	794	69	252	19	66	544	1,716
	2011	8	36	21	160	107	377	283	572	59	207	146	275	624	1,627
Chrysler	2012	0	9	68	100	16	78	9	43	20	66	3	14	116	310
	2011	2	3	1	9	13	46	51	58	6	21	7	8	80	145
Dodge	2012	5	16	5	128	27	88	36	160	33	82	14	31	120	505
	2011	1	3	7	17	13	67	10	27	16	60	5	30	52	204
Fisker	2012	0	0	0	1	0	2	0	3	0	0	0	0	0	6
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2012	22	82	45	166	225	747	92	350	68	300	20	88	472	1,733
	2011	21	92	200	363	244	888	66	261	82	276	26	88	639	1,968
Gem	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	2	0	0	0	2
Lincoln	2012	1	5	2	6	7	40	5	15	1	5	1	5	17	76
	2011	2	4	2	6	10	52	1	21	5	14	1	7	21	104
Mercury	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	1	0	3	0	0	1	2	0	0	1	6
Oldsmobile	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Saturn	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tesla	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	1	0	0	0	0	0	0	0	1
TH!NK	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2012	57	180	195	598	399	1,445	418	1,408	210	769	61	219	1,340	4,619
Total	2011	46	174	236	573	418	1,560	449	1,081	182	632	190	420	1,521	4,440

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC VEHICLES
 Suburban Maryland

DOMESTIC VEHICLES	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals		
	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	
Buick	2012	2	11	3	24	6	36	23	87	15	57	49	215
	2011	5	10	8	21	3	17	11	63	10	52	37	163
Cadillac	2012	1	9	3	12	7	16	9	31	12	34	32	102
	2011	1	8	2	10	5	14	19	70	8	40	35	142
Chevrolet	2012	33	106	57	203	45	188	172	662	149	510	456	1,669
	2011	26	92	48	170	112	340	101	416	114	341	401	1,359
Chrysler	2012	8	33	8	20	7	30	57	127	40	142	120	352
	2011	2	13	2	10	4	12	9	26	10	62	27	123
Dodge	2012	13	49	11	29	9	37	121	247	55	156	209	518
	2011	11	43	9	30	7	19	20	88	38	115	85	295
Fisker	2012	0	0	0	0	0	0	0	0	1	1	1	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Ford	2012	46	147	33	161	60	222	169	656	97	367	405	1,553
	2011	29	127	38	153	49	196	105	470	80	343	301	1,289
Gem	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Lincoln	2012	1	3	1	10	3	13	6	26	5	22	16	74
	2011	1	3	2	4	1	11	7	27	5	23	16	68
Mercury	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	1	1	0	1	0	0	0	2	1	7	2	11
Oldsmobile	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	1	0	0	0	1
Saturn	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Tesla	2012	0	1	0	0	0	0	0	0	0	0	0	1
	2011	0	0	0	0	1	1	1	1	0	0	2	2
TH!NK	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2012	104	359	116	459	137	542	557	1,836	374	1,289	1,288	4,485
Total	2011	76	297	109	399	182	610	273	1,164	266	983	906	3,453

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Washington, DC

IMPORTED VEHICLES	Year	Washington, DC	
		Apr	YTD
Acura	2012	6	58
	2011	14	50
Alfa Romeo	2012	0	0
	2011	0	0
Aston Martin	2012	2	2
	2011	0	0
Audi	2012	22	105
	2011	24	107
Bentley	2012	0	2
	2011	0	0
B.M.W.	2012	39	149
	2011	33	141
Daewoo	2012	0	0
	2011	0	0
Ferrari	2012	0	0
	2011	1	3
Fiat	2012	10	58
	2011	3	3
Honda	2012	103	321
	2011	92	360
Hyundai	2012	57	292
	2011	53	202
Infiniti	2012	9	45
	2011	20	57
Jaguar	2012	0	6
	2011	2	4
Kia	2012	26	75
	2011	6	20
Lamborghini	2012	0	0
	2011	0	0
Lexus	2012	21	80
	2011	15	69
Lotus	2012	0	0
	2011	0	0
Maserati	2012	0	1
	2011	0	0

