

THE WANADA AREA REPORT - (2004 - 2003)
TOTAL NEW VEHICLE REGISTRATIONS
Metropolitan Area Totals - 2nd Quarter

		Apr	May	Jun	QTD Adj*	2nd Qtr	YTD
Domestic Cars	2004	4,589	4,522	5,126	94	14,331	24,819
	2003	4,018	4,616	4,320	0	12,954	22,513
	% Change	14.2%	-2.0%	18.7%		10.6%	10.2%
Imported Cars	2004	8,004	11,359	11,539	(1,860)	29,042	55,552
	2003	9,949	10,654	9,589	0	30,192	57,817
	% Change	-19.5%	6.6%	20.3%		-3.8%	-3.9%
Total Domestic and Imported Cars	2004	12,593	15,881	16,665	(1,766)	43,373	80,371
	2003	13,967	15,270	13,909	0	43,146	80,330
	% Change	-9.8%	4.0%	19.8%		0.5%	0.1%
Imports as a % of of All Cars	2004	63.6%	71.5%	69.2%		67.0%	69.1%
	2003	71.2%	69.8%	68.9%		70.0%	72.0%
Domestic Trucks	2004	6,929	8,271	8,670	(1,448)	22,422	43,358
	2003	6,703	7,085	7,273	0	21,061	38,285
	% Change	3.4%	16.7%	19.2%		6.5%	13.3%
Imported Trucks	2004	4,688	6,065	5,999	65	16,817	34,193
	2003	5,115	5,466	5,103	0	15,684	29,614
	% Change	-8.3%	11.0%	17.6%		7.2%	15.5%
Total Domestic and Imported Trucks	2004	11,617	14,336	14,669	(1,383)	39,239	77,551
	2003	11,818	12,551	12,376	0	36,745	67,899
	% Change	-1.7%	14.2%	18.5%		6.8%	14.2%
Total of All Cars and Trucks	2004	24,210	30,217	31,334	(3,149)	82,612	157,922
	2003	25,785	27,821	26,285	0	79,891	148,229
	% Change	-6.1%	8.6%	19.2%		3.4%	6.5%

* (QTD ADJ.) Changes due to an ongoing audit of the R.L. Polk Company's title coding system