THE WANADA AREA REPORT - (2015 - 2014) TOTAL NEW VEHICLE REGISTRATIONS Metropolitan Washington DC Totals - 3rd Quarter

		Jul	Aug	Sep	QTD Adj*	3rd Qtr	YTD	YTD % of Total of All Cars & Trucks
Domestic Cars (Detroit 3)	2015	2,845	2,843	2,232	5	7,925	24,781	10.0%
	2014	3,124	3,470	3,188	4	9,786	24,939	10.6%
	% Change	-8.9%	-18.1%	-30.0%		-19.0%	-0.6%	
Imported Cars	2015	11,423	11,331	9,948	(83)	32,619	93,672	37.9%
	2014	11,512	11,184	10,971	14	33,681	94,951	40.2%
	% Change	-0.8%	1.3%	-9.3%		-3.2%	-1.3%	
Total Domestic and Imported Cars	2015	14,268	14,174	12,180	(78)	40,544	118,453	47.9%
	2014	14,636	14,654	14,159	18	43,467	119,890	50.8%
	% Change	-2.5%	-3.3%	-14.0%		-6.7%	-1.2%	
Import Cars as a % of All Cars	2015	80.1%	79.9%	81.7%		80.5%	79.1%	
	2014	78.7%	76.3%	77.5%		77.5%	79.2%	
Domestic Trucks (Detroit 3)	2015	6,499	8,696	8,040	(736)	22,499	52,246	21.1%
	2014	4,995	5,393	6,061	49	16,498	48,472	20.5%
	% Change	30.1%	61.2%	32.7%		36.4%	7.8%	
Imported Trucks	2015	9,465	9,269	8,727	7	27,468	76,535	31.0%
	2014	8,047	8,012	7,979	223	24,261	67,748	28.7%
	% Change	17.6%	15.7%	9.4%		13.2%	13.0%	
Total Domestic and Imported Trucks	2015	15,964	17,965	16,767	(729)	49,967	128,781	52.1%
	2014	13,042	13,405	14,040	272	40,759	116,220	49.2%
	% Change	22.4%	34.0%	19.4%		22.6%	10.8%	
Import Trucks as a % of All Trucks	2015	59.3%	51.6%	52.0%		55.0%	59.4%	
	2014	61.7%	59.8%	56.8%		59.5%	58.3%	
Total of All Cars and Trucks	2015	30,232	32,139	28,947	(807)	90,511	247,234	100.0%
	2014	27,678	28,059	28,199	290	84,226	236,110	100.0%
	% Change	9.2%	14.5%	2.7%		7.5%	4.7%	

* (QTD ADJ.) Changes due to an ongoing audit of the R.L. Polk Company's title coding system.