IMPORTED VEHICLES	Year	Washington, DC	
		Apr	YTD
Maybach	2012	0	0
	2011	0	2
Mazda	2012	157	587
	2011	84	155
McLaren	2012	0	0
	2011	0	0
Mercedes	2012	30	154
	2011	23	123
Mini	2012	30	89
	2011	21	82
Mitsubishi	2012	4	14
	2011	3	14
Nissan	2012	46	168
	2011	51	159
Porsche	2012	1	9
	2011	2	15
Rolls	2012	0	0
Royce	2011	0	0
Saab	2012	0	5
	2011	3	12
Smartcar	2012	5	10
	2011	2	5
Subaru	2012	29	110
	2011	21	86
Suzuki	2012	0	1
	2011	0	2
Toyota	2012	213	619
	2011	108	397
Volkswagen	2012	47	262
	2011	46	190
Volvo	2012	12	39
	2011	14	40
Import	2012	869	3,261
Total	2011	641	2,298

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Acura	2012	5	29	15	59	81	283	29	84	28	88	2	7	160	550
	2011	16	38	20	56	91	310	30	79	24	88	6	17	187	588
Alfa Romeo	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2012	0	0	0	0	0	0	1	1	0	0	0	0	1	1
	2011	0	0	0	0	1	3	0	2	0	0	0	0	1	5
Audi	2012	3	31	12	70	60	254	23	83	12	28	2	6	112	472
	2011	5	31	22	56	46	192	20	71	7	27	3	6	103	383
Bentley	2012	0	0	0	0	1	3	0	0	0	0	0	0	1	3
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
B.M.W.	2012	34	90	34	114	123	424	43	136	21	79	5	10	260	853
	2011	23	79	29	127	110	394	16	111	3	61	2	7	183	779
Daewoo	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2012	0	0	0	0	0	0	0	1	0	0	0	0	0	1
	2011	0	0	0	0	2	2	0	0	0	0	0	0	2	2
Fiat	2012	6	16	4	20	22	84	10	17	7	23	4	17	53	177
	2011	1	1	1	3	3	8	1	1	0	1	0	1	6	15
Honda	2012	42	133	58	208	338	1,207	113	343	168	494	46	150	765	2,535
	2011	39	157	71	248	425	1,361	121	366	149	462	70	172	875	2,766
Hyundai	2012	27	102	38	154	244	896	95	302	118	387	31	123	553	1,964
	2011	21	94	37	129	230	839	77	275	116	371	33	122	514	1,830
Infiniti	2012	5	40	11	42	32	139	16	48	5	33	0	5	69	307
	2011	10	35	12	43	39	218	12	71	5	33	1	4	79	404
Jaguar	2012	2	4	0	1	7	29	3	9	2	5	0	1	14	49
	2011	1	4	1	2	10	30	2	8	1	3	0	0	15	47
Kia	2012	5	26	7	29	68	278	40	141	53	182	25	59	198	715
	2011	2	11	9	19	37	142	23	79	19	59	17	36	107	346
Lamborghini	2012	0	0	0	0	0	1	1	1	0	0	0	0	1	2
	2011	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Lexus	2012	18	46	11	42	74	287	23	81	15	57	4	7	145	520
	2011	7	60	6	38	75	284	15	83	14	44	1	7	118	516
Lotus	2012	0	0	1	1	0	0	0	0	0	0	0	0	1	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Northern Virginia - (Continued)

IMPORTED VEHICLES	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Maserati	2012	0	1	0	5	3	11	0	2	0	1	0	0	3	20
	2011	0	0	1	2	2	7	0	1	0	0	0	0	3	10
Maybach	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2012	7	38	21	82	66	262	20	330	20	86	8	35	142	833
	2011	14	46	23	69	58	273	19	211	26	83	2	19	142	701
McLaren	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mercedes	2012	8	39	25	85	92	368	23	81	19	61	6	24	173	658
	2011	8	44	13	46	61	295	22	76	9	44	6	19	119	524
Mini	2012	23	61	15	57	50	150	21	51	14	39	1	7	124	365
	2011	11	34	15	50	47	167	14	57	14	37	3	7	104	352
Mitsubishi	2012	0	3	1	68	8	32	0	5	2	14	6	9	17	131
	2011	1	2	0	3	8	35	1	8	2	10	4	11	16	69
Nissan	2012	20	85	22	249	158	667	96	686	105	408	37	123	438	2,218
	2011	20	81	23	82	164	681	136	792	63	326	12	64	418	2,026
Porsche	2012	2	2	3	7	8	30	1	3	0	0	0	0	14	42
	2011	1	1	1	6	6	25	2	4	0	2	0	0	10	38
Rolls Royce	2012	0	0	0	0	0	1	0	0	0	0	0	0	0	1
	2011	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Saab	2012	0	1	1	3	0	4	0	2	0	0	0	1	1	11
	2011	2	3	0	4	3	17	0	4	0	1	0	0	5	29
Smartcar	2012	1	1	4	8	2	17	0	4	0	1	0	1	7	32
	2011	2	4	3	4	3	10	0	4	1	1	0	1	9	24
Subaru	2012	14	54	34	125	110	456	33	99	14	67	10	35	215	836
	2011	10	47	16	72	84	391	25	93	15	74	3	17	153	694
Suzuki	2012	0	0	1	3	0	2	0	0	0	1	0	1	1	7
	2011	0	0	0	0	2	3	0	2	0	2	0	2	2	9
Toyota	2012	51	223	100	337	552	2,088	171	953	201	791	65	294	1,140	4,686
	2011	38	158	59	255	378	1,555	166	1,092	178	641	61	215	880	3,916
Volkswagen	2012	32	89	49	169	197	661	188	377	57	196	17	56	540	1,548
	2011	25	86	32	120	168	503	50	177	51	166	6	34	332	1,086
Volvo	2012	4	12	6	20	21	135	6	31	3	18	0	3	40	219
	2011	4	21	5	27	33	110	6	26	10	21	5	10	63	215
Import	2012	309	1,126	473	1,958	2,317	8,769	956	3,871	864	3,059	269	974	5,188	19,757
Total	2011	261	1,037	399	1,462	2,086	7,855	758	3,694	707	2,557	235	771	4,446	17,376

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Acura	2012	8	21	7	28	20	70	74	252	23	72	132	443
	2011	2	5	7	21	17	70	62	227	17	56	105	379
Alfa Romeo	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Aston Martin	2012	0	0	0	0	0	0	1	2	0	0	1	2
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Audi	2012	1	10	6	22	11	56	51	222	16	51	85	361
	2011	3	11	0	8	12	42	44	165	10	31	69	257
Bentley	2012	0	0	0	0	0	0	0	5	1	1	1	6
	2011	0	0	0	0	0	0	0	0	0	1	0	1
B.M.W.	2012	5	21	6	21	35	88	76	328	36	120	158	578
	2011	1	10	6	19	17	83	56	282	26	90	106	484
Daewoo	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Ferrari	2012	0	0	0	0	0	0	0	0	0	2	0	2
	2011	0	0	0	0	0	0	0	7	0	0	0	7
Fiat	2012	2	6	4	12	5	13	24	81	7	23	42	135
	2011	0	0	5	5	0	0	13	20	0	0	18	25
Honda	2012	34	125	60	224	124	383	334	1,264	174	549	726	2,545
	2011	40	124	78	255	117	426	373	1,260	165	593	773	2,658
Hyundai	2012	48	153	90	244	90	331	228	818	141	547	597	2,093
	2011	33	131	48	190	84	311	188	1,116	156	553	509	2,301
Infiniti	2012	3	10	3	13	16	54	35	177	11	48	68	302
	2011	2	13	2	8	15	59	26	174	10	53	55	307
Jaguar	2012	1	4	0	2	3	9	7	19	5	17	16	51
	2011	0	1	1	2	0	2	8	23	0	8	9	36
Kia	2012	22	69	31	97	24	72	77	227	39	122	193	587
	2011	9	35	21	75	13	44	22	116	20	77	85	347
Lamborghini	2012	0	0	0	0	0	0	0	0	1	1	1	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Lexus	2012	5	15	7	25	10	67	120	314	31	113	173	534
	2011	3	16	8	19	17	58	54	277	19	82	101	452
Lotus	2012	0	0	0	0	0	0	1	1	1	1	2	2
	2011	0	0	0	0	0	1	0	0	0	0	0	1

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED VEHICLES
 Suburban Maryland - (Continued)

IMPORTED VEHICLES	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Maserati	2012	0	0	0	0	1	1	1	3	0	1	2	5
	2011	0	0	1	1	0	0	0	3	0	0	1	4
Maybach	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Mazda	2012	6	21	26	124	21	79	78	269	20	74	151	567
	2011	3	19	29	112	18	77	54	390	19	80	123	678
McLaren	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Mercedes	2012	4	20	9	28	18	69	128	478	29	116	188	711
	2011	6	18	4	19	14	68	110	438	25	117	159	660
Mini	2012	5	8	6	20	9	33	48	160	13	41	81	262
	2011	5	12	6	16	15	41	26	91	12	34	64	194
Mitsubishi	2012	1	9	6	35	1	4	21	49	19	68	48	165
	2011	3	7	2	9	3	11	10	35	9	52	27	114
Nissan	2012	42	117	33	160	37	176	329	1,232	117	564	558	2,249
	2011	26	122	27	151	39	189	223	983	118	502	433	1,947
Porsche	2012	0	1	0	0	1	4	9	35	0	4	10	44
	2011	1	1	1	2	2	8	5	33	0	6	9	50
Rolls Royce	2012	0	0	0	0	0	0	1	3	0	1	1	4
	2011	0	0	0	0	0	1	0	0	0	0	0	1
Saab	2012	1	1	0	0	0	3	3	7	0	1	4	12
	2011	0	0	0	4	0	5	5	10	0	1	5	20
Smartcar	2012	0	1	3	10	2	7	5	21	0	4	10	43
	2011	0	0	1	2	0	1	4	14	0	6	5	23
Subaru	2012	2	28	31	114	30	137	86	357	16	83	165	719
	2011	6	17	18	86	20	106	67	379	16	68	127	656
Suzuki	2012	0	0	1	11	0	0	7	21	0	1	8	33
	2011	0	0	2	5	0	0	3	15	1	3	6	23
Toyota	2012	48	192	115	394	179	635	650	2,208	273	1,058	1,265	4,487
	2011	47	139	76	284	126	493	554	2,284	206	824	1,009	4,024
Volkswagen	2012	17	68	36	116	37	149	184	591	87	195	361	1,119
	2011	15	47	23	86	36	120	104	363	43	135	221	751
Volvo	2012	0	5	6	13	4	17	22	77	11	26	43	138
	2011	1	5	4	8	3	16	21	92	10	19	39	140
Import	2012	255	905	486	1,713	678	2,457	2,600	9,221	1,071	3,904	5,090	18,200
Total	2011	206	733	370	1,387	568	2,232	2,032	8,797	882	3,391	4,058	16,540

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Washington, DC

DOMESTIC TRUCKS	Year	Washington, DC	
		Apr	YTD
Azure	2012	1	1
	2011	0	0
Buick	2012	3	9
	2011	4	12
Cadillac	2012	8	22
	2011	2	18
Chevrolet	2012	32	163
	2011	46	159
Chrysler	2012	2	16
	2011	1	11
Dodge	2012	10	70
	2011	10	36
Ford	2012	138	395
	2011	66	330
Freightliner	2012	0	1
	2011	0	0
GMC	2012	6	36
	2011	7	31
Hummer	2012	0	0
	2011	0	0
Jeep	2012	27	157
	2011	18	91
Lincoln	2012	2	12
	2011	2	12
Mercury	2012	0	0
	2011	0	5
Oldsmobile	2012	0	0
	2011	0	0
Plymouth	2012	0	0
	2011	0	0
Pontiac	2012	0	0
	2011	0	0
RAM	2012	0	0
	2011	0	0
Saturn	2012	0	0
	2011	0	0
Sprinter	2012	0	0
	2011	0	0
Workhorse	2012	0	0
	2011	0	0
Domestic	2012	229	882
Total	2011	156	705

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Northern Virginia

DOMESTIC TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Azure	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2012	0	2	0	1	12	44	2	15	7	13	1	3	22	78
	2011	2	3	1	5	8	47	34	112	0	18	1	6	46	191
Cadillac	2012	5	16	3	10	14	86	21	65	8	28	1	7	52	212
	2011	5	10	4	13	12	67	31	76	8	30	4	8	64	204
Chevrolet	2012	9	29	29	267	114	389	108	354	56	248	25	71	341	1,358
	2011	9	33	27	130	131	488	99	344	67	253	63	173	396	1,421
Chrysler	2012	1	2	3	7	17	64	21	64	13	35	3	7	58	179
	2011	0	3	12	26	15	59	5	23	8	42	1	8	41	161
Dodge	2012	6	22	1,442	1,756	46	159	14	158	40	142	17	55	1,565	2,292
	2011	2	10	1,369	3,888	27	117	58	90	21	97	10	61	1,487	4,263
Ford	2012	23	108	66	160	208	1,037	159	486	162	498	41	123	659	2,412
	2011	29	106	50	235	288	1,145	154	427	118	456	27	117	666	2,486
Freightliner	2012	0	0	0	0	0	0	0	2	0	0	0	0	0	2
	2011	0	0	1	2	0	1	0	0	0	0	0	0	1	3
GMC	2012	8	19	3	20	47	161	73	153	25	94	8	24	164	471
	2011	7	14	10	28	39	177	24	115	31	127	8	33	119	494
Hummer	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Jeep	2012	25	87	188	324	173	631	59	345	60	206	30	80	535	1,673
	2011	22	60	115	597	106	424	97	231	40	155	15	70	395	1,537
Lincoln	2012	0	0	1	3	8	25	3	12	4	10	1	2	17	52
	2011	1	3	1	6	7	26	2	8	4	15	2	7	17	65
Mercury	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	1	2	0	0	0	3	0	1	1	6
Oldsmobile	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
RAM	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Saturn	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sprinter	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2012	77	285	1,735	2,548	639	2,596	460	1,654	375	1,274	127	372	3,413	8,729
Total	2011	77	242	1,590	4,930	634	2,553	504	1,426	297	1,196	131	484	3,233	10,831

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 DOMESTIC TRUCKS
 Suburban Maryland

DOMESTIC TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Azure	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Buick	2012	1	4	1	11	7	17	15	49	4	16	28	97
	2011	1	10	1	9	7	21	7	39	5	17	21	96
Cadillac	2012	5	17	2	10	6	26	20	69	11	37	44	159
	2011	4	9	1	8	0	14	9	56	9	47	23	134
Chevrolet	2012	32	119	46	195	47	198	146	648	83	327	354	1,487
	2011	24	106	43	186	70	248	101	576	71	378	309	1,494
Chrysler	2012	1	5	7	15	7	25	57	241	5	19	77	305
	2011	2	8	1	9	2	11	34	72	2	32	41	132
Dodge	2012	13	69	12	76	27	97	84	399	52	174	188	815
	2011	22	83	14	55	28	84	39	131	27	120	130	473
Ford	2012	54	227	71	289	82	351	216	779	202	731	625	2,377
	2011	60	229	60	245	88	348	205	836	170	573	583	2,231
Freightliner	2012	0	0	0	3	4	11	2	4	2	9	8	27
	2011	0	0	0	2	0	2	0	2	2	8	2	14
GMC	2012	7	45	27	76	15	72	65	221	37	121	151	535
	2011	7	51	6	68	10	58	35	185	18	97	76	459
Hummer	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Jeep	2012	21	69	59	145	38	148	120	477	41	185	279	1,024
	2011	11	46	17	72	23	89	64	298	28	123	143	628
Lincoln	2012	0	1	3	8	3	10	8	29	7	23	21	71
	2011	1	4	2	9	1	9	2	14	3	14	9	50
Mercury	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	1	1	3	0	0	0	1	0	2	1	7
Oldsmobile	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Plymouth	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Pontiac	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
RAM	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Saturn	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Sprinter	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Workhorse	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Domestic	2012	134	556	228	828	236	955	733	2,916	444	1,642	1,775	6,897
Total	2011	132	547	146	666	229	884	496	2,210	335	1,411	1,338	5,718

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Washington, DC

IMPORTED TRUCKS	Year	Washington, DC	
		Apr	YTD
Acura	2012	13	57
	2011	9	48
Audi	2012	4	29
	2011	10	60
BMW	2012	15	73
	2011	10	71
Honda	2012	39	224
	2011	43	208
Hyundai	2012	6	33
	2011	12	40
Infiniti	2012	2	10
	2011	3	7
Isuzu	2012	0	0
	2011	0	0
Kia	2012	26	72
	2011	9	41
Land Rover	2012	10	47
	2011	12	39
Lexus	2012	6	50
	2011	13	78
Mazda	2012	6	26
	2011	8	24
Mercedes	2012	18	94
	2011	20	98
Mitsubishi	2012	8	22
	2011	5	7
Nissan	2012	27	106
	2011	22	78
Porsche	2012	0	7
	2011	4	15
Saab	2012	0	0
	2011	0	0
Subaru	2012	16	53
	2011	24	60
Suzuki	2012	0	2
	2011	0	0
Toyota	2012	33	226
	2011	49	202
Volkswagen	2012	13	81
	2011	11	54
Volvo	2012	2	42
	2011	12	50
Import	2012	244	1,254
Total	2011	276	1,180

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Northern Virginia

IMPORTED TRUCKS	Year	Alexandria		Arlington		Fairfax		Loudoun		Prince William		Stafford		Northern VA Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Acura	2012	7	22	12	45	78	265	13	69	27	70	4	13	141	484
	2011	7	27	4	48	71	294	20	92	14	75	0	7	116	543
Audi	2012	5	14	8	27	15	79	16	40	9	15	2	2	55	177
	2011	3	10	5	19	33	94	7	20	2	5	1	3	51	151
BMW	2012	21	65	21	71	101	408	28	105	32	101	1	7	204	757
	2011	6	29	10	43	36	190	17	78	7	25	1	4	77	369
Honda	2012	42	137	53	186	338	1,252	116	439	90	376	39	152	678	2,542
	2011	22	103	52	190	286	1,096	109	381	80	302	27	117	576	2,189
Hyundai	2012	6	24	8	30	43	168	18	73	25	85	3	13	103	393
	2011	7	41	11	33	62	228	23	75	20	74	7	21	130	472
Infiniti	2012	3	7	2	6	22	54	16	62	4	15	1	2	48	146
	2011	2	6	2	11	5	32	4	39	2	10	1	2	16	100
Isuzu	2012	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2012	6	31	8	33	79	316	29	126	37	144	13	50	172	700
	2011	7	24	15	87	72	310	33	108	36	126	15	64	178	719
Land Rover	2012	6	20	6	38	35	124	7	46	6	25	0	5	60	258
	2011	7	14	7	32	31	108	16	48	3	17	0	1	64	220
Lexus	2012	15	40	14	44	104	344	27	92	16	64	3	7	179	591
	2011	8	78	10	49	105	412	16	111	14	58	6	13	159	721
Mazda	2012	7	23	12	37	29	133	6	37	10	44	5	16	69	290
	2011	4	21	5	21	26	134	7	33	6	28	4	15	52	252
Mercedes	2012	11	36	11	60	116	393	30	123	16	59	1	8	185	679
	2011	4	16	14	71	52	202	15	73	8	35	4	7	97	404
Mitsubishi	2012	1	11	0	6	5	14	1	10	4	21	2	7	13	69
	2011	1	5	1	6	10	46	63	96	0	13	0	4	75	170
Nissan	2012	13	73	11	77	119	552	52	337	66	281	25	94	286	1,414
	2011	13	61	20	76	112	528	50	274	35	226	6	50	236	1,215
Porsche	2012	0	8	3	5	4	28	6	10	0	2	0	0	13	53
	2011	4	9	6	15	10	38	4	17	1	2	0	0	25	81
Saab	2012	0	0	0	0	1	3	0	0	0	0	0	0	1	3
	2011	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2012	8	30	11	40	46	215	17	49	5	24	1	6	88	364
	2011	6	23	12	46	53	225	9	45	12	36	2	7	94	382
Suzuki	2012	0	0	0	0	0	2	0	0	0	0	0	0	0	2
	2011	0	0	0	0	0	0	0	1	0	1	0	1	0	3
Toyota	2012	44	138	52	198	402	1,441	147	520	161	545	48	185	854	3,027
	2011	37	126	37	184	342	1,425	124	605	139	596	50	225	729	3,161
Volkswagen	2012	3	24	5	26	44	127	5	30	8	30	3	9	68	246
	2011	5	21	7	28	30	138	9	32	11	26	2	8	64	253
Volvo	2012	3	18	7	26	27	139	5	31	5	25	3	13	50	252
	2011	3	18	6	24	15	87	6	30	6	16	6	8	42	183
Import	2012	201	721	244	955	1,608	6,057	539	2,199	521	1,926	154	589	3,267	12,447
Total	2011	146	632	224	983	1,351	5,587	532	2,158	396	1,671	132	557	2,781	11,588

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 IMPORTED TRUCKS
 Suburban Maryland

IMPORTED TRUCKS	Year	Charles		Frederick		Howard		Montgomery		Prince Georges		Suburban MD Totals	
		Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD
Acura	2012	4	7	3	16	20	58	73	207	11	26	111	314
	2011	5	13	4	19	11	51	57	261	19	55	96	399
Audi	2012	0	2	0	3	5	24	27	106	4	10	36	145
	2011	0	2	1	4	6	20	17	72	6	15	30	113
BMW	2012	0	3	4	11	10	34	35	155	7	27	56	230
	2011	0	1	3	8	12	35	25	125	5	23	45	192
Honda	2012	18	98	58	234	81	427	292	1,197	95	394	544	2,350
	2011	14	76	56	224	109	426	252	1,092	106	347	537	2,165
Hyundai	2012	4	20	17	44	11	44	77	223	16	88	125	419
	2011	9	21	8	46	8	61	27	251	23	70	75	449
Infiniti	2012	0	2	0	4	8	21	24	58	8	26	40	111
	2011	1	4	0	3	1	18	9	40	2	12	13	77
Isuzu	2012	0	0	0	0	0	0	0	0	0	0	0	0
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Kia	2012	18	57	42	141	30	93	114	325	29	126	233	742
	2011	13	57	33	113	30	79	79	382	39	139	194	770
Land Rover	2012	0	0	1	7	10	33	22	96	12	37	45	173
	2011	0	3	0	3	4	24	16	74	10	35	30	139
Lexus	2012	2	11	4	17	18	66	72	269	32	87	128	450
	2011	2	11	3	13	13	66	64	293	15	84	97	467
Mazda	2012	2	5	11	38	12	41	28	110	18	52	71	246
	2011	1	3	8	25	3	25	20	105	9	38	41	196
Mercedes	2012	0	5	5	21	14	55	49	235	19	66	87	382
	2011	2	12	4	13	5	39	46	209	8	48	65	321
Mitsubishi	2012	3	4	3	23	0	3	11	47	12	32	29	109
	2011	0	4	4	20	0	4	1	32	6	26	11	86
Nissan	2012	13	68	29	103	26	118	170	535	74	298	312	1,122
	2011	7	65	23	128	30	119	109	495	56	226	225	1,033
Porsche	2012	0	0	0	3	1	4	10	27	1	3	12	37
	2011	0	0	0	0	3	5	6	28	1	4	10	37
Saab	2012	0	0	0	0	0	0	0	1	0	0	0	1
	2011	0	0	0	0	0	0	0	0	0	0	0	0
Subaru	2012	1	5	12	33	11	40	26	144	9	33	59	255
	2011	4	16	8	50	11	56	38	206	10	33	71	361
Suzuki	2012	0	1	0	0	0	1	1	8	0	0	1	10
	2011	0	0	1	3	0	1	0	0	0	1	1	5
Toyota	2012	45	141	54	238	119	420	296	1,073	177	553	691	2,425
	2011	27	144	65	275	123	478	283	1,190	126	490	624	2,577
Volkswagen	2012	2	4	5	14	5	22	25	89	9	20	46	149
	2011	1	6	7	16	5	19	18	80	5	23	36	144
Volvo	2012	2	4	2	10	1	15	24	81	4	16	33	126
	2011	1	2	1	9	1	18	14	68	5	20	22	117
Import	2012	114	437	250	960	382	1,519	1,376	4,986	537	1,894	2,659	9,796
Total	2011	87	440	229	972	375	1,544	1,081	5,003	451	1,689	2,223	9,648

Washington Area New Automobile Dealers Association
 New Motor Vehicles Titled (Sold)
 Washington Metropolitan Area

TOTALS	District of Columbia		Northern Virginia		Suburban Maryland		Metropolitan Area Totals		
	Apr	YTD	Apr	YTD	Apr	YTD	Apr	YTD	
Domestic Cars	2012	196	847	1,340	4,619	1,288	4,485	2,824	9,951
	2011	139	561	1,521	4,440	906	3,453	2,566	8,454
	% Change	41.0%	51.0%	-11.9%	4.0%	42.2%	29.9%	10.1%	17.7%
Imported Cars	2012	869	3,261	5,188	19,757	5,090	18,200	11,147	41,218
	2011	641	2,298	4,446	17,376	4,058	16,540	9,145	36,214
	% Change	35.6%	41.9%	16.7%	13.7%	25.4%	10.0%	21.9%	13.8%
Total Domestic and Imported Cars	2012	1,065	4,108	6,528	24,376	6,378	22,685	13,971	51,169
	2011	780	2,859	5,967	21,816	4,964	19,993	11,711	44,668
	% Change	36.5%	43.7%	9.4%	11.7%	28.5%	13.5%	19.3%	14.6%
Imports as a % of All Cars	2012	81.6%	79.4%	79.5%	81.1%	79.8%	80.2%	79.8%	80.6%
	2011	82.2%	80.4%	74.5%	79.6%	81.7%	82.7%	78.1%	81.1%
Domestic Trucks	2012	229	882	3,413	8,729	1,775	6,897	5,417	16,508
	2011	156	705	3,233	10,831	1,338	5,718	4,727	17,254
	% Change	46.8%	25.1%	5.6%	-19.4%	32.7%	20.6%	14.6%	-4.3%
Imported Trucks	2012	244	1,254	3,267	12,447	2,659	9,796	6,170	23,497
	2011	276	1,180	2,781	11,588	2,223	9,648	5,280	22,416
	% Change	-11.6%	6.3%	17.5%	7.4%	19.6%	1.5%	16.9%	4.8%
Total Domestic and Imported Trucks	2012	473	2,136	6,680	21,176	4,434	16,693	11,587	40,005
	2011	432	1,885	6,014	22,419	3,561	15,366	10,007	39,670
	% Change	9.5%	13.3%	11.1%	-5.5%	24.5%	8.6%	15.8%	0.8%
Total of All Cars and Trucks	2012	1,538	6,244	13,208	45,552	10,812	39,378	25,558	91,174
	2011	1,212	4,744	11,981	44,235	8,525	35,359	21,718	84,338
	% Change	26.9%	31.6%	10.2%	3.0%	26.8%	11.4%	17.7%	8.1%